# 2023 Annual Report



### TABLE OF CONTENTS

- ı Power Corporation at a glance
- v Value creation
- vi Responsible management
- VIII Directors' report to shareholders
- xiv Our group companies
- 2 Review of financial performance
- 78 Consolidated financial statements
- 83 Notes to the consolidated financial statements
- 198 Board of Directors
- 199 Officers
- 200 Corporate information

The financial information in this Annual Report is presented in Canadian dollars for the period ended December 31, 2023, unless otherwise noted.

A list of the abbreviations used throughout can be found on the inside back cover of this Annual Report.

Readers are referred to the sections entitled "Cautionary Statement Regarding Forward-Looking Statements", "Statement Regarding Non-IFRS Financial Measures and Other Measures", "Disclosures Concerning Public Investees Information" and "Basis of Presentation", in each case on page 2 of this Annual Report.

For the convenience of readers, portions of this Annual Report may be extracted and made available separately as standalone documents. However, in all cases, such extracts should be considered to be part of this Annual Report as a whole.

The trademarks contained in this report are owned by Power Corporation of Canada or by a Member of the Power Corporation Group of Companies®. Trademarks that are not owned by Power Corporation of Canada are used with permission.

### WHO WE ARE

### **Power Corporation is**

an international management and holding company that focuses on financial services in North America, Europe and Asia. We are active shareholders in a group of leading insurance, retirement, wealth management and investment businesses, including a portfolio of alternative asset investment platforms.

We are in the business of helping people save, plan for retirement and prepare for the unexpected.

Our businesses can accompany clients through all stages of life – as they accumulate and preserve wealth, launch a business, raise their family, put their children through school, manage through retirement and plan their succession – helping them achieve financial security.

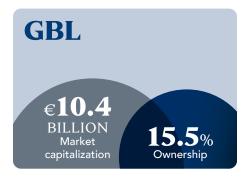


### **Power Corporation of Canada**

Publicly traded operating companies [1][2]









### We are long-term active shareholders overseeing leading franchises with attractive growth profiles

### **FINANCIALS AT A GLANCE**

**\$2.28** Net earnings from continuing operations[4]

**\$2.96** 

Adjusted net earnings from continuing operations [4][5]

**\$24.7** Market capitalization

> **5.5**% Dividend yield<sup>[6]</sup>

**\$2.0** BILLION Capital returned to shareholders[7]

TRILLION

Consolidated assets and assets under administration [5]

**\$749** Total consolidated assets

<sup>[1]</sup> As at December 31, 2023. The description of market capitalization can be found under "Other Measures" in the Review of Financial Performance section of this Annual Report

<sup>[2]</sup> Percentages of participating equity securities beneficially owned, or over which control or direction is exercised, directly or indirectly by Power Corporation. Great-West Lifeco held a 3.9% interest in IGM Financial, and IGM Financial held a 2.4% interest in Great-West Lifeco. GBL is held through Parjointco, a jointly controlled corporation (50%).

<sup>[3]</sup> As at December 31, 2023, the Corporation held a 53.5% interest in SHMI. Refer to the section "Alternative Asset Investment Platforms" in the Review of Financial Performance section of this Annual Report.

<sup>[4]</sup> Attributable to participating shareholders

<sup>[5]</sup> Adjusted net earnings from continuing operations and consolidated assets and assets under administration are non-IFRS financial measures. Please refer to "Non-IFRS Financial Measures" in the Review of Financial Performance section of this Annual Report.

<sup>[6]</sup> Dividend yield is calculated as the annualized dividend based on the dividend declared on November 13, 2023 divided by the December 31, 2023 share price

<sup>[7]</sup> Includes dividends paid to participating shareholders and shares repurchased under the NCIB program

### Integrity, Respect, Trust, Corporate Citizenship

### KEY INVESTING PRINCIPLES

- Long-term perspective
- Leading franchises with attractive growth profiles
- Strong governance oversight
- Prudent approach to risk management

### **MISSION**

## We build on our strong core values and sound investing principles

We are active owners, taking a long-term perspective and implementing a strategic vision anchored in our core values.

We enhance shareholder value by actively managing operating businesses and investments to generate long-term, sustainable growth in earnings and dividends.

We take a prudent approach to risk and demonstrate responsible corporate citizenship.

### HOW WE CREATED VALUE THIS YEAR

## In 2023, we continued to transform our businesses



### **OpCo organic**

- Great-West Lifeco delivered strong, broadly based results across segments;
   Empower successfully integrated recent acquisitions, and its newly created
   Empower Personal Wealth platform is generating meaningful growth
- IGM results were driven by solid performance at both IG Wealth Management and Mackenzie, and it is positioned for sustainable profitable growth with leading core franchises and high-growth businesses in each of its wealth and asset management segments

2

### OpCo M&A

- The group continued to invest significantly to scale its businesses and position them for further growth and competitiveness
  - IGM acquired an interest in Rockefeller Capital Management, a risk-smart entry into the largest and deepest wealth market in the world
  - Great-West Lifeco announced the sale of Putnam, unlocking shareholder value and reinforcing its focus on the U.S. retirement and personal wealth business through Empower
  - Canada Life acquired Investment Planning Counsel and Value Partners, advancing its goal of becoming a leading Canadian full-service wealth provider



### Power Corporation level

- We focused on growing value over time, aiming to bring the alternative asset management businesses to profitability through fundraising, product launches and strategic partnerships
- We grew assets under management at our alternative asset management businesses and focused on raising third-party capital
- We increased our share buybacks, returning more capital to shareholders from the monetization of non-core assets

### Over the past five years, we repositioned our businesses for additional growth

### 2019

Great-West Lifeco sold its U.S. individual life insurance and annuity business

Simultaneous substantial issuer bids at each of Great-West Lifeco, Power Financial and Power Corporation

> Amalgamation of Great-West Life, London Life and Canada Life

### 2021

Great-West Lifeco acquired ClaimSecure and Ark Life

Empower acquired Prudential's full-service retirement business

Sagard acquired EverWest from Great-West Lifeco

### 2023

Great-West Lifeco sold Putnam and entered into a strategic partnership with Franklin Templeton

IGM acquired an interest in Rockefeller Capital Management

Canada Life acquired IPC and Value Partners

Sagard entered into strategic partnerships with Lunate (formerly ADQ) and BMO

### 2020

Reorganization of Power Corporation and Power Financial

Reorganization of Pargesa and GBL

Empower acquired Personal Capital

Mackenzie acquired GLC Asset Management

Empower acquired MassMutual's retirement services business

Mackenzie and Great-West Lifeco acquired a strategic interest in Northleaf

### 2022

Power group announced the consolidation of its interest in ChinaAMC under IGM

### **OUR RESPONSIBLE MANAGEMENT PHILOSOPHY**

### **SOCIAL VALUE**

### **Economic prosperity**

Contributing to society as businesses, employers and shareholders in promising economic sectors

In 2023, Power, alongside Great-West Lifeco and IGM:

- Made \$4.2 billion in payments to suppliers and various levels of government
- Paid out \$5.8 billion in employee salaries and other benefits
- Paid \$2.4 billion of dividends to shareholders

### **Climate action**

Playing our part for a future that reconciles prosperity and action to address climate change

• Several Power group companies are signatories or members of climate-related initiatives:





The Net Zero Asset Managers initiative

- Great-West Lifeco adopted interim goals in December 2023 pursuant to its net-zero ambition.
- Mackenzie is on track to meet its 2030 interim targets.
- Our alternative asset management businesses launched new investment strategies aimed at climate impact.

### **Social impact**

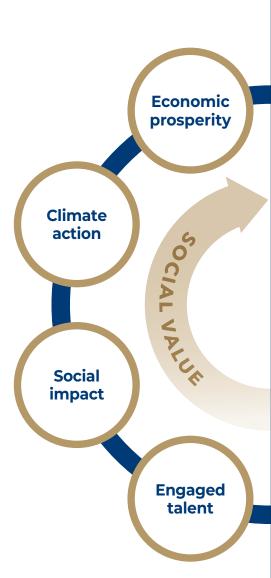
Helping develop thriving and empowered communities

- In 2023, as a group, Power, Great-West Lifeco and IGM made a total of \$48.9 million of charitable contributions to approximately **1,800** community organizations in Canada alone.
- Among the initiatives we funded are projects for the advancement of women and gender equality, diversity and inclusion, reconciliation with Indigenous peoples, and support for the underserved.

### **Engaged talent**

Creating flexible, balanced workplaces that value diversity, equity, and inclusion

- Together, Power group companies employed approximately 40,300 diverse and talented people worldwide at 2023 year-end.
- In 2023, Power adopted an employee DEI Policy and conducted a self-identification survey among employees.
- Great-West Lifeco and IGM set diversity goals and are working towards them.



# By generating both business and social value, we help address the many challenges facing society, thereby contributing to a more sustainable world

### **BUSINESS VALUE**

### **Active stewardship**

Grounding our businesses on integrity and strong ethical conduct, robust governance, and prudent risk management  In 2023, Power and its group companies engaged on topics such as non-financial sustainability disclosure, biodiversity, climate transition planning, and diversity reporting.

### Investing

Investing in responsibly managed companies and alternative asset management businesses focused on sustainable growth

- Irish Life Investment Managers, IG Wealth Management, Mackenzie, GBL, Sagard and Power Sustainable are signatories to the PRI.
- IG Wealth Management and Mackenzie are also members of the Responsible Investment Association.
- Power Sustainable aims to promote decarbonization, sustainable cities and communities, and resource efficiency through its investments.

### **Financial advice**

Helping people manage risk and build financial security, and fostering financial inclusion

### Great-West Lifeco:

- More than 42 million customer relationships
- More than 232,000 advisor relationships

### IGM

- More than 1 million clients helped by 3,100+ IG Wealth Management advisors
- More than 30,000 external advisors serving over 1 million Mackenzie clients

### **Well-being**

Elevating the well-being of clients, employees, and communities

- Our group companies are committed to creating a safe and healthy workplace that allows our employees to grow, and providing them with a range of preventative health and well-being services.
- Through our charitable giving, we contribute to better health and education, community development, environmentally sustainable practices, and access to arts and culture.
- The Power group of companies directed substantial efforts in 2023 to enhance financial inclusion in Canada and improve Canadians' mental health, including through IGM Financial's IG Empower Your Tomorrow program, and Workplace Strategies for Mental Health, compliments of Canada Life.



### Directors' Report to Shareholders

**Power Corporation** and its group companies experienced strong momentum in 2023 as the benefits from strategic actions taken over the past several years continued to emerge.

These actions contributed to higher per share earnings and adjusted net asset value in 2023 and attractive shareholder returns.

Our actions are guided by the strategy we announced in 2019 as part of our corporate reorganization, which included three value creation levers:

- 1 realize higher organic growth at our publicly traded operating companies;
- 2 add to that growth through M&A; and
- 3 create additional returns through various opportunities at the Power Corporation level.

The strategy includes narrowing our focus to financial services, simplifying our structure and communicating actively with our various stakeholders.

The core purpose of most of our businesses is to provide financial security to individuals, the need for which was reinforced in 2023. The environment was a difficult one for millions of people, with many under financial stress due to higher inflation and interest rates. Others faced the tragic consequences of military conflicts ongoing in many parts of the world. Against this backdrop, the companies in our group remained highly focused on contributing to the well-being of their communities and building even more inclusive workplaces, while providing products and services that benefit society.

### Great-West Lifeco is benefiting from the active repositioning of its portfolio

Great-West Lifeco delivered strong financial results in 2023, with diversified growth across its businesses led by Empower, a leading U.S. retirement and wealth management business.

Great-West Lifeco is repositioning its portfolio of businesses through strategic actions and disciplined execution to grow its franchise and create value over the long term.

In 2023, Great-West Lifeco announced the sale of Putnam, unlocking the value of Putnam and allowing Great-West Lifeco to increase its focus on the attractive retirement and personal wealth segments in the U.S. through Empower. As part of this transaction, Great-West Lifeco entered into a strategic partnership with Franklin Templeton to drive value for all stakeholders.

Canada Life's acquisitions of Investment Planning Counsel and Value Partners marked a significant advancement towards establishing a leading platform for independent advisors across Canada. This move aligns with Canada Life's goal of becoming a leading Canadian full-service wealth provider. With these acquisitions, Canada Life is positioned to be one of the preeminent wealth providers in the country, enabling it to serve a greater number of Canadians.

Great-West Lifeco has implemented market-leading platforms and tools to empower advisors and improve client experience, thereby helping more people reach their financial goals. Empower's new personal wealth platform generated meaningful growth, allowing customers to see their full financial picture in a customized dashboard with ready access to personalized financial advice. This innovation simplifies money management, making it more accessible for millions of Americans. In addition, Irish Life launched Unio, a new wealth platform designed to meet the sophisticated financial needs of the affluent segment of Ireland's population.

### IGM has realigned its business for future growth

IGM delivered solid results in 2023 at both IG Wealth Management and Mackenzie, and its realigned business positions it for future growth across all demographic segments and varied geographies. IGM's lineup of businesses are leaders in their respective industries: a wealth management powerhouse in IG Wealth Management, Rockefeller and Wealthsimple, and a dynamic asset management portfolio in Mackenzie Investments, ChinaAMC and Northleaf Capital Partners.

In 2023, IGM acquired a 20.5% interest in Rockefeller Capital Management, a leading U.S. independent financial services advisory firm, becoming its second-largest shareholder. This acquisition

advances IGM's strategy of expanding its presence in the high-net-worth and ultra-high-net-worth client segments. It also represents a risk-smart approach to entering the United States, which is the world's largest and most substantial wealth market. In addition, by increasing its equity stake in ChinaAMC to 27.8%, IGM deepened its participation in the Chinese asset management industry, aligning with one of the country's leading asset managers. The last year also saw IGM streamline its structure and modernize its systems to reduce costs, thereby unlocking savings and driving sustainable and meaningful growth for the years ahead.

Over the last few years, IG Wealth Management has made substantial investments to modernize its investment management and financial planning platforms and enhance its multi-channel client engagement model. These efforts allow the company to deliver a best-in-class financial planning experience across the full spectrum of client needs.

The introduction of nesto's Mortgage Cloud solution equips IG advisors with the tools to offer clients an easier and faster digital mortgage experience. Moreover, IG Wealth Management introduced IG Private Company Advisory, a team devoted to providing customer support to owners of small- and mid-sized Canadian businesses.

### GBL is executing its strategy of focusing on private and alternative assets

GBL pursued its strategy of increasing its focus on private and alternative assets, while streamlining its public portfolio through the exits of GEA, Holcim and MOWI. Separately, GBL facilitated the merger of Webhelp with U.S.-listed Concentrix, creating a

prominent global player in the customer experience sector. GBL also prioritized cash returns to shareholders, delivering over €1.2 billion by way of dividends and share buybacks.

### Our alternative asset management businesses are building scale

Power's asset management businesses, Sagard and Power Sustainable, continued to build their platforms despite a difficult fundraising environment. Assets under management<sup>[1]</sup> increased over the course of the year, with the two platforms managing a combined total of \$24.3 billion<sup>[2]</sup> by year-end, including unfunded commitments.

Sagard entered into strategic partnerships with Lunate (formerly ADQ), an Abu Dhabi-based investment and holding company, and Bank of Montreal, with both acquiring equity interests in Sagard. As part of this transaction, Great-West Lifeco expanded its existing partnership with Sagard. This marks a significant milestone in Sagard's development, as these strategic

partners have agreed to commit additional long-term capital to support Sagard's current and future investment strategies. This influx of capital bolsters the firm's fundraising potential and accelerates its ability to launch new products, positioning Sagard for continued growth and value creation.

Power Sustainable continued to generate fundraising momentum. In 2023, it launched its Global Infrastructure Credit strategy and raised total commitments of US\$600 million from subsidiaries of Great-West Lifeco. As well, Power Sustainable announced the final close of Vintage II of its Power Sustainable Energy Infrastructure Partnership, increasing the committed capital of the platform to \$1.8 billion.

<sup>[1]</sup> The description of assets under management of alternative asset investment platforms can be found under "Other Measures" in the Review of Financial Performance section of this Annual Report.

<sup>[2]</sup> Includes investments in Wealthsimple, which represents a fair value of \$1.1 billion at December 31.2023, and excludes assets under management of Sozard's wealth management business.

### Our value creation strategy is contributing to strong results

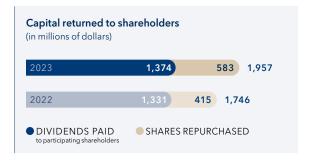
Active execution of Power's value creation strategy is yielding strong results. Net earnings from continuing operations were \$2.28 billion or \$3.45 per share in 2023 versus \$3.30 per share in 2022, while adjusted net earnings from continuing operations were \$2.96 billion or \$4.47 per share in 2023 versus \$2.99 per share in 2022.

Power's adjusted net asset value per share<sup>[3]</sup> increased by 28% during the year to \$53.53 as at December 31, 2023.

In 2023, Power returned \$2.0 billion of capital to its shareholders, including \$1.37 billion in dividends and \$583 million in share buybacks. In March of 2024, Power announced a 7.1% increase in the quarterly dividend, marking the tenth consecutive year of increases in dividends paid to its shareholders.

Our shareholders have realized attractive total shareholder returns, including dividends, on both an absolute and relative basis. As at December 31, 2023, shareholders had realized compounded annualized returns of 26.3%, 15.2% and 15.9%, over one-, three- and five-year periods, respectively, exceeding those of the S&P/TSX and S&P/TSX Financials indices.







### We are advancing our commitment to sustainability

Power has built its business on a strong foundation of integrity, ethical conduct, and responsible management – intrinsic components of the Corporation's approach to value creation. As part of our active ownership, we engage with our group companies regarding their respective sustainability strategies and initiatives. They made continuous progress throughout the year, working towards their respective sustainability ambitions.

In 2023, Power adopted a Diversity, Equity and Inclusion (DEI) Policy, which formalized our approach to fostering, cultivating, and preserving a culture of DEI that empowers all individuals to reach their full potential. We also enhanced our employee diversity

disclosure and earned a score of A- (Leadership level) for our response to the CDP Climate Change questionnaire. Power was also reconfirmed on the FTSE4Good Index and maintained a rating of A (on a scale of AAA-CCC) in the MSCI ESG assessment.

Recognizing the important role of women in contributing to a diversity of perspectives in the boardroom, in 2021, the Corporation set a goal of ensuring that women represent at least 30% of its Board membership by 2025. At the 2024 Annual Meeting of Shareholders, five women are being nominated for election to the Board, representing 36% of its director nominees.



### Depth of leadership and strong governance will continue to drive our success

Earlier this year, Power Corporation was pleased to announce the appointment of Jake Lawrence as our Executive Vice-President and Chief Financial Officer, a role he stepped into on March 18, 2024. His impressive track record of leadership and his wealth of experience in the financial services industry will contribute significantly to the growth and success of the Power group.

On behalf of everyone at Power, we extend our heartfelt gratitude to Greg Tretiak, who has been an integral part of the Corporation since 2012 in his role as Executive Vice-President and Chief Financial Officer. His remarkable 40-year tenure, including 28 years at IGM, has made an immense contribution to the Power group. We have benefited tremendously from his energy and wise judgment over many decades and the Directors wish to thank him for his commitment and unwavering service to our group.

Christian Noyer will not be standing for re-election to our Board of Directors. Mr. Noyer has been a Director since 2016 and also serves on the Governance and Sustainability Committee and the Related Party and Conduct Review Committee. The Directors, on behalf of the shareholders, wish to thank Mr. Noyer for his important contribution throughout his years of service.

We wish to welcome Ms. Ségolène Gallienne-Frère as nominee for election to the Board. We are very pleased to propose her candidacy, as she brings a wealth of experience and valuable expertise that will undoubtedly enrich our Board's discussions.

### We are focused on future value creation

Power's businesses are well positioned for future growth and are diversified across different earnings and value drivers. We benefit from experienced management teams and strong financial positions. We are pleased with the progress that has been made in the execution of our strategy over the past several years and are focused on the opportunities that we see ahead of us, while managing the many risks that exist in a volatile and changing world.

We would like to thank our shareholders for their support. To our clients and business partners, we are grateful for the trust you place in us. We also wish to extend our appreciation to our talented management teams and skilled employees for their dedication and hard work.

On behalf of the Board of Directors,

/s/R. Jeffrey Orr

/s/Paul Desmarais, Jr.

/s/André Desmarais

R. Jeffrey Orr

President and Chief Executive Officer **Paul Desmarais, Jr.**, O.C., O.Q. Chairman of the Board **André Desmarais**, O.C., O.Q. Deputy Chairman of the Board

March 20, 2024

### **Our Group Companies**

### PUBLICLY TRADED OPERATING COMPANIES

### Great-West Lifeco

An international financial services holding company with interests in life insurance, health insurance, retirement and investment services, asset management and reinsurance businesses operating primarily in Canada, the United States and Europe.

### IGM Financial

A leading wealth and asset management company supporting financial advisors and the clients they serve in Canada, and institutional investors throughout North America, Europe and Asia.

### **GBL**

A leading and active investor in Europe, focused on long-term value creation with a diversified high-quality portfolio of listed and private investments, as well as alternative investments through GBL Capital.

### ALTERNATIVE ASSET MANAGEMENT BUSINESSES

### Sagard

An alternative asset management firm that invests across venture and growth, private equity, private credit, real estate and royalties. It delivers flexible capital, an entrepreneurial culture and a global network of investors, commercial partners, advisors and value creation experts.

### Power Sustainable

A sustainability-led global alternative asset manager which aims to create long-term value by actively investing in entrepreneurial management teams, companies and projects with sustainable business models.



### FINANCIALS AT A GLANCE



\$3.67 BILLION Base earnings [2][3]

**16.6**% Base return on equity [2][3][4]

\$2.85
TRILLION
Total assets under administration [3][5]

\$2.74 BILLION Net earnings<sup>[2]</sup>

**12.4**% Return on equity [2][4]

\$**713**BILLION
Consolidated assets

33,500+ Employees [6]

**42**MILLION+
Customer relationships [6]

**232,000**+
Advisor relationships [6]

# 2023 VALUE CREATION HIGHLIGHTS

Repositioning U.S. business to focus on Empower's leading retirement and wealth businesses through the successful integration of recent transactions and the sale of Putnam

2

Acquisitions of IPC and Value Partners, advancing Great-West Lifeco's goal of establishing a leading platform for independent advisors in Canada 3

Continued repositioning of its portfolio of businesses through strategic actions and disciplined execution to grow its franchise and create value over the long term

### **BRANDS**







- [1] Percentage of participating equity securities beneficially owned, or over which control or direction is exercised, directly or indirectly by Power Corporation, as at December 31, 2023. The Corporation held a 68.1% interest in Great-West Lifeco, and an additional 2.4% interest through IGM.
- [2] Attributable to common shareholders.
- [3] Base earnings, base return on equity and assets under administration are identified as non-GAAP financial measures or ratios by Great-West Lifeco. Additional information regarding these measures and ratios, including reconciliations, is incorporated by reference from and can be found under "Non-GAAP Financial Measures and Ratios" in Great-West Lifeco's annual MD&A for the year ended December 31, 2023, included in the Corporation's annual MD&A for the year ended December 31, 2023, available on SEDAR+ at www.sedarplus.com.
- [4] The description of return on equity is incorporated by reference from and can be found under "Glossary" in Great-West Lifeco's annual MD&A for the year ended December 31, 2023, included in the Corporation's annual MD&A for the year ended December 31, 2023, available on SEDAR+ at www.sedarplus.com.
- [5] Other assets under management included \$161.6 billion related to the discontinued operations of Putnam Investments.
- $[6] \ \ Figures \ are \ as \ at \ December \ 31,2023 \ and \ include \ Putnam \ Investments, \ which \ was \ sold \ on \ January \ 1,2024.$



### **FINANCIALS AT A GLANCE**



\$821 MILLION

Adjusted net earnings [2][3]

Adjusted return on equity<sup>[2][3]</sup>

**\$240** 

Assets under management and advisement<sup>[4]</sup>

\$1.15 BILLION Net earnings<sup>[2]</sup>

Return on equity<sup>[2]</sup>

Assets under management and advisement including strategic investments[4]

**3,600**+

**Employees across the** IGM family of companies

MILLION+

Clients helped by 3,100+

IG Wealth Management advisors

30,000+ External advisors serving

1 million+ Mackenzie clients

**2023 VALUE CREATION HIGHLIGHTS** 

Investment in Rockefeller Capital Management, expanding IGM's wealth management footprint into the U.S. through an iconic brand in the high- and ultra-high-net-worth space

Increased equity interest in ChinaAMC, deepening its participation in the Chinese asset management industry with one of the nation's leading asset managers

IGM's business streamlined and positioned for future growth, with its segments realigned to focus IGM as a wealth and asset management company

### **BRANDS**

**WEALTH MANAGEMENT** 





**ASSET MANAGEMENT** 







<sup>[1]</sup> Percentage of participating equity securities beneficially owned, or over which control or direction is exercised, directly or indirectly by Power Corporation, as at December 31, 2023. The Corporation held a 62.1% interest in IGM, and an additional 3.9% interest through Great-West Lifeco.

<sup>[2]</sup> Available to common shareholders.

<sup>[3]</sup> Adjusted net earnings and adjusted return on equity are identified as non-IFRS financial measures or ratios by IGM. Additional information regarding these measures or ratios, including a reconciliation, is incorporated by reference from and can be found in IGM's annual MD&A for the year ended December 31, 2023, included in the Corporation's annual MD&A for the year ended December 31, 2023, available on SEDAR+ at www.sedarplus.com.

<sup>[4]</sup> The description of assets under management and advisement and assets under management and advisement including strategic investments for IGM can be found under "Other Measures" in the Review of Financial Performance section

### **FINANCIALS AT A GLANCE**



€16.7 BILLION

Private and alternative assets

of GBL's portfolio

€113.64 Net asset value per share [2][3]

Capital returned to shareholders[4]

Value creation from private assets [5] and GBL Capital of close to

€630

**2023 VALUE CREATION** HIGHLIGHTS

Value creation from private assets and GBL Capital, and record high cash returns to shareholders

Strengthened governance and strategic appointments to help optimize capital allocation and value creation

Refocused its portfolio following the exits of three listed companies [6]

### **INVESTMENTS**

LISTED ASSETS



























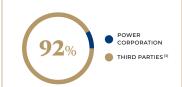


- [1] Percentage of participating equity securities beneficially owned, or over which control or direction is exercised, directly or indirectly by Power Corporation, as at December 31, 2023. GBL is held through Parjointco, a jointly controlled
- [2] The description of net asset value reported by GBL can be found under "Other Measures" in the Review of Financial Performance section of this Annual Report.
- [3] €116,19 per share proforma for the cancellation of 8.3 million treasury shares (subject to approval of GBL's Extraordinary General Meeting on May 2, 2024).
- [4] Includes €816 million in share buybacks and €402 million in dividends.
- [5] Held on December 31, 2023.
- [6] GEA, Holcim and MOWI, GBL held a residual interest in GEA, valued at €4 million as at December 31, 2023.

### ALTERNATIVE ASSET MANAGEMENT BUSINESSES



 $\begin{array}{c} \$19.8 \\ \text{BILLION} \\ \text{Assets under management}^{(1)[2]} \end{array}$ 



- Venture capital & growth
- Private equity
- Private credit
- Royalties
- Real estate

### POWER SUSTAINABLE

\$4.5 BILLION Assets under management [1]



- Energy infrastructure
- Infrastructure credit
- Agri-food private equity
- China public equities

Sagard and Power
Sustainable have been
focused on investing in and
growing their respective
businesses:

- Ongoing fundraising from third-party investors
- Launch of successor funds and new strategies
- Acquisition of complementary investment teams
- Strategic partnerships including third-party investors in Sagard's manager



- [1] Includes unfunded commitments. The description of assets under management of alternative asset management businesses can be found under "Other Measures" in the Review of Financial Performance section of this Annual Report.
- [2] Includes investments in Wealthsimple, which represents a fair value of \$1.1 billion at December 31, 2023, and excludes assets under management of Sagard's wealth management business.
- $[3] \ \ Included in third parties are associated companies including Great-West Lifeco, IGM and GBL as well as commitments from management.$

### **Table of Contents**

ABOUT THE CORPORATION		CONSOLIDATED FINANCIAL STATEMENTS	78
Power Corporation of Canada	3	NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS	83
Table of Holdings	5		83
Financial Highlights	6	Note 1 Corporate Information  Note 2 Basis of Presentation and Summary of Material Accounting	03
CONSOLIDATED OPERATING RESULTS		Policies	83
2023 Significant Developments and Transactions	7	Note 3 Adoption of IFRS 17, Insurance Contracts and	
Results of Power Corporation	10	IFRS 9, Financial Instruments	102
Consolidated Statements of Earnings	11	Note 4 Business Acquisitions and Other Transactions	108
Contribution to Net Earnings and Adjusted Net Earnings	12	Note 5 Cash and Cash Equivalents	110
, ,		Note 6 Investments	111
REVIEW OF SEGMENTS AND OPERATING RESULTS		Note 7 Investments in Jointly Controlled	113
Lifeco	14	Corporations and Associates	
IGM Financial	18	Note 8 Owner-Occupied Properties and Capital Assets	115
GBL	23	Note 9 Other Assets	116
Other Components		Note 10 Goodwill and Intangible Assets	117
Sagard and Power Sustainable	27	Note 11 Insurance Contracts	120
Other	37	Note 12 Reinsurance Contracts Held	132
FINANCIAL POSITION		Note 13 Investment Contract Liabilities	136
Consolidated Balance Sheets	39	Note 14 Segregated Funds and Other Structured Entities	137
Holding Company Balance Sheets	41	Note 15 Obligations to Securitization Entities	140
Adjusted Net Asset Value	45	Note 16 Power Corporation's Debentures and Other Debt Instruments	140
LIQUIDITY, CAPITAL AND RISK MANAGEMENT		Note 17 Non-Recourse Debentures	
Cash Flows	47	and Other Debt Instruments	141
Capital Management	50	Note 18 Other Liabilities	144
· ·	52	Note 19 Income Taxes	145
Risk Management		Note 20 Stated Capital	147
Financial Instruments and Other Instruments	56	Note 21 Share-Based Compensation	149
Off-Balance Sheet Arrangements	58	Note 22 Non-Controlling Interests	151
Contingent Liabilities	59	Note 23 Capital Management	153
Commitments and Contractual Obligations	59	Note 24 Risk Management	154
ACCOUNTING POLICIES		Note 25 Insurance Revenue	167
Summary of Critical Accounting Estimates and Judgments	60	Note 26 Insurance Service and Operating	
Changes in Accounting Policies	62	and Administrative Expenses	168
Adoption of IFRS 17 and IFRS 9	63	Note 27 Financing Charges	169
Future Accounting Changes	65	Note 28 Pension Plans and Other Post-Employment Benefits	169
OTHER		Note 29 Derivative Financial Instruments	174
Transactions with Related Parties	65	Note 30 Fair Value Measurement	180
Disclosure Controls and Procedures	66	Note 31 Other Comprehensive Income	185
Internal Control over Financial Reporting	66	Note 32 Earnings Per Share	186
Power Financial Corporation	67	Note 33 Related Parties	187
Non-IFRS Financial Measures	69	Note 34 Contingent Liabilities	187
Reconciliations of IFRS and Non-IFRS Financial Measures	71	Note 35 Commitments and Guarantees	188
Other Measures	75	Note 36 Segmented Information	189
Selected Annual Information	73	INDEPENDENT AUDITOR'S REPORT	195

### **Review of Financial Performance**

All tabular amounts are in millions of Canadian dollars, unless otherwise noted.

### **MARCH 20, 2024**

This Annual Report is intended to provide interested shareholders and others with selected information concerning Power Corporation of Canada. For further information concerning the Corporation, shareholders and other interested persons should consult the Corporation's disclosure documents, such as its Annual Information Form and Management's Discussion and Analysis (MD&A). Copies of the Corporation's continuous disclosure documents can be obtained on the Corporation's website at www.powercorporation.com, on SEDAR+ at www.sedarplus.com, or from the office of the Secretary at the addresses shown at the end of this report.

Readers are reminded that a list of the abbreviations used throughout can be found on the inside back cover of this Annual Report. In addition, the following abbreviation is used in the Review of financial performance and in the Financial Statements and Notes thereto: Audited Consolidated Financial Statements of Power Corporation and Notes thereto for the year ended December 31, 2023 (the 2023 Consolidated Financial Statements or the Financial Statements).

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS > Certain statements in this Annual Report, other than statements of historical fact, are forward-looking statements based on certain assumptions and reflect the Corporation's current expectations, or with respect to disclosure regarding the Corporation's public subsidiaries, reflect such subsidiaries' current expectations as disclosed in their respective disclosure materials. Forwardlooking statements are provided for the purposes of assisting the reader in understanding the Corporation's financial performance, financial position and cash flows as at and for the periods ended on certain dates and to present information about management's current expectations and plans relating to the future, and the reader is cautioned that such statements may not be appropriate for other purposes. These statements may include, without limitation, statements regarding the operations, business, financial condition, expected financial results, performance, prospects, opportunities, priorities, targets, goals, ongoing objectives, strategies and outlook of the Corporation and its subsidiaries including the outlook for North American and international economies for the current fiscal year and subsequent periods, the Corporation's NCIB commenced in 2024, statements concerning deferred taxes, the expectation based on the Corporation's preliminary assessment of Pillar Two income taxes of the impact on adjusted net earnings, management of standalone businesses to realize value over time, the fintech strategy,  $fund raising\ activities\ by\ investment\ platforms, capital\ commitments\ by\ the\ Power\ group\ and\ third$ parties, the objective to maintain a minimum level of cash and cash equivalents relative to fixed charges, GBL's intent to grow its portfolio and third-party asset management activity, and the Corporation's subsidiaries' disclosed expectations, including in respect of Great-West Lifeco's strategy of building the leading platform for independent advisors in Canada, the ongoing obligations resulting from the sale of Putnam to Franklin Templeton, and the proposed sale of Canada Life U.K.'s individual onshore protection business. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "plans", "believes", "estimates", "seeks", "intends", 'targets", "projects", "forecasts" or negative versions thereof and other similar expressions, or future or conditional verbs such as "may", "will", "should", "would" and "could". By its nature, this information is subject to inherent risks and uncertainties that may be general or specific and which  $give\ rise\ to\ the\ possibility\ that\ expectations, for ecasts, predictions, projections\ or\ conclusions\ will$ not prove to be accurate, that assumptions may not be correct and that objectives, strategic goals and priorities will not be achieved. A variety of factors, many of which are beyond the Corporation's and its subsidiaries' control, affect the operations, performance and results of the Corporation and its subsidiaries and their businesses, and could cause actual results to differ materially from current expectations of estimated or anticipated events or results. These factors include, but are not limited to: the impact or unanticipated impact of general economic, political and market factors in North America and internationally, fluctuations in interest rates, inflation and foreign exchange rates, monetary policies, business investment and the health of local and global equity and capital markets, management of market liquidity and funding risks, risks related to investments in private companies and illiquid securities, risks associated with financial instruments, changes in accounting policies and methods used to report financial condition (including uncertainties associated with significant judgments, estimates and assumptions), the effect of applying future accounting changes, business competition, operational and reputational risks, technological changes, cybersecurity risks, changes in government regulation and legislation, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events, man-made disasters, terrorist attacks, wars and other conflicts, or an outbreak of a public health pandemic or other  $public health \, crises \, (such \, as \, COVID-19), the \, Corporation's \, and \, its \, subsidiaries' \, ability \, to \, complete$ strategic transactions, integrate acquisitions and implement other growth strategies, the Corporation's and its subsidiaries' success in anticipating and managing the foregoing factors, and with respect to forward-looking statements of the Corporation's subsidiaries disclosed in this Annual Report, the factors identified by such subsidiaries in their respective disclosure  $materials. \, The \, reader \, is \, cautioned \, to \, consider \, these \, and \, other \, factors, \, uncertainties \, and \, potential \, and \, po$ events carefully and not to put undue reliance on forward-looking statements. Information contained in forward-looking statements is based upon certain material assumptions that were applied in drawing a conclusion or making a forecast or projection, including management's perceptions of historical trends, current conditions and expected future developments, that any required approvals (including regulatory approvals) for strategic transactions, acquisitions, divestitures or other growth or optimization strategies will be received when and on such terms as are expected, as well as other considerations that are believed to be appropriate in the circumstances. In arriving at the preliminary assessment of the potential exposure to Pillar Two income taxes for the Corporation and its subsidiaries and the expectation regarding the impact on adjusted net earnings, management has relied on the interpretation of the relevant legislation by management of the Corporation and its subsidiaries. In estimating the impact of Great-West Lifeco, Great-West Lifeco management has assumed a starting point of its current mix of business and adjusted net earnings (defined as base earnings by Great-West Lifeco) growth consistent with its adjusted net earnings objectives disclosed in Great-West Lifeco's disclosure materials. Other considerations also include the availability of cash to complete purchases under

the NCIB, that the list of risks and uncertainties in the previous paragraph, collectively, are not expected to have a material impact on the Corporation and its subsidiaries, and with respect to forward-looking statements of the Corporation's subsidiaries disclosed in this Annual Report, the risks identified by such subsidiaries in their respective disclosure materials and Annual Information Form most recently filed with the securities regulatory authorities in Canada and available at www.sedarplus.com. While the Corporation considers these assumptions to be reasonable based on information currently available to management, they may prove to be incorrect. Other than as specifically required by applicable Canadian law, the Corporation undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made, or to reflect the occurrence of unanticipated events, whether as a result of new information, future events or results, or otherwise. Additional information about the risks and uncertainties of the Corporation's business and material factors or assumptions on which information contained in forward-looking statements is based is provided in its disclosure materials, including its most recent MD&A and its most recent Annual Information Form, filed with the securities regulatory authorities in Canada and available at www.sedarplus.com.

STATEMENT REGARDING NON-IFRS FINANCIAL MEASURES AND OTHER MEASURES > This Annual Report contains financial measures (including ratios) that do not have a standard meaning under International Financial Reporting Standards (IFRS). Terms by which non-IFRS financial measures are identified include, but are not limited to, "adjusted net earnings from continuing operations (adjusted net earnings)", "adjusted net earnings from continuing operations per share (adjusted net earnings per share)", "adjusted net asset value", "adjusted net asset value per share", "consolidated assets and assets under management", "consolidated assets and assets under administration" and "fee-related earnings". Management uses these financial measures in its presentation and analysis of the financial performance, financial condition and cash flows of Power Corporation, and believes that they provide additional meaningful information to readers in their analysis of the results of the Corporation. These non-IFRS financial measures may not be comparable to similar measures used by other entities. Refer to the section "Non-IFRS Financial Measures" in this Review of financial performance for the appropriate reconciliations of these non-IFRS financial measures to measures prescribed by IFRS as well as additional details on each measure. Reconciliations of the adjusted net asset value and the holding company balance sheet are also included in the section "Adjusted Net Asset Value".

Adjusted net earnings from continuing operations (or adjusted net earnings) represents net earnings from continuing operations excluding Adjustments.

This Annual Report also includes other measures used to discuss activities of the Corporation, its consolidated publicly traded operating companies and alternative asset investment platforms including, but not limited to, "assets under management", "assets under management and advisement including strategic investments", "book value per participating share", "carried interest", "fee-bearing capital", "market capitalization", "net asset value", "net carried interest", "unfunded commitments" and "weighted average management fee rate". As well, the presentation of the holding company is used to present and analyze the financial position and cash flows of Power Corporation as a holding company. Refer to the section "Other Measures" in this Review of financial performance for a definition of each measure.

DISCLOSURES CONCERNING PUBLIC INVESTEES INFORMATION > In this Annual Report, (i) disclosure concerning Great-West Lifeco and IGM, as applicable, has been derived from Great-West Lifeco's and IGM's respective annual MD&A for the year ended December 31, 2023, as prepared and disclosed by the respective companies in accordance with applicable securities legislation, and which is also available either directly from SEDAR+ at www.sedarplus.com or directly from their websites, www.greatwestlifeco.com and www.igmfinancial.com and (ii) disclosure concerning GBL has been derived from publicly disclosed information, as issued by GBL, including in its fourth quarter of 2023 press release. Further information on GBL's results is available on its website at www.qbl.com. For definitions and reconciliations of non-IFRS financial measures disclosed by Great-West Lifeco and IGM, refer to the "Non-GAAP Financial Measures and Ratios" section and specifically the sub-sections entitled "Base earnings (loss)", and "Non-GAAP Ratios" of Great-West Lifeco's and "Non-IFRS Financial Measures and Other Financial Measures" section and specifically "Table 1: Reconciliation of Non-IFRS Financial Measures" of IGM's respective annual MD&A for the year ended December 31, 2023, included in Parts B and C, respectively, of the Corporation's annual MD&A for the year ended December 31, 2023, availableon SEDAR+ at www.sedarplus.com.

BASIS OF PRESENTATION > The 2023 Consolidated Financial Statements of the Corporation, which reflect the adoption of IFRS 17, Insurance Contracts (IFRS 17) and IFRS 9, Financial Instruments (IFRS 9) on January 1, 2023 that resulted in the restatement of certain comparative amounts, have been prepared in accordance with International Financial Reporting Standards (IFRS) unless otherwise noted and are the basis for the figures presented in this Annual Report, unless otherwise noted.

### **Power Corporation of Canada**

### **OVERVIEW**

Incorporated in 1925, Power Corporation (TSX: POW; POW.PR.E) is an international management and holding company that focuses on financial services in North America, Europe and Asia. Its core holdings are leading insurance, retirement, wealth management and investment businesses, including a portfolio of alternative asset investment platforms. Through Power Financial, it controls Lifeco and IGM and has an active fintech strategy. It also holds, jointly with the Frère Group of Belgium, a controlling interest in GBL.

Power Corporation conducts its investment activities, built upon a network of deep and long-standing relationships, to provide superior returns. Investment activities include investments in alternative asset managers, Sagard and Power Sustainable, investment funds, and interests in China resulting from more than 40 years of engagement. The Corporation aims to act like an owner with a long-term perspective and a strategic vision anchored in strong core values.

Power Corporation adheres to four overriding investing principles to pursue its objective of achieving sustainable long-term value creation in the best interests of the Corporation:

- Long-term perspective
- Leading franchises with attractive growth profiles
- Strong governance oversight
- Prudent approach to risk management

#### **VALUE CREATION STRATEGY**

Power Corporation's value creation strategy is focused on financial services, designed to generate long-term sustainable growth in earnings and dividends, and is based upon three key levers:

- Operating company organic levers: organic growth strategies at the publicly traded operating companies;
- Operating company inorganic levers: deployment and redeployment of capital; and
- Holding company levers: actions that can be taken at the Corporation and between the Corporation and its publicly traded operating companies and investments.

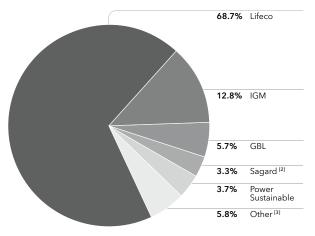
Power Corporation, through its alternative asset investment platforms, is developing alternative asset management businesses which build upon the investment capabilities that have been created over many years in several high-growth asset classes. The alternative asset investment platforms are focused on growing their asset management businesses through raising third-party capital and the Corporation intends to continue to provide proprietary capital to the different investment products managed by each.

The Corporation also has significant influence and controlling interests in several standalone businesses managed to create and realize value over time.

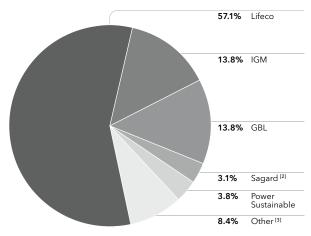
As a holding company, the Corporation uses adjusted net asset value<sup>[1]</sup>, which presents the fair value of the participating shareholders' equity of the holding company, to assess the value, composition and size of its investment holdings. The charts below present the composition and relative size of investment holdings within the Power group, as well as show the composition of the assets included in the adjusted net asset value and the holding company balance sheet, which are discussed in detail later in this review of financial performance.

### **Total Holding Company Assets**





### In Holding Company Balance Sheet



- [1] Adjusted net asset value is a non-IFRS financial measure. Refer to the sections "Adjusted Net Asset Value" and "Non-IFRS Financial Measures".
- [2] Includes fintech investments held by the Corporation including investments in Portage Ventures I, Portage Ventures II, Portage Ventures III and Wealthsimple, held through Power Financial.
- [3] Other includes the Corporation's other investments and investments in standalone businesses, cash and other assets held by the holding company.

### **Publicly Traded Operating Companies**

The Corporation holds controlling interests, through Power Financial, in Lifeco and IGM. It also has significant holdings in a portfolio of European-based global companies through its investment in GBL.

#### Lifeco

Great-West Lifeco Inc. (TSX: GWO), market capitalization of \$40.9 billion (refer to the section "Other Measures") at December 31, 2023, is an international financial services holding company with interests in life insurance, health insurance, retirement and investment services, asset management and reinsurance businesses. Lifeco operates primarily in Canada, the United States (U.S.) and Europe under the brands Canada Life, Empower and Irish Life.

At December 31, 2023, Power Financial and IGM held interests of 68.1% and 2.4%, respectively, in Lifeco's common shares, representing approximately 65% of the voting rights attached to all outstanding Lifeco voting shares. The *Insurance Companies Act* limits voting rights in life insurance companies to 65%.

#### **IGM Financial**

IGM Financial Inc. (TSX: IGM), market capitalization of \$8.3 billion at December 31, 2023, is a leading wealth and asset management company supporting advisors and the clients they serve in Canada, and institutional investors throughout North America, Europe and Asia. IGM's principal operating subsidiaries are wealth manager IG Wealth Management and asset manager Mackenzie Investments. IGM also holds a number of strategic investments that provide benefits to its operating subsidiaries while furthering IGM's growth prospects.

At December 31, 2023, Power Financial and Canada Life, a subsidiary of Lifeco, held interests of 62.1% and 3.9%, respectively, in IGM's common shares.

### **GBL**

Power Financial Europe SA, a wholly owned subsidiary of Power Financial, and the Frère Group each hold a 50% interest in Parjointco. At December 31, 2023, Parjointco held a 31.0% indirect (45.3% of the voting rights) controlling interest in GBL, a Belgian holding company listed on the Brussels Stock Exchange.

GBL (EBR: GBLB), market capitalization of €10.4 billion at December 31, 2023, is an established investment holding company. As a leading and active investor in Europe, GBL is focused on long-term value creation with the support of a stable family shareholder base and considers environmental, social and governance (ESG) factors as being inextricably linked to value creation. GBL aims to grow its diversified high-quality portfolio of listed, private and alternative investments. GBL Capital conducts the group's alternative assets activity which provides additional sources of diversification to GBL's portfolio. In addition, GBL is developing its third-party asset management activity through Sienna Investment Managers.

### **Alternative Asset Investment Platforms**

Power Corporation continues to develop alternative asset investment platforms (investment platforms) that manage portfolios in several alternative asset classes in three principal geographies: Europe, North America, and China. The alternative asset investment platforms offer alternative strategies to traditional long-term investment strategies. Traditional long-term investment strategies generally invest in publicly traded shares and fixed income investments, whereas the alternative asset strategies include venture capital, private equity, private credit as well as real estate and infrastructure. At December 31, 2023, the alternative asset investments platforms had \$25.8 billion of assets under management, including unfunded commitments (refer to the section "Other Measures").

### Sagard

Sagard is a multi-strategy alternative asset management firm with professionals principally located in Canada, the U.S., Europe and the Middle East. Sagard has active strategies in venture capital & growth, private equity, private credit, royalties and real estate. Sagard also engages in private wealth management. Sagard seeks to generate attractive returns by matching investment opportunities with flexible capital solutions and pairing entrepreneurs with teams that have deep industry knowledge. Sagard develops long-term partnerships and empowers the growth of its investments through a unique global network of portfolio companies, limited partners, advisors and other valued relationships. In September 2023, Sagard expanded its global footprint and opened an office in Abu Dhabi's financial centre. At December 31, 2023, Sagard had \$21.3 billion of assets under management, including unfunded commitments.

The alternative investment management business of Sagard is consolidated under Sagard Holdings Management Inc. (SHMI). The Corporation, through Sagard, held a 53.5% controlling interest in SHMI at December 31, 2023 (80.9% at December 31, 2022).

### **Power Sustainable**

Power Sustainable is a sustainably led global alternative asset manager with offices in Canada, China, and the U.S. Power Sustainable aims to create long-term value by actively investing in entrepreneurial management teams, companies and projects with sustainable business models. Power Sustainable invests in companies and projects that contribute to decarbonization, social progress and quality growth, which are priorities shared by its global network of clients, asset owners, partners and employees. Power Sustainable is currently comprised of four strategies: Power Sustainable China (public equities), Power Sustainable Energy Infrastructure, Power Sustainable Infrastructure Credit and Power Sustainable Lios (agri-food). At December 31, 2023, Power Sustainable had \$4.5 billion of assets under management, including unfunded commitments.

#### **Other Investments and Standalone Businesses**

Other investments and standalone businesses includes the Corporation's investments held in investment and hedge funds as well as equity investments in standalone businesses which are managed to create and realize value over time. The standalone businesses include the Corporation's interest in Peak and Lion Electric, as well as a controlling interest in LMPG.

### **TABLE OF HOLDINGS**

At December 31, 2023, the Corporation's main holdings were as follows:

Holdings	% economic interest	Nature of investment	Accounting method
Publicly traded operating companies <sup>[1]</sup>			
Lifeco <sup>[2]</sup>	68.1	Controlling interest	Consolidation
IGM <sup>[3]</sup>	62.1	Controlling interest	Consolidation
GBL <sup>[4]</sup>	15.5	Joint control	Equity method
Alternative asset investment platforms			
Sagard			
SHMI <sup>[5]</sup>	53.5	Controlling interest	Consolidation
Wealthsimple <sup>[1][6]</sup>	14.4	Controlling interest	Consolidation
Portage Ventures I <sup>[1][7]</sup>	63.0	Controlling interest	Consolidation
Portage Ventures II <sup>[1][8]</sup>	12.4	Controlling interest	Consolidation
Portage Ventures III <sup>[9]</sup>	2.4	Controlling interest	Consolidation
Portage Capital Solutions <sup>[10]</sup>	39.4	Controlling interest	Consolidation
Sagard Funds <sup>[11]</sup>	various	Investment	Fair value through profit or loss
Power Sustainable			
Power Sustainable Manager	100.0	Controlling interest	Consolidation
Power Sustainable China			Fair value through other
(public equities)	< 5.0	Investment	comprehensive income
Power Sustainable Energy			
Infrastructure Partnership <sup>[12]</sup>	38.2	Controlling interest	Consolidation
Potentia	100.0	Controlling interest	Consolidation
Nautilus	100.0	Controlling interest	Consolidation
Standalone businesses			
Peak	42.6	Joint control	Equity method
LMPG	49.6	Controlling interest	Consolidation
Lion	34.1	Significant influence	Equity method

- $\label{eq:composition} \textbf{[1]} \quad \textbf{Investments held by the Corporation through Power Financial}.$
- $[2] \quad \mathsf{IGM} \mathsf{\ also\ holds\ a\ 2.4\%\ interest\ in\ Lifeco}.$
- [3] Canada Life also holds a 3.9% interest in IGM.
- [4] Held through Parjointco, a jointly controlled corporation (50%). Parjointco holds a controlling interest in GBL.
- [5] During the first and third quarters of 2023, management of Sagard made additional investments in SHMI and acquired a total interest of 2.6% as of December 31, 2023. SHMI also has a long-term incentive program pursuant to which certain key members of management have received, or will receive in the future, compensation in the form of equity of SHMI vesting over a 6-year period. At December 31, 2023, management of Sagard held an 12.7% interest in SHMI. Lifeco also held a 12.9% interest in SHMI.
- [6] Portage Ventures I and IGM also hold interests of 10.9% and 31.3%, respectively, in Wealthsimple (see also the section "Wealthsimple" in the section "Sagard and Power Sustainable").
- $[7] \quad \hbox{Lifeco and IGM also hold equal interests of } 18.5\% \, \hbox{in Portage Ventures I}.$
- $[8] \quad \text{Power Financial holds a 7.7\% interest, Sagard holds a 4.7\% interest, and Lifeco and IGM also hold equal interests of 7.7\% in Portage Ventures II.} \\$
- [9] Lifeco and IGM also hold interests of 9.0% and 4.0%, respectively, in Portage Ventures III.
- [10] >>> Lifeco>> also>> holds>> a>> 34.8%>> interest>> in>> Portage>> Capital>> Solutions.
- [11] The Corporation holds a non-controlling interest in various funds managed by SHMI. Lifeco also holds an investment in certain of these funds.

  Refer to the section "Asset Management Activities" in the section "Sagard and Power Sustainable" for a list of investments and the respective holdings.
- [12] Lifeco also holds a 14.7% interest in PSEIP.

### **Financial Highlights**

### **SELECTED FINANCIAL INFORMATION**

Twelve months ended December 31 [in millions of dollars; except per share and as otherwise noted]	2023	2022 [restated] <sup>[1]</sup>
Net earnings <sup>[2]</sup>	2,195	2,195
Net earnings from continuing operations <sup>[2]</sup>	2,282	2,216
Adjusted net earnings from continuing operations <sup>[2][3]</sup>	2,959	2,004
Per share – basic <sup>[2]</sup> :		
Net earnings	3.32	3.27
Net earnings from continuing operations	3.45	3.30
Adjusted net earnings from continuing operations <sup>[4]</sup>	4.47	2.99
Dividend declared (per participating share)	2.100	1.980
Dividend yield <sup>[5]</sup>	5.5%	6.2%
Total consolidated assets (in billions)	749	704
Total consolidated assets and assets under management <sup>[3]</sup> (in billions)	1,321	1,213
Total consolidated assets and assets under administration <sup>[3]</sup> (in billions)	3,108	2,718
Adjusted net asset value <sup>[2][3]</sup>	34,917	27,963
Per share <sup>[4]</sup>	53.53	41.91
Participating shareholders' equity	21,193	20,926
Per share	32.49	31.37
Market capitalization	24,714	21,247
Share price (Subordinate Voting Shares)		
Ending	37.89	31.85
High	38.98	43.45
Low	32.00	29.76
Number of participating shares outstanding		
End of period	652.2	667.1
Average	662.0	670.6

<sup>[1]</sup> Refer to the section "Transition to IFRS 17 and IFRS 9" in the section "2023 Significant Developments and Transactions".

<sup>[2]</sup> Attributable to participating shareholders.

 $<sup>\</sup>label{thm:constraint} \textbf{[3]} \ \ \textbf{Non-IFRS financial measure. Refer to the section "Non-IFRS Financial Measures"}.$ 

 $<sup>\</sup>begin{tabular}{ll} [4] & Non-IFRS \ ratio. \ Refer to the section "Non-IFRS \ Financial \ Measures". \end{tabular}$ 

<sup>[5]</sup> Dividend yield is calculated as the annualized dividend per participating share based on the dividend declared during the fourth quarter divided by the share price of a Subordinate Voting Share at the end of the reporting period.

### SUMMARY OF THE CONTRIBUTIONS TO POWER CORPORATION'S EARNINGS FROM CONTINUING OPERATIONS

Twelve months ended December 31	2023	2022 [restated]
Lifeco <sup>[1]</sup>	2,500	2,209
IGM <sup>(1)</sup>	510	538
GBL <sup>[1]</sup>	423	(133)
Effect of consolidation <sup>[2]</sup>	(43)	89
Publicly traded operating companies	3,390	2,703
Sagard and Power Sustainable	(161)	(365)
ChinaAMC	2	57
Other investments and standalone businesses	148	(20)
	3,379	2,375
Corporate operations and other <sup>[3]</sup>	(420)	(371)
Adjusted net earnings <sup>[4][5]</sup>	2,959	2,004
Adjustments <sup>[6]</sup>	(677)	212
Net earnings <sup>[4]</sup>	2,282	2,216

- [1] Contribution based on earnings reported by Lifeco, IGM and GBL.
- [2] Refer to the detailed table in the section "Results of Power Corporation".
- [3] Includes operating and other expenses, and dividends on non-participating shares of the Corporation and Power Financial.
- [4] Attributable to participating shareholders.
- [5] Non-IFRS financial measure. Refer to the section "Non-IFRS Financial Measures".
- [6] Refer to the detailed table of Adjustments in the section "Review of Segments and Operating Results".

### **2023 Significant Developments and Transactions**

### TRANSITION TO IFRS 17 AND IFRS 9

The Corporation and its subsidiaries adopted IFRS 17, Insurance Contracts (IFRS 17), replacing IFRS 4, Insurance Contracts (IFRS 4) effective January 1, 2023. IFRS 17 impacted only Lifeco due to its insurance activities. IFRS 17 establishes principles for the recognition, measurement, presentation and disclosure of insurance contracts. Under IFRS 17, groups of contracts are measured as the estimate of the present value of fulfillment cash flows, adjusted for an explicit risk adjustment for non-financial risk and the contractual service margin (CSM). While the new standard changes the measurement and timing of recognition of insurance contracts and the corresponding presentation and disclosures in the Corporation's consolidated financial statements, it does not have a material impact or change to Lifeco's underlying business strategy. The Corporation has restated 2022 comparative results to reflect the adoption of IFRS 17.

The Corporation and its subsidiaries have also adopted IFRS 9, Financial Instruments (IFRS 9), replacing IAS 39, Financial Instruments: Recognition and Measurement effective January 1, 2023. IFRS 9 provides changes to financial instruments accounting for the following: classification and measurement of financial instruments based on a business model approach for managing financial assets and the contractual cash flow characteristics of the financial asset; impairment based on an expected loss model; and hedge accounting that incorporates the risk management practices of an entity. The adoption of IFRS 9 has not resulted in a material change in assets, liabilities and earnings. Upon adoption of IFRS 9, the Corporation elected to present comparative information for certain of its financial assets, primarily those held by Lifeco, as if the classification and measurement requirements of IFRS 9 had been applied in the comparative period (IFRS 9 overlay), on an instrument-by-instrument basis, as permitted by the amendment to IFRS 17 published by the IASB in December 2021.

Refer to the section "Adoption of IFRS 17 and IFRS 9" in the section "Changes in Accounting Policies" as well as Note 2 and Note 3 to the Corporation's 2023 Consolidated Financial Statements for additional information.

### HIGHLIGHTS AT THE PUBLICLY TRADED OPERATING COMPANIES

A number of strategic developments and transactions were completed throughout 2023, including:

### Lifeco

**Putnam Investments:** On January 1, 2024, subsequent to year-end, Lifeco completed the previously announced sale of Putnam to Franklin Resources, Inc., operating as Franklin Templeton, in exchange for Franklin Templeton common shares, cash, and other deferred and contingent consideration. The transaction is not expected to have a material financial impact for Lifeco at close and will be reflected in the first quarter 2024 results. Lifeco will retain its controlling interest in PanAgora, a leading quantitative asset manager, and has agreed to retain shares representing approximately 4.9% of outstanding Franklin Templeton stock for a minimum 5-year period.

In addition to the sale, Lifeco, along with the Corporation and Franklin Templeton, has entered into a strategic partnership to distribute Franklin Templeton products. Lifeco will provide an initial long-term asset allocation of US\$25 billion assets under management to Franklin Templeton within 12 months of closing with the potential for that amount to increase over the next several years.

Investment Planning Counsel: On November 30, 2023, Lifeco completed the previously announced acquisition of IPC, a leading independent wealth management firm, from IGM. This acquisition accelerates Lifeco's strategy of building the leading platform for independent advisors in Canada. With this acquisition, Canada Life is one of the largest non-bank wealth management providers in Canada. Lifeco acquired IPC for a total purchase consideration of \$585 million. Lifeco expects to incur transaction and integration costs of \$25 million pre-tax over 18 months following the closing of the acquisition. The Corporation, through IGM, currently consolidates IPC and therefore the transaction did not have a significant impact on the Corporation's consolidated statements of earnings and balance sheets.

Value Partners Group Inc. (Value Partners): On September 8, 2023, Canada Life completed its acquisition of Value Partners, bringing complementary capabilities that will further extend wealth offerings for advisors and their clients.

With the acquisitions of Value Partners and IPC, Canada Life is accelerating its vision of becoming a leading destination for entrepreneurial advisors and their clients. Together, Canada Life had over 16,000 advisor relationships and \$102 billion in assets under administration as at December 31, 2023.

#### Other Transactions and Activities:

- On May 16, 2023, Canada Life United Kingdom (U.K.) announced an agreement to sell its individual onshore protection business to Countrywide Assured plc (Countrywide), a subsidiary of Chesnara plc. Approximately 47,000 customer policies will transfer to Countrywide in 2024, subject to the completion of a court-approved transfer. This follows the Canada Life U.K. announcement that it closed onshore individual protection insurance to new business in November 2022.
- During the fourth quarter of 2023, Lifeco undertook several strategic actions to help strengthen its market positions in Europe and enhance the outlook for 2024. The one-time financial impacts of these actions were excluded from adjusted net earnings.
  - Following the successful launch of Lifeco's joint venture, AIB Life, in 2023, Irish Life completed the sale to AIB Life of a portfolio of policies previously written under its pre-existing distribution agreement with Allied Irish Banks, p.l.c. The transaction resulted in a net gain of \$118 million to Lifeco (\$127 million of which was recorded in the fourth quarter of 2023). The sale of this portfolio of policies adds to the scale of AIB Life and accelerates the timeline to profitability.
  - Lifeco recorded provisions of \$159 million related to the write-off of intangible assets related to certain information technology systems as well as provisions for staff reductions starting in 2024. The write-off of intangible assets and the provision for staff reductions arose from the following business decisions and activities of Lifeco: i) subsequent to December 31, 2023, in the first quarter of 2024, Lifeco announced its decision to close to new business its U.K. on-shore wealth business; ii) the restructuring provision will support Lifeco's German business with the implementation of its strategy to create growth through product diversification and an efficiency program leveraging the new administration platform and increased automation using artificial intelligence technologies; and iii) the continued implementation of Lifeco's "one Irish Life" strategy including the build-out of digital customer technologies and increased automation in Ireland.
  - An in-force block of U.K. annuity business was reinsured externally on attractive terms, supporting capital efficiency and capacity in this business line. This transaction increases the capacity for new U.K. annuity business in the buoyant U.K. market, where \$991 million in business was written in the second half of 2023 and strengthened Lifeco's position for 2024. The reinsurance transaction resulted in a net gain of \$110 million to Lifeco.

### **IGM Financial**

Rockefeller Capital Management and Investment Planning Counsel: On April 3, 2023, IGM Financial purchased a 20.5% equity interest in Rockefeller, a leading U.S. independent financial services advisory firm, for consideration of \$835 million (US\$622 million) and for which payment was completed on June 2, 2023.

Highlights of the Rockefeller transaction include:

- The expansion of IGM's wealth management footprint, through Rockefeller, into the U.S., with a brand and business model focused on the high-net-worth and ultra-high-net-worth segments;
- A strategic ownership position with two board seats and rights enhancing IGM's opportunity to increase its equity interest in Rockefeller in the future; and
- The opportunity for knowledge sharing and collaboration between Rockefeller and IGM's wealth management business.

Concurrently with the Rockefeller transaction, IGM entered into an agreement to sell 100% of the common shares of IPC to Canada Life. On November 30, 2023, IGM completed the sale of IPC for proceeds of \$575 million, plus adjustments, and recorded a gain of \$221 million. The Corporation eliminated this gain on consolidation and therefore the transaction did not have a significant impact on the Corporation's consolidated statements of earnings and balance sheets.

China Asset Management Co.: On January 12, 2023, the Corporation and IGM completed the previously announced transaction in which the group's interest in ChinaAMC was combined under IGM. The Corporation sold its 13.9% interest in ChinaAMC to Mackenzie, for aggregate consideration of \$1.15 billion in cash, increasing IGM's interest in ChinaAMC to 27.8%. The Corporation's shareholders continue to participate in ChinaAMC through the Corporation's interest in IGM. The Corporation accounted for the group's 27.8% interest in ChinaAMC as an associate in its consolidated financial statements; therefore, the transaction did not have an impact on the carrying value of the investment in ChinaAMC in the consolidated balance sheets.

In a separate transaction, on January 12, 2023, IGM sold approximately 15.2 million Lifeco common shares to Power Financial, for cash consideration of \$553 million. At the time of the transaction, IGM's interest in Lifeco decreased from 4.0% to 2.4% and Power Financial's equity interest in Lifeco increased to 68.2%. IGM's accounting gain on the sale of the Lifeco shares was \$169 million after tax, consisting of \$175 million recorded in the first quarter and a decrease of \$6 million that was recorded on a prospective basis in the second quarter. The Corporation has eliminated the net gain on consolidation.

### **GBL**

Webhelp Group and Concentrix Corporation (Concentrix): On September 25, 2023, Webhelp and Concentrix completed the previously announced agreement to combine, thereby creating a global player in customer experience. GBL's payment terms at closing consisted of i) Concentrix shares (Concentrix + Webhelp), representing a market value of €610 million (13.2% of the capital and voting rights as of September 30, 2023); ii) earn-out shares that could give access to additional capital of the combined entity if certain thresholds are reached, representing a market value of €17 million; iii) a seller note entitling GBL to receive approximately €510 million in cash on the second anniversary of the transaction closing, corresponding to an estimated present value of €460 million; and iv) cash of €15 million. Upon completion of this transaction, GBL recorded a gain on deconsolidation of Webhelp of approximately €1.3 billion, including the reversal of the liability to Webhelp's minority shareholders, which was extinguished without any impact on GBL's cash at the closing of the transaction. Since the acquisition of Webhelp in 2019, GBL has recognized cumulative net increases in value of the liability to Webhelp's minority shareholders of €1.2 billion.

Portfolio Rotation: During 2023, GBL continued to actively rotate its portfolio, and completed disposals within its portfolio of publicly listed investments, generating total proceeds of approximately €1.2 billion, including i) the disposal of its residual interest in MOWI of 1.9%, for proceeds of €158 million; ii) a reduction of its interest in Pernod Ricard from 6.9% at December 31, 2022 to 6.7%, for proceeds of €110 million; iii) exited its remaining 2.1% interest in Holcim following the maturity of forward sales with cumulative dividend on May 31, 2023, generating net proceeds of €567 million; and iv) the sale of the majority of its interest in GEA, equivalent to approximately 6.5% of GEA's capital, for proceeds of €365 million. These disposals generated a total net capital gain of €80 million for GBL (no impact on the net consolidated result in accordance with IFRS 9).

Share Repurchases: During 2023, GBL repurchased, directly and through its subsidiaries, 11.0 million shares of its own capital for a total consideration of €816 million. In March 2023, GBL's board of directors approved a sixth allocation for share buybacks of €500 million, subsequently increased to €630 million, which GBL started to execute in May 2023. At December 31, 2023, the sixth allocation for share buybacks had been executed. On November 2, 2023, GBL's board of directors approved a seventh allocation of €500 million. During the second quarter of 2023, GBL cancelled 6.3 million of its treasury shares and is expected to propose a resolution to cancel 8.3 million treasury shares at its Extraordinary General meeting on May 2, 2024.

### HIGHLIGHTS AT THE ALTERNATIVE ASSET INVESTMENT PLATFORMS

### **Fundraising**

In 2023, the alternative asset investment platforms continued their fundraising efforts, raising a total of \$2.7 billion<sup>[1]</sup>, including the following:

### Sagard

- Sagard Senior Lending: On February 8, 2023, Sagard announced the initial close of Sagard Senior Lending Partners, with commitments totalling US\$315 million. At December 31, 2023, total commitments are US\$515 million, of which US\$338 million is currently callable.
- Portage Capital Solutions: In 2023, Sagard raised commitments of US\$393 million in Portage Capital Solutions, of which US\$381 million is currently callable.
- Sagard NewGen: In 2023, Sagard completed the final close of its European private equity fund, Sagard NewGen, raising additional capital of €82 million, increasing the total committed capital to €313 million. The Corporation also reduced its total commitment to Sagard NewGen by €42 million through secondary transactions.
- Sagard Healthcare Partners: In the second quarter of 2023, Sagard commenced fundraising for the second series of Sagard Healthcare Partners, and completed the initial close raising commitments of up to US\$300 million, increasing total commitments of the fund up to US\$1,026 million at December 31, 2023.

### **Power Sustainable**

- Power Sustainable Infrastructure Credit: On March 9, 2023, Power Sustainable announced the launch of its Global infrastructure credit platform and in 2023 raised total commitments of US\$600 million from subsidiaries of Lifeco.
- Power Sustainable Energy Infrastructure Partnership (PSEIP): On November 29, 2023, Power Sustainable announced the final close of Vintage II of PSEIP. The partnership raised \$200 million of additional capital commitments in 2023, increasing the committed capital of the investment platform to \$1.8 billion.
- Power Sustainable Lios: In 2023, Power Sustainable raised an additional \$44 million, increasing the total committed capital to \$263 million, of which \$234 million is currently callable.

### **Other Developments**

### Sagard

New Strategic Partnerships in SHMI: In July 2023, Sagard announced new strategic partnerships with Abu Dhabi Developmental Holding Co. (ADQ), an Abu Dhabi-based investment and holding company, and Bank of Montreal (BMO). As part of this transaction, Sagard has also expanded its existing partnership with Lifeco, and the strategic partners have agreed to make respective commitments of additional long-term capital in Sagard's existing and future investment strategies. The strategic partnerships transaction closed on September 28, 2023. On closing, ADQ, BMO and Lifeco acquired an aggregate minority interest of 29.0% in SHMI. The Corporation remains the controlling shareholder of SHMI and the transaction did not have a significant impact on the consolidated financial statements.

### Other Transactions:

On September 22, 2023, Sagard acquired a 75.0% economic interest (49.0% voting interest) in Diagram Corporation. Diagram is a venture builder that conceives and launches technology companies, primarily in the financial services (fintech) and climate tech spaces. Diagram has launched and invested in more than 20 companies across five funds. Upon the closing of the transaction, the Corporation, through Sagard, has determined that it has control of Diagram in accordance with IFRS 10, Consolidated Financial Statements. As a result, the Corporation has consolidated Diagram, including its controlled funds, on the date of the acquisition.

### SUBSEQUENT EVENTS

- In January 2024, subsequent to year-end, SHMI completed the previously announced transaction to acquire a strategic interest in Performance Equity Management, LLC (PEM), a global, multi-product, private equity investment firm. Sagard's investment in PEM marks its establishment of a fund of funds, secondary and co-investment platform. The agreement includes a path for Sagard to acquire all of the remaining equity of PEM on December 31, 2028.
- On March 13, 2024, subsequent to year-end, SHMI announced the acquisition of a 40% interest and strategic partnership with HalseyPoint Asset Management, LLC (HalseyPoint), a U.S.-based Collateralized Loan Obligations (CLO) manager. The HalseyPoint CLO strategy broadens Sagard's credit offering, which includes opportunistic credit and senior lending across North America.

### **Results of Power Corporation**

This section presents:

- The "Consolidated Statements of Earnings in accordance with IFRS"; and
- The contributions to Power Corporation of its operating subsidiaries (Lifeco and IGM) and GBL, which are held through Power Financial, the contribution of the Corporation's alternative asset investment platforms and the Corporation's other investments and standalone businesses to the net earnings and adjusted net earnings of Power Corporation. A discussion of the contributions of each of the reportable segments and other components follows in the section "Review of Segments and Operating Results".

Adjusted net earnings is a non-IFRS financial measure. Effective the first quarter of 2023, the Corporation introduced a refined definition of adjusted net earnings. This change is consistent with the introduction of a refined definition of base earnings (losses) by Lifeco with the adoption of IFRS 17 on January 1, 2023, for an updated representation of Lifeco's underlying business performance, as well as to enhance consistency and comparability with its financial services peers. The comparative periods in 2022 have been restated to reflect this change. Refer to the section "Non-IFRS Financial Measures" for a description and reconciliation of IFRS and non-IFRS financial measures.

### **BASIS OF PRESENTATION**

#### **IFRS Financial Measures and Presentation**

The 2023 Consolidated Financial Statements of the Corporation have been prepared in accordance with IFRS and are presented in Canadian dollars.

The financial statements of the Corporation include the consolidated results of Power Financial which include the results of Lifeco, IGM, Wealthsimple and the Portage Ventures I, Portage Ventures II and Portage Ventures III funds, which are controlled by Power Financial. Power Financial's investment in GBL is held through Parjointco. Parjointco is a holding company jointly controlled by Power Financial and the Frère Group, and is accounted for using the equity method.

The investment platforms manage and operate alternative asset investment funds in which third-party investors, the Corporation and associated companies can participate. The Corporation controls a fund when it is exposed, or has rights, to variable returns from its involvement with the fund and has the ability to affect those returns through its power to direct the relevant activities of the fund.

### **Presentation of the Holding Company**

The Corporation's reportable segments include Lifeco, IGM Financial and GBL, which represent the Corporation's investments in publicly traded operating companies, as well as the holding company. These reportable segments, in addition to the asset management activities, reflect Power Corporation's management structure and internal financial reporting. The Corporation evaluates its performance based on the operating segment's contribution to earnings.

The holding company comprises the corporate activities of the Corporation and Power Financial, on a combined basis, and presents the investment activities of the Corporation. The investment activities of the holding company, including the investments in Lifeco, IGM and controlled entities within the alternative asset investment platforms, are presented using the equity method. The holding company activities present the holding company's assets and liabilities, including cash, investments, debentures and non-participating shares. The discussions included in the sections "Financial Position" and "Cash Flows" present the segmented balance sheets and cash flow statements of the holding company, which are presented in Note 36 of the 2023 Consolidated Financial Statements, and reconciliations of these statements are provided throughout this review of financial performance.

### **CONSOLIDATED STATEMENTS OF EARNINGS IN ACCORDANCE WITH IFRS**

Power Corporation's consolidated statements of earnings for the twelve months ended December 31, 2023 are presented below. The Corporation's reportable segments include Lifeco, IGM and GBL, as well as the holding company. This table reflects the contributions to the net earnings attributable to Power Corporation's participating shareholders from its reportable segments and Sagard and Power Sustainable, the Corporation's alternative asset investment platforms, which include controlled and consolidated investment funds and investments, and the Corporation's other investments and standalone businesses.

### **Consolidated Net Earnings**

	Lifeco	IGM	GBL	Holding company	Alternative Asset Investment Platforms and Other <sup>[1]</sup>	Effect of consolidation <sup>[2]</sup>	Power Cor <sub>l</sub> Consolidated r	
Twelve months ended December 31							2023	2022 [restated]
Insurance service result								
Insurance revenue	20,402	_	_	_	-	_	20,402	19,632
Insurance service expenses	(15,777)	_	_	_	-	_	(15,777)	(15,272)
Net expense from reinsurance								
contracts	(1,544)	-	-	_	-	-	(1,544)	(1,531)
Total insurance service result	3,081	-	_	_	-	-	3,081	2,829
Net investment result								
Net investment income (loss)[3]	15,348	438	_	67	396	(390)	15,859	(23,365)
Net investment result from insurance activities <sup>[4]</sup>	(13,820)	_	_	_	_	-	(13,820)	26,012
Total net investment result	1,528	438	_	67	396	(390)	2,039	2,647
Fee income and other revenues	5,874	3,432	_	_	974	(113)	10,167	9,267
Operating and administrative expenses	(6,994)	(2,562)	_	(187)	(1,540)	69	(11,214)	(9,683)
Financing charges	(426)	(141)	_	(55)	(137)	(7)	(766)	(672)
Earnings before investments in jointly controlled corporations and associates, and income taxes  Share of earnings (losses) of investments	3,063	1,167	-	(175)	(307)	(441)	3,307	4,388
in jointly controlled corporations and								
associates	5	200	423	99	1	(113)	615	(34)
Earnings before income taxes	3,068	1,367	423	(76)	(306)	(554)	3,922	4,354
Income tax expense (recovery)	53	214	_	42	(31)	(15)	263	646
Net earnings – continuing operations	3,015	1,153	423	(118)	(275)	(539)	3,659	3,708
Net loss – discontinued operations	(124)	_	-	_	-	-	(124)	(32)
Net earnings	2,891	1,153	423	(118)	(275)	(539)	3,535	3,676
Attributable to								
Non-controlling interests	1,078	709	_	138	(98)	(539)	1,288	1,429
Non-participating shareholders	<i>.</i>	_	_	52	_	_	52	52
Participating shareholders of								
Power Corporation <sup>[2]</sup>	1,813	444	423	(308)	(177)	-	2,195	2,195
	2,891	1,153	423	(118)	(275)	(539)	3,535	3,676

<sup>[1] &</sup>quot;Alternative Asset Investment Platforms and Other" is comprised of the Corporation's alternative asset investment platforms, which include consolidated investment funds, as well as the investment activities held through Power Financial including Portage Ventures I, Portage Ventures II and Wealthsimple, and the Corporation's other investments and standalone businesses.

As a holding company, the Corporation evaluates the performance of each segment based on its contribution to net earnings and adjusted net earnings attributable to participating shareholders. A discussion of the results of Lifeco, IGM and GBL is provided in the section "Review of Segments and Operating Results" below.

<sup>[2]</sup> The results presented for Lifeco and IGM are as reported by each. The Effect of consolidation includes the elimination of intercompany transactions, the application of the Corporation's accounting method for investments under common control, and reflects adjustments in accordance with IAS 39 for IGM for comparative periods presented prior to the Corporation's adoption of IFRS 9 on January 1, 2023. The contribution from Lifeco, IGM, GBL and Alternative Asset Investment Platforms and Other to net earnings attributable to participating shareholders of the Corporation includes the effect of consolidation, and represents the contribution to the holding company.

<sup>[3]</sup> Includes net investment income and changes in fair value through profit or loss included in the net investment result on the consolidated statements of earnings.

<sup>[4]</sup> Includes net finance income (expenses) from insurance contracts, net finance income (expenses) from reinsurance contracts and changes in investment contract liabilities.

### **CONTRIBUTION TO NET EARNINGS AND ADJUSTED NET EARNINGS**

This section details the contribution to the net earnings and adjusted net earnings attributable to Power Corporation's participating shareholders from Lifeco, IGM, GBL and Sagard and Power Sustainable, the Corporation's alternative asset investment platforms, which include the contribution from controlled and consolidated investments, and the Corporation's other investments and standalone businesses.

Twelve months ended December 31	2023	2022 [restated]
Adjusted net earnings from continuing operations <sup>[1]</sup>		
Lifeco <sup>[2][3]</sup>	2,500	2,209
IGM <sup>[2]</sup>	510	538
GBL <sup>[2]</sup>	423	(133)
Effect of consolidation <sup>[4]</sup>	(43)	89
	3,390	2,703
Sagard and Power Sustainable	(161)	(365)
ChinaAMC <sup>[5]</sup>	2	57
Other investments and standalone businesses	148	(20)
Corporate operating and other expenses	(230)	(184)
Dividends on non-participating and perpetual preferred shares	(190)	(187)
	2,959	2,004
Adjustments <sup>(6)</sup>		
Lifeco <sup>[2][3]</sup>	(549)	206
IGM <sup>[2]</sup>	204	-
Effect of consolidation	(278)	16
	(623)	222
Sagard and Power Sustainable	_	(10)
ChinaAMC <sup>[5]</sup>	(54)	_
	(677)	212
Net earnings from continuing operations <sup>[7]</sup>		
Lifeco <sup>[2][3]</sup>	1,951	2,415
IGM <sup>[2]</sup>	714	538
GBL <sup>[2]</sup>	423	(133)
Effect of consolidation	(321)	105
	2,767	2,925
Sagard and Power Sustainable	(161)	(375)
ChinaAMC <sup>[5]</sup>	(52)	57
Other investments and standalone businesses	148	(20)
Corporate operating and other expenses	(230)	(184)
Dividends on non-participating and perpetual preferred shares	(190)	(187)
	2,282	2,216
Net earnings (loss) from discontinued operations – Putnam <sup>[3]</sup>	(87)	(21)
Net earnings <sup>[7]</sup>	2,195	2,195

<sup>[1]</sup> Adjusted net earnings from continuing operations (adjusted net earnings) is a non-IFRS financial measure. Refer to the section "Non-IFRS Financial Measures". For a reconciliation of Lifeco, IGM, and Sagard and Power Sustainable's non-IFRS adjusted net earnings to their net earnings, refer to the sections "Lifeco", "IGM Financial",  $and \, "Sagard \, and \, Power \, Sustainable" \, in \, the \, section \, "Review \, of \, Segments \, and \, Operating \, Results" \, below \, which \, detail \, the \, contribution \, to \, net \, earnings \, and \, adjusted \, net \, adjusted \, ne$ 

<sup>[2]</sup> Contribution based on earnings reported by Lifeco, IGM and GBL.

<sup>[3]</sup> Comparative results have been restated to exclude net earnings (loss) from discontinued operations related to Putnam.

<sup>[4]</sup> See table below for details on Effect of consolidation.

<sup>[5]</sup> On January 12, 2023, the Corporation and IGM completed a transaction in which the interest in ChinaAMC was combined under IGM. The Corporation sold its 13.9% interest in ChinaAMC to IGM and no longer holds a direct interest in ChinaAMC. Refer to the section "Adjustments" below.

 $<sup>\</sup>begin{tabular}{ll} [6] \hline See the section "Adjustments" below, including details on Effect of consolidation. \\ \hline \end{tabular}$ 

<sup>[7]</sup> Attributable to participating shareholders.

2022

### **Adjusted and Net Earnings Per Share**

Twelve months ended December 31	2023	2022 [restated]
Earnings per share – basic <sup>[1]</sup>		
Adjusted net earnings from continuing operations	4.47	2.99
Adjustments	(1.02)	0.31
Net earnings from continuing operations	3.45	3.30
Net earnings (loss) from discontinued operations – Putnam	(0.13)	(0.03)
Net earnings	3.32	3.27

[1] Attributable to participating shareholders.

### **EFFECT OF CONSOLIDATION**

Effect of consolidation reflects:

- The elimination of intercompany transactions;
- The application of the Corporation's accounting method for investments under common control to the reported net earnings of the publicly traded operating companies, which include:
  - [i] An adjustment related to Lifeco's investment in PSEIP and SHMI; and
  - [ii] An allocation of the results of the fintech portfolio, including Wealthsimple, Portage Ventures I, Portage Ventures II, Portage Ventures III and Portage Capital Solutions, to the contributions from Lifeco and IGM based on their respective interest; and
- Adjustments in accordance with IAS 39 for IGM and GBL for comparative periods presented prior to the Corporation's adoption of IFRS 9 on January 1, 2023. The following table summarizes the effect of consolidation on adjusted net earnings for Lifeco, IGM and GBL:

Twelve months ended December 31		2023	2022 [restated]
Lifeco		(50)	(30)
IGM		7	1
GBL		-	118
		(43)	89
Per share <sup>[1]</sup>		(0.07)	0.14
[1] Attributable to participating shareholders.			
2023 vs. 2022			
Net earnings	\$2,195 million or \$3.32 per share, compared with \$ period in 2022, an increase of 1.5% on a per share	· · · · · · · · · · · · · · · · · · ·	are in the corresponding
Net earnings from continuing operations	\$2,282 million or \$3.45 per share, compared with \$2,216 million or \$3.30 per share in the corresponding period in 2022, an increase of 4.5% on a per share basis.		
Adjusted net earnings from continuing operations	\$2,959 million or \$4.47 per share, compared with \$ period in 2022, an increase of 49.5% on a per share	•	are in the corresponding
Contribution to net earnings and adjusted net earnings from continuing	Contribution to net earnings from continuing oper in the corresponding period in 2022, a decrease of		pared with \$2,925 million
operations from Lifeco, IGM and GBL	Contribution to adjusted net earnings from continu \$2,703 million in the corresponding period in 2022		llion, compared with

2022

### **Main Drivers of Earnings**

### **Net Earnings and Adjusted Net Earnings from Continuing Operations**

The Corporation's net earnings and adjusted net earnings for the twelve-month period ended December 31, 2023 increased by \$66 million or 3.0% and by \$955 million or 47.7%, respectively, from the corresponding period in 2022:

- Lifeco: contribution to net earnings decreased by \$464 million or 19.2% and the contribution to adjusted net earnings increased by \$291 million or 13.2%.
- IGM: contribution to net earnings increased by \$176 million or 32.7% and the contribution to adjusted net earnings decreased by \$28 million or 5.2%.
- GBL: contribution to net earnings of \$423 million, compared with a negative contribution of \$133 million in 2022.
- Sagard and Power Sustainable: net earnings include a positive contribution of \$11 million from Sagard and a negative contribution of \$172 million from Power Sustainable in 2023, compared with a negative contribution from Sagard and Power Sustainable of \$42 million and \$323 million, respectively, in 2022

A discussion of the results of Lifeco, IGM, GBL and Sagard and Power Sustainable is provided in the sections "Lifeco", "IGM Financial", "GBL" and "Sagard and Power Sustainable" in the section "Review of Segments and Operating Results" below.

For additional discussion of the results of Lifeco and IGM, refer to their respective annual MD&A.

# Review of Segments and Operating Results PUBLICLY TRADED OPERATING COMPANIES Lifeco

#### **OVERVIEW OF THE BUSINESS**

Lifeco is an international financial services holding company with interests in life insurance, health insurance, retirement and investment services, asset management and reinsurance businesses. Lifeco operates primarily in Canada, the U.S. and Europe under the brands Canada Life, Empower and Irish Life. For reporting purposes, Lifeco has four major reportable segments: Canada, the United States, Europe, and Capital and Risk Solutions. Lifeco is advancing its business strategy and driving momentum across its portfolio, including enhancing its reporting and disclosures to provide greater clarity and transparency into how it is creating value for shareholders and growing its business. Lifeco focuses on three key value drivers for its business: Workplace Solutions (including group life & health, group retirement, and pension administration and record-keeping services); Wealth & Asset Management (including retail savings and wealth products); and Insurance & Risk Solutions (including life insurance, disability, and critical illness coverage for individuals, and payout annuities for individuals and pension plans as well as reinsurance). On January 1, 2024, subsequent to year-end, Lifeco completed the previously announced sale of Putnam Investments to Franklin Templeton, and as a result of the transaction Putnam is presented as discontinued operations.

The Canada segment is operated by Canada Life, offering a broad portfolio of financial and benefit plan solutions for individuals, families, businesses and organizations primarily through the Workplace Solutions, Individual Wealth Management, and Insurance & Annuities business units. Through the Workplace Solutions business unit, Lifeco offers group life and health benefits, group creditor and group retirement and investment products, including life, accidental death and dismemberment, critical illness, disability, health and dental protection, and creditor insurance, as well as retirement savings and income and annuity products and other speciality products to group clients in Canada. Through the Individual Wealth Management business unit, Lifeco provides wealth savings and income products and services to individual customers. The Insurance & Annuities business unit offers individual life, disability and critical illness insurance products and services, as well as individual life annuities and single-premium group annuities.

The United States segment is operated by Empower through the Empower Defined Contribution and the Empower Personal Wealth business units, as well by PanAgora through the Asset Management business unit. The

Empower Defined Contribution business unit helps people with saving, investing and advice through employer-sponsored defined contribution, defined benefit and non-qualified plans. The Empower Personal Wealth business unit offers individual product solutions and provides retail wealth management products and services to individuals, including individual retirement accounts and after-tax investment accounts. The Asset Management business unit provides investment management services, related administrative functions and distribution services, and offers a broad range of investment products. The Corporate business unit includes items not associated directly with or allocated to the Empower and PanAgora Asset Management business units, including a retained block of life insurance, predominately participating policies, which are now administered by Protective Life Insurance Company, as well as a closed retrocession block of life insurance. The United States segment also includes the results of Putnam which has been classified as discontinued operations.

The Europe segment operates under the Canada Life brand in the U.K. and Germany and under the Irish Life brand in Ireland along with other acquired brands within the broker market in Ireland. The Workplace Solutions business unit consists of group life and health insurance business in the U.K. and Ireland as well as group retirement and employee benefit consulting services in Ireland. The Individual Wealth & Asset Management business unit consists of investment products (including life bonds, retirement drawdown and pension) offered in the U.K., pension, savings and investment products offered in Ireland and pension products offered in Germany. Irish Life Investment Managers (ILIM) is one of Lifeco's fund management operations in Ireland. In addition to managing assets on behalf of companies in the Lifeco group, ILIM also manages assets for a wide range of institutional clients across Europe and North America. The Insurance & Annuities business unit consists of bulk and individual payout annuities offered in the U.K. and Ireland, equity-release mortgages offered in the U.K., and individual insurance offered in Ireland and Germany.

The Capital and Risk Solutions segment includes Lifeco's reinsurance business under the Insurance & Risk Solutions value driver, which operates primarily in the U.S., Barbados, Bermuda and Ireland. Reinsurance products are provided through Canada Life and its subsidiaries and include both reinsurance and retrocession business transacted directly with clients or through reinsurance brokers.

For additional information on Lifeco, refer to its annual MD&A.

### **RESULTS**

### **Contribution to Power Corporation**

Twelve months ended December 31	2023	2022 [restated]
Average direct ownership (%)	68.2	66.6
Contribution to earnings		
Net earnings from continuing operations	1,898	2,386
Adjusted net earnings from continuing operations	2,450	2,179
Total dividend received	1,322	1,216
Contribution to holding company balance sheets		
Investment in Lifeco, carrying value	15,326	14,579
% of total holding company assets	57.1	54.8
Investment in Lifeco, fair value	27,871	19,414
% of total holding company assets, at fair value	68.7	57.7

### Reconciliation of contribution to net earnings and adjusted net earnings of Power Corporation

Twelve months ended December 31	2023	2022 [restated]
Contribution to Power Corporation's:		
Adjusted net earnings from continuing operations		
As reported by Lifeco	2,500	2,209
Effect of consolidation <sup>[1]</sup>	(50)	(30)
	2,450	2,179
Adjustments		
As reported by Lifeco	(549)	206
Effect of consolidation <sup>[2]</sup>	(3)	1
	(552)	207
Net earnings from continuing operations	1,898	2,386
Net earnings (loss) from discontinued operations – Putnam	(85)	(21)
Net earnings	1,813	2,365

<sup>[1]</sup> The Effect of consolidation includes the elimination of intercompany transactions and the application of the Corporation's accounting method for investments under common control including an adjustment for Lifeco's investment in PSEIP and SHMI and an allocation of the results of the fintech portfolio.

### Adjusted and net earnings per share as reported by Lifeco

Twelve months ended December 31	2023	2022 [restated]
Adjusted net earnings from continuing operations <sup>[1][2][3]</sup>	3.94	3.56
Adjustments <sup>[4]</sup>	(0.87)	0.33
Net earnings from continuing operations <sup>[1]</sup>	3.07	3.89
Net earnings <sup>[1]</sup>	2.94	3.86

<sup>[1]</sup> Attributable to Lifeco common shareholders.

<sup>[2]</sup> Refer to the section "Adjustments" below for details of Effect of consolidation.

<sup>[2]</sup> Defined as "base earnings per common share" by Lifeco, a non-IFRS ratio, in its public disclosure. Refer to the section "Disclosures Concerning Public Investees Information" in this document. With the adoption of IFRS 17, in the first quarter of 2023 Lifeco refined the definition of base earnings (loss) for an updated representation of Lifeco's underlying business performance, as well as to enhance consistency and comparability with financial services industry peers. The comparative periods have been adjusted

<sup>[3]</sup> Comparative results have been restated to exclude net earnings (loss) from discontinued operations related to Putnam.

<sup>[4]</sup> See the section "Adjustments" below.

### Contribution to adjusted and net earnings by segments as reported by Lifeco

Twelve months ended December 31	2023	2022 [restated]
Adjusted net earnings from continuing operations <sup>[1][2]</sup>		
Canada	1,158	1,164
United States <sup>[3]</sup>	1,006	737
Europe	777	845
Capital and Risk Solutions	794	598
Lifeco Corporate	(68)	(26)
	3,667	3,318
Adjustments <sup>[4]</sup>		
Market experience relative to expectations	(307)	530
Realized OCI gains (losses) from asset rebalancing	(121)	-
Assumption changes and management actions <sup>[5]</sup>	(20)	47
Other non-market related impacts <sup>[5][6]</sup>	(357)	(267)
	(805)	310
Net earnings from continuing operations <sup>[1]</sup>		
Canada	961	1,431
United States	769	464
Europe	384	1,202
Capital and Risk Solutions	833	542
Lifeco Corporate	(85)	(11)
Net earnings from continuing operations <sup>[1]</sup>	2,862	3,628
Net earnings (loss) from discontinued operations – Putnam <sup>[3]</sup>	(124)	(32)
Net earnings <sup>[1]</sup>	2,738	3,596

<sup>[1]</sup> Attributable to Lifeco common shareholders.

<sup>[6]</sup> Includes business transformation impacts (including restructuring and integration costs as well as acquisition and divestiture costs), amortization of acquisition-related intangible assets and tax legislative changes impacts.

2023 vs. 2022	
Net earnings	2,738 million or $2.94$ per share, compared with $3,596$ million or $3.86$ per share in the corresponding period in 2022, a decrease of $23.8%$ on a per share basis.
Net earnings from continuing operations	\$2,862 million or \$3.07 per share, compared with \$3,628 million or \$3.89 per share in the corresponding period in 2022, a decrease of 21.1% on a per share basis.
Adjusted net earnings from continuing operations	\$3,667 million or \$3.94 per share, compared with \$3,318 million or \$3.56 per share in the corresponding period in 2022, an increase of 10.7% on a per share basis.

<sup>[2]</sup> Defined as "base earnings (loss)" by Lifeco, a non-IFRS financial measure, in its public disclosure. Refer to the section "Disclosures Concerning Public Investees Information" in this document. With the adoption of IFRS 17, in the first quarter of 2023 Lifeco refined the definition of base earnings (loss) for an updated representation of Lifeco's underlying business performance, as well as to enhance consistency and comparability with financial services industry peers. The comparative periods have been adjusted to reflect this change.

<sup>[3]</sup> Comparative results have been restated to exclude net earnings (loss) from discontinued operations related to Putnam.

<sup>[4]</sup> See the section "Adjustments" below. Described as "items excluded from base earnings" by Lifeco.

<sup>[5]</sup> Following internal reviews at Lifeco, the mapping of certain assumption changes and management actions and business transformation impacts has been modified to reflect current presentation and comparative results for the periods ended December 31, 2022 have been restated, as applicable.

#### CANADA

Net earnings in the twelve-month period ended December 31, 2023 decreased by \$470 million to \$961 million, compared with the corresponding period in 2022. Adjusted net earnings in the twelve-month period ended December 31, 2023 were \$1,158 million, a decrease of \$6 million compared with the corresponding period in 2022, primarily due to:

- Favourable impacts from certain tax estimates in 2022 that did not repeat and slightly lower CSM recognition for services provided.
- Partially offset by increased group life and health earnings driven by premium growth and strong disability experience, and higher earnings on surplus.

Adjusted net earnings before tax for the twelve months ended December 31, 2023 increased by 10% compared with the corresponding period in 2022.

Adjusted net earnings in the twelve-month period ended December 31, 2023 excluded Adjustments of negative \$197 million, compared with Adjustments of positive \$267 million in the corresponding period in 2022. Market experience relative to expectations was negative \$139 million, compared with positive \$136 million for the corresponding period in 2022. Assumption changes and management actions were negative \$38 million, compared with positive \$87 million in the corresponding period in 2022, although these changes must be considered along with the associated CSM impacts. The corresponding period in 2022 included a positive \$63 million one-time impact for a change in the Canadian statutory income tax rate.

In conjunction with the transition to IFRS 17, Lifeco made asset liability management (ALM) and accounting policy choices to increase the stability of regulatory capital. As a result, a certain amount of additional net earnings sensitivity was accepted by Lifeco in order to balance the Life Insurance Capital Adequacy Test (LICAT) capital sensitivity, resulting in more stable capital positions. Over the time frame since transition, cumulative fluctuations in net earnings driven by market experience relative to expectations have been modest and regulatory capital has experienced increased stability, consistent with the expectations of Lifeco's management. For additional information, refer to the section "Transition to IFRS 17 and IFRS 9" in Lifeco's annual MD&A.

### **UNITED STATES** (Continuing Operations)

Net earnings from continuing operations in the twelve-month period ended December 31, 2023 increased by US\$220 million (C\$305 million) to US\$572 million (C\$769 million), compared with the corresponding period in 2022. Adjusted net earnings were US\$749 million (C\$1,006 million) in the twelve-month period ended December 31, 2023, an increase of US\$186 million (C\$269 million), compared with the corresponding period in 2022, primarily due to:

- An increase in fee and other income due to organic growth in the business, higher average equity markets, as well as a favourable fee income adjustment related to Prudential; and
- Higher contribution from investment experience and an additional quarter of Prudential-related earnings in 2023.
- Partially offset by credit-related impairments of commercial mortgage loans in the fourth quarter of 2023.

Adjusted net earnings in the twelve-month period ended December 31, 2023 excluded Adjustments of negative US\$177 million (C\$237 million), compared with negative US\$211 million (C\$273 million) in the corresponding period in 2022. The decrease in negative Adjustments was primarily due to lower integration and restructuring costs related to the completion of the MassMutual and Personal Capital integrations in 2022 and improved market experience relative to expectations. The decrease in negative Adjustments was partially offset by a provision recorded in the second quarter of 2023 related to Empower's sale, via indemnity reinsurance, of substantially all of its individual life and annuity business in 2019.

#### **EUROPE**

Net earnings in the twelve-month period ended December 31, 2023 were \$384 million, compared with \$1,202 million in the corresponding period in 2022. Adjusted net earnings in the twelve-month period ended December 31, 2023 were \$777 million, a decrease of \$68 million compared with the corresponding period in 2022, primarily due to:

- Lower investment earnings in Insurance & Annuities and changes in fees and expense allocations in Individual Wealth & Asset Management.
- Partially offset by favourable group protection experience in Workplace Solutions, improved morbidity experience in Insurance & Annuities and the impact of currency movement.

Adjusted net earnings in the twelve-month period ended December 31, 2023 excluded Adjustments of negative \$393 million, compared with Adjustments of positive \$357 million in the corresponding period in 2022. The decrease in Adjustments was primarily due to positive contributions in the corresponding period in 2022 from higher-than-expected non-fixed income asset returns and positive impacts from higher risk-free rates, whereas 2023 included negative market experience relative to expectations driven by reductions in commercial property values, and realized OCI losses related to asset rebalancing to shorter duration assets in the surplus account in the second quarter of 2023. These reductions were partially offset by the net gain on sale of a portfolio of policies to AIB Life of \$127 million and from the impact of recapturing a block of in-force annuities reinsured internally which resulted in a net gain of \$110 million.

In conjunction with the transition to IFRS 17, Lifeco made ALM and accounting policy choices to increase the stability of regulatory capital. As a result, a certain amount of additional net earnings sensitivity was accepted by Lifeco in order to balance LICAT capital sensitivity, resulting in more stable capital positions. Over the time frame since transition, cumulative fluctuations in net earnings driven by market experience relative to expectations have been modest and regulatory capital has experienced increased stability, consistent with the expectations of Lifeco's management. For additional information, refer to the section "Transition to IFRS 17 and IFRS 9" in Lifeco's annual MD&A.

# **CAPITAL AND RISK SOLUTIONS**

Net earnings in the twelve-month period ended December 31, 2023 increased by \$291 million to \$833 million, compared with the corresponding period in 2022. Adjusted net earnings in the twelve-month period ended December 31, 2023 were \$794 million, an increase of \$196 million compared with the corresponding period in 2022, primarily due to growth in the structured business and net positive insurance experience mainly driven by favourable claims developments on property catastrophe losses in 2022, as well as a provision for estimated claims related to Hurricane lan of \$128 million in 2022, partially offset by unfavourable experience in the U.S. life business and on certain structured transactions.

Adjusted net earnings in the twelve-month period ended December 31, 2023 excluded Adjustments of positive \$39 million, compared with Adjustments of negative \$56 million in the corresponding period in 2022. The increase in Adjustments was primarily due to relative interest rate and credit spread in-period movements, partially offset by net assumption updates.

In conjunction with the transition to IFRS 17, Lifeco made ALM and accounting policy choices to increase the stability of regulatory capital. As a result, a certain amount of additional net earnings sensitivity was accepted by Lifeco in order to balance LICAT capital sensitivity, resulting in more stable capital positions. Over the time frame since transition, cumulative fluctuations in net earnings driven by market experience relative to expectations have been modest and regulatory capital has experienced increased stability, consistent with the expectations of Lifeco's management. For additional information, refer to the section "Transition to IFRS 17 and IFRS 9" in Lifeco's annual MD&A.

#### **ADJUSTMENTS**

Adjustments are items excluded from net earnings from continuing operations in the determination of adjusted net earnings by Lifeco's management. Refer to the further discussion above in each of Lifeco's operating segments.

In 2023, Adjustments with a negative earnings impact of \$805 million after tax consist of:

- In the fourth quarter of 2023, Adjustments were a net negative earnings impact of \$228 million, which consisted of market experience relative to expectations of negative \$213 million after tax (\$351 million pre-tax), business transformation impacts of \$67 million after-tax (\$137 million pre-tax), and amortization of acquisition-related finite life intangibles of \$31 million after tax (\$42 million pre-tax), partially offset by a positive earnings impact from assumption changes and management actions of \$83 million after tax (negative \$28 million pre-tax).
- In the third quarter of 2023, Adjustments were a net negative earnings impact of \$14 million, which consisted of a negative earnings impact from assumption changes and management actions of \$106 million after tax (\$125 million pre-tax), business transformation impacts of \$25 million after tax (\$33 million pre-tax), and amortization of acquisition-related finite life intangibles of \$36 million after tax (\$48 million pre-tax), partially offset by market experience relative to expectations of positive \$153 million after tax (\$191 million pre-tax).
- In the second quarter of 2023, Adjustments were a net negative earnings impact of \$351 million, which consisted of market experience relative to expectations of negative \$79 million after tax (\$92 million pre-tax), realized losses from the sale of surplus assets measured at FVOCI from asset rebalancing of \$121 million after tax (\$158 million pre-tax), a negative earnings impact from assumption changes and management actions of \$4 million after tax (\$5 million pre-tax), business transformation impacts of \$111 million after tax (\$144 million pre-tax), and amortization of acquisition-related finite life intangibles of \$36 million after tax (\$49 million pre-tax).
- In the first quarter of 2023, Adjustments were a net negative earnings impact of \$212 million, which consisted of market experience relative to expectations of negative \$168 million after tax (\$209 million pre-tax), business transformation impacts of \$19 million after tax (\$26 million pre-tax), and amortization of acquisition-related finite life intangibles of \$32 million after tax (\$43 million pre-tax), partially offset by a positive earnings impact from assumption changes and management actions of \$7 million after tax (\$9 million pre-tax).

In 2022, Adjustments with a positive earnings impact of \$310 million after tax consisted of:

- In the fourth quarter of 2022, Adjustments were a negative net impact of \$416 million, which consisted of market experience relative to expectations of negative \$386 million after tax (\$393 million pre-tax), negative earnings impact from assumption changes and management actions of \$5 million after tax (\$21 million pre-tax), business transformation impacts of \$61 million after tax (\$73 million pre-tax), amortization of acquisition-related finite life intangibles of \$27 million after tax (\$36 million pre-tax), partially offset by positive impact from tax legislative changes of \$63 million.
- In the third quarter of 2022, Adjustments were a net positive earnings impact of \$177 million, which consisted of market experience relative to expectations of positive \$151 million after tax (\$228 million pre-tax), positive earnings impact from assumption changes and management actions of \$85 million after tax (\$96 million pre-tax), partially offset by business transformation impacts of \$23 million after tax (\$42 million pre-tax), and amortization of acquisition-related finite life intangibles of \$36 million after tax (\$47 million pre-tax).
- In the second quarter of 2022, Adjustments were a net negative earnings impact of \$73 million, which consisted of negative earnings impact from assumption changes and management actions of \$15 million after tax (\$17 million pre-tax), business transformation impacts of \$101 million after tax (\$131 million pre-tax), and amortization of acquisition-related finite life intangibles of \$36 million after tax (\$49 million pre-tax), partially offset by market experience relative to expectations of positive \$79 million after tax (\$152 million pre-tax).
- In the first quarter of 2022, Adjustments were a net positive earnings impact of \$622 million, which consisted of market experience relative to expectations of positive \$686 million after tax (\$864 million pre-tax), partially offset by negative earnings impact from assumption changes and management actions of \$18 million after tax (\$19 million pre-tax), business transformation impacts of \$19 million after tax (\$25 million pre-tax), and amortization of acquisition-related finite life intangibles of \$27 million after tax (\$35 million pre-tax).

The information above has been derived from Lifeco's annual MD&A. Lifeco's most recent annual MD&A is available under its profile on SEDAR+ (www.sedarplus.com).

#### **IGM Financial**

#### **OVERVIEW OF THE BUSINESS**

IGM is a leading wealth and asset management company supporting advisors and the clients they serve in Canada, and institutional investors throughout North America, Europe and Asia. IGM's core business is comprised of wealth manager IG Wealth Management and asset manager Mackenzie Investments. IGM also holds a number of strategic investments that provide benefits to the operating subsidiaries while furthering IGM's growth prospects. In the fourth quarter of 2023, IGM realigned its reportable segments to better characterize and simplify the Company's business lines into wealth management and asset management segments. IGM has three reportable segments: Wealth Management, Asset Management, and Corporate and Other.

The Wealth Management segment reflects the activities of its core business and strategic investments that are principally focused on providing financial planning and related services to retail client households. This segment includes the activities of IG Wealth Management, a retail distribution organization that serves Canadian households through its securities dealer, mutual fund dealer and other subsidiaries licensed to distribute financial products and services. IG Wealth Management provides comprehensive personal financial planning by offering a broad range of financial products and services in the areas of advanced financial planning, mortgage banking, insurance, and securities. IG Wealth Management distinguishes itself from its competition by offering comprehensive planning to its clients that synchronizes their financial lives. This segment also includes the investment management activities of these organizations, including mutual fund management and discretionary portfolio management services, as well as IGM's strategic investments in Rockefeller (classified as an investment in an associate) and Wealthsimple (classified by IGM as an investment at FVOCI). This segment also included IPC, which was sold on November 30, 2023.

The Asset Management segment reflects the activities of its core business and strategic investments primarily focused on providing investment management services. This segment includes the operations of Mackenzie Investments which provides investment management services to a suite of investment funds that are distributed through third-party dealers and financial advisors, and through institutional advisory mandates to financial institutions, pensions and other institutional investors. Mackenzie Investments is a diversified asset management solutions provider and provides investment management and related services with a wide range of investment mandates through a boutique structure and uses multiple

distribution channels. Mackenzie seeks to be Canada's preferred global asset management solutions provider and business partner. This segment also includes IGM's strategic investments in ChinaAMC and Northleaf which are both classified as an investment in an associate.

The Corporate and Other segment primarily represents the investments made by IGM in Lifeco and the Portage Ventures funds (refer to the section "Alternative Asset Investment Platforms"), IGM's unallocated capital, as well as consolidation elimination entries.

For additional information on IGM, refer to its annual MD&A.

# RESULTS Contribution to Power Corporation

Twelve months ended December 31	2023	2022 [restated]
Average direct ownership (%)	62.1	62.0
Contribution to earnings		
Net earnings from continuing operations	446	554
Adjusted net earnings from continuing operations	517	539
Total dividend received	333	333
Contribution to holding company balance sheets		
Investment in IGM, carrying value	3,702	3,607
% of total holding company assets	13.8	13.6
Investment in IGM, fair value	5,179	5,592
% of total holding company assets, at fair value	12.8	16.6

# Reconciliation of contribution to net earnings and adjusted net earnings of Power Corporation

Twelve months ended December 31	2023	2022 [restated]
Contribution to Power Corporation's:		
Adjusted net earnings from continuing operations		
As reported by IGM <sup>[1]</sup>	510	538
Effect of consolidation <sup>[2]</sup>	7	1
	517	539
Adjustments		
As reported by IGM	204	=
Effect of consolidation <sup>[3]</sup>	(275)	15
	(71)	15
Net earnings from continuing operations	446	554
Net earnings (loss) from discontinued operations		
Effect of consolidation <sup>[4]</sup>	(2)	-
Net earnings	444	554

<sup>[1]</sup> Based on adjusted net earnings available to IGM common shareholders.

<sup>[2]</sup> The Effect of consolidation includes the elimination of intercompany transactions, the application of the Corporation's accounting method for investments under common control including an allocation of the results of the fintech portfolio and reflected adjustments in accordance with IAS 39 for comparative periods presented prior to the Corporation's adoption of IFRS 9 on January 1, 2023. On January 1, 2018, IGM adopted IFRS 9; Power Corporation deferred the adoption of IFRS 9 to January 1, 2023. The Effect of consolidation in the comparative periods has been restated for the application of IFRS 17.

<sup>[3]</sup> Refer to the section "Adjustments" below for details of Effect of consolidation.

 $<sup>\</sup>label{eq:continued} \textbf{[4]} \ \ \mathsf{Represents} \ \mathsf{IGM's} \ \mathsf{share} \ \mathsf{of} \ \mathsf{the} \ \mathsf{discontinued} \ \mathsf{operations} \ \mathsf{of} \ \mathsf{Lifeco}.$ 

# Adjusted and net earnings per share as reported by IGM

Twelve months ended December 31	2023	2022
Adjusted net earnings <sup>[1][2]</sup> Adjustments <sup>[3][4]</sup>	3.44 1.38	3.63
Net earnings <sup>[1]</sup>	4.82	3.63

- [1] Available to IGM common shareholders.
- [2] Adjusted net earnings per share is identified as a non-IFRS ratio in IGM's public disclosure. Refer to the section "Disclosures Concerning Public Investees Information" in this document.
- [3] See the section "Adjustments" below.
- [4] Described as "Other items" by IGM in its public disclosure. Refer to the section "Disclosures Concerning Public Investees Information" in this document.

# Contribution to adjusted net earnings by segments and net earnings as reported by IGM

Twelve months ended December 31	2023	2022
Wealth Management <sup>(1)[2)</sup>	443	448
Asset Management <sup>[1][2]</sup>	310	284
Corporate and Other <sup>[1][2]</sup>	68	135
Adjusted net earnings <sup>[3][4]</sup>	821	867
Adjustments <sup>[4][5]</sup>	328	_
Net earnings <sup>[3]</sup>	1,149	867

- [1] In the fourth quarter of 2023, IGM realigned its reportable segments to better characterize and simplify its business lines into wealth management and asset management segments. The revised segments reflect a realignment of Rockefeller and Wealthsimple to the wealth management segment and ChinaAMC and Northleaf to the asset management segment. These changes have no impact on the reported earnings of IGM. The comparative information has been restated to reflect the realigned segments.
- [2] Debt and interest expense is allocated to each segment based on IGM's assessment of: i) capacity to service the debt, and ii) where the debt is being serviced.
- [3] Available to IGM common shareholders.
- [4] Adjusted net earnings is identified as a non-IFRS financial measure in IGM's public disclosure. Refer to the section "Disclosures Concerning Public Investees Information" in this document. IGM does not allocate Adjustments to segments.
- [5] Described as "Other items" by IGM in its public disclosure. Refer to the section "Disclosures Concerning Public Investees Information" in this document.

2023 vs. 2022	
Net earnings	\$1,149 million or \$4.82 per share, compared with \$867 million or \$3.63 per share in the corresponding period in 2022, an increase of 32.8% on a per share basis.
	Net earnings in 2023 include IGM's gain of \$169 million recognized on the sale of a portion of its interest in Lifeco to the Corporation, and its gain of \$221 million recognized on the sale of IPC to Lifeco. The Corporation has eliminated these gains on consolidation.
Adjusted net earnings	\$821 million or \$3.44 per share, compared with \$867 million or \$3.63 per share in the corresponding period in 2022, a decrease of 5.2% on a per share basis.

Adjusted net earnings exclude Adjustments of a net positive earnings impact of \$328 million in the twelve-month period ended December 31, 2023. There were no Adjustments in the corresponding twelve-month period of 2022. These Adjustments are not allocated to segments. The following is a summary of each segment's net earnings and adjusted net earnings:

#### **WEALTH MANAGEMENT**

Net earnings decreased by \$5 million to \$443 million in the twelve-month period ended December 31, 2023, compared with the corresponding period in 2022. Net earnings of Wealth Management includes \$15 million of net earnings of IPC, which IGM has presented as discontinued operations, compared with \$11 million in the corresponding period in 2022. As well, the segment includes a negative contribution from strategic investments of \$4 million. The net earnings of IG Wealth Management decreased by \$5 million to \$432 million, primarily due to:

- A decrease in other financial planning revenues of \$14 million to \$126 million, primarily due to lower earnings from mortgage banking operations and lower revenues from the distribution of banking products partially offset by higher revenues from the distribution of insurance products. The decrease in earnings from mortgage banking operations is due to fair value adjustments and net margins caused by the current interest rate environment;
- A decrease in income from redemption fees of \$3 million to \$1 million;
- An increase in advisory and business development expenses of \$40 million to \$923 million in the twelve-month period which includes compensation paid to advisors, the majority of which varies directly with asset or sales levels. Asset-based compensation increased by \$26 million to \$584 million, primarily due to increases in assets under advisement, deferred selling commission units maturing and other compensation changes. Sales-based compensation payments are based upon the level of new assets contributed to client accounts and are capitalized and amortized as they reflect incremental costs to obtain a client contract. Sales-based compensation increased by \$16 million to \$92 million;
- An increase in operations and support expenses of \$14 million to \$438 million, which includes costs that support wealth management and other general and administrative functions such as product management, technology and operations, as well as other functional business units and corporate expenses;
- An increase in sub-advisory expenses of \$3 million to \$172 million, primarily due to changes in assets under management; and
- An increase in interest expense of \$9 million to \$98 million, which includes allocated interest expense on long-term debt and interest expense on leases. Long-term debt interest expense is calculated based on an allocation of IGM's long-term debt to IG Wealth Management. The allocation of debt increased during the second quarter of 2023, as a result of the issuance of long-term debt by IGM.

# Partially offset by:

- An increase in income from advisory fees of \$48 million to \$1,189 million, primarily due to the increase in average assets under advisement of 4.4%. The average advisory fee rate for the twelve-month period was 102.3 basis points of average assets under advisement, compared with 102.5 basis points in 2022;
- An increase in income from product and program fees of \$15 million to \$891 million, primarily due to an increase in average assets under management of 2.2%. The average product and program fee rate for the twelve-month period was 85.7 basis points of assets under management, compared with 85.9 basis points in 2022;

- An increase in net investment income and other of \$11 million to \$13 million. Net investment income and other consists of unrealized gains or losses on investments in proprietary funds in the twelve-month period, and investment income earned on cash and cash equivalents and securities and other income not related to IG Wealth Management's core business. It also includes a charge from the Corporate and Other segment for the use of unallocated capital; and
- A decrease in income taxes of \$4 million to \$156 million.

#### **ASSET MANAGEMENT**

The Asset Management segment includes the fees received from IGM's mutual funds, Wealth Management segment and third parties for investment management services.

Net earnings increased by \$26 million to \$310 million in the twelve-month period ended December 31, 2023, compared with the corresponding period in 2022. Net earnings of Asset Management includes a positive contribution of \$106 million from strategic investments, compared with \$71 million in the corresponding period in 2022 and reflects IGM's purchase of an additional 13.9% equity interest in ChinaAMC in January 2023. The net earnings of Mackenzie decreased by \$9 million to \$204 million, primarily

- A decrease in net asset management fees, which is asset management fees offset by dealer compensation expenses, of \$10 million to \$740 million, mainly due to a decrease in net asset management fees – third party of \$12 million, due to a 2.0% decrease in average assets under management, offset by an increase in the net asset management fee rate. Mackenzie's net asset management fee rate was 54.4 basis points for the twelve months ended December 31, 2023, compared with 54.2 basis points in 2022. The increase in rate was mainly driven by lower selling commissions, partially offset by a change in the composition of assets under management. Asset management fees – Wealth Management were \$114 million, an increase of \$2 million from the corresponding period in 2022. The increase in management fees was due to an increase in the management fee rate. Mackenzie's management fee rate was 14.9 basis points for the twelve months ended December 31, 2023, compared with 14.7 basis points in 2022; and
- An increase in expenses of \$6 million to \$448 million, primarily due to an increase in advisory and business development expenses of \$4 million to \$84 million in the twelve-month period. Advisory and business development expenses primarily include wholesale distribution activities which vary directly with assets or sales levels. Operations and support expenses were \$360 million, an increase of \$2 million from the corresponding period in 2022 and includes costs associated with business operations, including technology and business processes, in-house investment management and product shelf management, corporate management and support functions. These expenses primarily reflect compensation, technology and other service provider expenses.

# Partially offset by:

- An increase in net investment income and other of \$6 million to \$12 million. Net investment income and other primarily includes investment returns related to Mackenzie's investments in proprietary funds, which are generally made in the process of launching a fund and are sold as third-party investors subscribe; and
- A decrease in income taxes of \$2 million to \$74 million.

#### ASSETS UNDER MANAGEMENT AND ADVISEMENT

Assets under advisement (AUA) are a key performance indicator for the Wealth Management segment.

Assets under management (AUM) are the key driver of the Asset Management segment and an additional driver of revenues and expenses within the Wealth Management segment in relation to its investment management activities. Refer to the section "Other Measures" for a definition of AUM and AUA. Total assets under management and advisement (AUM&A) were as follows:

December 31		
[in billions of dollars]	2023	2022
Wealth Management <sup>[1]</sup>		
IG Wealth Management AUM	107.6	99.3
IG Wealth Management other AUA	13.6	11.5
Assets under advisement	121.2	110.8
Third-party AUM	118.9	113.1
Sub-advisory and AUM to Wealth Management	76.8	73.5
Assets under management	195.7	186.6
Consolidated <sup>[1][2]</sup>		
Assets under management	226.6	213.6
Assets under management and advisement <sup>[3]</sup>	240.2	224.2

<sup>[1]</sup> Excludes AUM and AUM&A of IPC, as reported as discontinued operations by IGM; comparative information presented has been restated to exclude IPC.

Total average assets under management and advisement were as follows:

				2023				2022
[in billions of dollars]	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Wealth Management <sup>[1]</sup>								
IG Wealth Management AUA	117.1	116.9	116.1	114.7	109.6	108.5	110.7	116.3
IG Wealth Management AUM	104.2	104.7	104.2	103.3	99.2	99.1	101.8	107.4
Asset Management								
Third-party AUM	114.1	115.5	116.3	115.7	112.7	113.4	118.5	125.7
Total AUM	189.3	191.9	193.1	192.0	186.3	187.3	195.5	205.5
Consolidated <sup>[1][2]</sup>								
Assets under management	219.2	221.5	221.8	220.2	213.1	213.8	221.4	234.2
Assets under management and advisement <sup>[3]</sup>	232.1	233.7	233.6	231.6	222.6	222.4	229.4	242.1

<sup>[1]</sup> Excludes AUM and AUM&A of IPC, as reported as discontinued operations by IGM; comparative information presented has been restated to exclude IPC.

<sup>[2]</sup> Represents the consolidated AUM&A of IGM. In the Wealth Management segment, assets under management is a component part of assets under advisement. All instances where the Asset Management segment is providing investment management services or distributing its products through the Wealth Management segment are eliminated in IGM's reporting such that there is no double counting of the same client savings held at IGM's operating companies.

 $<sup>[3] \ \</sup> Includes adjustment representing the elimination of double counting where business is reflected within multiple segments.$ 

<sup>[2]</sup> Represents the consolidated AUM&A of IGM. All instances where the Asset Management segment is providing investment management services or distributing its products through the Wealth Management segment are eliminated in IGM's reporting such that there is no double counting of the same client savings held at IGM's operating companies.

<sup>[3]</sup> Includes adjustment representing the elimination of double counting where business is reflected within multiple segments.

#### **ADJUSTMENTS**

Adjustments are items excluded from net earnings in the determination of adjusted net earnings by IGM's management.

In 2023, Adjustments with a positive earnings impact of \$328 million after tax consisted of:

- In the fourth guarter of 2023, adjusted net earnings excluded a positive impact of \$221 million after tax (\$221 million pre-tax) related to IGM's net gain, net of transaction costs, recognized on the sale of IPC to Lifeco. The Corporation has not included the amount of the gain on the sale of IPC in its Adjustments as this gain was eliminated on consolidation.
- In the second guarter of 2023, adjusted net earnings excluded a negative impact of \$68 million after tax (\$95 million pre-tax), comprised of:
  - Restructuring and other charges of \$76 million after tax (\$103 million pre-tax), related to further streamlining and simplifying IGM's operating model to better align with its business priorities. The initiatives include: i) organizational structure changes including aligning IGM's organizational structure to advance the growing needs of its business and deliver against its key strategic initiatives. It also includes optimizing IGM's resources and talent structure to advance the growing needs of the business, enable partnerships across its business and operate more efficiently and effectively; ii) digital transformation to retire duplicate systems and to automate and modernize its technology infrastructure to enhance efficiencies

- and its ability to service client needs; and iii) real estate consolidation of IG Wealth's footprint to reflect the adoption of hybrid work and new technologies.
- A decrease of \$6 million after tax (\$6 million pre-tax) recorded on a prospective basis related to the gain recognized by IGM in the first quarter on the sale of a portion of its investment in Lifeco to the Corporation. The Corporation has not included the amount of the gain on the sale of Lifeco in its Adjustments as this gain was eliminated on consolidation.
- An adjustment related to Lifeco's IFRS 17 impact of \$15 million after tax (\$15 million pre-tax), representing a change in estimate which IGM recorded on a prospective basis. This adjustment has been eliminated by the Corporation on consolidation in the effect of consolidation.
- In the first guarter of 2023, adjusted net earnings excluded a positive impact of \$175 million after tax (\$179 million pre-tax) related to IGM's sale of a portion of its investment in Lifeco to the Corporation. The Corporation has not included the amount of the gain on the sale of Lifeco in its Adjustments as this gain was eliminated on consolidation.

There were no Adjustments reported by IGM in 2022.

The information above has been derived from IGM's annual MD&A. IGM's most recent annual MD&A is available under its profile on SEDAR+ (www.sedarplus.com).

#### **GBL**

#### **OVERVIEW OF THE BUSINESS**

GBL is an established investment holding company. As a leading and active investor in Europe, GBL is focused on long-term value creation with the support of a stable family shareholder base and considers ESG factors as being inextricably linked to value creation. GBL aims to grow its diversified high-quality portfolio of listed, private and alternative investments. GBL Capital, the group's alternative assets activity, provides additional sources of diversification to GBL's portfolio. In addition, GBL is developing its thirdparty asset management activity through Sienna Investment Managers, a wholly owned subsidiary. GBL's portfolio is composed of global companies, leaders in their sectors, in which GBL can contribute to value creation by being an active professional investor.

At December 31, 2023, GBL's portfolio was mainly comprised of the following investments (% equity ownership):

# **Publicly listed**

- Imerys (EPA: NK) (54.6%) industrial mineral-based specialty solutions
- SGS (SIX: SGSN) (19.3%) testing, inspection and certification solutions
- Pernod Ricard (EPA: RI) (6.7%) wines and spirits
- adidas (XETR: ADS) (7.6%) design, development and distribution of sporting goods
- Umicore (EBR: UMI) (15.9%) automotive catalysts, cathode materials for batteries and precious metals recycling
- Concentrix + Webhelp (NASDAQ: CNXC) (13.2%) global provider of customer experience (CX) services and technologies
- Ontex (EBR: ONTEX) (19.98%) provider of personal hygiene solutions

#### **Privately held**

- Affidea (99.2%) provider of specialist healthcare services
- Sanoptis (83.4%) provider of ophthalmology services
- Canyon (48.7%) direct-to-consumer manufacturer of premium bicycles
- Parques Reunidos (23.0%) operator of leisure parks
- Voodoo (15.9%) developer and publisher of mobile games

Through GBL Capital and Sienna Investment Managers, GBL has expanded its activities into alternative asset management and is developing an alternative investment portfolio including investments in funds externally managed and direct co-investments in private equity, and offers a full range  $\,$ of investment strategies with a strong ESG focus through its multi-expertise third-party asset managers. Strategies managed by Sienna Investment Managers include listed assets, private equity, private credit, venture capital and real estate.

GBL reported a net asset value (refer to the section "Other Measures") at December 31, 2023 of €16,671 million, compared with €17,775 million at December 31, 2022.

For additional information on GBL, refer to its public disclosure.

#### **RESULTS**

# **Contribution to Power Corporation**

Twelve months ended December 31	2023	2022
Average direct ownership (%) <sup>[1]</sup>	15.3	14.8
Contribution to net earnings from continuing operations	423	(15)
Total dividend received <sup>[2]</sup>	92	84
Contribution to holding company balance sheets		
Investment in GBL, carrying value	3,717	3,314
% of total holding company assets	13.8	12.5
Investment in GBL, fair value	2,295	2,388
% of total holding company assets, at fair value	5.7	7.1

<sup>[1]</sup> Average direct ownership presented does not consider the effect of the treasury shares held by GBL. The average economic ownership including the effect of treasury shares was 16.9% for the twelve-month period ended December 31, 2023 (15.9% in 2022).

# Reconciliation of contribution to net earnings of Power Corporation

Twelve months ended December 31 [in millions of Canadian dollars]	2023	2022
Contribution to Power Corporation's net earnings:		
As reported by GBL	423	(133)
Effect of consolidation[1]	-	118
Net earnings (loss)	423	(15)

<sup>[1]</sup> The Corporation adopted IFRS 9 on January 1, 2023. The contribution to the Corporation prior to January 1, 2023 includes an adjustment to account for GBL under IAS 39 as described below.

<sup>[2]</sup> Total dividend received from Parjointco was  $\leqslant$  63 million for the year ended December 31, 2023, compared with  $\leqslant$  62 million for the year ended December 31, 2022.

# Contribution to net earnings (loss) as reported by GBL

Twelve months ended December 31 [in millions of euros]	2023	2022
Share of earnings (loss) of associates and consolidated operating companies of:		
Imerys	28	130
Webhelp	14	26
Parques Reunidos/Piolin II	(22)	1
Canyon	(6)	11
Sanoptis	(47)	(21)
Affidea	(42)	(30)
GBL Capital and Sienna Investment Managers	48	(12)
	(27)	105
Net dividends from investments:		
SGS	118	110
Pernod Ricard	81	82
Holcim	34	28
Umicore	31	31
GEA	10	10
adidas	8	39
MOWI	1	19
Other <sup>[1]</sup>	3	3
	286	322
Other financial income (expenses)		
Derivatives associated with exchangeable and convertible bonds	61	98
Change in value of liability to Webhelp's minority shareholders	107	(255)
Other financial income (expenses)	252	(459)
	420	(616)
Other operating income (expenses)		
Change in value of liability for Webhelp's employee incentive plan	(112)	(159)
Other operating income (expenses)	(121)	(114)
	(233)	(273)
Gains (losses) from disposals, impairments and reversals of non-current assets	1,308	(87)
Interest income (expenses)	(30)	(34)
Taxes	(1)	(2)
Net earnings (loss) <sup>[2][3]</sup>	1,723	(585)

<sup>[1]</sup> Includes dividend from Concentrix.

2023 vs. 2022

Net earnings of  $\in$  1,723 million, compared with a net loss of  $\in$  585 million in the corresponding period Net earnings (loss)

> GBL's net earnings in the third quarter of 2023 included a gain recognized on the deconsolidation of Webhelp of  $\in$  1.3 billion, including the reversal of the liability to Webhelp's minority shareholders.

<sup>[2]</sup> Described as "IFRS consolidated net result" in GBL's publicly disclosed information.

<sup>[3]</sup> Attributable to GBL shareholders.

#### IAS 39 ADJUSTMENTS TO THE CONTRIBUTION OF GBL

On January 1, 2018, GBL adopted IFRS 9, Financial Instruments. Power Corporation deferred the adoption of IFRS 9 to January 1, 2023, and applied IFRS 9 on a prospective basis. The Corporation has classified the investments held by GBL consistent with GBL's IFRS 9 classification. GBL has classified its investments in public entities and Voodoo as fair value through other comprehensive income (FVOCI), an elective classification for equity instruments in which all fair value changes remain permanently in equity.

The investments in alternative funds and direct co-investments in private equity are classified as fair value through profit or loss (FVPL). The transition requirements of IFRS 9 require that all unrealized gains and losses on investments previously classified as available for sale remain permanently in equity. Subsequent changes in fair value are recorded in earnings.

The following table presents adjustments to the contribution of GBL to Power Corporation's earnings in accordance with IAS 39 for the comparative periods presented prior to the Corporation's adoption of IFRS 9 on January 1, 2023:

Twelve months ended December 31 [in millions of Canadian dollars]	2022
Partial disposal of interest in Pernod Ricard <sup>[1]</sup>	67
Partial disposal of interest in MOWI <sup>[2]</sup>	22
Impairment charges on listed investments <sup>[3]</sup>	(7)
Impairment charges on investments in alternative funds and direct co-investments in private equity <sup>[4]</sup>	(107)
Disposal of alternative funds and other <sup>[5]</sup>	38
Reversal of unrealized losses on alternative funds and other <sup>[6]</sup>	105
Total	118

- [1] During the fourth quarter of 2022, a portion of the investment in Pernod Ricard was disposed of, resulting in a gain. The gain was not reflected in GBL's earnings as the investment is classified as FVOCI. Power Corporation's share was \$67 million and included a recovery from the reversal of a previous impairment.
- [2] During the second quarter of 2022, a portion of the investment in MOWI was disposed of, resulting in a gain. The gain was not reflected in GBL's earnings as the investment was classified as FVOCI. Power Corporation's share was \$22 million.
- [3] Under IFRS 9, GBL classifies the majority of its investments in public entities as FVOCI, and as a result impairment charges are not recognized in earnings. The investment in Ontex has been previously impaired, resulting in an adjusted cost of €6.99 per share. During the first and third quarters of 2022, the share price decreased to €6.63 and €5.52, respectively, resulting in an impairment charge. The Corporation's share was \$1 million in the first quarter and \$4 million in the third quarter.

During the second quarter of 2022, the Corporation's share of an impairment charge on other investments was \$2 million.

- [4] GBL classifies investments in alternative funds and direct co-investments in private equity at FVPL in accordance with IFRS 9, and recognizes unrealized changes in fair value in earnings. Power Corporation classified these investments as available for sale in accordance with IAS 39. During the second and third quarters of 2022, the value of certain private equity investments, primarily in GBL's digital portfolio, was reduced below their cost resulting in impairment charges. The Corporation's share of the impairment charges was \$84 million in the second quarter and \$23 million in the third quarter of 2022.
- [5] During 2022, investments held through alternative funds and other investments, classified as FVPL in accordance with IFRS 9, were disposed of, resulting in realized gains. Power Corporation's share of the realized gains in accordance with IAS 39 was \$38 million, including \$3 million recognized in the fourth guarter of 2022.
- [6] GBL classifies investments in alternative funds as FVPL in accordance with IFRS 9, and recognizes unrealized changes in fair value in earnings. Power Corporation did not recognize these unrealized fair value changes in earnings as it classified these investments as available for sale in accordance with IAS 39.

For the twelve-month period ended December 31, 2023, net earnings were €1,723 million, compared with a net loss of €585 million in the corresponding period in 2022. The increase in net earnings was mainly due to:

- An increase in the contribution from gains (losses) from disposals, impairments and reversals of non-current assets of €1,395 million to a contribution to GBL of €1,308 million, compared with a net loss of €87 million in the corresponding period in 2022. In the twelve-month period ended December 31, 2023, GBL recognized a gain of €1.3 billion on the deconsolidation of Webhelp following the closing of the transaction with Concentrix on September 25, 2023. The gain on deconsolidation of Webhelp includes the reversal of the liability to Webhelp's minority shareholders, which was extinguished on closing of the transaction. In the twelve-month period ended December 31, 2022, GBL recognized an impairment on an investment held by GBL Capital of €103 million and an impairment charge on the goodwill of Sienna Real Estate, partially offset by a net gain recognized on the sale of one investment held by GBL Capital;
- An increase in other financial income of €1,036 million to income of €420 million in the twelve-month period ended December 31, 2023, compared with financial expenses of €616 million in the corresponding period in 2022. Other financial income includes:
  - A gain of €61 million on marking to market derivatives associated with exchangeable bonds of GEA and Pernod Ricard and convertible bonds issued by GBL, compared with a gain of €98 million in the corresponding period in 2022;
  - A positive impact of €107 million related to the decrease in the liability to Webhelp's minority shareholders, including the effect of discounting, which was remeasured until its cancellation following the closing of the transaction with Concentrix, compared with a negative impact of €255 million related to the increase in the liability to Webhelp's minority shareholders in the corresponding period in 2022; and
  - A net increase in the fair value of GBL Capital's investments in alternative funds and direct co-investments in private equity classified as FVPL, of €188 million in the twelve-month period ended December 31, 2023, compared with a net decrease in fair value of €487 million in the corresponding period in 2022.

- An increase in the contribution from investments consolidated or accounted for using the equity method by GBL Capital and Sienna Investment Managers of €60 million to a positive contribution to GBL's earnings of €48 million, compared with a negative contribution of €12 million for the twelve-month period of 2022; and
- A decrease in other operating expenses of €40 million to €233 million. The increase in liabilities recorded for Webhelp's employee incentive plan was €112 million in the twelve-month period, including the effect of discounting and vesting, which was remeasured until its cancellation following the closing of the transaction with Concentrix, compared with an increase in liabilities of €159 million in the corresponding period in 2022.

#### Partially offset by:

- A decrease in the contribution from Imerys to GBL's earnings of €102 million to a contribution to GBL's earnings of €28 million, compared with a contribution of €130 million for the twelve-month period of 2022. The contribution in 2023 includes GBL's share of an impairment charge of €96 million recognized by Imerys on its assets serving the paper market reflecting current market conditions and recent expressions of interest received on this group of assets;
- A decrease in dividends of €36 million to €286 million, mainly due to a decrease in the dividend received from adidas and MOWI, partially offset by an increase in dividends received from SGS and Holcim;

- An increase in the negative contribution from Sanoptis to GBL's earnings of €26 million to a negative contribution to GBL's earnings of €47 million, compared with a negative contribution of €21 million for the twelvemonth period of 2022. Sanoptis was acquired during the third quarter of 2022 and the costs incurred in 2022 were mainly acquisition-related;
- A decrease in the contribution from Piolin II S.à.r.l. to GBL's earnings of €23 million to a negative contribution to GBL of €22 million, compared with a positive contribution of €1 million for the twelve-month period of 2022;
- A decrease in the contribution from Canyon to GBL's earnings of €17 million to a negative contribution to GBL of €6 million, compared with a positive contribution of €11 million for the twelve-month period of 2022;
- An increase in the negative contribution from Affidea to GBL's earnings of €12 million to a negative contribution to GBL's earnings of €42 million, compared with a negative contribution of €30 million for the twelvemonth period of 2022. Affidea was acquired during the third quarter of 2022 and the costs incurred in 2022 were mainly acquisition-related;
- A decrease in the contribution from Webhelp of €12 million to a contribution to GBL's earnings of €14 million, as it was deconsolidated in the third quarter of 2023 following the closing of the transaction with Concentrix.

### **Average Exchange Rates**

The average exchange rates for the twelve-month period ended December 31, 2023 and 2022 were as follows:

Twelve months ended December 31	2023	2022	Change %
Euro/CAD	1.4597	1.3696	6.6

The information above has been derived from GBL's public disclosure. Further information on GBL's results is available on its website (www.gbl.com).

#### OTHER COMPONENTS OF EARNINGS

# Sagard and Power Sustainable

The Corporation, through its alternative asset investment platforms, Sagard and Power Sustainable, is developing alternative asset management businesses which build upon the investment capabilities that have been created over many years in several high-growth asset classes. The alternative asset investment platforms are focused on growing their asset management businesses through raising third-party capital as well as the expansion of strategies and asset classes:

- Sagard is a multi-strategy alternative asset management firm with professionals principally located in Canada, the U.S., Europe and the Middle East. Sagard has active strategies in venture capital & growth, private equity, private credit, royalties and real estate. Sagard also engages in private wealth management. Sagard looks to generate attractive returns by matching investment opportunities with flexible capital solutions and pairing entrepreneurs with teams that have deep industry knowledge.
- Power Sustainable is a sustainably led global alternative asset manager with offices in Canada, China, and the U.S. Power Sustainable aims to create long-term value by actively investing in entrepreneurial management teams, companies and projects with sustainable business models. Power Sustainable is currently comprised of four strategies: Power Sustainable China, Power Sustainable Energy Infrastructure, Power Sustainable Lios and Power Sustainable Infrastructure Credit.

Sagard and Power Sustainable comprise the results of the investment platforms, which include income earned from asset management and investing activities. Earnings from asset management activities include income earned from management fees and carried interest, net of investment platform expenses. Earnings from investing activities comprise income earned on the capital invested by the Corporation (proprietary capital) in the investment funds managed by each platform and the share of earnings (losses) of controlled and consolidated subsidiaries held within the investment platforms.

#### **CONTRIBUTION TO POWER CORPORATION**

Summary of Adjusted and net earnings (loss) from Sagard and Power Sustainable:

Twelve months ended December 31	2023	2022
Contribution to Power Corporation's:		
Adjusted net earnings (loss)		
Asset management activities		
Sagard	(25)	(68)
Power Sustainable	(52)	(15)
Investing activities (proprietary capital)		
Sagard	36	26
Power Sustainable	(120)	(308)
	(161)	(365)
Adjustments		
Power Sustainable	-	(10)
Net earnings (loss)	(161)	(375)

The following sections discuss the overview and results of the asset management and investing activities of the investment platforms.

#### **ASSET MANAGEMENT ACTIVITIES**

#### **Overview of the Businesses**

#### **SAGARD**

At December 31, 2023, Sagard had \$21.3 billion (US\$16.1 billion) of assets under management (\$19.0 billion (US\$14.0 billion) at December 31, 2022), including unfunded commitments (refer to the section "Other Measures"), across five asset classes: venture capital & growth, private equity, private credit, royalties and real estate, including \$1.5 billion through its private wealth investment platform (\$1.3 billion at December 31, 2022).

Sagard manages assets within funds, separately managed accounts and co-investment vehicles. The composition of the assets under management by strategy is as follows:

December 31 [In billions of dollars]	2023	2022
Venture Capital & Growth <sup>[1]</sup>	3.8	2.8
	4.2	3.6
Private Equity		
Private Credit	3.4	2.9
Royalties	1.7	1.2
Real Estate	6.7	7.2
Other <sup>[2]</sup>	1.5	1.3
Assets under management	21.3	19.0
Power Corporation	1.6	1.2
Third parties and associated companies <sup>[3]</sup>	19.7	17.8
Fee-bearing capital <sup>[1][4][5]</sup>	14.0	12.8
Power Corporation	1.0	0.7
Third parties and associated companies <sup>[3]</sup>	13.0	12.1

<sup>[1]</sup> Includes inter-fund eliminations of Portage Ventures I and Portage Ventures II interests in the Diagram Funds within the Venture Capital & Growth asset class at December 31, 2023.

 $<sup>\</sup>cite{beta} Includes assets managed through its private wealth investment platform.$ 

 $<sup>[3] \ \</sup> Associated \ companies \ includes \ commitments \ from \ management, as \ well \ as \ commitments \ from \ Lifeco, IGM \ and \ GBL.$ 

<sup>[4]</sup> Refer to the section "Other Measures".

<sup>[5]</sup> Excludes the fee bearing capital of Sagard's private wealth investment platform of \$1.4 billion at December 31, 2023 (\$1.3 billion at December 31, 2022).

Sagard's weighted average management fee rate (refer to the section "Other Measures") was 1.26% for the twelve-month period ended December 31, 2023, compared with 1.32% in the corresponding period in 2022.

The following table summarizes the funds managed by Sagard and the Corporation's interests in each of the funds:

December 31, 2023					1	nterest held		Manager co	mpensation
[in millions; except as otherwise noted]	Currency	Vintage	Capital commitment	Power Corporation	Associated companies <sup>[1]</sup>	Third parties	Fees	2]	Carried interest <sup>[2</sup>
			(\$)	(%)	(%)	(%)	(%)		(%)
Venture Capital & Growth									
Portage Ventures I <sup>[3][4]</sup>	C\$	2016	466	38.0	62.0	-	2.00	Invested capital	10.0
Portage Ventures II <sup>[3][5]</sup>	C\$	2018	427	12.4	16.8	70.8	2.00	Invested capital	20.0
Portage Ventures III	US\$	2021	655	2.4	15.3	82.3	2.25	Committed capital	20.0
Portage Capital Solutions <sup>[6]</sup>	US\$	2022	381	39.4	34.8	25.8	2.00	Committed capital	20.0
Diagram Funds <sup>[7]</sup>	C\$	2016-2023	370	19.2	19.5	61.3	1.00-2.50	Committed capital	nil-20.0
Private Equity									
Sagard Private Equity Canada	C\$	2021	407	3.7	13.7	82.6	2.00	Committed capital	20.0
Sagard MidCap II <sup>[5]</sup>	€	2006	728	22.4	25.8	51.8	1.75	Invested capital	20.0
Sagard MidCap III <sup>[5][8]</sup>	€	2013	729	0.2	26.9	72.9	2.00	Invested capital	20.0
Sagard MidCap IV	€	2020	815	18.6	27.2	54.2	1.75	Committed capital	20.0
Sagard NewGen <sup>[9]</sup>	€	2020	313	6.0	23.8	70.2	2.00	Committed capital	20.0
Private Credit									
Sagard Credit Partners I	US\$	2017	557	18.0	1.0	81.0	1.50	Invested capital	15.0
Sagard Credit Partners II	US\$	2020	1,167	4.3	5.2	90.5	1.50	Invested capital	20.0
Sagard Senior Lending Partners <sup>[6]</sup>	US\$	2022	338	_	15.1	84.9	1.25	Invested capital	15.0
Royalties								•	
Sagard Healthcare Partners [6][10]	US\$	2019	1,026	10.3	0.5	89.2	1.50-1.75	Committed capital	20.0
Real Estate									
USPF <sup>[11]</sup>	US\$	2002	953	1.7	21.2	77.1	0.75-0.98	Net asset value	_

- [1] Associated companies includes commitments from management as well as commitments from Lifeco (\$33 million in Portage Ventures II, US\$59 million in Portage  $Ventures \ III, up to \ US\$143 \ million \ in \ Portage \ Capital \ Solutions, \$50 \ million \ in \ SPEC, \$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ Credit \ Partners \ II, up to \ SPEC, \$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ in \ Sagard \ MidCap \ IV, US\$50 \ million \ MidCap \ IV, US\$50 \ MidCap$ US\$120 million in SSLP, and US\$202 million in USPF), IGM (\$33 million in Portage Ventures II and US\$26 million in Portage Ventures III), Pargesa (€33 million in Sagard MidCap II), and GBL (€102 million in Sagard MidCap II, €192 million in Sagard MidCap III, €150 million in Sagard MidCap IV and €50 million in Sagard NewGen). Lifeco and IGM have invested \$27 million and \$262 million, respectively, in Portage Ventures I.
- [2] Represents the base management fees and carried interest of each fund.
- [3] Includes an interest in Portage Ventures I and Portage Ventures II of 38.0% and 7.7%, respectively, held through Power Financial.
- [4] Includes investments held by Portage Ventures I, Power Financial and IGM, through limited partnerships controlled by Power Financial, in Wealthsimple.
- [5] During the investment period, management fees were based on committed capital. Since the close of the investment period, management fees are based on invested capital, which may include a reserve for follow-on investments.
- [6] Fundraising activities continue for Portage Capital Solutions, Sagard Senior Lending Partners, Sagard Healthcare Partners and USPF.
- [7] The Diagram Funds include Diagram Ventures I, Diagram Ventures II, Diagram Ventures III, Diagram Opportunity and Diagram ClimateTech. Total capital commitments includes amounts committed by Portage Ventures I and Portage Ventures II. Associated companies includes commitments from management as well as commitments from Portage Ventures I (\$10 million in Diagram Ventures I) and Portage Ventures II (\$10 million in Diagram Ventures II). Diagram Ventures II). and II do not have performance fees.
- [8] The Corporation's interest is held in carried interest units.
- [9] During the second quarter of 2023, the Corporation completed the sale of €42 million of its original €60 million commitment (or a 13.5% limited partner (LP) interest) in Sagard NewGen through secondary transactions. The Corporation and Sagard have retained a LP interest of 6.0% at December 31, 2023.
- [10] Represents Series I and II; the interest in the fund is based on invested capital as of December 31, 2023. During the third quarter of 2023, Sagard Healthcare Partners completed the first close of the second series raising total capital commitments of up to U\$\$300 million. The investment period is completed for the first series which represents a total commitment of \$726 million; base compensation changed from 1.75% on committed capital to 1.50% on invested capital.
- [11] USPF is managed by Sagard Real Estate through a management service agreement. USPF is an open-end real estate fund and generally invests all committed capital; as such the capital commitments of the fund is representative of the net asset value (refer to the section "Other Measures").

The following table summarizes the activities of each of the funds managed by Sagard:

December 31, 2023			Commitment			
[in millions; except as otherwise noted]	Currency	Total funded	Unfunded	Unfunded	Distributions to date <sup>(1)</sup>	NAV <sup>[2]</sup>
		(\$)	(\$)	(%)	(\$)	(\$)
Venture Capital & Growth						
Portage Ventures I <sup>[3]</sup>	C\$	466	-	-	621	1,176
Portage Ventures II	C\$	401	26	6.1	55	789
Portage Ventures III	US\$	260	395	60.4	-	272
Portage Capital Solutions	US\$	87	294	77.1	-	80
Diagram Funds	C\$	155	215	58.1	76	194
Private Equity						
Sagard Private Equity Canada	C\$	98	309	75.9	-	88
Sagard MidCap II <sup>[4]</sup>	€	722	6	0.9	1,163	40
Sagard MidCap III	€	673	56	7.7	949	708
Sagard MidCap IV	€	567	248	30.4	-	653
Sagard NewGen <sup>[5]</sup>	€	206	159	50.7	61	209
Private Credit						
Sagard Credit Partners I <sup>[5]</sup>	US\$	548	279	50.1	513	169
Sagard Credit Partners II <sup>[5]</sup>	US\$	446	753	64.5	32	485
Sagard Senior Lending Partners	US\$	81	257	75.9	-	60
Royalties						
Sagard Healthcare Partners <sup>[5]</sup>	US\$	726	421	41.0	162	628

- [1] Excludes distributions which have been recalled by the fund for reinvestment, as well as distributions made by the fund due to rebalancing from increases in fund size.
- [2] Net asset value (NAV) of the fund represents the fair value of investments held within the fund, net of any liabilities, and includes the controlled and consolidated investments held through the fund presented at fair value. Refer to the section "Adjusted Net Asset Value" for a description of the Corporation's fair value adjustments to controlled and consolidated investments.
- [3] Includes investments held by Portage Ventures I, Power Financial and IGM, through limited partnerships controlled by Power Financial, in Wealthsimple, which represents a fair value of \$1.1 billion at December 31, 2023 (\$0.9 billion at December 31, 2022).
- [4] On April 21, 2022, Sagard MidCap II disposed of its last investment.
- [5] Total funded commitments represent the net cash funded for portfolio investments and fund expenses since inception, excluding amounts that have been recalled by the fund. The unfunded commitments of Sagard NewGen, Sagard Credit Partners I, Sagard Credit Partners II and Sagard Healthcare Partners includes amounts distributed of €52 million, US\$270 million, US\$32 million and US\$121 million, respectively, which are recallable by the fund.

# VENTURE CAPITAL & GROWTH (fintech investments)

 Sagard's venture capital & growth asset class is managed under the Portage and Diagram platforms.

### PORTAGE

- Portage has a mission to empower entrepreneurs reshaping financial services by partnering with ambitious companies across all stages through Portage Ventures and Portage Capital Solutions.
  - Portage Ventures is a global fintech venture capital investment strategy dedicated to supporting fintech innovators in insurance, consumer & small and medium business finance, wealth & asset management, and fintech enablers. Through its funds, Portage Ventures has invested in more than 100 fintech companies and investment funds.
  - Portage Capital Solutions is a capital partner for fintech and financial services businesses which aims to deliver flexible equity capital solutions and resources to later-stage fintech and financial services companies, and will generally target investments over US\$50 million.

#### DIAGRAM

 Diagram is a venture builder that conceives and launches technology companies, primarily in the financial services (fintech) and climate tech spaces. Diagram has launched and invested in more than 20 companies.

#### PRIVATE FOLIITY

- Sagard, under its private equity asset class, manages three strategies including Sagard Private Equity Canada, Sagard Midcap (Europe), and Sagard NewGen (Europe).
  - Sagard Private Equity Canada is a private equity strategy investing in the Canadian middle market, with a focus on business and financial services, as well as manufacturing.
  - Sagard MidCap is a European private equity investment strategy which invests in middle-market business services, healthcare, food & consumer, and industrial sectors.
  - Sagard NewGen is a European lower-middle-market private equity investment strategy that invests in high-growth technology and healthcare industry leaders, with investment sizes typically between €10 million and €50 million.

#### PRIVATE CREDIT

- Sagard, under the private credit asset class, manages two strategies,
   Sagard Credit and Sagard Senior Lending.
  - Sagard Credit is a non-sponsor, direct-lending strategy focused on middle-market public and private companies in North America. It provides bespoke debt solutions across the credit spectrum in firstand second-lien loans, such as unsecured and mezzanine financings, tailored to a company's specific needs.
  - Sagard Senior Lending is a senior direct-lending strategy focused on middle-market companies in North America. It provides non-sponsor first-lien, floating-rate debt to public and private middle-market companies to help fund growth and other strategic initiatives.

#### **ROYALTIES**

Sagard Healthcare, a biopharmaceutical royalties investment strategy, invests in royalties and credit backed by approved and commercialized biopharmaceutical products, diagnostics and medical devices. Sagard Healthcare aims to accelerate the returns on innovation for owners of intellectual property, while offering investors an attractive healthcare exposure largely uncorrelated to other asset classes.

#### **REAL ESTATE**

Sagard Real Estate (formerly EverWest) is a full-service real estate investment platform operating in acquisitions, development, asset management, and property management in specific sub-markets within the United States. Sagard Real Estate is headquartered in Denver, Colorado with regional offices throughout the United States.

Sagard Real Estate offers a variety of investment strategies including separately managed accounts and funds.

#### PRIVATE WEALTH INVESTMENT PLATFORM

Sagard indirectly holds a 65.0% controlling interest in Grayhawk, a private wealth investment platform offering independent, bespoke and client-centric investment solutions for Canadian families. Grayhawk had \$1.5 billion in assets under management at December 31, 2023 (\$1.3 billion at December 31, 2022).

#### **POWER SUSTAINABLE**

At December 31, 2023, Power Sustainable had \$4.5 billion of assets under management (\$3.4 billion at December 31, 2022), including unfunded commitments. Assets under management reflect the fair value of assets, net of liabilities and project debt, and includes unfunded commitments.

Power Sustainable manages assets within funds and separately managed accounts. The composition of assets under management is as follows:

December 31		
[in millions of dollars]	2023	2022
Power Sustainable China	715	945
Power Sustainable Energy Infrastructure	2,748	2,340
Power Sustainable Infrastructure Credit	797	-
Power Sustainable Lios	221	157
Assets under management	4,481	3,442
Power Corporation	1,605	1,626
Third parties and associated companies <sup>[1]</sup>	2,876	1,816
Fee-bearing capital <sup>[2]</sup>	2,835	2,533
Power Corporation	1,456	1,444
Third parties and associated companies <sup>[1]</sup>	1,379	1,089

<sup>[1]</sup> Associated companies includes commitments from management, as well as commitments from Lifeco.

<sup>[2]</sup> Refer to the section "Other Measures".

Power Sustainable's weighted average management fee rate was 1.0% for the twelve-month period ended December 31, 2023, comparable with the corresponding period in 2022.

The following table summarizes the strategies managed by Power Sustainable and the Corporation's interests in each of the strategies:

December 31, 2023				Commitments Interest held		Interest held		
[in millions of dollars; except as otherwise noted]	Currency	Vintage	Capital commitments	Total funded	Power Corporation	Associated companies <sup>[1]</sup>	Third parties	NAV
			(\$)	(\$)	(%)	(%)	(%)	(\$)
Power Sustainable China <sup>[2]</sup>	C\$	2005	715	n.a.	71.1	-	28.9	715
Power Sustainable Energy Infrastructure Partnership <sup>[3][4]</sup>	C\$	2021	1,800	894	38.2	14.7	47.1	1,342
Power Sustainable Infrastructure Credit	US\$	2023	600	59	_	100.0	_	61
Power Sustainable Lios <sup>[5]</sup>	C\$	2022	234	57	-	18.5	81.5	44

- [1] Associated companies includes commitments from management as well as commitments from Lifeco of \$220 million in PSEIP, \$40 million in Power Sustainable Lios and US\$600 million in Power Sustainable Infrastructure Credit.
- [2] Power Sustainable China manages open-end funds and assets on behalf of clients through separate investment management agreements; as such, the capital commitment is representative of the NAV.
- [3] NAV of the fund represents the fair value of investments held within the fund, net of any liabilities and project debt, and includes the controlled and consolidated investments held through the fund presented at fair value. Refer to the section "Adjusted Net Asset Value" for a description of the Corporation's fair value adjustments to controlled and consolidated investments.
- [4] The interest in the fund is based on invested capital as of December 31, 2023. Excludes direct investments in energy assets, which have a net asset value of \$500 million. At December 31, 2023, PSEIP had distributed an amount of \$80 million since inception.
- [5] Fund commitments of up to \$263 million, of which \$234 million is currently callable.

#### POWER SUSTAINABLE CHINA

Power Sustainable China invests in mainland China's public equity markets and is focused on providing returns with low levels of volatility. Power Sustainable China selects a high-conviction portfolio based on fundamental research and seeks to invest in well-led, high-quality companies that have a competitive edge versus their peers and are aligned with sustainable, long-term trends, as well as with business models that have significant alignment with the following goals: innovation and technology, decarbonization and quality growth. Power Sustainable China manages China-based equity investment funds and holds a Private Fund Manager (PFM) licence for domestic Chinese investors. Power Sustainable China also manages the Corporation's capital, which is invested in mainland China's public equity markets through a Qualified Foreign Institutional Investor (QFII) licence as well as through the Hong Kong Stock Connect program.

Power Sustainable China earns management fees ranging between 0.75% to 1.50% which are charged on the NAV of funds and investments managed, as well as performance fees earned on an absolute basis or relative to the MSCI China Index of 15% to 20%.

#### POWER SUSTAINABLE ENERGY INFRASTRUCTURE

Power Sustainable Energy Infrastructure (Power Sustainable Energy) operates a leading North American-focused renewable energy platform with 2.2 GW of utility-scale and distributed energy assets, including assets under construction, and assets in advanced development projects. Through its wholly owned operating companies, Potentia Renewables and Nautilus Solar, Power Sustainable Energy has a dedicated team of over 170 in-house professionals to oversee the development, construction, financing and operation of renewable energy assets across North America.

- Potentia Renewables: Power Sustainable holds a 100% interest in Potentia, a renewable energy generation company, which is a fully integrated developer, operator and manager of solar and wind energy assets, active in North America.
- Nautilus Solar: Power Sustainable holds a 100% interest in Nautilus, a company headquartered in New Jersey, U.S. that acquires, develops, finances and manages distributed solar projects across community, municipal/utility-scale, commercial and industrial markets.

The Power Sustainable Energy Infrastructure platform actively manages investments through Power Sustainable Energy Infrastructure Partnership (PSEIP) and through direct investments in energy infrastructure.

The following table details the composition of the total megawatts of utility-scale and distributed energy assets managed:

December 31 [in megawatts (MW)]	2023	2022
Advanced development	129	346
Under construction	410	546
Operating <sup>[1]</sup>	1,690	936
	2,229	1,828

[1] Includes projects in which PSEIP has a joint interest representing 312 MW at December 31, 2023 (42 MW at December 31, 2022).

Power Sustainable Energy earns management fees of 0.80% to 1.00% charged on the net asset value of PSEIP as well as a carried interest of 15%. Power Sustainable Energy also earns management fees of 0.85% charged on the net asset value of direct investments.

At December 31, 2023, the total assets on a consolidated basis of PSEIP and direct investments were \$4.4 billion (\$3.5 billion at December 31, 2022).

#### POWER SUSTAINABLE INFRASTRUCTURE CREDIT

Power Sustainable Infrastructure Credit, a global infrastructure credit platform launched in 2023, targets global investments in energy, transportation, social, digital and other sustainable infrastructure. The platform, based in Miami, targets sub-investment-grade infrastructure investments and seeks to support sustainable assets, portfolios and operating companies with tailored financing solutions.

#### POWER SUSTAINABLE LIOS

Power Sustainable Lios is a specialized North American agri-food private equity investment platform supporting the sustainability transformation occurring within our food system. Lios Fund I, its inaugural fund, invests in growth-oriented, mid-market companies across the food value chain in North America to drive positive and sustainable change.

### **RESULTS – Asset Management Activities**

Asset management activities includes fee-related earnings (a non-IFRS financial measure, refer to the section "Non-IFRS Financial Measures"), which is comprised of management fees less investment platform expenses. Asset management activities also includes carried interest and income from other

Summary of the composition of net earnings (loss) from asset management activities:

Twelve months ended December 31	2023	2022
Sagard		
Management fees <sup>[1]</sup>	175	158
Investment platform expenses	(184)	(162)
Fee-related earnings (loss) <sup>[2]</sup>	(9)	(4)
Net carried interest <sup>[3][4]</sup>	(6)	(62)
Other <sup>[2]</sup>	(13)	(5)
	(28)	(71)
Loss from private wealth platform and other asset management activities <sup>[5]</sup>	(6)	(9)
Non-controlling interests <sup>[6]</sup>	9	12
	(25)	(68)
Power Sustainable		
Management fees <sup>[1]</sup>	27	22
Investment platform expenses	(71)	(63)
Fee-related earnings (loss) <sup>[2]</sup>	(44)	(41)
Net performance fees and carried interest <sup>[3][7]</sup>	12	30
Other <sup>[2][8]</sup>	(20)	(4)
	(52)	(15)
Net earnings (loss)	(77)	(83)

- [1] Includes management fees charged by the investment platform on proprietary capital. Management fees paid by the Corporation are deducted from income from investing activities. In the 2023, Sagard recognized a retroactive adjustment for management fees of \$9 million, related to new capital committed in the fundraising close of Sagard NewGen and Portage Capital Solutions.
- [2] Fee-related earnings is a non-IFRS financial measure. Items excluded from fee-related earnings have been included in Other. Refer to the section "Non-IFRS Financial Measures" for a description and reconciliation.
- [3] Net carried interest is comprised of carried interest earned, net of employee costs which are recognized over the vesting period. Carried interest is recognized based on changes in fair value of investments held within each consolidated fund, and based on carried interest earned when it is highly probable that a significant reversal will not occur with respect to unconsolidated funds. The Corporation's share of carried interest expense payable by the fund is included in investing activities.
- [4] Included a reversal of net carried interest of \$55 million in 2022 mainly due to decreases in the fair value of Wealthsimple and investments held in Portage Ventures II in the period.
- [5] Includes the Corporation's share of earnings (losses) from Sagard's private wealth investment platform and other asset management activities.
- [6] Non-controlling interests include equity interests held in SHMI by Lifeco and management of Sagard.
- [7] Includes net carried interest of \$11 million as a result of the increase in the net asset value of PSEIP, of which \$10 million was recognized in the fourth quarter (\$17 million in the fourth quarter of 2022).
- [8] Other includes customer acquisition, development and asset management activities provided by Potentia and Nautilus on behalf of PSEIP. The loss in 2023 is mainly due to expenses incurred related to customer acquisition costs, which were not recoverable from PSEIP.

#### **INVESTING ACTIVITIES**

#### Overview

Power Corporation invests proprietary capital in the strategies of its investment platforms to support their growth and development as asset managers. The investment platforms' growth strategy is focused primarily on raising third-party capital, and the Corporation expects that its proprietary capital will represent an increasingly smaller proportion of future funds. The Corporation seeks to earn attractive returns on its proprietary capital investments commensurate with the risk profile of the underlying investments in each strategy.

Returns are expected to be realized over differing time horizons:

- Income-related strategies such as Private Credit, Royalties and Power Sustainable Energy Infrastructure Partnership are expected to generate returns on a regular basis; and
- Capital appreciation strategies such as Venture Capital & Growth, Private Equity and Power Sustainable China are expected to generate returns as investments are monetized.

The Corporation holds investments managed by Sagard and Power Sustainable. The following table summarizes the investments held, by asset class, including the investments held through Power Financial:

December 31			2023		2022		
[in millions of dollars]	Investments to date <sup>[1]</sup>	Distributions to date <sup>[1]</sup>	Fair value	Investments to date <sup>[1]</sup>	Distributions to date <sup>[1]</sup>	Fair value	
Sagard							
Venture Capital & Growth <sup>[2]</sup>	359	274	611	249	234	491	
Private Equity <sup>[3]</sup>	1,125	1,331	244	1,070	1,263	224	
Private Credit	198	163	69	174	151	50	
Royalties	146	71	85	101	47	57	
Real Estate	32	1	30	24	-	27	
Cash and other investments <sup>[4]</sup>	1	_	23	1	-	68	
Power Sustainable							
Power Sustainable China <sup>[5][6]</sup>	417	372	508	387	340	666	
Power Sustainable Energy Infrastructure							
PSEIP <sup>[7]</sup>	335	32	482	269	9	388	
Direct investments <sup>[8]</sup>	1,144	514	500	978	500	391	
Other investments	9	-	9	3	_	3	

<sup>[1]</sup> Includes distributions which have been recalled by the fund and distributions due to rebalancing.

<sup>[2]</sup> Includes investment in the controlled and consolidated subsidiary, Wealthsimple, at fair value.

<sup>[3]</sup> During the second quarter of 2023, the Corporation completed the sale of a 13.5% LP interest in Sagard NewGen through secondary transactions. The Corporation received gross proceeds of \$37 million (€25 million) and realized a gain of \$2 million recorded in net earnings.

<sup>[4]</sup> Fair value includes \$21 million of cash held within the Sagard investing activities at December 31, 2023 (cash and other assets of \$66 million at December 31, 2022).

<sup>[5]</sup> The fair value of the investments at December 31, 2023 includes \$98 million held in cash (\$53 million at December 31, 2022 net of unsettled transactions).

<sup>[6]</sup> Investments to date includes \$179 million invested in the Power Sustainable China platform since 2005 to fund expenses (\$150 million at December 31, 2022). The increase in 2023 primarily relates to the funding of a performance fee payable and management fees.

<sup>[7]</sup> Includes the Corporation's share of investments in controlled and consolidated subsidiaries held through PSEIP at fair value. Investments to date include amounts previously held through direct investments which were transferred to PSEIP in 2021 and in each of the third quarters of 2022 and 2023.

<sup>[8]</sup> Includes the direct investments in energy infrastructure at fair value. Investments to date include funding related to the acquisitions of Potentia and Nautilus and related platform expenses prior to the establishment of Power Sustainable Energy Infrastructure.

#### **FINTECH INVESTMENTS**

Fintech investments are comprised of the Corporation's investments, primarily held through Power Financial, in the Portage Ventures and Diagram funds and Wealthsimple. The Corporation's investments in the Portage Ventures and Diagram funds allow it to deepen its knowledge and accelerate the adoption of innovation within the Power group of companies, while significant investments such as Wealthsimple give direct access to novel capabilities.

#### WEALTHSIMPLE

At December 31, 2023, Portage Ventures I, Power Financial and IGM collectively held, through a limited partnership controlled by Power Financial, an undiluted equity interest in Wealthsimple of 56.6% (54.3% at December 31, 2022), representing a voting interest of 59.2% and a fully diluted equity interest of 43.4%. Wealthsimple, founded in 2014, is one of Canada's fastest-growing financial technology companies, and provides simple digital tools for growing and managing money.

Wealthsimple continues to strengthen its presence in the marketplace and offers a suite of financial products, ranging from investing to spending, saving and tax. At December 31, 2023, Wealthsimple had 2.2 million clients, excluding tax filers, across the Canadian market with assets under administration of \$31.0 billion, compared with \$18.3 billion at December 31, 2022.

At December 31, 2023, the Power group had invested \$340 million in Wealthsimple (\$315 million at December 31, 2022), and had received total proceeds of \$500 million from a secondary transaction in 2021.

The fair value of the Power group's interest in Wealthsimple was \$1.1 billion at December 31, 2023 (\$0.9 billion at December 31, 2022). The increase in fair value of the group's interest in the fourth quarter is mainly due to a 20% fair value increase, and includes an incremental investment during the period. The increase in fair value is consistent with the increase in public market peer valuations, as well as Wealthsimple's business performance and revised revenue expectations. The fair value of the Corporation's 15.8% equity interest in Wealthsimple, including its indirect interest held through Portage Ventures I, on a fully diluted basis, was \$413 million at December 31, 2023 (\$333 million at December 31, 2022).

#### **RESULTS – Investing Activities**

Investing activities comprises income earned on the capital invested by the Corporation (proprietary capital) in the investment funds managed by the investment platforms and the share of earnings (losses) of controlled and consolidated subsidiaries held within the investment platforms. The results of certain consolidated funds and controlled and consolidated subsidiaries included in investing activities are not aligned with the fair value changes of the Corporation's respective investment, due to the accounting treatment required for the underlying investments and activities.

The following table summarizes the classification of the investments held by the controlled and consolidated funds and direct investments managed by the investment platforms:

Investment	Classification of Investments held by the fund	Measurement <sup>[1]</sup>
Portage Ventures I <sup>[2]</sup>	FVPL	Fair value
Portage Ventures II	FVPL	Fair value
Portage Ventures III	FVPL	Fair value
Portage Capital Solutions	FVPL	Fair value
Diagram Funds	FVPL	Fair value
Chinese Public Equities	FVOCI	Fair value

<sup>[1]</sup> The Corporation has elected to measure certain of its investments in jointly controlled corporations and associates held by entities that meet the definition of a venture capital organization at FVPL.

 $<sup>\</sup>label{eq:controlled} \textbf{[2]} \quad \textbf{Excludes investment in Wealthsimple which is controlled and consolidated by the Corporation.}$ 

The Corporation consolidates the activities of Power Sustainable Energy Infrastructure Partnership on a historical cost basis; therefore the increase in fair value of the Corporation's interest held in PSEIP is not recognized in earnings. However, the limited partner equity interests held by third parties which have redemption features, subject to certain restrictions, have been classified as a financial liability and are remeasured at their redemption value.

Income earned from investment activities (proprietary capital) is volatile in nature as it depends on many factors, including changes in fair value. Summary of adjusted and net earnings (loss) from investing activities (proprietary capital):

Twelve months ended December 31	2023	2022
Adjusted net earnings (loss)		
Sagard		
Private equity and other strategies	58	36
Venture capital (fintech investments) <sup>[1]</sup>	(22)	(10)
	36	26
Power Sustainable		
Public equity <sup>[2]</sup>	_	(218)
Energy infrastructure <sup>[3][4]</sup>	(32)	(10)
	(32)	(228)
Revaluation of non-controlling interests liabilities [4][5]	(88)	(80)
	(120)	(308)
Adjustments		
Impairment charges on direct investments in energy infrastructure	-	(10)
Net earnings (loss)	(84)	(292)

- [1] Includes the Corporation's share of earnings (losses) of Wealthsimple. The year 2022 included a reversal of carried interest payable of \$38 million, mainly due to a decrease in the fair value of Wealthsimple and investments held in Portage Ventures II in the period. The net increase in fair value of the Corporation's investments, including its investments held through Power Financial in Portage Ventures I, Portage Ventures II, and Wealthsimple, was \$54 million in the twelve-month period ended December 31, 2023, compared with a net decrease of \$430 million in fair value in the corresponding period in 2022.
- [2] On adoption of IFRS 9 on January 1, 2023, the Corporation classified its investments in Chinese public equities as FVOCI, an elective classification for equity instruments in which all fair value changes remain permanently in equity. Going forward, the contribution from investing activities will consist of dividend income and management and performance fee expenses. In 2022, the Corporation recognized realized losses on the disposal of investments in Power Sustainable China of \$201 million, of which \$55 million was in the fourth quarter, and \$16 million in impairments due to declines in Chinese equity markets.
- [3] Consists of the Corporation's share of earnings (losses) from direct investments in energy infrastructure and in the consolidated activities of PSEIP. Share of losses in 2023 includes unrealized gains on derivative contracts hedging energy infrastructure projects of \$3 million, of which a loss of \$11 million was recorded in the fourth quarter. The first and fourth quarters of 2023 included the Corporation's share of carried interest expense of \$5 million and \$7 million, respectively, which resulted from an increase in fair value of assets held in PSEIP, and operating losses. Share of earnings in 2022 included a gain on disposal of a portfolio of solar assets of \$20 million, and unrealized gains on derivative contracts hedging energy infrastructure projects of \$31 million, of which \$7 million was recorded in the fourth quarter. As well, the first quarter of 2022 excluded a charge of \$10 million due to impairments on direct investments in energy infrastructure assets, recorded as an Adjustment (see the section "Adjustments" below).
- $[4] \ \ Comparative information has been restated in accordance with the current presentation.$
- [5] Consists of the Corporation's share of the revaluation of non-controlling interests liabilities which results from changes in fair value of assets held in PSEIP, and the share of earnings (losses) from the consolidated activities of PSEIP which are attributable to third-party investors. The Corporation controls and consolidates the activities of PSEIP on a historical cost basis; however, equity interests held by third parties have redemption features and are classified as a financial liability, which are remeasured at their redemption value. The first and fourth quarters of 2023 included a charge of \$33 million and \$35 million, respectively, related to the Corporation's share of the revaluation of non-controlling interests liabilities which mainly resulted from an increase in fair value of assets held in PSEIP (\$71 million recognized in 2022, of which \$63 million was recorded in the fourth quarter).

#### ADJUSTMENTS (excluded from adjusted net earnings)

#### **POWER SUSTAINABLE**

For the twelve-month period ended December 31, 2022, Power Sustainable recognized an impairment of \$10 million on projects under construction which are included in direct investments in energy infrastructure within the Power Sustainable platform.

#### **Other Investments and Standalone Businesses**

#### **OVERVIEW**

Other investments and standalone businesses includes the Corporation's investments held in investment and hedge funds as well as the following equity investments in standalone businesses which are managed to create and realize value over time.

#### **Standalone Businesses**

Peak: Sagard held a 42.6% equity interest and a 50% voting interest in Peak at December 31, 2023. Peak designs, develops and commercializes sports equipment and apparel for ice hockey and lacrosse under iconic brands including Bauer. Peak also holds a minority interest in Rawlings, a leading brand in baseball. The Corporation's investment is accounted for using the equity method. In 2023, Sagard received a return of capital of \$24 million from Peak (\$29 million in 2022).

- LMPG: Power Sustainable, through Power Sustainable Energy, held a controlling interest of 49.6% at December 31, 2023 (same as at December 31, 2022) in LMPG, an internationally recognized designer, developer, and manufacturer of a wide range of high-performance and sustainable specification-grade LED solutions for commercial, institutional, and urban environments.
- Lion Electric (NYSE: LEV) (TSX: LEV): Power Sustainable, through Power Sustainable Energy, held a 34.1% equity interest at December 31, 2023 (35.4% at December 31, 2022) in Lion Electric. An innovative manufacturer of zero-emission vehicles, Lion Electric creates, designs and manufactures all-electric Class 5 to Class 8 commercial urban trucks and all-electric buses. Lion designs, builds and assembles many of its vehicles' components, including chassis, battery packs, truck cabins and bus bodies.

At December 31, 2023, Power Sustainable also held 9,842,519 warrants. The fair value of the warrants was \$5 million at December 31, 2023 (\$9 million at December 31, 2022).

#### **RESULTS**

Summary of other investments and standalone businesses:

Twelve months ended December 31	2023	2022
Other investments		
Investment and hedge funds	5	23
Other <sup>[1]</sup>	159	25
Standalone businesses <sup>[2]</sup>	(16)	(68)
Net earnings	148	(20)

<sup>[1]</sup> Includes foreign exchange gains or losses and interest on cash and cash equivalents. In 2023, income earned from other investments includes a recovery of \$97 million from the sale of the Corporation's investment in Bellus Health Inc., a Canada-based late-stage biopharmaceutical company. On June 28, 2023, Bellus completed a transaction in which it was acquired by GSK plc for US\$14.75 per share in cash. The investment in Bellus was accounted for as an associate using the equity method, with a carrying value of nil.

For the twelve-month period ended December 31, 2023, net earnings from other investments and standalone businesses were \$148 million, compared with a net loss of \$20 million in the corresponding period in 2022. Standalone businesses had a net loss of \$16 million, compared with a net loss of \$68 million in the corresponding period in 2022. The fourth quarter

of 2023 includes a non-cash impairment charge of \$7 million after tax (\$8 million pre-tax) on the Corporation's investment in Lion, which reflects a decline in market value at December 31, 2023. The fourth quarter of 2022 included a non-cash impairment charge of \$109 million after tax (\$126 million pre-tax) on the Corporation's investment in Lion.

#### **Corporate Operations** (of the holding company)

 $Corporate \ operations \ include \ operating \ expenses, \ financing \ charges, \ depreciation \ and \ income \ taxes.$ 

# **Operating and Other Expenses**

Summary of corporate operating and other expenses of the Corporation and Power Financial shown on a combined basis:

Twelve months ended December 31	2023	2022
Operating expenses	153	139
Depreciation	6	6
Fair value change of TSARs, net of hedge <sup>[1]</sup>	14	(20)
Financing charges <sup>[2]</sup>	55	55
Income taxes	2	4
	230	184

<sup>[1]</sup> During the second quarter of 2022, the Corporation attached tandem share appreciation rights (TSARs) to certain options, which were reclassified as cash-settled share-based payments. The Corporation has entered into total return swap agreements to manage exposure to the volatility of a portion of its cash-settled share-based payments and related liability. The fair value change of TSARs represents the change in fair value of the liability, net of the gain on the remeasurement to fair value of the derivative instrument.

<sup>[2]</sup> Includes the Corporation's share of earnings (losses) of Lion, LMPG, and Peak.

<sup>[2]</sup> Financing charges related to Power Financial were \$17 million in the twelve-month period ended December 31, 2023 (\$18 million in 2022).

# **Adjustments** (excluded from adjusted net earnings)

The following table presents the Corporation's share of Adjustments:

Twelve months ended December 31	2023	2022
Lifeco <sup>[1]</sup>		
Market experience relative to expectations	(209)	353
Assumption changes and management actions <sup>[2]</sup>	(14)	31
Realized OCI gains (losses) from asset rebalancing	(83)	-
Other non-market related impacts <sup>[2][3]</sup>	(243)	(178)
	(549)	206
Effect of consolidation <sup>[4]</sup>	(3)	1
	(552)	207
IGM <sup>[1]</sup>		
Gain on disposal of IPC	137	-
Gain on disposal of Lifeco shares	105	-
Restructuring charges	(47)	_
IFRS 17 adjustment (Lifeco)	9	-
	204	-
Effect of consolidation <sup>[4]</sup>	(275)	15
	(71)	15
Sagard and Power Sustainable		
Impairment charges on direct investments in energy infrastructure	_	(10)
ChinaAMC <sup>[5]</sup>		
Transaction costs on disposal of ChinaAMC	(14)	-
Income taxes on disposal of ChinaAMC	(40)	-
	(54)	
	(677)	212

 $<sup>[1] \ \ \</sup>text{As reported by Lifeco and IGM}.$ 

For additional information on each of Lifeco, IGM and Sagard and Power Sustainable, refer to their respective "Adjustments" sections above. Also refer to the section "Non-IFRS Financial Measures" in this review of financial performance.

<sup>[2]</sup> Following internal reviews at Lifeco, the mapping of certain assumption changes and management actions and business transformation impacts has been modified to reflect current presentation and comparative results for the periods ended December 31, 2022 have been restated, as applicable.

<sup>[3]</sup> Includes business transformation impacts (including restructuring and integration costs as well as acquisition and divestiture costs), amortization of acquisition-related intangible assets and tax legislative changes impacts.

<sup>[4]</sup> The Effect of consolidation reflects i) the elimination of intercompany transactions, including the gain recognized by IGM on the sale of a portion of its interest in Lifeco to the Corporation, the gain recognized by IGM on the sale of IPC to Lifeco, as well as IGM's share of Lifeco's IFRS 17 adjustment; ii) the application of the Corporation's accounting method for investments under common control to the Adjustments reported by Lifeco and IGM; iii) IGM's share of Lifeco's Adjustments, in accordance with the Corporation's definition of Adjusted net earnings from continuing operations; and iv) adjustments in accordance with IAS 39 for IGM for comparative periods prior to the Corporation's adoption of IFRS 9 on January 1, 2023.

<sup>[5]</sup> On January 12, 2023, the Corporation and IGM completed a transaction in which the group's interest in ChinaAMC was combined under IGM. The Corporation sold its 13.9% interest in ChinaAMC to IGM. As the Power group continues to hold a 27.8% interest in ChinaAMC, the Corporation did not record a gain on the disposal of its interest. As a result of the transaction, the Corporation incurred transaction costs of \$14 million and income taxes of \$40 million. The Corporation has recorded these amounts as an Adjustment.

# **Financial Position**

# **CONSOLIDATED BALANCE SHEETS** (condensed)

The condensed balance sheets of Lifeco, IGM, and the combined holding company balance sheet of Power Corporation and Power Financial, as well as the alternative asset investment platforms and other, are presented below. These tables reconcile the holding company balance sheet with the condensed consolidated balance sheets of the Corporation at December 31, 2023 and 2022, which are included in Note 36 of the 2023 Consolidated Financial Statements.

December 31, 2023	Lifeco	IGM	Holding company	Alternative Asset Investment Platforms and Other <sup>[1]</sup>	Effect of consolidation	Power Corporation Consolidated balance sheet
Assets						
Cash and cash equivalents	7,742	545	1,218	639	(207)	9,937
Investments	217,868	5,260	107	2,017	110	225,362
Investments in publicly traded operating companies, investment platforms and other:						
Lifeco and IGM	387	589	19,028	-	(20,004)	-
GBL <sup>[2]</sup>	-	-	3,717	-	-	3,717
Other	446	712	2,499	_	(3,657)	-
Investments in jointly controlled corporations and associates	367	3,070	3	1,392	(397)	4,435
Insurance contract assets	1,193	-	_	-	_	1,193
Reinsurance contract held assets	17,332	-	_	-	_	17,332
Assets held for sale	4,467	-	_	-	_	4,467
Other assets	24,739	4,599	282	9,439	(300)	38,759
Intangible assets <sup>[3]</sup>	4,484	1,251	2	801	152	6,690
Goodwill <sup>[3]</sup>	11,249	2,637	_	549	195	14,630
Investments on account of segregated fund policyholders	422,956	-	-	_	_	422,956
Total assets	713,230	18,663	26,856	14,837	(24,108)	749,478
Liabilities						
Insurance contract liabilities	144,388	-	_	-	_	144,388
Investment contract liabilities	88,919	-	_	-	_	88,919
Reinsurance contract held liabilities	648	-	_	-	_	648
Liabilities held for sale	2,407	-	_	-	_	2,407
Obligations to securitization entities	_	4,688	_	_	_	4,688
Power Corporation's debentures and other debt instruments	_	_	647	_	_	647
Non-recourse debentures and other debt instruments <sup>[4]</sup>	9,046	2,400	250	3,017	(88)	14,625
Other liabilities	15,015	4,855	986	8,509	(430)	28,935
Insurance contracts on account of segregated fund policyholders	60,302	_	_	_	_	60,302
Investment contracts on account of segregated fund policyholders	362,654	_	_	_	_	362,654
Total liabilities	683,379	11,943	1,883	11,526	(518)	708,213
Equity						
Limited recourse capital notes	1,500	_	_	_	(1,500)	_
Perpetual preferred shares	2,720	_	2,830	_	(5,550)	_
Non-participating shares	_	_	950	_	_	950
Participating shareholders' equity	22,616	6,660	21,193	2,844	(32,120)	21,193
Non-controlling interests <sup>[5][6]</sup>	3,015	60	-	467	15,580	19,122
Total equity	29,851	6,720	24,973	3,311	(23,590)	41,265
Total liabilities and equity	713,230	18,663	26,856	14,837	(24,108)	749,478

<sup>[1]</sup> Includes consolidated investment funds and their controlled investments, Wealthsimple and standalone businesses.

<sup>[2]</sup> Indirectly held through Parjointco. The holding company balance sheet includes the Corporation's investment in GBL, which is separately presented in Note 36 of the 2023 Consolidated Financial Statements.

<sup>[3]</sup> The assets of Lifeco, IGM, and Alternative Asset Investment Platforms and Other exclude the corporate allocation of goodwill and intangible assets.

<sup>[4]</sup> The debentures and other debt instruments of controlled and consolidated investments are secured by their assets which are non-recourse to the Corporation.

<sup>[5]</sup> Lifeco's non-controlling interests include the Participating Account surplus in subsidiaries.

<sup>[6]</sup> Non-controlling interests in Effect of consolidation represent non-controlling interests in the equity of Lifeco, IGM, SHMI, and controlled and consolidated investments.

December 31, 2022 [restated]	Lifeco	IGM	Holding company	Alternative Asset Investment Platforms and Other <sup>[1]</sup>	Effect of consolidation	Power Corporation Consolidated balance sheet
Assets						
Cash and cash equivalents	7,290	1,073	1,277	493	(285)	9,848
Investments	215,024	5,199	194	1,976	152	222,545
Investments in publicly traded operating companies, investment platforms and other:						
Lifeco and IGM	375	940	18,186	-	(19,501)	-
GBL <sup>[2]</sup>	-	-	3,314	-	_	3,314
Other	327	596	2,524	-	(3,447)	-
Investments in jointly controlled corporations and associates	207	1,112	783	1,147	(47)	3,202
Insurance contract assets	1,140	-	-	-	_	1,140
Reinsurance contract held assets	17,571	-	-	-	-	17,571
Other assets	25,549	5,652	310	4,664	(209)	35,966
Intangible assets [3]	6,230	1,364	2	751	(31)	8,316
Goodwill <sup>[3]</sup>	10,611	2,802	-	591	613	14,617
Investments on account of segregated fund policyholders	387, 882	-	_	_	-	387,882
Total assets	672,206	18,738	26,590	9,622	(22,755)	704,401
Liabilities						
Insurance contract liabilities	135,438		-	-	-	135,438
Investment contract liabilities	94,810	-	-	_	-	94,810
Reinsurance contract held liabilities	537	-	-	_	-	537
Obligations to securitization entities	-	4,610	_	_	-	4,610
Power Corporation's debentures and other debt instruments	-	-	647	_	-	647
Non-recourse debentures and other debt instruments <sup>[4]</sup>	10,509	2,100	250	1,956	(88)	14,727
Other liabilities	14,235	5,900	987	4,366	(317)	25,171
Insurance contracts on account of segregated fund policyholders	57,841	-	_	-	_	57,841
Investment contracts on account of segregated fund policyholders	330,041	-	_	-	_	330,041
Total liabilities	643,411	12,610	1,884	6,322	(405)	663,822
Equity						
Limited recourse capital notes	1,500	-	-	_	(1,500)	-
Perpetual preferred shares	-	-	2,830	_	(2,830)	-
Non-participating shares	2,720	-	950	_	(2,720)	950
Participating shareholders' equity	21,689	6,061	20,926	2,895	(30,645)	20,926
Non-controlling interests [5][6]	2,886	67	-	405	15,345	18,703
Total equity	28,795	6,128	24,706	3,300	(22,350)	40,579
Total liabilities and equity	672,206	18,738	26,590	9,622	(22,755)	704,401

 $<sup>[1] \ \</sup> Includes \ consolidated \ investment funds \ and \ their \ controlled \ investments, Wealth simple \ and \ standalone \ businesses.$ 

<sup>[2]</sup> Indirectly held through Parjointco. The holding company balance sheet includes the Corporation's investment in GBL, which is separately presented in Note 36 of the 2023 Consolidated Financial Statements.

 $<sup>[3] \</sup>label{thm:condition} The assets of Lifeco, IGM, and Alternative Asset Investment Platforms and Other exclude the corporate allocation of goodwill and intangible assets.$ 

<sup>[4]</sup> The debentures and other debt instruments of controlled and consolidated investments are secured by their assets which are non-recourse to the Corporation.

<sup>[5]</sup> Lifeco's non-controlling interests include the Participating Account surplus in subsidiaries.

<sup>[6]</sup> Non-controlling interests in Effect of consolidation represent non-controlling interests in the equity of Lifeco, IGM, SHMI, and controlled and consolidated investments.

#### **Consolidated Assets and Liabilities**

Total assets of the Corporation increased to \$749.5 billion at December 31, 2023, compared with \$704.4 billion at December 31, 2022, primarily due to the impacts of equity market movement, partially offset by the impact of currency movements.

Liabilities increased to \$708.2 billion at December 31, 2023, compared with \$663.8 billion at December 31, 2022, mainly due to the following, as disclosed by Lifeco:

- Insurance contract liabilities increased by \$9.0 billion, primarily due to market movements, partially offset by normal business movements.
- Investment contract liabilities decreased by \$5.9 billion, primarily due to normal business movements, partially offset by investment experience.

• Investment and insurance contracts on account of segregated fund policyholders increased by \$35.1 billion, primarily due to the combined impact of market value gains and investment income of \$47.4 billion, partially offset by net withdrawals (net of policyholder deposits) of \$8.5 billion, a \$2.7 billion portfolio transfer of segregated funds related to AIB Life, and the negative impact of currency movement of \$1.0 billion.

Insurance and investment contract liabilities represent the amounts that, together with estimated future premiums and investment income, will be sufficient to pay estimated future benefits, dividends and expenses on policies in-force. Insurance and investment contract liabilities are determined using generally accepted actuarial practices, according to standards established by the Canadian Institute of Actuaries. For additional information, refer to Lifeco's annual MD&A.

Refer to Lifeco's and IGM's annual MD&As for a discussion of their respective consolidated balance sheets.

#### **HOLDING COMPANY BALANCE SHEETS**

In the holding company balance sheets shown below, Power Corporation and Power Financial are shown on a combined basis; investments in subsidiaries are presented using the equity method. This presentation assists the reader by identifying changes in the combined holding company balance sheet of Power Corporation and Power Financial, and presents the investment activities, as well as the holding company's assets and liabilities, including cash, debentures and non-participating shares.

December 31	2023	2022 [restated]
Holding company assets		
Cash and cash equivalents <sup>[1]</sup>	1,218	1,277
Investment in:		
Lifeco	15,326	14,579
IGM	3,702	3,607
GBL <sup>[2]</sup>	3,717	3,314
Alternative asset investment platforms <sup>[3]</sup>	1,861	1,848
ChinaAMC <sup>[4]</sup>	-	783
Other investments and standalone businesses	748	870
Other assets <sup>[5]</sup>	284	312
Total holding company assets	26,856	26,590
Holding company liabilities		
Debentures and other debt instruments <sup>[6]</sup>	897	897
Other liabilities	986	987
Total holding company liabilities	1,883	1,884
Holding company equity		
Perpetual preferred shares <sup>[7]</sup>	2,830	2,830
Non-participating shares	950	950
Participating shareholders' equity	21,193	20,926
Total holding company equity	24,973	24,706
Total holding company liabilities and equity	26,856	26,590

- [1] Cash equivalents include \$304 million (\$358 million at December 31, 2022) of fixed income securities with maturities of more than three months. In accordance with IFRS, these are classified as investments in the 2023 Consolidated Financial Statements.
- [2] Indirectly held through Parjointco.
- [3] Includes Power Financial's investments in Portage Ventures I, Portage Ventures II and Wealthsimple, presented using the equity method.
- [4] On January 12, 2023, the Corporation and IGM completed a transaction in which the group's interest in ChinaAMC was combined under IGM. Refer to the section "ChinaAMC" in the section "2023 Significant Developments and Transactions".
- [5] Includes \$83 million of dividends declared in the fourth quarter by IGM (same as at December 31, 2022) and received by Power Financial on January 31, 2024.
- [6] Includes Power Financial's debentures of \$250 million at December 31, 2023 (same as at December 31, 2022).
- [7] Perpetual preferred shares issued by Power Financial.

# **Holding Company – Transition to IFRS 9**

The following table shows the reconciliation of the investments held by the holding company, not accounted for using the equity method or consolidated, from the original measurement category under IAS 39 to the new measurement category under IFRS 9 on January 1, 2023.

	Classification	
Investments in shares	IAS 39	IFRS 9
Alternative asset investment platforms		
Sagard		
Sagard Private Equity Canada	Classified as FVPL	Classified as FVPL
Sagard MidCap II, 3 and 4	Available for sale	Classified as FVPL
Sagard Credit Partners	Classified as FVPL	Classified as FVPL
Sagard Credit Partners II	Classified as FVPL	Classified as FVPL
Sagard Healthcare Partners	Classified as FVPL	Classified as FVPL
USPF	Classified as FVPL	Classified as FVPL
Power Sustainable		
Power Sustainable China (public equities)	Available for sale	FVOCI <sup>[1]</sup>
Other investments	Available for sale	Classified as FVPL

<sup>[1]</sup> The Corporation has classified its investments in China public equities as FVOCI, an elective classification for equity instruments in which all fair value changes will remain permanently in equity.

#### **Cash and Cash Equivalents**

Cash and cash equivalents held by the Corporation and Power Financial amounted to \$1,218 million at December 31, 2023, compared with \$1,277 million at the end of December 2022 (see "Holding Company Statements of Cash Flows" below for details).

The cash and cash equivalents held within the investment activities of Sagard and Power Sustainable including Power Sustainable China amounted to \$120 million at December 31, 2023 (\$121 million at December 31, 2022) and are included in the carrying amount of the investment platforms.

#### **Investments**

#### Investments in Lifeco, IGM and GBL (at equity)

The tables below present a continuity of the investments in Lifeco, IGM and GBL, which are presented using the equity method for the purposes of the holding company presentation. The carrying value of the investments in Lifeco, IGM and GBL, accounted for using the equity method, increased to \$22,745 million at December 31, 2023, compared with \$21,500 million at December 31, 2022:

	Lifeco	IGM	GBL <sup>[1]</sup>	Total
Carrying value, at December 31, 2022 (restated)	14,579	3,607	3,314	21,500
Change in accounting policy <sup>[2]</sup>	(20)	(1)	-	(21)
Carrying value, at January 1, 2023 (restated)	14,559	3,606	3,314	21,479
Investment in Lifeco <sup>[3]</sup>	553	-	-	553
Contribution from adjusted net earnings	2,450	517	423	3,390
Contribution from adjustments	(552)	(71)	-	(623)
Contribution from discontinued operations – Putnam	(85)	(2)	-	(87)
Share of other comprehensive income (loss)	122	(50)	(25)	47
Dividends	(1,322)	(333)	(92)	(1,747)
Effect of changes in ownership and other <sup>[4]</sup>	(399)	35	97	(267)
Carrying value, at December 31, 2023	15,326	3,702	3,717	22,745

<sup>[1]</sup> Indirectly held through Parjointco.

<sup>[2]</sup> The carrying value of the investments in Lifeco and IGM have been restated on January 1, 2023 to reflect the adoption of IFRS 9 primarily related to the impact on Lifeco's transition from an incurred loss model under IAS 39 to an expected credit loss (ECL) model under IFRS 9 for the determination of allowances for credit losses.

<sup>[3]</sup> On January 12, 2023, the Corporation acquired approximately 15.2 million Lifeco common shares from IGM, for cash consideration of \$553 million. Refer to the section "ChinaAMC" in the section "2023 Significant Developments and Transactions".

<sup>[4]</sup> Includes the effect of change in ownership as a result of i) the Corporation's acquisition of an additional 1.6% interest in Lifeco from IGM, and ii) the sale of the Corporation's interest in ChinaAMC to IGM.

	Lifeco	IGM	GBL <sup>[1]</sup>	Total
Carrying value, at January 1, 2022 (as disclosed)	15,496	3,434	4,278	23,208
Change in accounting policy <sup>[2]</sup>	(2,204)	(82)	-	(2,286)
Carrying value, at January 1, 2022 (restated)	13,292	3,352	4,278	20,922
Contribution from adjusted net earnings (loss)	2,179	539	(15)	2,703
Contribution from adjustments	207	15	-	222
Contribution from discontinued operations – Putnam	(21)	_	-	(21)
Share of other comprehensive income (loss)[3]	88	52	(929)	(789)
Dividends	(1,216)	(333)	(84)	(1,633)
Effect of changes in ownership and other	50	(18)	64	96
Carrying value, at December 31, 2022 (restated)	14,579	3,607	3,314	21,500

<sup>[1]</sup> Indirectly held through Parjointco.

#### **Alternative Asset Investment Platforms**

The table below presents the components of the alternative asset investment platforms, Sagard and Power Sustainable. The asset management companies, and controlled and consolidated investments held through the investment platforms, are presented using the equity method for the purposes of the holding company presentation.

Alternative asset investment platforms are comprised of the following investments:

Carrying value, as at December 31	2023	2022
Asset management companies		
Sagard	108	60
Power Sustainable	-	33
Investing activities		
Sagard <sup>[1]</sup>	721	654
Power Sustainable	1,032	1,101
	1,861	1,848

<sup>[1]</sup> Includes Power Financial's investments in Portage Ventures I, Portage Ventures II and Wealthsimple.

#### **Other Investments and Standalone Businesses**

The table below presents the components of other investments and standalone businesses; certain controlled standalone businesses are presented using the equity method for the purposes of the holding company presentation.

Other investments and standalone businesses are comprised of the following:

Carrying value, as at December 31	2023	2022
Other investments <sup>[1]</sup>	107	192
Standalone businesses	641	678
	748	870

<sup>[1]</sup> Includes portfolio investments in private investment funds and a select number of hedge funds. These investments are classified as FVPL. At December 31, 2023, the Corporation had outstanding commitments to make future capital contributions to these funds for an aggregate amount of \$32 million.

#### **Income Taxes**

The non-capital losses of the holding company, at December 31, 2023, were \$1,315 million (\$1,277 million for which the benefits have not been recognized) and are available to reduce future taxable income (including capital gains). These losses expire from 2028 to 2043.

The capital losses of the holding company, at December 31, 2023, were \$144 million (\$50 million for which the benefits have not been recognized) and can be used indefinitely to offset capital gains.

In addition, at December 31, 2023, deductible temporary differences for which the benefits have not been recognized were \$551 million.

<sup>[2]</sup> The carrying value of the investments in Lifeco and IGM have been restated to reflect the proportionate share of Lifeco's impact on total equity on January 1, 2022 in connection with the adoption of IFRS 17 and IFRS 9. Upon adoption of IFRS 9, the Corporation elected to present comparative information for certain of Lifeco's financial assets as if the classification and measurement requirements of IFRS 9 had been applied in the comparative period, on an instrument-by-instrument basis, as permitted by the amendment to IFRS 17 published by the IASB in December 2021.

<sup>[3]</sup> GBL's share of other comprehensive income (loss) includes \$919 million of unrealized losses on available-for-sale investments and \$16 million of unrealized losses on foreign currency translation.

# **Equity**

# **Non-Participating Shares**

Non-participating (preferred) shares of the Corporation consist of five series of First Preferred Shares with an aggregate share capital of \$950 million at December 31, 2023 (same as at December 31, 2022), all of which are non-cumulative. All series are perpetual preferred shares and are redeemable in whole or in part solely at the Corporation's option.

The terms and conditions of the outstanding First Preferred Shares are described in Note 20 of the Corporation's 2023 Consolidated Financial Statements.

#### **Participating Shareholders' Equity**

Participating shareholders' equity was \$21,193 million at December 31, 2023, compared with \$20,926 million at December 31, 2022:

Twelve months ended December 31	2023	2022 [restated]
Participating shareholders' equity, at the beginning of the year <sup>[1]</sup>	20,926	23,385
Impact of initial application of IFRS 17 and IFRS 9 overlay	-	(2,253)
Impact of initial application of IFRS 9 on January 1, 2023	(15)	_
Participating shareholders' equity, at the beginning of the year (restated)	20,911	21,132
Changes in participating shares		
Purchase for cancellation of subordinate voting shares under NCIB	(244)	(169)
Issuance of subordinate voting shares (1,273,542 shares in 2023 and 1,683,043 shares in 2022)		
under the Corporation's Executive Stock Option Plans	42	52
	(202)	(117)
Changes in retained earnings		
Net earnings before dividends on non-participating shares	2,247	2,247
Dividends declared	(1,439)	(1,378)
Purchase for cancellation of subordinate voting shares under NCIB	(339)	(246)
Reclassification of options as cash-settled share-based payments <sup>[2]</sup>	-	(54)
Realized gains on FVOCI equity instruments transferred to retained earnings	21	-
Effects of changes in capital and ownership of subsidiaries, and other	134	10
	624	579
Changes in reserves		
Other comprehensive income (loss)		
Foreign currency translation adjustments	(87)	361
Investment revaluation and cash flow hedges	178	(551)
Actuarial gains (losses) on defined benefit plans	(101)	425
Share of Parjointco and other jointly controlled corporations and associates	(160)	(885)
Share-based compensation, including the effect of changes in capital and ownership of subsidiaries	30	(18)
and ownership or substitutions		
Destricts of a school believed a south and Describe as 24	(140)	(668)
Participating shareholders' equity, at December 31	21,193	20,926

<sup>[1]</sup> Opening balance at January 1, 2023 is as restated.

The book value per participating share (refer to the section "Other Measures") of the Corporation was \$32.49 at December 31, 2023, compared with \$31.37 at the end of 2022.

<sup>[2]</sup> During the twelve months ended December 31, 2022, the Corporation attached tandem share appreciation rights to 13,621,606 options and reclassified the options as cash-settled share-based payments. See Note 21 to the 2023 Consolidated Financial Statements for additional information.

### IFRS 17 and IFRS 9 Transitional Impacts on Equity

The Corporation and its subsidiaries adopted IFRS 17 and IFRS 9 on their effective dates of January 1, 2023. The adoption of these standards had an impact on the Corporation's opening equity balances. The January 1, 2022 participating shareholders' equity decreased by approximately \$3.4 billion on the adoption of IFRS 17, primarily due to the establishment of the contractual service margin, partially offset by the removal of provisions no longer required under IFRS 17. The initial application of the IFRS 9 overlay was an increase to the January 1, 2022 participating shareholders' equity

Refer to the section "Changes in Accounting Policies" as well as Note 2 and Note 3 to the Corporation's 2023 Consolidated Financial Statements for additional information.

#### **Outstanding Number of Participating Shares**

At the date hereof, there were 54,860,866 participating preferred shares of the Corporation outstanding (same as at December 31, 2022), and 595,182,900 subordinate voting shares of the Corporation outstanding, compared with 612,219,731 at December 31, 2022.

At the date hereof, options were outstanding to purchase up to an aggregate of 23,293,904 subordinate voting shares of the Corporation, which includes 10,111,797 subordinate voting shares issuable pursuant to Replacement Options, under the Corporation's Executive Stock Option Plan and the Power Financial Employee Stock Option Plan.

#### **Normal Course Issuer Bids**

The Corporation's Normal Course Issuer Bid (NCIB) that commenced on February 28, 2022 expired on February 27, 2023. The Corporation did not make repurchases pursuant to this bid in the first quarter of 2023 (11.2 million Subordinate Voting Shares for a total of \$415 million in 2022 under the NCIB programs).

The Corporation commenced a new NCIB on March 1, 2023, which was effective until the earlier of February 29, 2024 and the date on which the Corporation has purchased the maximum permitted number of Subordinate Voting Shares. Pursuant to this bid, the Corporation was authorized to purchase up to 30 million of its Subordinate Voting Shares outstanding (representing approximately 5.4% of the public float of Subordinate Voting Shares outstanding at February 22, 2023) at market prices. At December 31, 2023, the Corporation had repurchased 16.1 million Subordinate Voting Shares for a total of \$583 million.

#### SUBSEQUENT EVENT

On March 1, 2024, the Corporation commenced a NCIB which is effective until the earlier of February 28, 2025 and the date on which the Corporation has purchased the maximum permitted number of Subordinate Voting Shares. Pursuant to this bid, the Corporation may purchase up to 25 million of its Subordinate Voting Shares outstanding (representing approximately 4.6% of the public float of Subordinate Voting Shares outstanding at February 16, 2024) at market prices. At March 20, 2024, the Corporation has repurchased 2.4 million Subordinate Voting Shares for a total of \$94 million under the NCIB programs.

In connection with its NCIB, the Corporation has entered into an automatic share purchase plan (ASPP) and may provide parameters thereunder from time to time to allow a designated broker to purchase Subordinate Voting Shares under the NCIB at times when the Corporation would ordinarily not be permitted to purchase shares due to regulatory restrictions or self-imposed blackout periods. Outside of these predetermined trading blackout periods, purchases under the Corporation's NCIB will be completed at management's discretion. The ASPP has been effective since March 1, 2024, the commencement date of the NCIB.

# **Adjusted Net Asset Value**

Adjusted net asset value is presented for Power Corporation and represents management's estimate of the fair value of the participating shareholders' equity of the Corporation. Adjusted net asset value is calculated as the fair value of the assets of the combined Power Corporation and Power Financial holding company less their net debt and preferred shares. In determining the fair value of assets, investments in subsidiaries, jointly controlled corporations and associates are adjusted to fair value as follows:

- Investments in publicly traded companies are valued at their market value, measured as the closing share price on the reporting date;
- Investments in private entities are valued at fair value based on management's estimate using consistently applied valuation models either based on a valuation multiple or discounted cash flows. Certain valuations are prepared by external valuators or subject to review by external valuators. Market-comparable transactions are generally used to corroborate the estimated fair value. The value of investments in private entities is presented net of any management incentives;
- Investments in investment funds are valued at the fair value reported by the fund which is net of carried interest or other incentives.

The presentation of the participating shareholders' equity at fair value is not in accordance with IFRS; adjusted net asset value is a non-IFRS financial measure. Refer to the section "Non-IFRS Financial Measures" for a description and a reconciliation of IFRS and non-IFRS financial measures. The Corporation's adjusted net asset value is presented on a look-through basis. The combined holding company balance sheets of Power Corporation and Power Financial include the investments held in public entities through Power Financial (Lifeco, IGM and GBL), and the net debt and preferred shares of Power Financial. The adjusted net asset value per share, a non-IFRS ratio, was \$53.53 at December 31, 2023, compared with \$41.91 at December 31, 2022, representing an increase of 27.7%. The Corporation's book value per participating share (refer to the section "Other Measures") was \$32.49 at December 31, 2023, compared with \$31.37 at December 31, 2022, representing an increase of 3.6%.

			2023			2022
December 31	Holding company balance sheet	Fair value adjustment	Adjusted net asset value	Holding company balance sheet	Fair value adjustment	Adjusted net asset value
Holding company assets				[restated]	[restated]	
Investments						
Power Financial						
Lifeco	15,326	12,545	27,871	14,579	4,835	19,414
IGM	3,702	1,477	5,179	3,607	1,985	5,592
GBL <sup>[1]</sup>	3,717	(1,422)	2,295	3,314	(926)	2,388
Alternative asset investment platforms						
Asset management companies <sup>[2]</sup>						
Sagard	108	157	265	60	_	60
Power Sustainable	_	_	_	33	_	33
Investing activities						
Sagard <sup>[3][4]</sup>	721	341	1,062	654	263	917
Power Sustainable	1,032	467	1,499	1,101	344	1,445
ChinaAMC	_	-	-	783	367	1,150
Other investments and standalone businesses						
Other investments	107	_	107	192	55	247
Standalone businesses <sup>[5]</sup>	641	159	800	678	151	829
Cash and cash equivalents	1,218	-	1,218	1,277	-	1,277
Other assets	284	-	284	312	-	312
Total holding company assets	26,856	13,724	40,580	26,590	7,074	33,664
Holding company liabilities and non-participating shares						
Debentures and other debt instruments	897	-	897	897	-	897
Other liabilities <sup>[6][7]</sup>	986	_	986	987	37	1,024
Non-participating shares and perpetual preferred shares	3,780	-	3,780	3,780	-	3,780
Total holding company liabilities and non-participating shares	5,663	-	5,663	5,664	37	5,701
Net value						
Participating shareholders' equity (IFRS)/						
Adjusted net asset value (non-IFRS)	21,193	13,724	34,917	20,926	7,037	27,963
Per share	32.49		53.53	31.37		41.91

- [1] The Corporation's share of GBL's reported net asset value was \$3.8 billion (€2.6 billion) at December 31, 2023 (same as at December 31, 2022).
- [2] The management company of Sagard is presented at its fair value at December 31, 2023 (carrying value at December 31, 2022). The management company of Power Sustainable is presented at its carrying value and was primarily composed of cash and performance fees receivable at December 31, 2022.
- [3] Includes the Corporation's investments in Portage Ventures I, Portage Ventures II and Wealthsimple, held by Power Financial.
- [4] Includes \$21 million of cash held within the Sagard investing activities at December 31, 2023 (cash and other assets of \$66 million at December 31, 2022).
- [5] An additional deferred tax liability of \$4 million has been included in the adjusted net asset value at December 31, 2023 (\$13 million at December 31, 2022) with respect to the investments in standalone businesses at fair value, without taking into account possible tax planning strategies. The Corporation has tax attributes (not otherwise recognized on the balance sheet) that could be available to minimize the tax if the Corporation were to dispose of its interests held in the standalone businesses.
- [6] In accordance with IAS 12, Income Taxes, no deferred tax liability is recognized with respect to temporary differences associated with investments in subsidiaries and jointly controlled corporations as the Corporation is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future. If the Corporation were to dispose of an investment in a subsidiary or a jointly controlled corporation, income taxes payable on such disposition would be minimized through careful and prudent tax planning and structuring, as well as with the use of available tax attributes not otherwise recognized on the balance sheet, including tax losses, tax basis, safe income and foreign tax surplus associated with the subsidiary or jointly controlled corporation.
- [7] At December 31, 2022, an additional deferred tax liability of \$37 million was included in the adjusted net asset value related to the investment in ChinaAMC at fair value.

Investments measured at market value and cash represent 92.2% of the total assets at fair value at December 31, 2023 (88.7% at December 31, 2022). A 10% change in the market value of publicly traded investments would result in a change in the Corporation's adjusted net asset value of \$3,602 million or \$5.52 per share.

# **Cash Flows**

# **CONSOLIDATED STATEMENTS OF CASH FLOWS (condensed)**

The condensed cash flows of Lifeco, IGM and the holding company cash flows of Power Corporation and Power Financial on a combined basis, as well as the Corporation's alternative asset investment platforms, are presented below. These tables reconcile the holding company statement of cash flows to the condensed consolidated statement of cash flows of the Corporation for the twelve-month periods ended December 31, 2023 and 2022, which are included in Note 36 of the 2023 Consolidated Financial Statements. This presentation assists the reader in assessing the cash flows of the holding company.

Twelve months ended December 31, 2023	Lifeco	IGM	Holding company	Alternative Asset Investment Platforms and Other <sup>[1]</sup>	Effect of consolidation	Power Corporation Consolidated
Cash flows from:						
Operating activities <sup>[2]</sup>	5,203	837	1,488	(90)	(1,505)	5,933
Financing activities	(3,550)	(204)	(2,110)	1,657	1,404	(2,803)
Investing activities <sup>[2]</sup>	(786)	(1,161)	563	(1,418)	181	(2,621)
Effect of changes in exchange rates on cash and cash equivalents	(40)	-	-	(3)	(2)	(45)
Increase (decrease) in cash and cash equivalents	827	(528)	(59)	146	78	464
Cash and cash equivalents, beginning of the year	7,290	1,073	1,277	493	(285)	9,848
Cash and cash equivalents from continuing and discontinued operations, at December 31	8,117	545	1,218	639	(207)	10,312
Less: cash and cash equivalents from discontinued operations, at December $31^{\left[3\right]}$	(375)	-	-	-	_	(375)
Cash and cash equivalents from continuing operations, at December 31	7,742	545	1,218	639	(207)	9,937

- [1] Includes consolidated investment funds and their controlled investments, Wealthsimple and standalone businesses.
- [2] The cash flows related to Lifeco's sales, maturities, repayments and purchases of portfolio investments have been reclassified to Operating activities to align with its practice of managing the matching of general fund assets with insurance and investment contract liabilities. This activity had previously been presented in Investing activities.
- [3] On May 31, 2023, Lifeco entered into an agreement to sell Putnam to Franklin Templeton. The transaction closed on January 1, 2024. The cash flows related to the discontinued operations have been presented separately.

Twelve months ended December 31, 2022 [restated]	Lifeco	IGM	Holding company	Alternative Asset Investment Platforms and Other <sup>[1]</sup>	Effect of consolidation	Power Corporation Consolidated
Cash flows from:						
Operating activities <sup>[2]</sup>	3,772	738	1,473	(34)	(1,695)	4,254
Financing activities	(620)	(1,092)	(1,891)	1,146	1,509	(948)
Investing activities <sup>[2]</sup>	(2,218)	135	60	(1,392)	165	(3,250)
Effect of changes in exchange rates on cash and cash equivalents	281	-	-	14	(12)	283
Increase (decrease) in cash and cash equivalents	1,215	(219)	(358)	(266)	(33)	339
Cash and cash equivalents, beginning of the year	6,075	1,292	1,635	759	(252)	9,509
Cash and cash equivalents, at December 31	7,290	1,073	1,277	493	(285)	9,848

- [1] Includes consolidated investment funds and their controlled investments, Wealthsimple and standalone businesses.
- [2] The cash flows related to Lifeco's sales, maturities, repayments and purchases of portfolio investments have been reclassified to Operating activities to align with its practice of managing the matching of general fund assets with insurance and investment contract liabilities. This activity had previously been presented in Investing activities.

Consolidated cash and cash equivalents increased by \$464 million in the twelve-month period ended December 31, 2023, compared with an increase of \$339 million in the corresponding period in 2022.

Operating activities produced a net inflow of \$5,933 million in the twelvemonth period ended December 31, 2023, compared with a net inflow of \$4,254 million in the corresponding period in 2022.

Cash flows from financing activities, which include the issuance and repayment of capital instruments, the issuance and repurchase of participating and preferred shares, the issuance and redemption of common shares, limited-life fund and redeemable units by subsidiaries, dividends paid on the participating and non-participating shares of the Corporation, and

dividends paid by subsidiaries to non-controlling interests and increases and repayments of obligations to securitization entities by IGM, represented a net outflow of \$2,803 million in the twelve-month period ended December 31, 2023, compared with a net outflow of \$948 million in the corresponding period in 2022.

Cash flows from investing activities resulted in a net outflow of \$2,621 million in the twelve-month period ended December 31, 2023, compared with a net outflow of \$3,250 million in the corresponding period in 2022.

Refer to Lifeco's and IGM's annual MD&As for a discussion of their respective cash flows.

# **HOLDING COMPANY STATEMENTS OF CASH FLOWS**

As Power Corporation is a holding company, corporate cash flows are primarily comprised of dividends received, income from investments and income (loss) from cash and cash equivalents, less operating expenses, financing charges, income taxes, and non-participating and participating share dividends.

The following combined statements of cash flows of Power Corporation and Power Financial present the cash flows of the holding company. This presentation has been prepared to assist the reader as it isolates the cash flows of the activities of the holding company.

Twelve months ended December 31	2023	2022
Operating activities of the holding company		
Dividends		
Lifeco	1,322	1,216
IGM	333	333
GBL	92	84
ChinaAMC	_	31
Corporate operations, net of non-cash items <sup>[1]</sup>	(259)	(191)
	1,488	1,473
Financing activities of the holding company		
Dividends paid on:		
Non-participating shares	(52)	(52)
Participating shares	(1,374)	(1,331)
Perpetual preferred shares	(138)	(134)
Issuance of subordinate voting shares	38	47
Repurchase of subordinate voting shares	(583)	(415)
Repurchase of non-participating shares	_	(4)
Other	(1)	(2)
	(2,110)	(1,891)
Investing activities of the holding company		
Distributions and proceeds from disposal of investments <sup>[2]</sup>	1,601	386
Purchase of additional interest in Lifeco	(553)	_
Purchase of investments	(483)	(365)
Other <sup>[3]</sup>	(2)	39
	563	60
Increase (decrease) in cash and cash equivalents	(59)	(358)
Cash and cash equivalents, at the beginning of the year	1,277	1,635
Cash and cash equivalents, at December 31	1,218	1,277

<sup>[1]</sup> Includes changes in short-term receivables from, and payables to, investment platforms.

Cash and cash equivalents of the Corporation and Power Financial decreased by \$59 million in the twelve-month period ended December 31, 2023, compared with a decrease of \$358 million in the corresponding period in 2022.

 $<sup>[3] \ \</sup> Includes \ proceeds \ received \ from \ the \ sale \ of \ a \ property \ by \ the \ Corporation \ in \ 2022.$ 

Operating activities resulted in a net inflow of \$1,488 million in the twelve-month period ended December 31, 2023, compared with a net inflow of \$1,473 million in the corresponding period in 2022. Dividends received from the publicly traded operating companies include:

	2023		2022	
Twelve months ended December 31 [in millions of Canadian dollars; except as otherwise noted]	Dividend per share	Total dividend received	Dividend per share	Total dividend received
Lifeco	2.08	1,322	1.96	1,216
IGM	2.25	333	2.25	333

- Total dividend received from Parjointco was \$92 million (€63 million) for the period ended December 31, 2023, compared with \$84 million (€62 million) for the period ended December 31, 2022.
- On February 14, 2024, subsequent to year-end, Lifeco announced a 6.7% increase in the quarterly dividend on its common shares, from \$0.520 per share to \$0.555 per share, payable on March 28, 2024.

The Corporation's financing activities during the twelve-month period ended December 31, 2023 resulted in a net outflow of \$2,110 million, compared with a net outflow of \$1,891 million in the corresponding period in 2022, and included:

- Dividends paid on non-participating and participating shares by the Corporation of \$1,426 million, compared with \$1,383 million in the corresponding period in 2022. In the twelve-month period ended December 31, 2023, dividends paid on the Corporation's participating shares were \$2.070 per share, compared with \$1.980 in the corresponding period in 2022.
- Dividends paid on preferred shares by Power Financial of \$138 million, compared with \$134 million in the corresponding period in 2022.
- Issuance of subordinate voting shares of the Corporation for \$38 million pursuant to the Corporation's Executive Stock Option Plan and the Power Financial Employee Stock Option Plan, compared with issuance for an amount of \$47 million in the corresponding period in 2022.

- Repurchase of subordinate voting shares of \$583 million, as part of the NCIB, in the twelve-month period ended December 31, 2023, compared with repurchase for an amount of \$415 million in the corresponding period in 2022.
- No repurchase of non-participating shares, compared with repurchase for an amount of \$4 million in the corresponding period in 2022.

The Corporation's investing activities during the twelve-month period ended December 31, 2023 resulted in a net inflow of \$563 million, compared with a net inflow of \$60 million in the corresponding period in 2022.

Proceeds from disposal of investments and purchase of investments are comprised of investment activities of the Corporation and in its investment

The Corporation decreased its level of fixed income securities with maturities of more than three months, resulting in a net inflow of \$54 million in the twelve-month period ended December 31, 2023, compared with a net inflow of \$122 million in the corresponding period in 2022.

# **Capital Management**

As a holding company, Power Corporation's objectives in managing its capital are to:

- provide attractive long-term returns to shareholders of the Corporation;
- provide sufficient financial flexibility to pursue its growth strategy to invest on a timely basis in its operating companies and other investments as opportunities arise;
- maintain a capital structure that matches the long-term nature of its investments by maximizing the use of permanent capital;
- maintain an appropriate credit rating to ensure stable access to the capital markets; and
- maintain available cash and cash equivalents at a minimum of two times fixed charges.

The Corporation manages its capital taking into consideration the risk characteristics and liquidity of its holdings. In order to maintain or adjust its capital structure, the Corporation may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue capital.

The Board of Directors of the Corporation is responsible for capital management. Management of the Corporation is responsible for establishing capital management procedures and for implementing and monitoring its capital plans. The Board of Directors of the Corporation reviews and approves capital transactions such as the issuance, redemption and repurchase of participating shares, non-participating shares and debentures. The boards of directors of the Corporation's subsidiaries, as well as those of Parjointco and GBL, oversee and have the responsibility for their respective company's capital management.

With the exception of debentures and other debt instruments, the Corporation's capital is permanent, matching the long-term nature of its investments. The capital structure of the Corporation consists of: debentures, non-participating shares, participating shareholders' equity, and non-controlling interests. The Corporation views non-participating shares as a cost-effective source of permanent capital.

The Corporation's consolidated capitalization includes the debentures, preferred shares and other equity instruments, and other debt instruments issued by its consolidated subsidiaries. Debentures and other debt instruments issued by Power Financial, Lifeco, IGM and controlled investments are non-recourse to the Corporation. The Corporation does not guarantee debt issued by its subsidiaries. Non-participating shares and total equity accounted for 73% of consolidated capitalization at December 31, 2023.

December 31	2023	2022 [restated]
Debentures and other debt instruments		
Power Corporation	647	647
Power Financial	250	250
Lifeco	9,046	10,509
IGM	2,400	2,100
Other <sup>[1]</sup>	3,017	1,956
Effect of consolidation	(88)	(88)
	14,625	14,727
	15,272	15,374
Non-participating shares and other equity instruments		
Power Corporation	950	950
Power Financial	2,830	2,830
Lifeco	4,220	4,220
	7,050	7,050
	8,000	8,000
Equity		
Participating shareholders' equity	21,193	20,926
Non-controlling interests <sup>[2]</sup>	12,072	11,653
	33,265	32,579
	56,537	55,953

<sup>[1]</sup> Includes other debt instruments of controlled and consolidated investments and standalone businesses; consists of \$299 million (\$113 million in 2022) of debt including revolving credit facilities held by the investment funds, \$2,490 million (\$1,763 million in 2022) of project-related debt held within the Power Sustainable Energy Infrastructure platform, and \$228 million (\$80 million in 2022) of other debt held by standalone businesses. The other debt instruments are secured by the assets of the controlled investments which are non-recourse to the Corporation. See Note 17B to the 2023 Consolidated Financial Statements for additional information.

<sup>[2]</sup> Represents the non-controlling equity interests of the Corporation's subsidiaries excluding Power Financial and Lifeco's preferred shares and limited recourse capital notes, which are shown in this table as non-participating shares.

### **Power Corporation**

■ The Corporation filed a short-form base shelf prospectus dated November 16, 2022, pursuant to which, for a period of 25 months thereafter, the Corporation may issue First Preferred Shares, subordinate voting shares, subscription receipts and unsecured debt securities, or any combination thereof. This filing provides the Corporation with the flexibility to access debt and equity markets on a timely basis.

#### SUBSEQUENT EVENTS

The Corporation commenced a NCIB on March 1, 2024 which is effective until the earlier of February 28, 2025 and the date on which the Corporation has purchased the maximum permitted number of subordinate voting shares. Refer to the section "Participating Shareholders' Equity" for more information.

#### **Power Financial**

Power Financial filed a short-form base shelf prospectus dated December 5, 2022, pursuant to which, for a period of 25 months thereafter, Power Financial may issue up to an aggregate of \$3 billion of First Preferred Shares and unsecured debt securities, or any combination thereof. This filing provides the Corporation with the flexibility to access debt and equity markets on a timely basis through Power Financial.

#### Lifeco

- On April 18, 2023, Lifeco repaid the principal amount of its maturing €500 million senior 2.5% euro bonds, together with accrued interest that it had prefunded with the issuance of €500 million senior 4.7% euro bonds on November 16, 2022.
- Great-West Lifeco U.S. LLC, a subsidiary of Lifeco, made payments on its non-revolving credit facility of US\$150 million on March 31, 2023, US\$150 million on June 30, 2023, US\$100 million on September 29, 2023 and US\$100 million on December 29, 2023. The remaining drawn balance was nil as at December 31, 2023.

#### **IGM Financial**

- On May 26, 2023, IGM issued \$300 million 5.426% debentures due May 26, 2053. The net proceeds of the offering were used by IGM to fund a portion of the purchase price in connection with its acquisition of a 20.5% equity interest in Rockefeller and for general corporate purposes.
- In the second quarter of 2023, IGM entered into a non-revolving term loan facility with Schedule I Canadian chartered banks related to the proceeds on the sale of IPC. The term loan facility was repaid prior to its sale of IPC.

The Corporation itself is not subject to externally imposed regulatory capital requirements; however, Lifeco and certain of its main subsidiaries, IGM's subsidiaries and certain of the Corporation's other subsidiaries are subject to regulatory capital requirements. See Note 23 to the Corporation's 2023 Consolidated Financial Statements for additional information.

 $Lifeco's \ and \ IGM's \ annual \ MD\&As \ further \ describe \ their \ respective \ capital \ management \ activities.$ 

#### **RATINGS**

The current rating by Standard & Poor's (S&P) of the Corporation's debentures is "A+" with a stable outlook. Dominion Bond Rating Service's (DBRS) current rating on the Corporation's debentures is "A" with a stable rating trend.

Credit ratings are intended to provide investors with an independent measure of the credit quality of the securities of a corporation and are indicators of the likelihood of payment and the capacity of a corporation to meet its obligations in accordance with the terms of each obligation. Descriptions of the rating categories for each of the agencies set forth below have been obtained from the respective rating agencies' websites. These ratings are not a recommendation to buy, sell or hold the securities of a corporation and do not address market price or other factors that might determine suitability of a specific security for a particular investor. The ratings also may not reflect the potential impact of all risks on the value of securities and are subject to revision or withdrawal at any time by the rating organization.

The "A+" rating assigned to the Corporation's debentures by S&P is the fifth highest of the 22 ratings used for long-term debt. A long-term debenture rated "A+" is somewhat more susceptible to the adverse effects of changes in circumstances and economic conditions than obligations in higher-rated categories; however, the obligor's capacity to meet its financial commitment on the obligation is still strong.

The "A" rating assigned to the Corporation's debentures by DBRS is the sixth highest of the 26 ratings used for long-term debt. A long-term debenture rated "A" implies that the capacity for repayment is substantial, but of lesser credit quality than AA, and may be vulnerable to future events, although qualifying negative factors are considered manageable.

The current rating by S&P of Power Financial's debentures is "A+" with a stable outlook. DBRS' current rating on Power Financial's debentures is "A (High)" with a stable trend.

For additional information on the credit ratings of Lifeco and IGM, refer to their respective annual MD&As.

# **Risk Management**

Power Corporation is an international management and holding company that focuses on financial services in North America, Europe and Asia. Its core holdings are leading insurance, retirement, wealth management and investment businesses including a portfolio of alternative asset investment platforms. The Corporation, through Power Financial, holds a controlling interest in Lifeco and IGM and also holds a joint controlling interest in Parjointco, which itself holds a controlling interest in GBL. As a result, the Corporation bears the risks associated with being a significant shareholder of these operating companies. A complete description of these risks is presented in their public disclosures. The respective boards of directors of Lifeco, IGM and GBL are responsible for the risk oversight function at their respective companies. The risk committees of the boards of directors of Lifeco and IGM are responsible for their risk oversight. Certain officers of the Corporation are members of these boards and committees of these boards, including the risk committees, and, consequently, in their role as directors, they participate in the risk oversight function at the operating companies. For additional information on risks related to Lifeco and IGM, refer to their respective annual MD&As.

#### **RISK OVERSIGHT**

The Corporation believes that a prudent approach to risk is achieved through a governance model that focuses on the active oversight of its investments. The Board of Directors and executive officers of the Corporation have overall oversight and responsibility for risk management associated with the investment activities and operations of the holding company and maintain a comprehensive and appropriate set of policies and controls.

The Board of Directors provides oversight and carries out its risk management mandate and addresses operational risks primarily through the following committees:

- The Audit Committee addresses risks related to financial reporting and cybersecurity.
- The Human Resources Committee considers risks associated with the Corporation's compensation policies and practices.
- The Governance and Nominating Committee oversees the Corporation's approach to appropriately address potential risks related to governance matters.
- The Related Party and Conduct Review Committee reviews and considers for approval transactions with related parties of the Corporation.

There are certain risks inherent in an investment in the securities of the Corporation and in the activities of the Corporation, including the following and others discussed elsewhere in this review of financial performance, which investors should carefully consider before investing in securities of the Corporation. The following is a review of certain risks that could impact the financial condition and financial performance, and the value of the equity of the Corporation. This description of risks does not include all possible risks, and there may be other risks of which the Corporation is not currently aware.

The following section discusses the risks specific to the Corporation including the liquidity risk, credit risk and market risk of the Corporation including Power Financial and the alternative asset investment platforms. For additional information on risk management at Lifeco and IGM, refer to their respective annual MD&As.

#### STRATEGIC RISK

Strategic risk arises as a result of ineffective strategic decision making, inadequate strategies or a lack of responsiveness to important changes to the business environment, including macroeconomic or country risk events, or changes to the regulatory environment. In addition, strategic risk includes risks associated with the Corporation's holding company structure and potential future acquisitions.

The successful execution of the Corporation's investment strategy is uncertain as it requires suitable opportunities, careful timing and business judgment. The Corporation's approach consists in overseeing, through the Board of Directors, its operating businesses and investments with a view to generate long-term, sustainable growth in earnings and dividends. The Corporation aims to act like an owner with a long-term perspective and a strategic vision anchored in strong core values.

The Chief Executive Officer is responsible for developing the Corporation's proposed strategic plans, in light of emerging opportunities and risks and with a view to the Corporation's sustained profitable growth and long-term value creation, and for implementing the approved strategic plans. The Board of Directors is responsible for approving the long-term goals and objectives for the Corporation, and, after considering alternatives, approving the strategic plans developed by the Chief Executive Officer. The Board of Directors also monitors senior management's implementation of the approved plans; assesses the achievement of the Corporation's goals and objectives; reviews and approves on at least an annual basis management's financial plan; and reviews and approves any significant transactions and strategic capital management decisions regarding the Corporation.

# LIQUIDITY RISK

Liquidity risk is the risk that the Corporation would not be able to meet all cash outflow obligations as they come due or not be able to, in a timely manner, raise capital or monetize assets at normal market conditions.

As a holding company, Power Corporation's ability to meet its obligations, including payment of interest, other operating expenses and dividends, and to complete current or desirable future enhancement opportunities or acquisitions generally depends upon dividends from its principal operating subsidiaries, investment platforms and other investments, and its ability to raise additional capital. Dividends to shareholders of Power Corporation is at the discretion of its Board of Directors and is dependent on the operating performance, profitability, financial position and creditworthiness of its subsidiaries, jointly controlled corporations and associates, as well as on their ability to pay dividends. The payment of interest and dividends by the Corporation's principal subsidiaries is subject to restrictions set out in relevant corporate and insurance laws and regulations, which require that solvency and capital ratios be maintained. The requirements imposed by the regulators in any jurisdiction may change from time to time, and thereby impact the ability of the operating subsidiary to pay dividends.

The Corporation makes certain investments through its investment platforms in the securities of private companies and illiquid securities. These investments may offer relatively high potential returns, but may also be subject to a relatively higher degree of risk. From time to time, it may be in the best interests of the Corporation to exit these investments. However, securities of private companies and illiquid securities may not have a ready market and the Corporation may be unable to sell such securities at acceptable prices on a timely basis or at all. Illiquidity may limit the Corporation's ability to realize a return or to vary components of its investment portfolio promptly in response to changing conditions. In some cases, the Corporation may also be restricted by contract or by applicable laws from selling such securities for a period of time. The valuation of private companies is inherently difficult because there is a certain level of uncertainty in the assumptions used to determine the fair value of these investments.

The Corporation and Power Financial regularly review their liquidity requirements and seek to maintain a sufficient level of liquidity to meet their operating expenses, financing charges and payment of preferred share dividends for a reasonable period of time, as defined in their policies. The ability of Power Corporation, including through Power Financial, to arrange additional financing in the future will depend in part upon prevailing market conditions as well as the business performance of the Corporation and its subsidiaries. Although the Corporation has been able to access capital on financial markets in the past, there can be no assurance this will be possible in the future. The inability of Power Corporation to access sufficient capital on acceptable terms could have a material adverse effect on Power Corporation's business, prospects, dividend paying capability and financial condition, and further enhancement opportunities or acquisitions.

The Corporation held \$1.2 billion of cash and cash equivalents, including fixed income securities and amounts held by Power Financial, at December 31, 2023. Liquidity is also available through the Corporation's

lines of credit with Canadian banks. The Corporation has a committed line of credit of \$500 million. The Corporation also maintains an uncommitted line of credit of \$100 million, and any advances are at the bank's sole discretion. At December 31, 2023 and 2022, the Corporation was not utilizing its committed line of credit or uncommitted line of credit.

The investment platforms including the controlled and consolidated investments have committed lines of credit of \$651 million with Canadian and U.S. banks (\$315 million was undrawn at December 31, 2023).

Principal repayments on debentures and other debt instruments, and pension funding (other than those of Lifeco and IGM) represent the only significant contractual liquidity requirements. The debt instruments of Power Financial as well as those held by the investment platforms, including the controlled and consolidated investments, are non-recourse to the Corporation.

Contractual maturities of certain liabilities were as follows:

		Payment	s due by period	
December 31, 2023	1 year or less	1-5 years	Over 5 years	Total
Deposits and certificates	5,369	_	-	5,369
Power Corporation's debentures and other debt instruments	-	-	650	650
Non-recourse debentures and other debt instruments	751	726	1,850	3,327
Future lease payments	34	121	324	479
Pension contributions	15	-	-	15
	6,169	847	2,824	9,840

Power Corporation and Power Financial believe their ongoing cash flows from operations, available cash balances and liquidity available through their lines of credit are sufficient to address their liquidity needs.

Power Corporation's management of liquidity risk has not changed materially since December 31, 2022.

### **CREDIT RISK AND MARKET RISK**

In order to maintain an appropriate level of available liquidity, the Corporation maintains a portfolio of financial instruments which can be a combination of cash and cash equivalents, fixed income securities, other investments (consisting of equity securities, investment funds and hedge funds) and derivatives. The Corporation also holds, through Power Financial and its investment platforms, shares of private and publicly traded companies and other loans. Those investments bear credit and market risks as described in the following sections.

### **Credit Risk**

Credit risk is the potential for financial loss to the Corporation if a counterparty in a transaction fails to meet its payment obligations. Credit risk can be related to the default of a single debt issuer, the variation of credit spreads on tradable fixed income securities and also to counterparty risk relating to derivatives products.

Power Corporation and Power Financial manage credit risk on their fixed income securities by adhering to an investment policy that establishes guidelines which provide exposure limits by defining admissible securities, minimum ratings and concentration limits.

Fixed income securities, which are included in investments and in cash and cash equivalents, consist primarily of bonds, bankers' acceptances and highly liquid temporary deposits with Canadian chartered banks and banks in jurisdictions where Power Corporation, Power Financial and the investment platforms operate, as well as bonds and short-term securities of, or guaranteed by, the Canadian or U.S. governments. The Corporation and Power Financial regularly review the credit ratings of their counterparties. The maximum exposure to credit risk on these financial instruments is their carrying value.

Derivatives can be also used mainly to mitigate exposure to foreign exchange and market risk related to certain stock-based compensation arrangements. Power Corporation and Power Financial regularly review the credit ratings of derivative financial instrument counterparties. Derivative contracts are over-the-counter with counterparties that are highly rated financial institutions.

The financial instruments held by the investment platforms include other loans and are subject to credit risk. The investment platforms regularly review the credit ratings of their counterparties and the maximum exposure to credit risk on these financial instruments is their carrying value.

The Corporation's exposure to and management of credit risk related to cash and cash equivalents, fixed income securities and derivatives have not changed materially since December 31, 2022.

#### **Market Risk**

Market risk is the risk that the market value or future cash flows of an investment will fluctuate as a result of changes in market factors. Market factors include foreign exchange risk, interest rate risk and equity risk.

### Foreign Exchange Risk

Foreign exchange risk relates to the Corporation, Power Financial and the investment platforms operating in different currencies and converting non-Canadian investments and earnings at different points in time at different foreign exchange levels when adverse changes in foreign currency exchange rates occur.

In its ongoing operations, the Corporation may hold cash balances denominated in foreign currencies and thus be exposed to fluctuations in exchange rates. In order to protect against such fluctuations, Power Corporation and Power Financial may from time to time enter into currency-hedging transactions with highly rated financial institutions. At December 31, 2023, approximately 28% of the \$1,218 million of Power Corporation and Power Financial's cash and cash equivalents and fixed income securities were denominated in foreign currencies, consisting of \$281 million in U.S. dollars, \$59 million in euros and \$3 million in Swiss francs. At December 31, 2023, approximately 62% (75% at December 31, 2022) of Power Corporation, Power Financial and investment platforms' cash and cash equivalents and fixed income securities were denominated in Canadian dollars.

Investments held by Power Corporation, Power Financial and through its investment platforms are either classified as FVOCI or at FVPL. These investments are diversified among the U.S. dollar, the euro, the Chinese renminbi and the Hong Kong dollar which contributes to reducing the concentration of foreign exchange risk. All unrealized gains and losses due to foreign exchange rate variations on investments classified as FVOCI are recorded in other comprehensive income. Unrealized gains and losses on investments classified as FVPL resulting from foreign exchange rate variations are recorded directly in net earnings. At December 31, 2023, the impact of a 5% strengthening of the Canadian dollar against foreign currencies would result in an unrealized loss recorded in other comprehensive income or a loss recorded in net earnings of approximately \$20 million and \$65 million, respectively. Power Corporation's and Power Financial's debentures are denominated in Canadian dollars.

Power Corporation has net investments in foreign operations. In accordance with IFRS, foreign currency translation gains and losses from net investments in foreign operations are recorded in other comprehensive income. Strengthening or weakening of the Canadian dollar spot rate compared to the U.S. dollar and Chinese renminbi spot rates impacts the Corporation's total equity.

Power Financial is exposed to foreign exchange risk on its investment in GBL held through Parjointco as its functional currency is the euro. Foreign currency translation gains and losses on this investment are recorded in other comprehensive income. At December 31, 2023, the impact of a 5% increase (decrease) in Canadian currency relative to the foreign currency would decrease (increase) the aggregate carrying value of foreign investment by approximately \$185 million (\$163 million in 2022).

#### Interest Rate Risk

Interest rate risk is the risk that the fair value of a financial instrument will fluctuate following changes in interest rates.

Power Corporation, Power Financial and the investment platforms' financial instruments do not have significant exposure to interest rate risk.

### **Equity Risk**

Equity risk is the potential loss associated with the sensitivity of the market price of a financial instrument arising from volatility in equity markets.

Investments held by Power Corporation, Power Financial and through its investment platforms are either classified as FVOCI or FVPL. All unrealized gains and losses on investments classified as FVOCI are recorded in other comprehensive income and transferred directly to retained earnings on realization. Unrealized gains and losses on investments classified as FVPL are recorded directly in net earnings. At December 31, 2023, the impact of a 10% decrease in the value of other investments held by Power Corporation, Power Financial and in the investment platforms would have resulted in approximately \$41 million of unrealized loss recorded in other comprehensive income related to investments classified as FVOCI, and \$230 million of loss recorded in net earnings related to investments classified as FVPL, including investments in jointly controlled corporations and associates measured at FVPL.

The investments held by Power Corporation, Power Financial and through its investment platforms classified as FVOCI or at FVPL, including jointly controlled corporations and associates measured at FVPL, include shares of private and publicly traded companies. At December 31, 2023, investments held in shares of publicly traded companies and private companies represented 15% and 85%, respectively, excluding equity interests held in consolidated investments. The investment platforms are diversified, investing in three distinct economic regions: Europe, North America and China. This diversification avoids a concentration in any one single economy.

GBL holds a portfolio of investments which the Corporation and GBL have classified as FVOCI or FVPL. All unrealized gains and losses on investments classified as FVOCI are recorded in other comprehensive income and transferred directly to retained earnings on realization. Unrealized gains and losses on investments classified as FVPL are recorded directly in net earnings. At December 31, 2023, the impact of a 10% decrease in equity markets would have resulted in an approximate \$265 million unrealized loss to be recorded in other comprehensive income related to investments classified as FVOCI and a \$75 million loss recorded in net earnings related to investments classified as FVPL, representing the Corporation's share of Parjointco's unrealized losses.

The market price of the equity securities of Power Corporation's subsidiaries and investments may be volatile and subject to numerous factors beyond such subsidiaries' control. At times, financial markets have experienced significant price and volume fluctuations that have affected the market price of the equity securities of the subsidiaries and investments, and that are often unrelated to the operating performance, underlying asset values or prospects of such companies. Volatility in the market price of the equity securities of subsidiaries and investments may have an impact on the adjusted net asset value reported by the Corporation.

Power Corporation's management of financial instruments risk has not changed materially since December 31, 2022. For a further discussion of Power Corporation's risk management, please refer to Note 24 to the Corporation's 2023 Consolidated Financial Statements. Lifeco's and IGM's annual MD&As further describe their management of financial instruments risk.

### **OPERATIONAL RISK**

Operational risk is defined as the risk of loss resulting from people, inadequate or failed internal processes and technologies, or external events, which include the risks of adverse impacts from unethical practices, including internal and external frauds, corruption and bribery, conflicts of interest and data privacy, as well as inadequate human resources practices, execution and processing errors, model risk, valuation risk, suppliers and third-party risk, business disruptions, cybersecurity, legal risk and regulatory compliance risk. Although operational risk cannot be eliminated entirely, the Corporation's risk management processes are designed to manage these risks in a thorough and diligent manner.

The Corporation manages operational risk by adopting and applying a series of corporate governance policies, procedures and practices such as human resource and compensation practice policies, a clawback policy for all officers, a Code of Business Conduct and Ethics for directors, officers and employees (the Code of Conduct), a Third Party Code of Conduct, a Global Anti-Bribery Policy, a Global Sanctions Policy, a Privacy Policy, business continuity procedures, related party transactions review and other corporate governance guidelines. The Corporation also has established a series of controls for financial reporting and disclosure purposes, and such controls, which are tested on a regular basis, can contribute to identifying and mitigating operational risks.

### **Cybersecurity Risk**

The Corporation is exposed to risks relating to cybersecurity, in particular cyber threats, which include cyber-attacks such as, but not limited to, hacking, computer viruses, unauthorized access to confidential, proprietary or sensitive information or other breaches of network or Information Technology (IT) security. The Corporation continues to monitor and enhance its defences and procedures to prevent, detect, respond to and manage cybersecurity threats, which are constantly evolving. Consequently, the Corporation's IT defences are continuously monitored and adapted to both prevent and detect cyber-attacks, and then recover and remediate. Disruption to information systems or breaches of security could result in a negative impact on the Corporation's financial results or result in reputational damage.

### **Model Risk**

Model risk is the risk of adverse consequences arising from the inappropriate use or interpretation of models, or the use of deficient models, data or assumptions by the Corporation or by the investment platforms. Changes in the internal assumptions or other factors affecting the models could lead to a change in fair value. The Corporation and the investment platforms use a variety of models to assist in the valuation of financial instruments, operational scenario testing, management of cash flows, capital management, and assessment of potential acquisitions or investment decisions.

### **Regulatory Compliance Risk**

Regulatory compliance risk is the risk of the Corporation or its employees failing to comply with the regulatory requirements in effect where the Corporation does business, both in Canada and internationally. There are many laws, governmental rules and regulations, including financial reporting and disclosure rules, that apply to the Corporation. Interpretation of these laws, rules and regulations by the Corporation, governmental agencies, or the courts could result in situations of regulatory non-compliance and could adversely affect the Corporation's reputation and result in penalties, fines and sanctions or increased oversight by regulators. The Corporation, in addition to complying with these laws, rules and regulations, must also monitor them closely so that changes therein are taken into account in the management of its activities.

The Corporation ensures that the tax implications of all of its strategic decisions comply with its legal and tax reporting obligations as well as anticipate potential changes in the current legal framework to avoid any risk of non-compliance that could have adverse impacts.

### **REPUTATION RISK**

Reputation risk is the risk that an activity undertaken by the Corporation would be judged negatively by its stakeholders or the public, whether that judgment is with or without basis, thereby impairing its image and resulting potentially in the loss of business, limited financing capacity, legal action or increased regulatory oversight. Reputation risk can arise from a number of events and is generally related to a deficiency in managing another risk. For example, non-compliance with laws and regulations as well as deficiencies in financial reporting and disclosures can have a significant reputational impact on the organization.

The Board of Directors has adopted the Code of Conduct, which includes the Corporation's guidelines on conflicts of interest, as well as a Third Party Code of Conduct, that govern the conduct of the Corporation's Directors, officers, employees, advisors, consultants and suppliers. The Board of Directors oversees compliance with the Code of Conduct through the Corporation's General Counsel and Secretary, who monitors compliance with the Code of Conduct. Directors and employees of the Corporation are required to confirm annually, and officers are required to confirm quarterly, their understanding of, and agreement to comply with, the Code of Conduct.

### **SUSTAINABILITY RISK**

Sustainability risk is the potential loss associated with the inability of the Corporation and its employees to identify and manage environmental and social risks, which could adversely impact the Corporation's financial position and reputation.

Environmental risks relate to the adverse impacts that could result from climate change, waste, and resource consumption. Social risks relate to the adverse impacts on people that could result from improper practices related to human rights, labour conditions, health and safety, harassment, diversity, equity and inclusion, wages and benefits, and supplier management.

Anchored by a strong responsible management culture, the Corporation takes a balanced and sustainable approach to conducting business. The Corporation adheres to the clear guidelines set out in its Code of Conduct, which applies to the Corporation's directors, officers and employees, as well as in its Third-Party Code of Conduct, which applies to advisors, consultants and suppliers. The Corporation also maintains other supporting policies, procedures and controls, including a Corporate Sustainability Statement, an Environmental Policy, a Diversity, Equity and Inclusion Policy, and a Respectful Workplace Policy.

The Corporation provides training and capacity building for its employees to ensure sustainability risks are identified and mitigated consistent with its policies and procedures. The Board of Directors' risk management oversight includes ensuring that material ESG risks are appropriately identified, managed, and monitored. Responsibility for sustainability considerations at the Board of Directors' level is assigned to the Governance and Nominating Committee. The Corporation's Vice-President, General Counsel and Secretary has been appointed as the Corporation's ESG Lead. Sustainability risks and opportunities are reviewed by the Governance and Nominating Committee through an annual update and progress report provided by the Corporation's ESG Lead, or more frequently as appropriate. The ESG Lead also reports annually to the Audit Committee on the implementation of the Code of Business Conduct and Ethics and of the Global Anti-Bribery Policy.

The Corporation monitors evolving regulatory requirements regarding sustainability reporting in order to be in compliance with any future requirements.

### **OTHER RISKS**

### Tax risk

Jurisdictions in which the Corporation and its subsidiaries operate periodically review and amend their tax laws and policies. Changes to tax rates may increase the tax expense of the Corporation and its subsidiaries, adversely impacting earnings.

Management actively monitors changes and developments to domestic and international tax laws and policies and their potential impacts.

In December 2021, the OECD published the Pillar Two model rules outlining a structure for a new 15% global minimum tax regime. A number of countries in which the Corporation and its subsidiaries operate, including Ireland, Germany and the U.K., have enacted legislation, which will be effective for the Corporation and its subsidiaries as of January 1, 2024. Canada and Barbados have published draft legislation, which is not substantively enacted but when enacted, is expected to be effective for the Corporation and its subsidiaries as of January 1, 2024.

The global minimum tax is very complex in nature and will require significant interpretation of each country's new legislation. The Corporation and its subsidiaries have performed a preliminary assessment of the potential exposure to Pillar Two income taxes. Potential exposure has been identified mainly in respect of Lifeco's operations in Barbados, Ireland and Isle of Man, jurisdictions where the statutory tax rate is below 15%. Based on this preliminary assessment, the Corporation expects a decrease in the range of 2-4% of Lifeco's contribution to the Corporation's adjusted net earnings.

### **Macroenvironmental Risk**

Many factors continue to contribute to the economic uncertainty in the geographies in which the Corporation and its subsidiaries operate and to the elevated volatility of global financial markets. These include inflationary pressures, tighter financial conditions and ongoing trade tensions and increased liquidity concerns with respect to certain U.S. and European banks. Elevated global financial market volatility is due, in part, to certain geopolitical conflicts, which the Corporation and its subsidiaries actively monitor. Central banks are weighing these factors in consideration of interest rate decisions in many of the countries in which the Corporations and its subsidiaries operate. The outlook for financial markets over the short and medium-term remains uncertain and the Corporation and its subsidiaries actively monitor events and information globally. The diversified nature of the Corporation's operating subsidiaries, their business models and the markets served, continue to mitigate risks presented by ongoing global economic uncertainty.

### **Emerging Risks**

An emerging risk is a risk not well understood at the current time and for which the impacts on the Corporation, including on its strategy and financial results, are difficult to assess or are in the process of being assessed.

Monitoring emerging risks is an important component of risk management. Power Corporation is actively monitoring emerging risks through:

- Review and analysis at the boards and committees of its operating companies around the world where local executives describe the emerging risks in their respective environments.
- The Corporation's executive officers act as the Corporation's risk management committee. They meet regularly to identify, analyze and review the Corporation's risks and to implement strategies to mitigate these risks.

### **Financial Instruments and Other Instruments**

### **FAIR VALUE MEASUREMENT**

Fair value represents the amount that would be exchanged in an arm's-length transaction between willing parties and is best evidenced by a quoted market price, if one exists. Fair values represent management's estimates and are generally calculated using market information and at a specific point in time and may not reflect future fair values. The calculations are subjective in nature, involve uncertainties and matters of significant judgment.

The Corporation's assets and liabilities recorded at fair value and those for which fair value is disclosed have been categorized based upon the following fair value hierarchy:

- Level 1 inputs utilize observable, unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access.
- Level 2 inputs utilize other-than-quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs utilize one or more significant inputs that are not based on observable market inputs and include situations where there is little, if any, market activity for the asset or liability.

The Corporation and its subsidiaries maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement falls has been determined based on the lowest level input that is significant to the fair value measurement. The Corporation and its subsidiaries' assessment of the significance of a particular input to the fair value measurement requires judgment and considers factors specific to the asset or liability.

The following table presents the carrying amounts and fair value of the Corporation and its subsidiaries' assets and liabilities recorded or disclosed at fair value. The table distinguishes between assets and liabilities recorded at fair value on a recurring basis and those for which fair value is disclosed. The table excludes fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of the fair value. Items excluded are: cash and cash equivalents, dividends, accounts and interest receivable, certain other financial assets, accounts payable, dividends and interest payable and certain other financial liabilities.

		2023		2022 [restated]
At December 31 <sup>[1]</sup>	Carrying value	Fair value	Carrying value	Fair value
Assets				
Assets recorded at fair value				
Bonds				
FVPL	145,213	145,213	143,385	143,385
FVOCI	11,750	11,750	12,701	12,701
Available for sale	_	_	358	358
Mortgage and other loans				
FVPL	33,459	33,459	32,489	32,489
FVOCI	578	578	621	621
Shares	0,0	0.0	02.	02.
FVPL	16,177	16,177	14,453	14,453
FVOCI	411	411	- 1,100	- 1,100
Available for sale	-	-	964	964
Investment in jointly controlled corporations and associates <sup>[2]</sup>	832	832	697	697
	7,870	7,870		
Investment properties			8,344	8,344
Derivative instruments	2,349	2,349	2,480	2,480
Assets held for sale <sup>[3]</sup>	2,152	2,152	- 24/2	24/2
Other assets	3,500	3,500	3,163	3,163
	224,291	224,291	219,655	219,655
Assets disclosed at fair value				
Bonds				
Amortized cost	373	371	-	-
Loans and receivables	-	_	16	16
Mortgage and other loans				
Amortized cost	9,531	8,994	4,192	3,577
Loans and receivables	-	_	5,022	4,905
	9,904	9,365	9,230	8,498
Total	234,195	233,656	228,885	228,153
Liabilities				
Liabilities recorded at fair value				
Investment contract liabilities	88,919	88,919	94,810	94,810
Derivative instruments	1,351	1,351	1,717	1,717
Limited-life and redeemable fund units	1,833	1,833	1,697	1,697
Other liabilities	526	526	291	291
	92,629	92,629	98,515	98,515
Liabilities disclosed at fair value	72,027	, 2,02 /	, 0,010	,0,515
Obligations to securitization entities	4,688	4,696	4,610	4,544
Power Corporation's debentures and other debt instruments	4,000	670	647	650
Non-recourse debentures and other debt instruments	14,625	14,037	14,727	13,446
Deposits and certificates	8,713	8,713	5,978	5,978
Other liabilities	147	6,713 147	5,978 143	143
Other maprifiles				
	28,820	28,263	26,105	24,761
Total	121,449	120,892	124,620	123,276

<sup>[1]</sup> The Corporation has elected to apply the overlay approach on an instrument-by-instrument basis, and therefore includes the application of the IFRS 9 overlay for certain instruments at December 31, 2022.

See Note 30 to the Corporation's 2023 Consolidated Financial Statements for additional disclosure of the Corporation's fair value measurement at December 31, 2023.

<sup>[2]</sup> Represents investments in jointly controlled corporations and associates held by entities that meet the definition of a venture capital organization, which have been elected to be measured at FVPL.

<sup>[3]</sup> Assets held for sale measured at fair value includes shares of \$46 million and trading account assets of \$2,106 million.

### **DERIVATIVE FINANCIAL INSTRUMENTS**

In the course of their activities, the Corporation and its subsidiaries use derivative financial instruments. When using such derivatives, they only act as limited end-users and not as market makers in such derivatives.

The use of derivatives is monitored and reviewed on a regular basis by senior management of the Corporation and by senior management of its subsidiaries. The Corporation and its subsidiaries have each established operating policies, guidelines and procedures relating to the use of derivative financial instruments, which in particular focus on:

- prohibiting the use of derivative instruments for speculative purposes;
- documenting transactions and ensuring their consistency with risk management policies;
- demonstrating the effectiveness of the hedging relationships; and
- monitoring the hedging relationships.

There were no major changes to the Corporation and its subsidiaries' policies and procedures with respect to the use of derivative instruments in the twelve-month period ended December 31, 2023. The following table provides a summary of the Corporation and its subsidiaries' derivatives portfolio:

			2023			2022
December 31	Notional	Maximum credit risk	Total fair value	Notional	Maximum credit risk	Total fair value
Power Corporation	367	20	20	301	3	(19)
Power Financial	67	10	10	14	5	5
Lifeco	51,909	2,219	931	46,639	2,314	675
IGM	1,903	43	(7)	1,751	64	12
Other subsidiaries	1,270	57	44	1,809	94	90
	55,149	2,329	978	50,213	2,477	782
	55,516	2,349	998	50,514	2,480	763

During the twelve-month period ended December 31, 2023, there was an increase of \$5.0 billion in the notional amount of derivatives outstanding, primarily due to increases in regular hedging activities by Lifeco. The Corporation and its subsidiaries' exposure to derivative counterparty risk (which represents the current fair value of instruments in a gain position) decreased to \$2,349 million at December 31, 2023 from \$2,480 million at

December 31, 2022. The decrease was primarily driven by the impact of the British pound and euro strengthening against the U.S. dollar on cross-currency swaps that pay British pounds and euros and receive U.S. dollars.

See Note 29 to the Corporation's 2023 Consolidated Financial Statements for additional information.

# **Off-Balance Sheet Arrangements**

### **GUARANTEES**

In the normal course of their operations, the Corporation and its subsidiaries may enter into certain agreements, the nature of which precludes the possibility of making a reasonable estimate of the maximum potential amount the Corporation or subsidiary could be required to pay third parties, as some of these agreements do not specify a maximum amount and the amounts are dependent on the outcome of future contingent events, the nature and likelihood of which cannot be determined. See also Note 35 to the Corporation's 2023 Consolidated Financial Statements.

### **LETTERS OF CREDIT**

In the normal course of its reinsurance business, Lifeco provides letters of credit to other parties or beneficiaries. A beneficiary will typically hold a letter of credit as collateral to secure statutory credit for insurance and investment contract liabilities ceded to or amounts due from Lifeco. Lifeco may be required to seek collateral alternatives if it is unable to renew existing letters of credit on maturity. See also Note 35 to the Corporation's 2023 Consolidated Financial Statements.

# **Contingent Liabilities**

The Corporation and its subsidiaries are from time to time subject to legal actions, including arbitrations and class actions, arising in the normal course of business. It is inherently difficult to predict the outcome of any of these proceedings with certainty, and it is possible that an adverse resolution could have a material adverse effect on the consolidated financial position of the Corporation. However, based on information presently known, it is not expected that any of the existing legal actions, either individually or in the aggregate, will have a material adverse effect on the consolidated financial position of the Corporation. See also Note 34 to the Corporation's 2023 Consolidated Financial Statements.

# **Commitments and Contractual Obligations**

				Payments of	due by period
At December 31, 2023	1 year or less	1-5 years	Over 5 years	Undefined <sup>[1]</sup>	Total
Power Corporation <sup>[2]</sup>	9	_	652	115	776
Power Financial <sup>[2]</sup>	12	2	252	-	266
Lifeco	7,110	3,768	6,416	-	17,294
IGM	4,326	4,347	1,986	-	10,659
Alternative asset investment platforms and consolidation entries	5,856	784	1,802	220	8,662
Total	17,313	8,901	11,108	335	37,657
Debentures and other debt instruments <sup>[3]</sup>	943	4,144	10,303	-	15,390
Obligations to securitization entities	937	3,738	13	-	4,688
Deposits and certificates	8,712	-	1	-	8,713
Lease obligations <sup>[4]</sup>	117	364	534	-	1,015
Purchase obligations <sup>[5]</sup>	306	578	250	-	1,134
Pension contributions <sup>[6]</sup>	257	-	_	-	257
Contractual commitments <sup>[1][7]</sup>	6,041	77	7	335	6,460
Total	17,313	8,901	11,108	335	37,657

- [1] Includes outstanding commitments from the Corporation and the alternative asset investment platforms to make future capital contributions to investment funds; the exact amount and timing of each capital contribution cannot be determined. Excludes commitments to controlled and consolidated funds.
- $[2] \ \ Includes \ debentures \ of the \ Corporation \ of \$650 \ million \ and \ Power \ Financial \ of \$250 \ million.$
- [3] Refer to Note 16 and Note 17 to the Corporation's 2023 Consolidated Financial Statements for further information.
- [4] Refer to Note 18 to the Corporation's 2023 Consolidated Financial Statements for further information.
- [5] Purchase obligations are commitments of Lifeco to acquire goods and services, primarily related to information services, as well as construction and turbine purchase contracts related to wind projects under construction at Potentia.
- [6] Pension contributions include expected contributions to defined benefit and defined contribution pension plans as well as other post-employment benefit plans and are subject to change, as contribution decisions are affected by many factors including market performance, regulatory requirements and management's ability to change funding policy. Funding estimates beyond one year are excluded due to variability in the assumptions required to project the timing of future contributions.
- [7] Includes \$6,411 million of commitments by Lifeco. These contractual commitments are essentially commitments of investment transactions made in the normal course of operations, in accordance with Lifeco's policies and guidelines, which are to be disbursed upon fulfillment of certain contract conditions.

# **Summary of Critical Accounting Estimates and Judgments**

In the preparation of the financial statements, management of the Corporation and the managements of its subsidiaries are required to make significant judgments, estimates and assumptions that affect the reported amounts of assets, liabilities, net earnings, comprehensive income and related disclosures. The results of the Corporation reflect the judgments of the managements of the Corporation and its subsidiaries regarding the impact of prevailing market conditions related to global credit, equities, investment properties and foreign exchange, as well as, with respect to Lifeco, prevailing health and mortality experience. Key sources of estimation uncertainty and areas where significant judgments are made by the management of the Corporation and the managements of its subsidiaries include: the entities to be consolidated or accounted for using the equity method, fair value measurements, expected credit losses, valuation of goodwill and intangible assets, valuation of insurance contract liabilities, income taxes and employee future benefits.

The significant accounting estimates and judgments below reflect the implementation of IFRS 17 and IFRS 9 by the Corporation and its subsidiaries. Additional details regarding these significant estimates and judgments can be found in Note 2 to the Corporation's 2023 Consolidated Financial Statements.

### **CONSOLIDATION**

Management of the Corporation consolidates all subsidiaries and entities in which it has determined that the Corporation has control. Control is evaluated according to the ability of the Corporation to direct the relevant activities of the subsidiaries, including investment funds or other structured entities, in order to derive variable returns. Management of the Corporation and of each of its subsidiaries exercise judgment in determining whether control exists. Judgment is exercised in evaluating the variable returns and in determining the extent to which the Corporation or its subsidiaries have the ability to exercise their power to affect variable returns.

Management of the Corporation exercises judgement in determining whether the Corporation is a principal or an agent when the Corporation or its subsidiaries act as a fund manager and also invest in the fund. The Corporation determines that it is a principal when it has sufficient capital invested and exposure to variability of returns generated as a result of the decisions of the Corporation or its subsidiaries as a fund manager. Judgment is applied in determining the sufficiency of the variability of returns and overall aggregate economic interest. In making these judgments, the Corporation considers the rights held by other investors, including their ability to remove the fund manager.

# JOINTLY CONTROLLED CORPORATIONS AND ASSOCIATES

Jointly controlled corporations are entities in which unanimous consent is required for decisions relating to relevant activities. Associates are entities in which the Corporation exercises significant influence over the entity's operating and financial policies, without having control or joint control. Investments in jointly controlled corporations and associates are accounted for using the equity method. Management of the Corporation and of each of its subsidiaries exercise judgment in determining whether joint control or significant influence exists.

In the case of investments in jointly controlled corporations and associates held by entities that meet the definition of a venture capital organization, the Corporation has elected to measure certain of its investments in jointly controlled corporations and associates at FVPL.

### **FAIR VALUE MEASUREMENT**

Under IFRS 9, a financial asset is measured at fair value on initial recognition and is classified and subsequently measured as FVPL, FVOCI, or amortized cost based upon the Corporation's or its subsidiaries' business models for managing these assets and the contractual cash flow characteristics of these assets.

The Corporation and its subsidiaries maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following is a description of the methodologies used to value instruments carried at fair value.

#### Bonds at FVPL and FVOCI

Fair values for bonds measured as FVPL or FVOCI are determined with reference to quoted market bid prices primarily provided by third-party independent pricing sources. Where prices are not quoted in an active market, fair values are determined by valuation models. The Corporation and its subsidiaries obtain quoted prices in active markets, when available, for identical assets at the balance sheet date to measure bonds at fair value in its FVPL and FVOCI portfolios.

The Corporation and its subsidiaries estimate the fair value of bonds not traded in active markets by referring to actively traded securities with similar attributes, dealer quotations, matrix pricing methodology, discounted cash flow analyses and/or internal valuation models. This methodology considers such factors as the issuer's industry, the security's rating, term, coupon rate and position in the capital structure of the issuer, as well as yield curves, credit curves, prepayment rates and other relevant factors. For bonds that are not traded in active markets, valuations are adjusted to reflect illiquidity, and such adjustments generally are based on available market evidence. In the absence of such evidence, management's best estimate is used.

### Mortgage and Other Loans at FVPL and FVOCI

There are no market-observable prices for mortgage and other loans; therefore, fair values for mortgage and other loans are determined by discounting expected future cash flows using current market rates for similar instruments. Valuation inputs typically include benchmark yields and risk-adjusted spreads based on current lending activities and market activity.

### **Equity-release Mortgages at FVPL**

There are no market-observable prices for equity-release mortgages; Lifeco uses an internal valuation model for discounting expected future cash flows and includes consideration of the embedded no-negative-equity guarantee. Inputs to the model include market-observable inputs such as benchmark yields and risk-adjusted spreads. Non-market-observable inputs include property growth and volatility rates, expected rates of voluntary redemptions, death, moving to long-term care and interest cessation assumptions and the value of the no-negative-equity guarantee.

### Shares at FVPL and FVOCI

Fair values of publicly traded shares are generally determined by the last bid price for the security from the exchange where it is principally traded. Fair values of shares for which there is no active market are typically based upon alternative valuation techniques such as discounted cash flow analysis, review of price movement relative to the market and utilization of information provided by the underlying investment manager. The Corporation and its subsidiaries obtain quoted prices in active markets, when available, for identical assets at the balance sheet date to measure shares at fair value.

### **EXPECTED CREDIT LOSSES**

Under IFRS 9, expected credit loss (ECL) allowances are recognized on all financial assets, except for financial assets classified or designated as FVPL and equity instruments designated as FVOCI. The ECL model under IFRS 9 replaces the incurred loss model under IAS 39.

The Corporation and its subsidiaries measure loss allowances at either a 12-month ECL or lifetime ECL. A 12-month ECL results from any default events that could potentially occur within the 12 months following the reporting date. A 12-month ECL is calculated for financial assets that are determined to have low credit risk or a credit risk that has not increased significantly since initial recognition. A lifetime ECL results from all possible default events over the expected life of the financial asset, which is the maximum contractual period over which the Corporation or its subsidiaries are exposed to the credit risk. A lifetime ECL is recognized for financial assets that have experienced a significant increase in credit risk since initial recognition or when there is objective evidence of impairment.

The Corporation and its subsidiaries monitor all financial assets that are subject to impairment for significant increases in credit risk. In making this assessment, the Corporation and its subsidiaries consider both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

### **Measurement of Expected Credit Losses**

The ECL allowance is based on a probability-weighted estimate of credit losses expected as a result of defaults over the relevant time period as prescribed under the ECL model. The measurement of ECL for a financial asset is based primarily on the exposure at default, the probability of default, and the loss given default. The measurement of ECL allowances requires the use of judgment and assumptions.

# GOODWILL AND INDEFINITE LIFE INTANGIBLE ASSETS IMPAIRMENT TESTING

Goodwill and indefinite life intangible assets, including those resulting from an acquisition during the year, are tested for impairment annually or more frequently if events indicate that impairment may have occurred. Indefinite life intangible assets that were previously impaired are reviewed at each reporting date for evidence of reversal.

Goodwill and indefinite life intangible assets have been allocated to cash generating units or to groups of cash generating units (CGUs), representing the lowest level that the assets are monitored for internal reporting purposes. Goodwill and indefinite life intangible assets are tested for impairment by comparing the carrying value of the CGUs to the recoverable amount of the CGUs to which the goodwill and indefinite life intangible assets have been allocated.

An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of the asset's fair value less cost of disposal or value in use, which is calculated using the present value of estimated future cash flows expected to be generated.

# INSURANCE, REINSURANCE HELD AND INVESTMENT CONTRACT LIABILITIES

In the computation of insurance contract liabilities, Lifeco has made valuation assumptions regarding rates of mortality/morbidity, investment returns, levels of operating expenses, rates of policy termination and rates of utilization of elective policy options or provisions. The valuation assumptions use best estimates of future experience together with a risk adjustment for non-financial risk. This risk adjustment for non-financial risk represents the compensation that Lifeco requires for bearing uncertainty in the amount and timing of insurance contract cash flows due to non-financial risk. Risk adjustments for non-financial risk are reviewed periodically for continued appropriateness.

The estimates of the present value of future cash flows are measured by Lifeco for reinsurance held using assumptions that are consistent with those used to measure the estimates of the present value of future cash flows for the underlying insurance contracts, with an adjustment for any risk of non-performance by the reinsurer.

Investment contract liabilities are measured at fair value determined using discount rates derived from a reference portfolio or stochastic modelling at the end of the reporting period. Lifeco's main valuation techniques incorporate all factors that market participants would consider and make maximum use of observable market data.

The methods for arriving at these valuation assumptions are outlined in Lifeco's annual MD&A, including Lifeco's assumptions and sensitivity disclosures.

# PENSION PLANS AND OTHER POST-EMPLOYMENT BENEFITS

The Corporation and its subsidiaries maintain funded defined benefit pension plans for eligible employees and advisors, unfunded supplementary employee retirement plans (SERP) for eligible employees, and unfunded post-employment health, dental and life insurance benefits to eligible employees, advisors and their dependants. The Corporation and its subsidiaries also maintain defined contribution pension plans for eligible employees and advisors.

The defined benefit pension plans provide pensions based on length of service and final average earnings. Expenses for defined benefit plans are actuarially determined using the projected unit credit method prorated on service, based upon management of the Corporation and of its subsidiaries' assumptions about discount rates, compensation increases, retirement ages of employees, mortality and expected health care costs. Any changes in these assumptions will impact the carrying amount of the pension benefit asset (liability). The Corporation and its subsidiaries' accrued benefit asset (liability) in respect to defined benefit plans is calculated separately for each plan by discounting the amount of the benefit that employees have earned in return for their service in current and prior periods and deducting the fair value of any plan assets.

- The Corporation and its subsidiaries determine the net interest component of the pension expense for the period by applying the discount rate used to measure the accrued benefit asset (liability) at the beginning of the annual period to the net accrued benefit asset (liability). The discount rate used to value assets or liabilities is determined by reference to market yields on high-quality corporate bonds.
- If the plan benefits are changed, or a plan is curtailed, any past service costs or curtailment gains or losses are recognized immediately in net earnings.
- Net interest costs, administration expenses, current service costs, past service costs and curtailment and settlement gains or losses are recognized in operating and administrative expenses in the statements of earnings.
- Remeasurements represent actuarial gains and losses, the actual return
  on plan assets greater (less) than interest income, and changes in the
  asset ceiling. Remeasurements are recognized immediately through
  other comprehensive income and are not subsequently reclassified to
  net earnings.
- The accrued benefit asset (liability) represents the plan surplus (deficit) and is included in other assets (other liabilities).
- Contributions to the defined contribution plans are expensed as incurred.

### **INCOME TAXES**

### **Current Income Tax**

Current income tax is based on taxable income for the year. Current tax liabilities (assets) for the current and prior periods are measured at the amount expected to be paid to (recovered from) the taxation authorities using the rates that have been enacted or substantively enacted at the balance sheet date in each respective jurisdiction. Current tax assets and current tax liabilities are offset, if a legally enforceable right exists to offset the recognized amounts and the entity intends either to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

A provision for tax treatment uncertainties which meet the probable threshold for recognition is measured using either the most likely amount or the expected value, depending upon which method provides the better prediction of the resolution of the uncertainty. The provision for tax uncertainties will be classified as current or deferred based on how a disallowance of the underlying uncertain tax treatment would impact the tax provision accrual as of the balance sheet date.

#### **Deferred Income Tax**

Deferred income tax is the tax expected to be payable or recoverable on differences arising between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable income and on unused tax attributes, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that future taxable profits will be available against which deductible temporary differences and unused tax attributes can be utilized.

Recognition of deferred tax assets is based on the fact that it is probable that the entity will have taxable profits and/or tax planning opportunities available to allow the deferred tax asset to be utilized. Changes in

circumstances in future periods may adversely impact the assessment of the recoverability. The uncertainty of the recoverability is taken into account in establishing the deferred tax assets. The Corporation and its subsidiaries' financial planning process provides a basis for the measurement of deferred tax assets.

Deferred tax assets and liabilities are measured at the tax rates expected to apply in the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the balance sheet date. Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to net current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each balance sheet date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax liabilities are recognized for taxable temporary differences arising on investments in subsidiaries, jointly controlled corporations and associates, except where the group controls the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

The Corporation applied the mandatory exception in IAS 12 whereby it is not recognizing and disclosing information about deferred tax assets and liabilities related to income taxes arising from tax law to implement the Pillar Two model rules published by the OECD.

# **Changes in Accounting Policies**

The Corporation actively monitors changes in IFRS, both proposed and released, by the International Accounting Standards Board (IASB) for potential impact on the Corporation.

The Corporation and its subsidiaries adopted IFRS 17, Insurance Contracts and IFRS 9, Financial Instruments, which replaced IFRS 4, Insurance Contracts and IAS 39, Financial Instruments: Recognition and Measurement, respectively, on their effective date of January 1, 2023. The Corporation has also applied IFRS 9 as at January 1, 2023 when applying the equity method of accounting to GBL's results.

IFRS 17, which impacted only Lifeco due to its insurance activities, establishes principles for the recognition, measurement, presentation and disclosure of insurance contracts. Under IFRS 17, groups of contracts are measured by Lifeco as the estimate of the present value of fulfillment cash flows, adjusted for an explicit risk adjustment for non-financial risk and the contractual service margin.

IFRS 9 includes changes to the accounting of financial instruments for the following:

- classification and measurement of financial instruments based on a business model approach for managing financial assets and the contractual cash flow characteristics of the financial asset;
- [ii] impairment based on an expected loss model; and
- [iii] hedge accounting that incorporates the risk management practices of an entity.

The accounting policies materially impacted by the adoption of IFRS 17 and IFRS 9 are described in Note 2 to the 2023 Consolidated Financial Statements.

The Corporation also adopted the amendments to IFRS for IAS 1, Presentation of Financial Statements, IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors and IAS 12, Income Taxes effective January 1, 2023. The adoption of these amendments did not have a material impact on the Corporation's financial statements.

The Corporation adopted the amendments to IFRS for IAS 12, *Income Taxes* effective May 23, 2023, and has applied the mandatory exception whereby it is not recognizing and disclosing information about deferred tax assets and liabilities related to income taxes arising from tax law to implement the Pillar Two model rules published by the OECD.

### **ADOPTION OF IFRS 17 AND IFRS 9**

### **IFRS 17**

IFRS 17 introduces significant changes to the presentation of the Corporation's financial statements. Portfolios of insurance contracts issued by Lifeco, and reinsurance contracts held that are assets and liabilities, are respectively presented separately.

IFRS 17 also introduces significant measurement differences, including the following:

- Reclassification of contracts from insurance to investment contracts;
- Establishment of the CSM for in-force policies;
- Net impact of removing margin for adverse deviations (MfADs) and establishing an adjustment for non-financial risk;
- Adjustment for difference in discount rates;
- Adjustment for non-attributable expenses; and
- Other measurement impacts.

Upon transition, IFRS 17 requires an entity to apply the standard retrospectively unless impracticable, in which case the entity shall use either the modified retrospective approach or the fair value approach.

The full retrospective approach requires the Corporation, through Lifeco, to apply the guidance of IFRS 17 as if IFRS 17 had always been applied.

Lifeco has performed a cut-off date assessment (by region and product) to determine the contracts to which the full retrospective approach can be applied. The Corporation, through Lifeco, applied the full retrospective approach to all identified insurance contracts unless it was impracticable, in the cases where reasonable and supportable information necessary to complete the full retrospective approach was not available.

The fair value approach calculates the CSM or loss component of the liability for remaining coverage as the difference between the fair value of a group of insurance contracts at the date of transition and the fulfillment cash flows measured at that date. The Corporation, through Lifeco, has applied the fair value approach to contracts where it was impracticable to apply the full retrospective approach.

An embedded value approach was used to determine the fair value within the fair value approach. Under the embedded value approach, the fair value is measured as the third party's present value of fulfillment cash flows, plus future costs of capital, less any future profits. The cost of capital was measured as the total required capital times a hurdle rate, and the future profits are driven by the release of risk adjustment and investment income on required capital. The development of the assumptions was based on a combination of publicly available industry data, historic economic data and Lifeco's own view of assumptions when the external data sources were not available.

### IFRS 9

IFRS 9 introduces changes to the classification and measurement of financial instruments as well as the transition from an incurred loss model under IAS 39 to an ECL model for the determination of allowances for credit losses.

### **Transition to IFRS 9**

The Corporation elected to present comparative information for certain of its financial assets, primarily those held by Lifeco, as if the classification and measurement requirements of IFRS 9 had been applied in the comparative period (IFRS 9 overlay), as permitted by the amendment to IFRS 17 published by the IASB in December 2021. Differences in asset classification under IAS 39 at December 31, 2022 and IFRS 9 at January 1, 2023 are outlined below.

	Classification	
Financial Assets	IAS 39	IFRS 9
Bonds	Designated as FVPL	Designated as FVPL
		FVOCI
	Classified as FVPL	Classified as FVPL
	Available for sale	Classified as FVPL
		FVOCI
		Amortized cost
	Loans and receivables	Designated as FVPL
		FVOCI
		Amortized cost
Mortgage and other loans	Designated as FVPL	Classified as FVPL
	Available for sale	Classified as FVPL
	Loans and receivables	Designated as FVPL
		FVOCI
		Amortized cost
Shares	Designated as FVPL	Classified as FVPL
	Available for sale	Classified as FVPL
		FVOCI

The transition from IAS 39 to IFRS 9 results in a significantly larger portion of Lifeco's bond and mortgage portfolios being measured at fair value under IFRS 9. Based on January 1, 2023 balances, the transition to IFRS 9 leads to 100% of Lifeco's bond portfolio and 89% of its mortgage portfolio being measured at fair value, compared with 79% and 9%, respectively, under IAS 39, which is expected to result in greater net earnings volatility.

### **Hedge Accounting**

As permitted under IFRS 9, the Corporation and its subsidiaries elected to continue to apply the hedge accounting principles under IAS 39 instead of those under IFRS 9. The accounting policy for hedge accounting is disclosed in the notes to the consolidated financial statements of the Corporation for the year ended December 31, 2023.

### **Transition Impacts**

The impacts of the adoption of IFRS 17 include:

- January 1, 2022 participating shareholders' equity decreased by approximately 10% on the adoption of IFRS 17 on January 1, 2023 in line with original expectations, primarily due to the establishment of the CSM, partially offset by the removal of provisions no longer required under IFRS 17.
- The CSM established by Lifeco for in-force contracts at January 1, 2022 was \$4.1 billion associated with shareholders' equity and \$4.4 billion associated with non-controlling interests. This does not include the CSM on in-force segregated fund business which does not have a material impact on capital.
- The comparative 2022 adjusted net earnings<sup>[1]</sup> reported by Lifeco decreased by approximately 1.8% as a result of the transition. Approximately 70% of Lifeco's business experienced limited or no change in 2022 comparative earnings with the adoption of IFRS 17, and for the businesses more impacted the main drivers of the change in earnings relate to the introduction of the CSM and the removal of the direct link between asset and liability measurement. The decrease in Lifeco's adjusted net earnings was driven by a deferral of new business gains and certain trading activity, partially offset by higher in-force earnings driven by the CSM amortization and deferral of certain non-financial experience.

There is an expected increase in net earnings volatility driven by the removal of the direct link between asset and liability measurement that existed under the Canadian Asset Liability Matching (CALM) process under IFRS 4. The adoption of IFRS 17 and IFRS 9 has led to an increase in the Corporation's net earnings volatility due to market experience that was a result of the heightened market volatility in 2022.

See Note 3 to the Corporation's 2023 Consolidated Financial Statements for additional information. For additional information on the impacts of the adoption of IFRS 17 and IFRS 9 and the expected increase in net earnings volatility at Lifeco, refer to its annual MD&A.

### **Impact on Opening Balance Sheet**

The changes in accounting policies resulting from the adoption of these standards had an impact on the Corporation's opening equity balances.

The adoption of IFRS 17 and the IFRS 9 overlay resulted in an overall reduction of total assets of \$13.6 billion, total liabilities of \$10.2 billion, and total equity of \$3.4 billion on the transition balance sheet as at January 1, 2022.

Asset and liability reclassifications were driven by changes to the groupings of certain assets and liabilities. Significant reclassifications included \$8.3 billion of loans to policyholders, \$7.9 billion of funds held by ceding insurers, and \$1.9 billion of premiums in the course of collection reclassified to insurance contract liabilities. In addition, \$40.5 billion of insurance contract liabilities were reclassified to investment contract liabilities, and insurance contract assets of \$1.5 billion and reinsurance contract held liabilities of \$1.3 billion were established. The presentation of liabilities on account of segregated fund policyholders was separated between insurance and investment contract liabilities.

IFRS 9 adjustments primarily resulted in an increase to assets of \$2.6 billion due to a change in designation of certain bonds and mortgage and other loans held at amortized cost under IAS 39 to FVPL under IFRS 9.

IFRS 17 adjustments mainly resulted in an increase to insurance contract liabilities of \$6.8 billion, which is primarily the result of the establishment of CSM for in-force contracts of \$4.1 billion associated with shareholders' equity and \$4.4 billion associated with non-controlling interests, partially offset by risk adjustments related to the transition from IFRS 4 to IFRS 17 of \$1.4 billion associated with shareholders' equity and \$0.6 billion associated with non-controlling interests. This does not include the CSM on in-force segregated fund business which does not have a material impact on capital.

Total equity decreased by \$3.4 billion, consisting of a \$2.3 billion reduction to shareholders' equity and a \$1.1 billion reduction to non-controlling interests

Shareholders' equity decreased by \$2.3 billion, primarily due to the establishment of the CSM of \$4.4 billion and the adjustment for differences in the discount rate of \$1.3 billion, offset by increases due to the transition of risk adjustments from IFRS 4 to IFRS 17 of \$1.4 billion and the impact of the initial application of the IFRS 9 overlay of \$1.5 billion. All other impacts, including taxes, adjustments for non-attributable expenses and from reclassifications, totalled an increase of \$0.5 billion.

The non-controlling interests decrease of \$1.1 billion was due to the impact of the initial application of IFRS 17 of \$2.0 billion, offset by the impact of the application of the IFRS 9 overlay of \$0.9 billion.

The adoption of IFRS 9 on January 1, 2023 impacted the classification of the Corporation's investments and those held by GBL, which resulted in a reclassification of available-for-sale investments to FVPL investments and has led to a reclassification of the investment revaluation reserves to retained earnings of \$305 million.

<sup>[1]</sup> Defined as "base earnings (loss)" by Lifeco, a non-IFRS financial measure, in its public disclosure. Refer to the section "Disclosures Concerning Public Investees Information" in this document.

# **Future Accounting Changes**

The Corporation and its subsidiaries monitor changes in IFRS, both proposed and released, by the IASB and analyze the effect that changes in the standards may have on the consolidated financial statements when they become effective. See Note 2 to the 2023 Consolidated Financial Statements for additional information:

Standard	Summary of future changes
IFRS 16 – Leases	In September 2022, the IASB published <i>Lease Liability in a Sale and Leaseback</i> , amendments to IFRS 16, <i>Leases</i> . The amendments clarify that in a sale and leaseback transaction, the seller-lessee cannot recognize a gain or loss on the subsequent measurement of the lease liability related to the right of use it retains.
	These amendments are effective for annual reporting periods beginning on or after January 1, 2024, with earlier application permitted. The Corporation does not anticipate a significant impact on its financial statements as a result of these amendments.
IAS 7 – Statement of Cash Flows and IFRS 7 – Financial Instruments: Disclosures	In May 2023, the IASB published amendments to IAS 7, Statement of Cash Flows and IFRS 7, Financial Instruments:  Disclosures. The amendments require an entity to provide additional disclosures about its supplier finance arrangements.  These amendments are effective for annual reporting periods beginning on or after January 1, 2024, with earlier application permitted. The Corporation does not anticipate a significant impact on its financial statements as a result of these amendments.

### **Transactions with Related Parties**

Power Corporation has a Related Party and Conduct Review Committee composed entirely of Directors who are independent of management and independent of the Corporation's controlling shareholder. The mandate of this Committee is to review proposed transactions with related parties of the Corporation, including its controlling shareholder, and to approve only those transactions that it deems appropriate and that are done at market terms and conditions.

In the normal course of business, Power Corporation and its subsidiaries enter into various transactions which include capital commitments to investment funds, including commitments from management, performance and base management fees paid to subsidiaries of the group, employee ownership participations and loans to employees. Such transactions are at market terms and conditions and are reviewed by the appropriate related party and conduct review committee.

In the normal course of business, Canada Life and Putnam enter into various transactions with related companies which include providing group insurance benefits and sub-advisory services, respectively, to other companies within the Power Corporation group of companies. Such transactions are at market terms and conditions. These transactions are reviewed by the appropriate related party and conduct review committee.

Lifeco provides asset management, employee benefits and administrative services for employee benefit plans relating to pension and other post-employment benefits for employees of Power Corporation, Power Financial, and Lifeco and its subsidiaries. These transactions are at market terms and conditions and are reviewed by the appropriate related party and conduct review committee.

IGM enters into transactions with subsidiaries of Lifeco. These transactions are in the normal course of operations and include i) providing certain administrative and technology services; ii) distributing insurance products; and iii) the sale of residential mortgages to Canada Life. These transactions are at market terms and conditions and are reviewed by the appropriate related party and conduct review committee.

On January 12, 2023, the Corporation and IGM completed a previously announced agreement in which IGM acquired the Corporation's 13.9% interest held in ChinaAMC. In a separate transaction, IGM sold a 1.6% interest held in Lifeco to Power Financial. Refer to the section "2023 Significant Developments and Transactions".

On November 30, 2023, Lifeco and IGM completed a transaction whereby Lifeco acquired 100% of IPC from IGM for a total purchase consideration of \$585 million. Refer to the section "2023 Significant Developments and Transactions".

On September 28, 2023, Sagard completed a transaction in which it expanded its existing strategic relationship with Lifeco. Refer to the section "2023 Significant Developments and Transactions".

In the third quarter of 2023, a wind project in construction representing approximately 20 MW and a project in development were transferred from Potentia (direct investments) to PSEIP in exchange for consideration of \$12 million in cash and units in the fund.

See Note 33 to the Corporation's 2023 Consolidated Financial Statements for additional information.

### **Disclosure Controls and Procedures**

Based on their evaluations at December 31, 2023, the Chief Executive Officer and the Vice-President and Controller, in the capacity of Chief Financial Officer (Chief Financial Officer) have concluded that the Corporation's disclosure controls and procedures were effective at December 31, 2023.

# **Internal Control over Financial Reporting**

The Corporation's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and that the preparation of financial statements for external purposes is in accordance with IFRS. The Corporation's management, under the supervision of the Chief Executive Officer and the Chief Financial Officer, is responsible for establishing and maintaining effective internal control over financial reporting. All internal control systems have inherent limitations and may become ineffective because of changes in conditions. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

As a management and holding company, the Corporation's business activities are carried out through its investments in businesses, each of which has its own management team. Accordingly, the Corporation's management relies on the certifications filed by management of Lifeco and IGM pursuant to National Instrument 52-109 – Certification of Disclosure in Issuers' Annual and Interim Filings, as well as a sub-certification process by management at its other significant subsidiaries and investees in order to make determinations regarding the Corporation's disclosure controls and procedures and internal control over financial reporting.

The Corporation's management, under the supervision of the Chief Executive Officer and the Chief Financial Officer, has evaluated the effectiveness of the Corporation's internal control over financial reporting at December 31, 2023, based on the Internal Control – Integrated Framework (COSO 2013 Framework) published by The Committee of Sponsoring Organizations of the Treadway Commission. Based on such evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that the Corporation's internal control over financial reporting was effective at December 31, 2023.

There have been no changes in the Corporation's internal control over financial reporting during the three-month period ended December 31, 2023 which have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

# **Power Financial Corporation**

Power Financial relies on certain of the continuous disclosure documents filed by Power Corporation of Canada pursuant to an exemption from the requirements of National Instrument 51-102 - Continuous Disclosure Obligations (NI 51-102) and as provided in the decision of the Autorité des marchés financiers and the Ontario Securities Commission, dated January 19, 2021, regarding Power Financial and Power Corporation. The following disclosure is provided further to the requirements of such decision:

At December 31, 2023	Lifeco	IGM	Corporate and other <sup>[1]</sup>	Effect of consolidation	Total Power Financial	Total Power Corporation
Total assets	713,230	18,663	31,229	(21,314)	741,808	749,478
Total liabilities	683,379	11,943	7,538	(314)	702,546	708,213

 $[1] \ \ Includes Power Financial's investment activities including its investment in Portage Ventures I, Portage Ventures II and Wealthsimple.$ 

At December 31, 2023	For the three months ended		Fort	ne twelve months ended
	Power Financial	Power Corporation	Power Financial	Power Corporation
Cash flows from operations	2,297	2,224	6,038	5,933

### OTHER SUPPLEMENTAL INFORMATION OF POWER FINANCIAL

## **First Preferred Shares Issued and Outstanding**

		2023		2022
December 31	Number of shares	Stated capital	Number of shares	Stated capital
		\$		\$
First Preferred Shares (perpetual)				
Series A <sup>[i]</sup>	4,000,000	100	4,000,000	100
Series D [ii]	6,000,000	150	6,000,000	150
Series E [ii]	8,000,000	200	8,000,000	200
Series F [ii]	6,000,000	150	6,000,000	150
Series H [ii]	6,000,000	150	6,000,000	150
Series K [ii]	10,000,000	250	10,000,000	250
Series L [ii]	8,000,000	200	8,000,000	200
Series O [ii]	6,000,000	150	6,000,000	150
Series P [ii]	9,657,516	241	9,657,516	241
Series Q [ii]	1,542,484	39	1,542,484	39
Series R [ii]	10,000,000	250	10,000,000	250
Series S [ii]	12,000,000	300	12,000,000	300
Series T [ii]	8,000,000	200	8,000,000	200
Series V [ii]	10,000,000	250	10,000,000	250
Series 23 <sup>[ii]</sup>	8,000,000	200	8,000,000	200
		2,830		2,830

### **First Preferred Shares**

- [i] The Series A First Preferred Shares are entitled to a quarterly cumulative dividend, at a floating rate equal to one quarter of 70% of the average prime rate quoted by two major Canadian chartered banks and are redeemable, at Power Financial's option, at \$25.00 per share, together with all declared and unpaid dividends to the date fixed for redemption.
- [ii] The following First Preferred Shares series are entitled to fixed non-cumulative preferential cash dividends payable quarterly. Power Financial may redeem for cash the First Preferred Shares in whole or in part, at Power Financial's option, with all declared and unpaid dividends to, but excluding, the date of redemption. The dividends and redemption terms are as follows:

First Preferred Shar	res	Cash dividends payable quarterly	Earliest issuer redemption date	Redemption price
		(\$/share)		(\$/share)
Non-cumulative,	fixed rate			
Series D,	5.50%	0.343750	Currently redeemable	25.00
Series E,	5.25%	0.328125	Currently redeemable	25.00
Series F,	5.90%	0.368750	Currently redeemable	25.00
Series H,	5.75%	0.359375	Currently redeemable	25.00
Series K,	4.95%	0.309375	Currently redeemable	25.00
Series L,	5.10%	0.318750	Currently redeemable	25.00
Series O,	5.80%	0.362500	Currently redeemable	25.00
Series R,	5.50%	0.343750	Currently redeemable	25.00
Series S,	4.80%	0.300000	Currently redeemable	25.00
Series V,	5.15%	0.321875	Currently redeemable	25.75
Series 23,	4.50%	0.281250	January 31, 2027	26.00
Non-cumulative,	, 5-year rate reset <sup>[1]</sup>			
Series P,	1.998%	0.124875	January 31, 2026	25.00
Series T,	4.215% <sup>[2]</sup>	0.263438	January 31, 2024	25.00
Non-cumulative,	variable rate			
Series Q,	3-month Government of Canada Treasury Bill + 1.60% <sup>[3]</sup>	Variable	Currently redeemable	25.50

- [1] The dividend rate will reset on the earliest issuer redemption date and every fifth year thereafter at a rate equal to the 5-year Government of Canada bond yield plus a reset spread (1.60% for Series P and 2.37% for Series T). The holders have the option to convert their shares into non-cumulative floating rate First Preferred Shares subject to certain conditions on the earliest redemption date and every fifth year thereafter at a rate equal to the 3-month Government of Canada Treasury Bill rate plus the reset spread indicated.
- [2] Pursuant to the terms of the Non-Cumulative 5-Year Rate Reset First Preferred Shares, Series T (Series T shares) and the Non-Cumulative Floating Rate First Preferred Shares, Series U (Series U shares), on January 31, 2024, the Series T shares were subject to a dividend rate reset and the holders of Series T were entitled to convert their shares into Series U. None of the outstanding 8,000,000 Series T shares were converted into Series U shares. The dividend rate for the Series T shares was reset to an annual fixed rate of 5.595% or \$0.349688 per share cash dividend payable quarterly.
- [3] The holders have the option to convert their shares into Series P First Preferred Shares, subject to certain conditions, on the earliest redemption date and every fifth year thereafter. Power Financial may redeem for cash the Series Q shares, at Power Financial's option, at \$25.00 per share if redeemed on January 31, 2026 and on January 31 every five years thereafter, or \$25.50 per share if redeemed at any other date.

## **Non-IFRS Financial Measures**

### **DEFINITIONS**

This review of financial performance presents and discusses financial measures which are not in accordance with IFRS. Management uses these financial measures in its presentation and analysis of the financial performance of Power Corporation, and believes that they provide additional meaningful  $information \ to \ readers \ in \ their \ analysis \ of \ the \ results \ of \ the \ Corporation. \ See \ also \ "Statement \ Regarding \ Non-IFRS \ Financial \ Measures \ and \ Other \ Measures".$ The non-IFRS financial measures and non-IFRS ratios used in this review of financial performance are defined as follows:

Non-IFRS financial measure	Definition	Purpose
Adjusted net earnings from continuing operations <sup>(1)</sup>	Net earnings from continuing operations <sup>[1]</sup> excluding Adjustments.	Assists in the comparison of the current period's underlying operating performance to that of previous periods as it reflects management's view of the operating performance of the Corporation and its subsidiaries, excluding items that are not considered to be part of the underlying business results.  As a holding company, management reviews and assesses the performance of each operating company's contribution to net earnings and adjusted net earnings.
Adjustments	After-tax impact of any item that in management's judgment, including those identified by management of its publicly traded operating companies, would make the period-over-period comparison of results from operations less meaningful.  Includes the Corporation's share of Lifeco's impact of market-related impacts, where actual market returns in the current period are different than longer-term expected returns, assumption changes and management actions that impact the measurement of assets and liabilities, as well as items that management believes are not indicative of the underlying business results which include those identified by a subsidiary or a jointly controlled corporation. Items that management and management of its subsidiaries believe are not indicative of the underlying business results include business transformation impacts (including restructuring or reorganization and integration costs, acquisition and divestiture costs), material legal settlements, material impairment charges, impacts of income tax rate changes and other tax impairments, certain non-recurring material items, net gains, losses or costs related to the disposition or acquisition of a business, and other items that, when removed, assist in explaining underlying operating performance.  Effective the first quarter of 2023, the Corporation introduced a refined definition of adjusted net earnings. This change is consistent with the introduction of a refined definition of Base earnings (losses) by Lifeco with the adoption of IFRS 17 on January 1, 2023. The definition of Lifeco's base earnings has been refined by Lifeco to exclude the following impacts that are included in IFRS-reported net earnings for an improved representation of Lifeco's underlying business performance, as well as for consistency and comparability with its financial services peers: realized gains (losses) on the sale of assets measured at FVOCI, direct equity and interest rate impacts on the measurement of surplus assets and liabilities, and amortization of acquisitio	Identifies items that are not considered part of operating performance by management, including items identified by management of its publicly traded operating companies.

 $<sup>\</sup>cite{Months} \label{eq:months} \textbf{[1]} \ \ \textbf{Attributable to participating shareholders of Power Corporation}.$ 

Non-IFRS financial measure	Definition	Purpose
Adjusted net asset value	Adjusted net asset value represents the fair value of the participating shareholders' equity of Power Corporation. Adjusted net asset value is calculated as the fair value of the assets of the combined Power Corporation and Power Financial holding company less their net debt and preferred shares.  The investments held in publicly traded entities (including Lifeco, IGM and GBL) are measured at their market value and investments in private entities and investment funds are measured at management's estimate of fair value.	Presents the fair value of the participating shareholders' equity of the holding company and is used to assist in assessing value. This measure may be used by investors and analysts in determining or comparing the fair value of investments held by the holding company or its overall fair value.
Consolidated assets and assets under management, and Consolidated assets and assets under administration	Consolidated assets and assets under management includes total assets per the financial statements as well as assets managed on behalf of clients which are beneficially owned by clients and are not recognized in the consolidated financial statements including:  Internally and externally managed funds, including proprietary mutual funds, exchange-traded funds and institutional assets, where the Corporation's publicly traded operating companies and alternative asset investment platforms have oversight of the investment policies; and  The fair value of assets managed on behalf of the clients by asset managers controlled within the investment platforms, including assets managed through a separately managed account.  Services provided in respect of assets under management include the selection of investments, the provision of investment advice and discretionary portfolio management on behalf of clients.  Consolidated assets and assets under administration includes consolidated assets under management and other assets under administration. Other assets under administration includes assets where the Corporation's consolidated publicly traded operating companies and investment management services businesses only provide administration services for which they earn fees and other income. These assets are beneficially owned by the clients and the Corporation's operating subsidiaries do not direct the investing activities. Services provided relating to assets under administration include record keeping, safekeeping, collecting investment income, settling of transactions or other administrative services.	Consolidated assets and assets under management and Consolidated assets and assets under administration provide an indicator of the size and volume of the Corporation's consolidated businesses, including the publicly traded operating companies and alternative asset investment platforms.  Consolidated assets and assets under administration includes assets in which the Corporation's consolidated publicly traded operating companies and investment management services businesses only provide administration services, which are an important aspect of the overall business and should be considered when comparing volumes, size and trends.
Fee-related earnings (of alternative asset investment platforms)	Fee-related earnings is presented for Sagard and Power Sustainable and includes revenues from management fees earned across all asset classes, less investment platform expenses which include i) fee-related compensation including salary, bonus, and benefits, and ii) operating expenses. Fee-related earnings is presented on a gross pre-tax basis, including non-controlling interests.  Fee-related earnings excludes i) share-based compensation expenses, ii) amortization of acquisition-related finite life intangible assets, iii) foreign exchange-related gains and losses, iv) net interest, and v) other items that in management's judgment are not indicative of underlying operating performance of the alternative asset investment platforms, which include restructuring costs, transaction and integration costs related to business acquisitions and certain non-recurring material items.	This measure is presented for the alternative asset investment platforms, Sagard and Power Sustainable, and is used to assess the profitability from their asset management activities. This financial measure provides insight as to whether recurring revenues from management fees, which are not based on future realization events, are sufficient to cover associated operating expenses.

Non-IFRS ratio	Definition	Purpose
Adjusted net earnings from continuing operations per share	Earnings per share calculated using adjusted net earnings from continuing operations.  Adjusted net earnings from continuing operations divided by the weighted average number of participating shares outstanding.	Assists in comparing adjusted net earnings from continuing operations on a per share basis; refer to "Adjusted net earnings from continuing operations" definition above.
Adjusted net asset value per share	Adjusted net asset value calculated on a per share basis.  Adjusted net asset value divided by the number of participating shares outstanding.	Assists the reader in comparing the adjusted net asset value on a per share basis; refer to "Adjusted net asset value" definition above.

These non-IFRS financial measures do not have a standard meaning and may not be comparable to similar measures used by other entities.

### **RECONCILIATIONS OF IFRS AND NON-IFRS FINANCIAL MEASURES**

### **Adjusted Net Earnings**

The following table presents a reconciliation of adjusted net earnings, a non-IFRS financial measure, to net earnings reported in accordance with IFRS. Adjusted net earnings is presented in the section "Contribution to Net Earnings and Adjusted Net Earnings":

Twelve months ended December 31	2023	2022 [restated]
Adjusted net earnings from continuing operations – Non-IFRS financial measure <sup>[1]</sup>	2,959	2,004
Share of Adjustments <sup>[2]</sup> , net of tax		
Lifeco	(552)	207
IGM	(71)	15
Sagard and Power Sustainable	-	(10)
ChinaAMC	(54)	_
	(677)	212
Net earnings from continuing operations – IFRS financial measure <sup>[1]</sup>	2,282	2,216
Net earnings (loss) from discontinued operations – Putnam	(87)	(21)
Net earnings – IFRS financial measure <sup>[1]</sup>	2,195	2,195

<sup>[1]</sup> Attributable to participating shareholders of Power Corporation.

 $<sup>[2] \ \</sup> Refer to the section "Adjustments" for more detail on Adjustments from Lifeco, IGM, ChinaAMC, and Sagard and Power Sustainable.$ 

### Adjustments (excluded from Adjusted net earnings)

The following table presents the Corporation's share of Adjustments on a pre- and post-tax basis:

Twelve months ended December 31	2023	2022 [restated]
Lifeco <sup>[1]</sup>		
Market experience relative to expectations (pre-tax)	(314)	567
Income tax (expense) benefit	105	(214)
Realized OCI gains (losses) from asset rebalancing (pre-tax)	(99)	-
Income tax (expense) benefit	16	-
Assumption changes and management actions (pre-tax) <sup>[2]</sup>	(102)	26
Income tax (expense) benefit	88	5
Business transformation impacts (pre-tax) <sup>[2][3][4]</sup>	(231)	(181)
Income tax (expense) benefit	80	45
Amortization of acquisition-related finite life intangible assets (pre-tax) <sup>[4]</sup>	(124)	(111)
Income tax (expense) benefit	32	27
Tax legislative changes impact <sup>[4]</sup>	-	-
Income tax (expense) benefit	-	42
	(549)	206
Effect of consolidation (pre-tax) <sup>[5]</sup>	(4)	1
Income tax (expense) benefit	1	-
	(552)	207
IGM <sup>[1]</sup>		
Gain on disposal of IPC (pre-tax)	137	-
Income tax (expense) benefit	-	-
Gain on disposal of Lifeco shares (pre-tax)	108	-
Income tax (expense) benefit	(3)	-
Restructuring charges (pre-tax)	(64)	-
Income tax (expense) benefit	17	-
IFRS 17 adjustment (pre-tax)	9	_
Income tax (expense) benefit	-	-
	204	-
Effect of consolidation (pre-tax) <sup>[5]</sup>	(291)	20
Income tax (expense) benefit	16	(5)
	(71)	15
Sagard and Power Sustainable		
Impairment charges on direct investments in energy infrastructure (pre-tax)	-	(13)
Income tax (expense) benefit	-	3
	-	(10)
ChinaAMC		
Transaction costs on disposal of ChinaAMC (pre-tax)	(14)	-
Income tax (expense) benefit	_	_
Income taxes on disposal of ChinaAMC	(40)	_
	(54)	-
	(677)	212

<sup>[1]</sup> As reported by Lifeco and IGM.

<sup>[2]</sup> Following internal reviews at Lifeco, the mapping of certain assumption changes and management actions and business transformation impacts has been modified to reflect current presentation and comparative results for the periods ended December 31, 2022 have been restated, as applicable.

<sup>[3]</sup> Business transformation impacts include restructuring and integration costs as well as acquisition and divestiture costs.

<sup>[4]</sup> Included in other non-market related impacts.

<sup>[5]</sup> The Effect of consolidation reflects i) the elimination of intercompany transactions, including the gain recognized by IGM on the sale of a portion of its interest in Lifeco to the Corporation, the gain recognized by IGM on the sale of IPC to Lifeco, as well as IGM's share of Lifeco's IFRS 17 adjustment; ii) the application of the Corporation's accounting method for investments under common control to the Adjustments reported by Lifeco and IGM; iii) IGM's share of Lifeco's Adjustments, in accordance with the Adjustments reported by Lifeco and IGM; iii) IGM's share of Lifeco's Adjustments, in accordance with the Adjustments reported by Lifeco and IGM; iii) IGM's share of Lifeco's Adjustments reported by Lifeco and IGM; iii) IGM's share of Lifeco's Adjustments reported by Lifeco and IGM; iii) IGM's share of Lifeco's Adjustments reported by Lifeco and IGM; iii) IGM's share of Lifeco's Adjustments reported by Lifeco and IGM; iii) IGM's share of Lifeco's Adjustments reported by Lifeco and IGM; iii) IGM's share of Lifeco's Adjustments reported by Lifeco and IGM; iii) IGM's share of Lifeco's Adjustments reported by Lifeco and IGM; iii) IGM's share of Lifeco's Adjustments reported by Lifeco and IGM reported by Life bCorporation's definition of Adjusted net earnings from continuing operations; and iv) adjustments in accordance with IAS 39 for IGM for comparative periods presented prior to the Corporation's adoption of IFRS 9 on January 1, 2023.

### **Adjusted Net Asset Value**

The following table presents a reconciliation of the participating shareholders' equity reported in accordance with IFRS to the adjusted net asset value, a non-IFRS financial measure. Adjusted net asset value is presented in the section "Adjusted Net Asset Value":

December 31	2023	2022 [restated]
Participating shareholders' equity – IFRS financial measure		
Share capital – participating shares	9,284	9,486
Retained earnings	10,005	9,099
Reserves	1,904	2,341
	21,193	20,926
Fair value adjustments <sup>[1]</sup>		
Lifeco	12,545	4,835
IGM	1,477	1,985
GBL	(1,422)	(926)
Alternative asset investment platforms	965	607
ChinaAMC	_	367
Other investments and standalone businesses	159	206
Adjustments to Other liabilities <sup>[1]</sup>	-	(37)
	13,724	7,037
Adjusted net asset value – Non-IFRS financial measure	34,917	27,963
Per share <sup>[2]</sup>		
Participating shareholders' equity (book value)	32.49	31.37
Adjusted net asset value	53.53	41.91

 $<sup>[1] \</sup>begin{tabular}{l} Refer to the section "Adjusted Net Asset Value" for more details on the fair value and other adjustments. \end{tabular}$ 

## Consolidated Assets and Assets Under Management and Consolidated Assets and Assets Under Administration

December 31 [in billions of dollars]	2023	2022 [restated]
Total consolidated assets per financial statements <sup>[1]</sup>	749	704
Other assets under management		
Continuing operations	410	360
Discontinued operations	162	149
Total consolidated assets and assets under management <sup>[1]</sup>	1,321	1,213
Other assets under administration	1,787	1,505
Total consolidated assets and assets under administration <sup>[1]</sup>	3,108	2,718

 $<sup>[1] \ \</sup> Includes \ assets \ held \ for sale \ and \ other \ assets \ under \ management \ related \ to \ the \ discontinued \ operations \ of \ Putnam.$ 

 $<sup>\</sup>cite{black} [2] Attributable to participating shareholders.$ 

## Fee-Related Earnings (of alternative asset investment platforms)

The following table presents the reconciliation of the net earnings attributable to participating shareholders of Power Corporation in accordance with IFRS to the fee-related earnings of the alternative asset investment platforms, a non-IFRS financial measure. Fee-related earnings is presented in the section "Asset Management Activities" of the section "Sagard and Power Sustainable".

Twelve months ended December 31	2023	2022 [restated]
Net earnings attributable to participating shareholders of		
Power Corporation – IFRS financial measure	2,195	2,195
Excluding:		
Contribution to net earnings from Lifeco	(1,813)	(2,365)
Contribution to net earnings from IGM	(444)	(554)
Contribution to net earnings from GBL	(423)	15
Contribution to net earnings from Lifeco, IGM and GBL	(2,680)	(2,904)
Contribution to net earnings from the holding company	308	266
Contribution to net earnings from Alternative Asset Investment Platforms and Other	(177)	(443)
Excluding:		
Investing activities	84	292
Standalone businesses	16	68
Contribution to net earnings from Asset Management Activities	(77)	(83)
Adjustments:		
Sagard		
Non-controlling interests	(9)	(12)
Loss from private wealth platform and other asset management activities	6	9
Net carried interest	6	62
Share-based compensation	7	5
Amortization of intangibles	2	2
Acquisition related costs <sup>(1)</sup>	(2)	_
Income taxes and other	6	(2)
Power Sustainable		
Loss (earnings) from development and asset management activities provided by Potentia and Nautilus on behalf of PSEIP	19	5
Net performance fees and carried interest	(12)	(30)
Income taxes and other	1	(1)
	24	38
Fee-related earnings (loss) – Non-IFRS financial measure	(53)	(45)
Sagard	(9)	(4)
Power Sustainable	(44)	(41)

<sup>[1]</sup> Includes transaction costs and changes in fair value related to contingent consideration.

# **Other Measures**

This review of financial performance also includes other measures, which include:

Term	Definition
Assets under management and administration	Operating asset management and investment management services businesses within the Power Group, including IGM, alternative asset managers and Wealthsimple, present the total value of assets managed or administered which are beneficially owned by clients and are not recognized in the consolidated financial statements. The composition of the assets under management and administration is relative to the activities of the asset managers and are further defined as follows:
Assets under management and advisement (AUM&A)	AUM&A represents the consolidated AUM and AUA of IGM's core businesses IG Wealth Management and Mackenzie Investments and excludes the AUM and AUA of IPC, which has been disclosed by IGM as discontinued operations. In IGM's Wealth Management segment, AUM is a component part of AUA.
of IGM	Assets under management are client assets where IGM provides investment management services, and include investment funds where IGM is the fund manager, investment advisory mandates to institutions, and other client accounts where IGM has discretionary portfolio management responsibilities.
	Assets under advisement represents savings and investment products held within the client accounts of IGM's Wealth Management segment's core business.
Assets under management and advisement including Strategic Investments (AUM&A including SI) of IGM	AUM&A including SI represents IGM's AUM&A including its proportionate share of the AUM&A of strategic investments, based on IGM's direct and indirect ownership of the strategic investments. The strategic investments included are those whose activities are primarily in asset and wealth management, and include interests in ChinaAMC, Northleaf, Rockefeller and Wealthsimple. Rockefeller client assets include assets under management and advisement as well as assets held for investment purposes and only receiving administrative services.
Assets under	Assets under management of investment platforms include:
management of alternative asset	Net asset value of the investment funds and co-investment vehicles managed, including unfunded commitments     and paragraph layers are:
investment platforms	<ul> <li>and permanent leverage;</li> <li>Gross asset value of investment funds managed within the real estate platform; and</li> </ul>
	<ul> <li>Fair value of assets managed on behalf of the Corporation and clients by asset managers controlled within the investment platforms, including assets managed through a separately managed account.</li> </ul>
Assets under administration of Wealthsimple	Assets under administration includes the total value of assets held on behalf of clients and includes client assets in which investment management services are provided.
Book value per participating share	Represents Power Corporation's participating shareholders' equity divided by the number of participating shares outstanding at the end of the reporting period.
Carried interest	Carried interest is earned through a contractual arrangement between alternative asset managers and the funds managed in which the asset manager earns a fixed percentage of investment returns over a predetermined hurdle return.
Fee-bearing capital	Fee-bearing capital includes:
	<ul> <li>Total capital commitments of venture capital &amp; growth, private equity, and royalties funds during the investment period;</li> <li>Net invested capital of private credit funds, funds which have completed their investment period, separately managed accounts within the credit platforms and certain co-investment vehicles;</li> </ul>
	<ul> <li>Net asset value of Power Sustainable China, Power Sustainable Energy Infrastructure including direct investments in energy assets, and funds within the real estate platform; and</li> </ul>
	<ul> <li>Invested capital or gross asset value of assets managed through separately managed accounts within the real estate platform.</li> </ul>
Market capitalization	Represents the aggregate market value of a company. Market capitalization is determined at a point in time and represents the number of outstanding shares multiplied by the closing share price.

Term	Definition
Net asset value reported by GBL	On a quarterly basis, GBL reports its net asset value as it represents an important criterion used in assessing its performance. GBL's net asset value represents the fair value of its investment portfolio, its gross cash and treasury shares, less its gross debt.
	<ul> <li>GBL's investments held in listed entities and treasury shares are measured at their market value, investments in private entities are measured using the recommendations of the International Private Equity and Venture Capital Valuation Guidelines, and recent investments are valued at their acquisition cost, which represents GBL management's best estimate.</li> </ul>
	<ul> <li>GBL Capital's portfolio of investments is measured by adding all investments at fair value provided by the fund managers with GBL Capital's net cash, less its net debt.</li> </ul>
	Sienna Investment Managers' assets are valued at the acquisition cost of the management companies, less, where applicable, impairments.
	For more information on GBL's net asset value and valuation principles, refer to its website (www.gbl.com).
Net asset value of investment funds	Net asset value of investment funds represents the fair value of the investments held within the fund, net of any liabilities.
Net carried interest	Represents carried interest earned, net of direct employee costs which are usually recognized over the vesting period.
Unfunded commitments	Represents the capital that has been committed by limited partners, but not called by the fund. In some cases, unfunded commitments include distributions, which are recallable by the fund.
Weighted average management fee rate	Represents the weighted average management fee rate charged on the fee-bearing capital across all asset classes during the period.
	Management fees earned during the period divided by the average fee-bearing capital of funds, co-investment vehicles and separately managed accounts during such period. Management fees include retroactive management fees earned during the period related to the timing of subsequent fundraising closes.

## **Selected Annual Information**

		IFRS 17/IFRS 9 <sup>(1)</sup>	IFRS 4/IAS 39 <sup>[1]</sup>
5 1 2 1 2	2023	2022	2021
For the years ended December 31		[restated]	
Total revenues <sup>[2]</sup>	46,428	5,534	69,561
Consolidated assets and assets under management [in billions] <sup>[3]</sup>	1,321	1,213	1,237
Consolidated assets and assets under administration [in billions][3]	3,108	2,718	2,549
Net earnings (attributable to participating shareholders)	2,195	2,195	2,917
per share – basic	3.32	3.27	4.31
per share – diluted	3.30	3.22	4.27
Net earnings from continuing operations (attributable to participating shareholders) $^{\![3]}$	2,282	2,216	2,917
per share – basic	3.45	3.30	4.31
Adjusted net earnings from continuing operations (attributable to participating shareholders) <sup>[3]</sup>	2,959	2,004	3,230
per share – basic	4.47	2.99	4.77
Consolidated assets	749,478	704,401	661,633
Consolidated liabilities	708,213	663,822	617,905
Power Corporation's debentures and other debt instruments	647	647	647
Non-recourse debentures and other debt instruments	14,625	14,727	12,533
Shareholders' equity	22,143	21,876	24,339
Book value per participating share	32.49	31.37	34.56
Adjusted net asset value per share <sup>[3]</sup>	53.53	41.91	52.60
Number of participating shares outstanding [millions]	33.33	41.71	32.00
Participating preferred shares	54.9	54.9	54.9
Subordinate voting shares	597.4	612.2	621.8
	377.4	812.2	021.0
Dividends per share [declared]	2.100	1,0000	1 0275
Participating shares	2.100	1.9800	1.8375
First preferred shares of Power Corporation 1986 Series			0.057/
	1 4000	1 4000	0.8576
Series A	1.4000	1.4000	1.4000
Series B	1.3375	1.3375	1.3375
Series C	1.4500	1.4500	1.4500
Series D	1.2500	1.2500	1.2500
Series G	1.4000	1.4000	1.4000
First preferred shares of Power Financial			
Series A <sup>[4]</sup>	1.2145	0.7223	0.4288
Series D	1.3750	1.3750	1.3750
Series E	1.3125	1.3125	1.3125
Series F	1.4750	1.4750	1.4750
Series H	1.4375	1.4375	1.4375
Series I	-	-	1.2154
Series K	1.2375	1.2375	1.2375
Series L	1.2750	1.2750	1.2750
Series O	1.4500	1.4500	1.4500
Series P <sup>[5]</sup>	0.4995	0.4995	0.4995
Series Q <sup>[6]</sup>	1.5750	0.8221	0.4312
Series R	1.3750	1.3750	1.3750
Series S	1.2000	1.2000	1.2000
Series T <sup>[7]</sup>	1.0538	1.0538	1.0538
Series V	1.2875	1.2875	1.2875
Series 23	1.1250	1.1250	0.3329

<sup>[1]</sup> The 2021 annual results have not been restated to reflect the adoption of IFRS 17 and IFRS 9, as well as to reflect the net earnings (losses) of Putnam as discontinued operations, and are therefore not comparable to the results in subsequent periods.

<sup>[2]</sup> Total revenues includes net investment income and changes in fair value through profit or loss included in the net investment result on the consolidated statements of earnings.

<sup>[3]</sup> Consolidated assets and assets under management, consolidated assets and assets under administration, adjusted net earnings, adjusted net earnings per share and adjusted net asset value per share are non-IFRS financial measures. For a definition of these non-IFRS financial measures, refer to the section "Non-IFRS Financial Measures".

<sup>[4]</sup> The Series A First Preferred Shares are entitled to a quarterly cumulative dividend at a floating rate equal to one quarter of 70% of the average prime rate quoted by two major

<sup>[5]</sup> On January 31, 2021, the Series P First Preferred Shares were subject to a dividend rate reset for the five-year period from and including January 31, 2021. The dividend rate was reset to 1.998% or \$0.124875 per share in cash dividends payable quarterly.

<sup>[6]</sup> The Series Q First Preferred Shares are entitled to an annual non-cumulative dividend, payable quarterly at a floating rate equal to the 3-month Government of Canada Treasury

<sup>[7]</sup> On January 31, 2024, the Series T First Preferred Shares were subject to a dividend rate reset for the five-year period from and including January 31, 2024. The dividend rate was reset to 5.595% or \$0.349688 per share in cash dividends payable quarterly.

# **Consolidated Financial Statements**

# **Consolidated Balance Sheets**

	December 31, 2023	December 31, 2022	January 1, 2022
[in millions of Canadian dollars]	2023	[restated]	[restated]
Assets			
Cash and cash equivalents [Note 5]	9,937	9,848	9,509
Investments [Note 6]			
Bonds	157,336	156,460	143,030
Mortgage and other loans	43,568	42,324	34,771
Shares	16,588	15,417	15,360
Investment properties	7,870	8,344	7,763
	225,362	222,545	200,924
Insurance contract assets [Note 11]	1,193	1,140	1,533
Reinsurance contract held assets [Note 12]	17,332	17,571	21,843
Assets held for sale [Note 4]	4,467	=	_
Derivative financial instruments [Note 29]	2,349	2,480	1,049
Investments in jointly controlled corporations and associates [Note 7]	8,152	6,516	7,424
Owner-occupied properties and capital assets [Note 8]	5,082	4,409	3,686
Other assets [Note 9]	29,434	27,572	22,612
Deferred tax assets [Note 19]	1,894	1,505	1,399
Intangible assets [Note 10]	6,690	8,316	7,607
Goodwill [Note 10]	14,630	14,617	12,994
Investments on account of segregated fund policyholders [Note 14]	422,956	387,882	357,419
Total assets	749,478	704,401	647,999
Liabilities			
Insurance contract liabilities [Note 11]	144,388	135,438	157,910
Investment contract liabilities [Note 13]	88,919	94,810	53,694
Reinsurance contract held liabilities [Note 12]	648	537	1,290
Liabilities held for sale [Note 4]	2,407	_	-,270
Obligations to securitization entities [Note 15]	4,688	4,610	5,058
Power Corporation's debentures and other debt instruments [Note 16]	647	647	647
Non-recourse debentures and other debt instruments [Note 17]	14,625	14,727	12,533
Derivative financial instruments [Note 29]	1,351	1,717	1,063
Other liabilities [Note 18]	26,368	22,168	16,884
Deferred tax liabilities [Note 19]	1,216	1,286	1,181
Insurance contracts on account of segregated fund policyholders [Note 14]	60,302	57,841	65,253
Investment contracts on account of segregated fund policyholders [Note 14]	362,654	330,041	292,166
Total liabilities	708,213	663,822	607,679
Equity			
Share capital [Note 20]			
Non-participating shares	950	950	954
Participating shares	9,284	9,486	9,603
Retained earnings	10,005	9,099	8,520
Reserves	1,904	2,341	3,009
Total shareholders' equity	22,143	21,876	22,086
Non-controlling interests [Note 22]	19,122	18,703	18,234
Total equity	41,265	40,579	40,320
Total liabilities and equity	749,478	704,401	647,999

Approved by the Board of Directors

/s/Siim A. Vanasselja

Siim A. Vanaselja Director

/s/R. Jeffrey Orr

R. Jeffrey Orr Director

# **Consolidated Statements of Earnings**

For the years ended December 31 [in millions of Canadian dollars, except per share amounts]	2023	2022 [restated]
Insurance service result		
Insurance revenue [Note 25]	20,402	19,632
Insurance service expenses [Note 26]	(15,777)	(15,272)
Net expense from reinsurance contracts	(1,544)	(1,531)
Total insurance service result	3,081	2,829
	-7	,-
Net investment income  Net investment income	0.105	7 / 10
Changes in fair value through profit or loss	9,195	7,613
Changes in fair value through profit of loss	6,664	(30,978)
Not firm a in a mark from income and the market	15,859	(23,365)
Net finance income (expenses) from insurance contracts	(9,238) 224	18,809
Net finance income (expenses) from reinsurance contracts  Changes in investment contract liabilities	(4,806)	(1,251)
Changes in investment contract liabilities  Net investment result	2,039	8,454 2,647
	2,037	2,047
Net investment result – Insurance contracts on account of segregated fund policyholders	4.000	(4.120)
Net investment income (loss)	4,808	(4,130)
Net finance income (expenses) from insurance contracts	(4,808)	4,130
Net investment result – Insurance contracts on account of segregated fund policyholders	_	_
Other revenues		
Fee income	9,477	8,730
Other	690	537
Total fee income and other revenues	10,167	9,267
Other expenses .		
Operating and administrative expenses [Note 26]	11,214	9,683
Financing charges [Note 27]	766	672
Total other expenses	11,980	10,355
Earnings before investments in jointly controlled corporations and associates, and income taxes	3,307	4,388
Share of earnings (losses) of investments in jointly controlled corporations and associates [Note 7]	615	(34)
Earnings before income taxes	3,922	4,354
Income taxes [Note 19]	263	646
Net earnings from continuing operations	3,659	3,708
Net loss from discontinued operations [Note 4]	(124)	(32)
Net earnings	3,535	3,676
Audi a III a		
Attributable to	4.000	4 400
Non-controlling interests [Note 22]	1,288	1,429
Non-participating shareholders	52	52
Participating shareholders	2,195 3,535	2,195 3,676
	0,000	3,070
Earnings per participating share [Note 32]		
Net earnings from continuing operations attributable to participating shareholders		
Basic	3.45	3.30
Diluted	3.43	3.26
Net earnings attributable to participating shareholders		
The continues attributable to participating shareholders		
Basic	3.32	3.27

# **Consolidated Statements of Comprehensive Income**

For the years ended December 31 [in millions of Canadian dollars]	2023	2022 [restated]
Net earnings	3,535	3,676
Other comprehensive income (loss)		
Items that may be reclassified subsequently to net earnings		
Net unrealized gains (losses) on FVOCI debt instruments		
Unrealized gains (losses)	281	(1,193)
Income tax (expense) benefit	(97)	223
Realized (gains) losses transferred to net earnings	248	71
Income tax expense (benefit)	(19)	(8)
	413	(907)
Net unrealized gains (losses) on available-for-sale investments		(055)
Unrealized gains (losses)	_	(255)
Income tax (expense) benefit	_	29
Realized (gains) losses transferred to net earnings	_	159
Income tax expense (benefit)	-	(20)
		(87)
Net unrealized gains (losses) on cash flow hedges	0.4	4.4
Unrealized gains (losses)	94	11
Income tax (expense) benefit	(32)	=
Realized (gains) losses transferred to net earnings	(95)	1
Income tax expense (benefit)	25	
	(8)	12
Net unrealized foreign exchange gains (losses) on translation of foreign operations		
Unrealized gains (losses) on translation	(52)	424
Income tax (expense) benefit	5	2
Realized (gains) losses transferred to net earnings	(4)	_
Unrealized gains (losses) on hedges of net investments in foreign operations	(64)	88
Income tax (expense) benefit	(6)	28
	(121)	542
Share of other comprehensive income (losses) of investments in jointly controlled		
corporations and associates	(53)	(929)
Income tax (expense) benefit	6	3
	(47)	(926)
Total – items that may be reclassified	237	(1,366)
Items that will not be reclassified subsequently to net earnings		
Net unrealized gains (losses) on FVOCI equity instruments		
Unrealized gains (losses)	(82)	_
Income tax (expense) benefit	(2)	_
	(84)	
Character of whom a common provide a common (leason) of increase and in incident, and we have		
Share of other comprehensive income (losses) of investments in jointly controlled corporations and associates	(64)	5
·		
Actuarial gains (losses) on defined benefit plans [Note 28]	(182)	773
Income tax (expense) benefit	41	(177)
	(141)	596
Total – items that will not be reclassified	(289)	601
Other comprehensive loss	(52)	(765)
Comprehensive income	3,483	2,911
Attributable to		
Non-controlling interests	1,399	1,350
Non-participating shareholders	52	52
Participating shareholders	2,032	1,509
r ar adipating dilateriolaete	2,002	1,507

# **Consolidated Statements of Changes in Equity**

		Stated capital				Reserves		
For the year ended December 31, 2023 [in millions of Canadian dollars]	Non- participating shares	Participating shares	Retained earnings	Share-based compensation	Other comprehensive income [Note 31]	Total	Non- controlling interests	Total equity
Balance, beginning of year (restated)	950	9,486	9,099	378	1,963	2,341	18,703	40,579
Impact of initial application of IFRS 9 [Note 3]	_	-	282	-	(297)	(297)	(9)	(24)
Restated balance, beginning of year	950	9,486	9,381	378	1,666	2,044	18,694	40,555
Net earnings	-	=	2,247	=	=	=	1,288	3,535
Other comprehensive income (loss)	-	-	-	-	(163)	(163)	111	(52)
Comprehensive income	-	-	2,247	_	(163)	(163)	1,399	3,483
Subordinate voting shares purchased and cancelled under Normal Course Issuer Bid [Note 20]	-	(244)	(339)	-	-	-	-	(583)
Dividends to shareholders								
Non-participating shares	_	-	(52)	-	_	_	_	(52)
Participating shares	-	_	(1,387)	-	-	-	-	(1,387)
Dividends to non-controlling interests	_	-	-	-	_	-	(1,019)	(1,019)
Expense for share-based compensation [Note 21]	-	-	-	66	-	66	34	100
Stock options exercised	_	42	-	(43)	_	(43)	39	38
Realized gains on FVOCI equity instruments transferred to retained earnings	-	-	21	-	(21)	(21)	-	_
Effects of changes in capital and ownership of subsidiaries, and other	-	_	134	7	14	21	(25)	130
Balance, end of year	950	9,284	10,005	408	1,496	1,904	19,122	41,265

		Stated capital				Reserves		
For the year ended December 31, 2022 [in millions of Canadian dollars]	Non- participating shares	Participating shares	Retained earnings	Share-based compensation	Other comprehensive income [Note 31]	Total	Non- controlling interests	Total equity
Balance, beginning of year	954	9,603	10,807	396	2,579	2,975	19,389	43,728
Impact of initial application of IFRS 17 [Note 3]	_	_	(3,348)	-	-	-	(2,004)	(5,352)
Impact of application of IFRS 9 overlay [Note 3]	_	-	1,061	-	34	34	849	1,944
Restated balance, beginning of year	954	9,603	8,520	396	2,613	3,009	18,234	40,320
Net earnings	_	-	2,247	_	_	=	1,429	3,676
Other comprehensive loss	=	=	=	=	(686)	(686)	(79)	(765)
Comprehensive income	_	_	2,247	_	(686)	(686)	1,350	2,911
Subordinate voting shares purchased and cancelled under Normal Course Issuer Bid [Note 20]	_	(169)	(246)	_	_	_	_	(415)
Repurchase of shares of the Corporation for cancellation	(4)	_	_	_	=	_	_	(4)
Dividends to shareholders								
Non-participating shares	_	-	(52)	-	_	-	_	(52)
Participating shares	_	_	(1,326)	-	_	_	-	(1,326)
Dividends to non-controlling interests	_	_	-	-	_	_	(984)	(984)
Expense for share-based compensation [Note 21]	_	_	-	68	_	68	39	107
Stock options exercised	_	52	-	(49)	-	(49)	44	47
Reclassification of options as cash-settled share-based payments [Note 21]	-	-	(54)	(39)	_	(39)	_	(93)
Effects of changes in capital and ownership of subsidiaries, and other	_	_	10	2	36	38	20	68
Balance, end of year	950	9,486	9,099	378	1,963	2,341	18,703	40,579

# **Consolidated Statements of Cash Flows**

For the years ended December 31 [in millions of Canadian dollars]	2023	2022 [restated]
Operating activities		
Earnings before income taxes from continuing and discontinued operations	3,768	4,329
Income tax paid, net of refunds	(720)	(711)
Adjusting items		
Change in insurance contract liabilities	9,316	(25,355)
Change in investment contract liabilities	(4,561)	(8,124)
Change in reinsurance contract held liabilities	170	(1,232)
Change in reinsurance contract held assets	5	5,614
Change in insurance contract assets	(480)	1,168
Changes in fair value through profit or loss	(6,664)	30,978
Lifeco's insurance and investment contract-related activities <sup>[1]</sup>		
Sales, maturities and repayments of investments	38,495	34,422
Purchases of investments	(35,176)	(37,499)
Other	1,780	664
	5,933	4,254
Financing activities		
Dividends paid		
By subsidiaries to non-controlling interests	(1,019)	(983)
Non-participating shares	(52)	(52)
Participating shares	(1,374)	(1,331)
Lance of a material	(2,445)	(2,366)
Issue of equity  Corporation's subordinate voting shares [Note 20]	38	47
Subsidiaries' common shares	446	161
Issuance of investment funds' limited-life and redeemable units	434	534
	434	534
Repurchase or redemption of equity		
Corporation's subordinate voting shares for cancellation under normal course issuer bid [Note 20]	(583)	(415)
Corporation's non-participating shares	(363)	(413)
Subsidiaries' common shares	(234)	(116)
Redemption of investment funds' limited-life and redeemable units	(137)	(18)
Acquisition of non-controlling interests [Note 22]	(50)	(10)
Non-recourse debentures and other debt instruments [Note 17]	(30)	_
Issuance of debentures and senior bonds	300	691
Increase in other debt instruments	2,170	1,722
Repayment of senior bonds	,	1,722
Decrease in other debt instruments	(735) (1,888)	(630)
Repayment of lease liabilities [Note 18]	(92)	(109)
Increase in obligations to securitization entities		
•	1,256 (1,283)	1,171
Repayments of obligations to securitization entities and other	(2,803)	(1,616)
	(2,003)	(740)
Investing activities Sales maturities and repayment of investments <sup>[1]</sup>	2 274	1141
Purchases of investments <sup>[1]</sup>	3,374	4,161
	(3,362)	(4,100)
Investments in jointly controlled corporations and associates	(1,209)	(265)
Business acquisitions, net of cash and cash equivalents acquired	(253)	(2,242)
Acquisition of capital assets, properties and other	(1,171)	(804)
Effect of changes in exchange rates on cash and cash equivalents	(2,621)	(3,250)
Increase in cash and cash equivalents	464	339
Cash and cash equivalents, beginning of year	9,848	9,509
Cash and cash equivalents, beginning of year  Cash and cash equivalents from continuing and discontinued operations, end of year	10,312	9,848
Less: Cash and cash equivalents from discontinued operations, end of year [Note 4]	(375)	7,040
Cash and cash equivalents from continuing operations, end of year [Note 4]	9,937	9,848
*	7,737	7,040
Net cash from operating activities includes Interest and dividends received	8,301	6,511
Interest and dividends received	0,301	0,311

<sup>[1]</sup> The cash flows related to the sales, maturities repayments and purchases of investments primarily associated with the insurance and investment contract activities at Lifeco have been reclassified to Operating activities to better represent the operating cash flows of the Corporation. These activities had previously been presented in Investing activities.

# **Notes to the Consolidated Financial Statements**

(ALL TABULAR AMOUNTS ARE IN MILLIONS OF CANADIAN DOLLARS, UNLESS OTHERWISE NOTED)

# **NOTE 1 Corporate Information**

Power Corporation of Canada is a publicly listed company (TSX: POW; POW.PR.E) incorporated and domiciled in Canada and located at 751 Victoria Square, Montréal, Quebec, Canada, H2Y 2J3.

Power Corporation is an international management and holding company that focuses on financial services in North America, Europe and Asia. Its core holdings are leading insurance, retirement, wealth management and investment businesses, including a portfolio of alternative asset investment platforms.

The Consolidated Financial Statements (financial statements) of Power Corporation as at and for the year ended December 31, 2023 were approved by its Board of Directors on March 20, 2024.

# **NOTE 2** Basis of Presentation and Summary of Material Accounting Policies

### BASIS OF PRESENTATION

The financial statements of Power Corporation as at December 31, 2023 have been prepared in accordance with International Financial Reporting Standards.

The financial statements include the accounts of Power Corporation and its subsidiaries on a consolidated basis after elimination of intercompany transactions and balances, and consolidation adjustments.

The financial statements of Power Corporation include, on a consolidated basis, the results of Power Financial, a reporting issuer in all of the provinces and territories of Canada, and Lifeco and IGM Financial, which are both public companies. The amounts shown on the consolidated balance sheets (balance sheets), consolidated statements of earnings (statements of earnings), consolidated statements of comprehensive income (statements of comprehensive income), consolidated statements of changes in equity (statements of changes in equity) and consolidated statements of cash flows (statements of cash flows) are mainly derived from the publicly disclosed consolidated financial statements of Lifeco and IGM Financial, all as at and for the year ended December 31, 2023. Certain notes to Power Corporation's financial statements are derived from the notes to the financial statements of Lifeco and IGM Financial.

#### **SUBSIDIARIES**

Subsidiaries, including controlled investment funds, are entities the Corporation controls when: (i) the Corporation has power over the entity; (ii) it is exposed or has rights to variable returns from its involvement; and (iii) it has the ability to affect those returns through its use of power over the entity. Subsidiaries of the Corporation are consolidated from the date of acquisition, being the date on which the Corporation obtains control, and continue to be consolidated until the date such control ceases. The Corporation reassesses whether or not it controls an entity if facts and circumstances indicate there are changes to one or more of the elements of control.

### **JOINTLY CONTROLLED CORPORATIONS AND ASSOCIATES**

Jointly controlled corporations are entities in which unanimous consent is required for decisions relating to relevant activities. Associates are entities in which the Corporation exercises significant influence over the entity's operating and financial policies, without having control or joint control. Investments in jointly controlled corporations and associates are accounted for using the equity method. Under the equity method, the Corporation recognizes its share of net earnings (losses) and other comprehensive income (loss) of the jointly controlled corporations and associates, and dividends received.

In the case of investments in jointly controlled corporations and associates held by entities that meet the definition of a venture capital organization, the Corporation has elected to measure certain of its investments in jointly controlled corporations and associates at FVPL.

### PRINCIPAL SUBSIDIARIES, JOINTLY CONTROLLED CORPORATIONS AND ASSOCIATES

The financial statements of Power Corporation include the operations of the following direct and indirect subsidiaries and investments in jointly controlled corporations and associates:

				% equity interest	
Corporation	Classification	Incorporated in	Primary business operation	December 31, 2023	December 31, 2022
Holding company					
Power Corporation of Canada	Parent	Canada	Holding company		
Power Financial Corporation	Subsidiary	Canada	Holding company	100.0	100.0
Publicly traded companies					
Great-West Lifeco Inc. [1][2]	Subsidiary	Canada	Financial services holding company	70.5	70.6
The Canada Life Assurance Company	Subsidiary	Canada	Insurance and wealth management	100.0	100.0
Irish Life Group Limited	Subsidiary	Ireland	Insurance and wealth management	100.0	100.0
Empower Annuity Insurance Company of America	Subsidiary	<b>United States</b>	Financial services	100.0	100.0
Putnam Investments, LLC <sup>[3]</sup>	Subsidiary	<b>United States</b>	Asset management company	95.6	96.4
IGM Financial Inc. <sup>[4]</sup>	Subsidiary	Canada	Wealth and asset management	66.0	66.1
IG Wealth Management	Subsidiary	Canada	Financial services	100.0	100.0
Mackenzie Financial Corporation	Subsidiary	Canada	Asset management company	100.0	100.0
China Asset Management Co., Ltd. [2]	Associate	China	Asset management company	27.8	27.8
Northleaf Capital Group Ltd. <sup>[5]</sup>	Associate	Canada	Alternative asset manager	70.0	70.0
Rockefeller Capital Management	Associate	United States	Financial services	20.5	_
Parjointco SA	Joint control	Belgium	Holding company	50.0	50.0
Groupe Bruxelles Lambert <sup>[6]</sup>	Subsidiary	Belgium	Holding company	31.0	29.8
Alternative asset investment platforms and other					
Power Sustainable Capital Inc.	Subsidiary	Canada	Holding company	100.0	100.0
Power Sustainable Manager Inc.	Subsidiary	Canada	Alternative asset manager	100.0	100.0
Power Sustainable Energy Infrastructure Partnership <sup>[7]</sup>	Subsidiary	Canada	Renewable energy fund	52.9	54.3
Potentia Renewables Inc.	Subsidiary	Canada	Renewable energy	100.0	100.0
Nautilus Solar Energy, LLC	Subsidiary	<b>United States</b>	Renewable energy	100.0	100.0
Sagard Holdings Inc.	Subsidiary	Canada	Holding company	100.0	100.0
Sagard Holdings Management Inc.[8]	Subsidiary	Canada	Alternative asset manager	66.4	87.8
Wealthsimple Financial Corp. [9]	Subsidiary	Canada	Financial services	56.6	54.3
Portag3 Ventures LP <sup>[10]</sup>	Subsidiary	Canada	Venture capital fund	100.0	100.0
Portag3 Ventures II LP <sup>[11]</sup>	Subsidiary	Canada	Venture capital fund	27.9	27.9
Portage Ventures III LP <sup>[12]</sup>	Subsidiary	Canada	Venture capital fund	15.4	15.4
Standalone Businesses					
LMPG Inc.	Subsidiary	Canada	Lighting solutions	49.6	49.6
Peak Achievement Athletics Inc.	Joint control	Canada	Manufacturer of sports equipment and apparel	42.6	42.6
The Lion Electric Co.	Associate	Canada	Manufacturer of zero-emission vehicles	34.1	35.4

- [1] Power Financial holds a 68.1% equity interest and IGM Financial holds a 2.4% equity interest in Lifeco (66.6% and 4.0%, respectively, at December 31, 2022).
- [2] On January 12, 2023, the Corporation and IGM completed a transaction under which the interest in ChinaAMC was combined under IGM Financial (13.9% held respectively by Power Corporation and Mackenzie Investments at December 31, 2022). In a separate agreement, IGM sold approximately 15.2 million common shares of Lifeco, representing a 1.6% equity interest in Lifeco, to Power Financial.
- [3] Lifeco holds 100% of the voting shares and 95.6% of the total outstanding shares (96.4% at December 31, 2022). On January 1, 2024, Lifeco completed the sale of its interest in Putnam US Holdings I, LLC, a subsidiary of Putnam Investments, LLC (Note 4).
- [4] Power Financial holds a 62.1% equity interest and Canada Life holds a 3.9% equity interest in IGM Financial (62.2% and 3.9%, respectively, at December 31, 2022).
- [5] Represents a 49.9% non-controlling voting interest. Held through an acquisition vehicle 80% owned by Mackenzie Investments and 20% by Lifeco.
- [6] Parjointco has a controlling interest in GBL and holds a 45.3% voting interest (44.0% at December 31, 2022).
- [7] Power Corporation holds a 38.2% equity interest and Lifeco holds a 14.7% equity interest in Power Sustainable Energy Infrastructure Partnership (39.4% and 14.9%, respectively, at December 31, 2022).
- Power Corporation and Lifeco hold an equity interest of 53.5% and 12.9%, respectively, in Sagard Holdings Management Inc. (80.9% and 6.9%, respectively, at December 31, 2022) (Note 4).
- [9] Power Financial, Portage Ventures I and IGM Financial hold an equity interest of 14.4%, 10.9% and 31.3%, respectively, in Wealthsimple (13.5%, 10.8% and 30.0%, respectively, at December 31, 2022).
- [10] Power Financial holds a 63.0% equity interest and Lifeco and IGM Financial each hold an equity interest of 18.5% in Portage Ventures I.
- [11] Power Financial, Lifeco and IGM Financial each hold an equal equity interest of 7.7% and Sagard holds a 4.7% equity interest in Portage Ventures II.
- [12] Sagard, Lifeco and IGM Financial hold an equity interest of 2.4%, 9.0% and 4.0%, respectively, in Portage Ventures III.

### CHANGE IN ACCOUNTING POLICIES

The Corporation and its subsidiaries adopted IFRS 17, Insurance Contracts (IFRS 17) and IFRS 9, Financial Instruments (IFRS 9), which replaced IFRS 4, Insurance Contracts (IFRS 4) and IAS 39, Financial Instruments: Recognition and Measurement (IAS 39), respectively, on their effective date of January 1, 2023. The Corporation has also applied IFRS 9 as at January 1, 2023 when applying the equity method of accounting to GBL's results.

IFRS 17, which impacted only Lifeco due to its insurance activities, establishes principles for the recognition, measurement, presentation and disclosure of insurance contracts. Under IFRS 17, groups of contracts are measured by Lifeco as the estimate of the present value of fulfillment cash flows, adjusted for an explicit risk adjustment for non-financial risk and the contractual service margin (CSM).

IFRS 9 includes changes to the accounting of financial instruments for the following:

- classification and measurement of financial instruments based on a business model approach for managing financial assets and the contractual cash flow characteristics of the financial asset;
- [ii] impairment based on an expected loss model; and
- [iii] hedge accounting that incorporates the risk management practices of an entity.

As permitted under IFRS 9, the Corporation and its subsidiaries elected to continue to apply the hedge accounting principles under IAS 39 instead of those under IFRS 9.

The accounting policies materially impacted by the adoption of IFRS 17 and IFRS 9 are described in the section Material Accounting Policies below and include investments, derivative financial instruments, and insurance contracts, investment contracts and reinsurance contracts held. The impact resulting from the adoption of these standards is disclosed in Note 3.

The Corporation adopted the amendments to IFRS for IAS 1, Presentation of Financial Statements, IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors and IAS 12, Income Taxes effective January 1, 2023. The adoption of these amendments did not have a material impact on the Corporation's financial statements.

The Corporation adopted the amendments to IFRS for IAS 12, *Income Taxes* effective May 23, 2023, and has applied the mandatory exception whereby it is not recognizing and disclosing information about deferred tax assets and liabilities related to income taxes arising from tax law to implement the Pillar Two model rules published by the Organization for Economic Co-operation and Development (OECD).

## USE OF SIGNIFICANT JUDGMENTS, ESTIMATES AND ASSUMPTIONS

In the preparation of the financial statements, management of the Corporation and management of its subsidiaries are required to make significant judgments, estimates and assumptions that affect the reported amounts of assets, liabilities, net earnings, comprehensive income and related disclosures. Key sources of estimation, uncertainty and areas where significant judgments have been made by the management of the Corporation and the management of its subsidiaries are listed below and are discussed throughout the notes in these financial statements, including:

Item or balance affected by judgments or estimates	Applied by	Key judgments or estimates	Corresponding note(s)
Evaluation of control	Management of the Corporation and of its subsidiaries	Determining if the Corporation has the ability to direct the relevant activities of the subsidiaries, including investment funds or other structured entities, in order to derive variable returns. Judgment is exercised in evaluating the variable returns and in determining the extent to which the Corporation has the ability to exercise power to affect variable returns.	2
		Determining whether the Corporation is a principal or an agent when the Corporation or its subsidiaries act as a fund manager and also invest in the fund. The Corporation determines that it is a principal when it has sufficient capital invested and exposure to variability of returns generated as a result of the decisions of the Corporation or its subsidiaries as a fund manager. Judgment is applied in determining the sufficiency of the variability of returns and overall aggregate economic interest. In making these judgments, the Corporation considers the rights held by other investors, including their ability to remove the fund manager.	
Fair value of assets acquired and liabilities assumed	Management of the Corporation and of its subsidiaries	Determining the fair value of assets acquired and liabilities assumed in a business combination requires judgment.	4
Assets and liabilities held for sale	Management of Lifeco	Judgment is required in determining the assets and liabilities to be included in a disposal group. Estimation is required in the determination of the fair value for disposal groups, including contingent consideration and costs to sell.	4
Evaluation of significant influence and joint control	Management of the Corporation and of its subsidiaries	Determining if the Corporation exercises significant influence over the entity's operating and financing policies, or if unanimous consent is required for decisions relating to relevant activities.	2,7

Item or balance affected by judgments or estimates	Applied by	Key judgments or estimates	Corresponding note(s)
Classification of insurance and reinsurance contracts	Management of Lifeco	Determining whether arrangements should be accounted for as insurance, investment or service contracts.	2
Valuation of insurance and certain investment contract liabilities	Management of Lifeco	Determining the actuarial assumptions, including mortality, longevity, morbidity, expense and policyholder behaviour.	11, 13
Coverage units	Management of Lifeco	Determining the coverage units, which are based on an estimate of the quantity of coverage provided by the contracts in a group, considering the quantity of benefits provided and the expected coverage duration.	n/a
Amounts payable to a policyholder	Management of Lifeco	All terms of contracts issued are considered to determine whether there are amounts payable to the policyholder in all circumstances, regardless of contract cancellation, maturity, and the occurrence or non-occurrence of an insured event. Some amounts, once paid by the policyholder, are repayable to the policyholder in all circumstances. Such payments are considered to meet the definition of an investment component, irrespective of whether the amount repayable varies over the term of the contract, as the amount is repayable only after it has first been paid by the policyholder.	n/a
Discount rates to apply to insurance contract liability cash flows	Management of Lifeco	Determining the discount rates to apply to most insurance contract liability cash flows.  Lifeco generally uses the top-down approach for cash flows of non-participating contracts that do not depend on underlying items. Applying this approach, Lifeco uses the yield curve implied in a reference portfolio of assets and adjusts it to exclude the effects of risks (e.g., credit risk) present in the cash flows from the financial instruments that are part of the reference portfolio, but not in the insurance cash flows. One of the key sources of estimation uncertainty is estimating the market risk premiums for credit risk of the underlying items that are only relevant to assets included in the reference portfolio, but not to the non-participating contracts. For some products, discount rates are set using a bottom-up approach, based on risk-free rates, plus an illiquidity premium, which also requires judgment.	11
Risk adjustment for non-financial risk	Management of Lifeco	Judgment is required in reflecting diversification and calculating the confidence level.	11, 12
Onerous contracts	Management of Lifeco	Determining at what level of granularity sufficient information is available to conclude that all contracts within a set will be in the same group.  The determination of whether a contract or a group of contracts is onerous is based on the expectations as at the date of initial recognition and subsequently, with fulfillment cash flow expectations determined on a probability-weighted basis.  Lifeco determines the appropriate level at which reasonable and supportable information is available to make this assessment.	11, 12
Application of the retrospective approach in the transition to IFRS 17	Management of Lifeco	Determining that obtaining reasonable and supportable information to apply the full retrospective approach was impracticable without undue cost or effort for contracts issued more than several years prior to the IFRS 17 effective date.	3
Fair value approach to insurance contracts at transition	Management of Lifeco	Judgment is required in determining which insurance contracts to apply the fair value approach to upon transition to IFRS 17, and significant judgment is applied in determining the critical assumptions and estimates in determining the fair value for these contracts.	3
Measurement of impairment losses	Management of the Corporation and of its subsidiaries	Judgment is required on measurement of impairment losses under IFRS 9 across relevant financial assets, in particular for the estimation of the amount and timing of future cash flows when determining impairment losses and the assessment of a significant increase in credit risk.	6,24

Item or balance affected by judgments or estimates	Applied by	Key judgments or estimates	Corresponding note(s)
Fair value of financial instruments	Management of the Corporation and of its subsidiaries	Determining fair value inputs to establish the fair value of financial instruments, particularly those items categorized within Level 3 of the fair value hierarchy.	30
Fair value of equity-release mortgages	Management of Lifeco	Internal valuation models are used to determine the fair value of equity-release mortgages. These valuations are adjusted by applying management judgments and estimates for material changes in projected asset cash flows and discount rates.	6,30
Fair value of investment properties	Management of Lifeco	Independent qualified appraisal services are used to determine the fair value of investment properties, which use assumptions that include judgments and estimates. These appraisals are adjusted by applying management's judgments and estimates for material changes in property cash flows, capital expenditures or general market conditions.	6, 30
Initial recognition and measurement of goodwill and intangible assets, as well as subsequent measurement	Management of the Corporation and of its subsidiaries	Evaluating the synergies and future benefits in business combinations for initial recognition and measurement of goodwill and intangible assets as well as determining the recoverable amount.  The determination of the recoverable amount of the cash generating units (to which goodwill and intangible assets are assigned) relies upon valuation methodologies that require the use of estimates.	4, 10
Determination of cash generating unit groupings	Management of the Corporation and of its subsidiaries	Determining the cash generating unit groupings as the lowest level at which the assets are monitored for internal reporting purposes.	10
Measurement of the pension plans and other post-employment benefit obligations	Management of the Corporation and of its subsidiaries	Determining the actuarial assumptions used to determine the expense for the current year and defined benefit obligations for pension plans and other post-employment benefits. In evaluating the assumptions to be used, management reviews the previous experience of related plan members and market conditions, including interest rates and inflation rates.	28
Recognition and measurement of tax provisions and tax assets and liabilities	Management of the Corporation and of its subsidiaries	Interpreting the relevant tax laws, regulations and legislation where the Corporation and its subsidiaries operate to determine the tax provisions and the carrying amounts of the tax assets and liabilities.	19
Recoverability of deferred tax asset carrying values	Management of the Corporation and of its subsidiaries	Assessing the recoverability of the deferred tax asset carrying values based on future years' taxable income projections.	19
Recognition and measurement of legal and other provisions	Management of the Corporation and of its subsidiaries	Assessing whether a past event will result in a probable outflow of economic resources to settle the obligation.  Judgment is applied in evaluating the possible outcomes and risks to determine the best estimate of the provision at the balance sheet date.	34
Derecognition of securitization mortgages	Management of IGM	Determining whether securitized mortgages are derecognized requires judgment with respect to the extent to which the risks and rewards of ownership are transferred.	15
Classification of revenues and expenses in sub-advisor arrangements	Management of Lifeco	Determining whether Lifeco retains the primary obligation with a client in sub-advisor arrangements. Where Lifeco retains the primary obligation to the client, revenues and expenses are recorded on a gross basis.	n/a
Deferred selling commissions	Management of IGM	Determining whether the client or the fund is the customer, as well as the assessment of the recoverability of the deferred selling commissions.	9
Deferred acquisition costs	Management of Lifeco	Determining whether deferred acquisition costs can be recognized on the consolidated balance sheets. Deferred acquisition costs are recognized if Lifeco's management determines the costs meet the definition of an asset, are incremental and related to the issuance of the investment contract.	9

Item or balance affected by judgments or estimates	Applied by	Key judgments or estimates	Corresponding note(s)
Classification of non-controlling interests in limited-life fund units and redeemable fund units	Management of the Corporation and of its subsidiaries	Determining if non-controlling interests in funds are classified as liabilities or equity depends on whether an obligation exists to distribute residual net assets to non-controlling interests in the form of cash or another financial asset or assets delivered in kind.  Judgment is used to determine what the governing documents of each entity require or permit in this regard.	18

The results of the Corporation reflect management of the Corporation and of its subsidiaries' judgments regarding the impact of prevailing global credit, equity and foreign exchange market conditions. The Corporation and its subsidiaries' practice is to use third-party independent credit ratings where available. Judgment is required when setting credit ratings for instruments that do not have a third-party rating.

### MATERIAL ACCOUNTING POLICIES

### **CASH AND CASH EQUIVALENTS**

Cash and cash equivalents include cash, current operating accounts, overnight bank and term deposits and fixed income securities with an original term to maturity of three months or less. Overdraft bank balances are included in other liabilities.

### **INVESTMENTS**

Investments include bonds, mortgage and other loans, shares, and investment properties.

Under IFRS 9, a financial asset is measured at fair value on initial recognition and is classified and subsequently measured as fair value through profit or loss (FVPL), fair value through other comprehensive income (FVOCI), or amortized cost based upon the Corporation's or its subsidiaries' business models for managing these assets and the contractual cash flow characteristics of these assets.

### **Equity Instruments**

Investments in shares are classified on initial recognition as FVPL unless an irrevocable designation is made to classify an individual instrument as FVOCI. The cumulative gains or losses related to FVOCI equity instruments are not reclassified to the statements of earnings on disposal but rather reclassified to retained earnings when the investment is sold.

### **Debt Instruments**

Business models are determined at the level that reflects how groups of financial assets are managed together to achieve business objectives.

A financial asset is classified as FVOCI if it meets the following criteria and is not designated as FVPL:

- ii it is held in a business model whose objective is to hold to collect contractual cash flows and sell financial assets; and
- [ii] its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

A financial asset is classified as amortized cost if it meets the following criteria and is not designated as FVPL:

- ii it is held in a business model whose objective is to hold to collect contractual cash flows; and
- iii) its contractual terms give rise on specified dates to cash flows that are SPPI on the principal amount outstanding.

FVOCI investments are recognized at fair value on the balance sheets with unrealized gains and losses recorded in the statements of comprehensive income. Realized gains and losses on FVOCI debt investments are reclassified from other comprehensive income and recorded in the statements of earnings when the investment is sold.

Any financial asset that does not qualify for measurement at amortized cost or FVOCI is classified as FVPL. For financial instruments that meet the amortized cost or FVOCI criteria, the Corporation and its subsidiaries may designate, at initial recognition, such financial instruments as FVPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise. Investments measured as FVPL are recognized at fair value on the balance sheets with realized and unrealized gains and losses recorded in the statements of earnings.

Investments in mortgage and other loans are initially classified with respect to the intent of the loan on origination.

Investment properties consist of real estate held to earn rental income or for capital appreciation that has an insignificant portion that is owner-occupied or where there is no intent to occupy on a long-term basis. Properties that do not meet these criteria are classified as owner-occupied properties. Investment properties are initially measured at cost and subsequently carried at fair value on the balance sheets. Changes in fair value are recorded as net investment income in the statements of earnings.

### **Fair Value Measurement**

The Corporation and its subsidiaries maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following is a description of the methodologies used to value instruments carried at fair value.

### **Bonds at FVPL and FVOCI**

Fair values for bonds measured as FVPL or FVOCI are determined with reference to quoted market bid prices primarily provided by third-party independent pricing sources. Where prices are not quoted in an active market, fair values are determined by valuation models. The Corporation and its subsidiaries obtain quoted prices in active markets, when available, for identical assets at the balance sheet date to measure bonds at fair value in its FVPL and FVOCI portfolios.

The Corporation and its subsidiaries estimate the fair value of bonds not traded in active markets by referring to actively traded securities with similar attributes, dealer quotations, matrix pricing methodology, discounted cash flow analyses and/or internal valuation models. This methodology considers such factors as the issuer's industry, the security's rating, term, coupon rate and position in the capital structure of the issuer, as well as yield curves, credit curves, prepayment rates and other relevant factors. For bonds that are not traded in active markets, valuations are adjusted to reflect illiquidity, and such adjustments generally are based on available market evidence. In the absence of such evidence, management's best estimate is used.

### Mortgage and Other Loans at FVPL and FVOCI

There are no market-observable prices for mortgage and other loans; therefore, fair values for mortgage and other loans are determined by discounting expected future cash flows using current market rates for similar instruments. Valuation inputs typically include benchmark yields and risk-adjusted spreads based on current lending activities and market activity.

### **Equity-Release Mortgages at FVPL**

There are no market-observable prices for equity-release mortgages; Lifeco uses an internal valuation model for discounting expected future cash flows and includes consideration of the embedded no-negative-equity guarantee. Inputs to the model include market-observable inputs such as benchmark yields and risk-adjusted spreads. Non-market-observable inputs include property growth and volatility rates, expected rates of voluntary redemptions, death, moving to long-term care and interest cessation assumptions and the value of the no-negative-equity guarantee.

### Shares at FVPL and FVOCI

Fair values of publicly traded shares are generally determined by the last bid price for the security from the exchange where it is principally traded. Fair values of shares for which there is no active market are typically based upon alternative valuation techniques such as discounted cash flow analysis, review of price movement relative to the market and utilization of information provided by the underlying investment manager. The Corporation and its subsidiaries obtain quoted prices in active markets, when available, for identical assets at the balance sheet dates to measure shares at fair value.

### **Investment Properties**

Fair values of investment properties are determined using independent qualified appraisal services and include adjustments by Lifeco management for material changes in property cash flows, capital expenditures or general market conditions in the interim period between appraisals. The determination of the fair value of investment properties requires the use of estimates including future cash flows (such as future leasing assumptions, rental rates, capital and operating expenditures) and discount, reversionary and overall capitalization rates applicable to the asset based on current market conditions. Investment properties under construction are valued at fair value if such values can be reliably determined; otherwise, they are recorded at cost.

### **Net Investment Income**

Interest income is accounted for on an accrual basis using the effective interest method for bonds and mortgage and other loans.

Dividend income is recognized when the right to receive payment is established. This is the ex-dividend date for listed shares and usually the notification date or date when the board of directors has approved the dividend for private equity instruments.

Investment property income includes rents earned from tenants under lease agreements and property tax and operating cost recoveries. Leases with contractual rent increases and rent-free periods are recognized on a straight-line basis over the term of the lease.

Interest income, dividend income and investment property income are recorded in net investment income in the statements of earnings.

### **Expected Credit Losses**

Under IFRS 9, expected credit loss (ECL) allowances are recognized on all financial assets, except for financial assets classified or designated as FVPL and equity instruments designated as FVOCI.

The Corporation and its subsidiaries measure loss allowances at either a 12-month ECL or lifetime ECL. A 12-month ECL results from any default events that could potentially occur within the 12 months following the reporting date. A 12-month ECL is calculated for financial assets that are determined to have low credit risk or a credit risk that has not increased significantly since initial recognition. A lifetime ECL results from all possible default events over the expected life of the financial asset, which is the maximum contractual period over which the Corporation or its subsidiaries are exposed to the credit risk. A lifetime ECL is recognized for financial assets that have experienced a significant increase in credit risk since initial recognition or when there is objective evidence of impairment.

The Corporation and its subsidiaries monitor all financial assets that are subject to impairment for significant increases in credit risk. In making this assessment, the Corporation and its subsidiaries consider both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

### Measurement of Expected Credit Losses

The ECL allowance is based on a probability-weighted estimate of credit losses expected as a result of defaults over the relevant time period as prescribed under the ECL model. The measurement of ECL for a financial asset is based primarily on the exposure at default, the probability of default, and the loss given default. The measurement of ECL allowances requires the use of judgment and assumptions.

For performing financial assets, the ECL is calculated as the present value of all cash shortfalls, which are the difference between cash flows due to the Corporation and its subsidiaries and the cash flows expected to be received. For financial assets that are impaired, the ECL is calculated as the difference between the carrying value of the asset and the present value of estimated future cash flows. Financial assets that are subject to ECL allowances are categorized into three stages:

Category	Description
Stage 1	Performing financial assets that have not experienced a significant increase in credit risk since initial recognition or have low credit risk are categorized into stage 1.
	A 12-month ECL allowance is calculated for stage 1 financial assets. To assess if credit risk has increased significantly, the Corporation and its subsidiaries compare the risk of default at initial recognition to the risk as at the current reporting date.
Stage 2	Performing financial assets that have experienced a significant increase in credit risk since initial recognition are categorized into stage 2.
	A lifetime ECL allowance is calculated for stage 2 financial assets. Financial assets are assessed for a significant increase in credit risk on an individual basis, utilizing the Corporation and its subsidiaries' internal credit risk rating system and the monitoring of timely payments on the assets. Financial assets that have contractual payments more than 30 days past due are generally presumed to have experienced a significant increase in credit risk and are included in stage 2. A financial asset in stage 2 can revert to stage 1 if the credit risk subsequently improves.
Stage 3	Impaired financial assets are categorized into stage 3 and require a lifetime ECL allowance.
	Financial assets are reviewed on an individual basis at the end of each reporting period to determine whether there is any objective evidence of impairment. The Corporation and its subsidiaries consider various factors in the impairment evaluation process, including, but not limited to, the financial condition of the issuer, specific adverse conditions affecting an industry or region, decline in fair value not related to interest rates, bankruptcy or defaults, and delinquency in payments of interest or principal.
	Financial assets are deemed to be impaired when there is no longer reasonable assurance of collection. The fair value of a financial asset is not a definitive indicator of impairment, as it may be significantly influenced by other factors, including the remaining term to maturity and liquidity of the asset; however, market price is taken into consideration when evaluating impairment.

### **Presentation of Expected Credit Losses**

The ECL allowance for financial assets classified as FVOCI is recognized in the statements of comprehensive income and does not reduce the carrying value of the asset. Financial assets classified as amortized cost are presented net of the ECL allowance in the balance sheets.

When there is no expectation of recovery, the Corporation and its subsidiaries will partially or fully write off a financial asset against the related allowance for credit loss. Losses arising from impairment are reclassified from other comprehensive income to net earnings. Financial assets that are written off could still be subject to enforcement activities. In subsequent periods, any recoveries of amounts previously written off are credited to the provision for credit losses and are recognized as net investment income in the statements of earnings.

### **Modified Financial Assets**

The contractual terms of a financial asset may be modified for a number of reasons, including changing market conditions and other factors not related to a current or potential credit deterioration of the borrower. An existing financial asset whose terms have been modified may be derecognized and the renegotiated asset recognized as a new financial asset at fair value in accordance with the Corporation's accounting policies.

If modification does not result in derecognition, the financial asset continues to be subject to the assessment for significant increase in credit risk relative to initial recognition. Expected cash flows arising from the modified contractual terms are considered when calculating the ECL for the modified asset. For loans that were modified while having lifetime ECLs, such loans can revert to having 12-month ECLs if the borrower's financial condition improves.

### **Definition of Default**

The definition of default used in the measurement of ECL is consistent with the definition used for the Corporation and its subsidiaries' internal credit risk management purposes. A financial asset is considered to be in default when the issuer is unlikely to meet its credit obligations in full or when it is 90 days past due. The definition of default may differ across financial assets and considers qualitative factors, such as financial covenants and other indicators of financial distress, as well as quantitative factors, such as non-payment of other obligations by the same issuer. Lifeco uses data from internal and external sources when assessing whether an asset is in default.

### **Securities Lending**

Lifeco engages in securities lending through its securities custodians as lending agents. Loaned securities are not derecognized, and continue to be reported within investments, as Lifeco retains substantial risks and rewards and economic benefits related to the loaned securities.

### TRANSACTION COSTS

Transaction costs related to financial instruments classified as FVPL are expensed as incurred. Transaction costs related to financial instruments classified as FVOCI are included in the value of the instrument at acquisition. Transaction costs for all other classifications of financial instruments are included in the value of the instrument at acquisition and taken into net earnings using the effective interest method for fixed income instruments or when sold for equity instruments.

#### **FEE INCOME AND OTHER REVENUES**

#### Lifeco

Fee income primarily includes fees earned from the management of investment contracts on account of segregated fund policyholders, proprietary mutual fund assets, record keeping, fees earned on administrative-services-only Group health contracts, commissions and fees earned from management services. Fee income is recognized on the transfer of services to customers for the amount that reflects the consideration expected to be received in exchange for those services promised.

Lifeco has sub-advisor arrangements where Lifeco retains the primary obligation with the client. As a result, fee income earned is reported on a gross basis, with the corresponding sub-advisor expense recorded in operating and administrative expenses.

### **IGM Financial**

Wealth management revenue is earned for providing financial planning, investment advisory and related financial services. Revenues from financial advisory fees and investment management and related administration fees are based on the net asset value of investment funds or other assets under advisement and are recognized as services are performed. Distribution revenue associated with insurance and banking products and services is also recognized on an accrual basis while distribution fees derived from investment fund and securities transactions are recognized on a trade-date basis.

Asset management revenue related to investment management advisory and administrative services is based on the net asset value of investment funds and other assets under management and is accrued as services are performed.

Wealth and asset management revenue is included in fee income in the statements of earnings.

### **Other Subsidiaries**

Revenues from contracts with customers are recognized by other subsidiaries when control of the goods or services is transferred to the customer for the amount that reflects the consideration which the subsidiary expects to receive in exchange for the goods or services.

Revenues from electricity sales are recognized when the electricity is delivered at the customer's connection point and there is no unfulfilled obligation that could affect the customer's acceptance of the electricity. Revenues from electricity sales are included in other revenues in the statements of earnings.

Management fee revenues earned by the asset management subsidiaries, which manage assets on behalf of investors, include:

- Revenues from asset managers: Management fees are earned in accordance with contractual arrangements with investment funds based on the committed or invested capital and are accrued as services are performed.
- Revenues from investment management businesses: Management fee revenues are recognized based on daily management services provided to investors as the performance obligation is satisfied.

Carried interest is a performance fee arrangement in which the alternative asset manager receives a percentage of investment returns, generated within an investment fund on carry-eligible capital, based on a contractual formula. Carried interest revenue is recognized when an investment fund's cumulative returns are in excess of preferred returns and when it is highly probable that a significant reversal will not occur.

Management fees and carried interest revenue are included in fee income in the statements of earnings.

### **OWNER-OCCUPIED PROPERTIES AND CAPITAL ASSETS**

Owner-occupied properties and capital assets include right-of-use assets.

Owner-occupied properties and capital assets are carried at cost less accumulated depreciation, disposals and impairments. Capital assets include equipment, renewable power generating assets, furniture and fixtures. Owner-occupied properties and capital assets are depreciated using the straight-line method, over their estimated useful lives, as follows: i) owner-occupied properties (10 to 50 years); and ii) capital assets (3 to 30 years).

Right-of-use assets are depreciated to the earlier of the end of the estimated useful life of the right-of-use asset or the end of the lease term using the straight-line method. Depreciation expense is included within operating and administration expenses.

Depreciation methods, useful lives and residual values are reviewed at least annually and adjusted if necessary. Owner-occupied properties and capital assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

### **LEASES**

At inception of a contract, the Corporation and its subsidiaries assess whether a contract is or contains a lease. The Corporation and its subsidiaries recognize a right-of-use asset and a lease liability at the lease commencement date.

The right-of-use asset is initially measured based on the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentive received. Right-of-use assets are included within owner-occupied properties and capital assets, with the exception of right-of-use assets that meet the definition of investment property, which are presented within investment properties and subject to the Corporation's associated accounting policy.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Corporation's or its subsidiaries' incremental borrowing rate. Generally, the incremental borrowing rate is used. The lease liability is measured at amortized cost using the effective interest method and is included within other liabilities. Interest expense on lease liabilities is included within financing charges.

The Corporation and its subsidiaries do not recognize right-of-use assets and lease liabilities for short-term leases that have a lease term of 12 months or less and leases of low-value assets. The lease payments associated with these leases are recognized as an expense on a straight-line basis over the term within operating and administrative expenses.

Where the Corporation and its subsidiaries are the lessor under an operating lease for its investment property, the assets subject to the lease arrangement are presented within the balance sheets. Income from these leases is recognized in the statements of earnings on a straight-line basis over the lease term.

Leases that transfer substantially all the risks and rewards of ownership to the lessee are classified as finance leases. Where the Corporation and its subsidiaries are the lessor under a finance lease, the investment is recognized as a receivable at an amount equal to the net investment in the lease, which is the present value of the minimum lease payments due from the lessee presented within the balance sheets. Payments received from the lessee are apportioned between the recognition of finance lease income and the reduction of the finance lease receivable. Income from the finance lease is recognized in the statements of earnings at a constant periodic rate of return on net investment in the finance lease.

#### **OTHER ASSETS**

Other assets include accounts receivable and interest receivable, client funds on deposit, trading account assets, deferred acquisition costs, deferred selling commissions, prepaid expenses, and other miscellaneous assets which are measured at amortized cost.

Trading account assets consist of investments in sponsored funds, open-ended investment companies and sponsored unit trusts, which are carried at fair value based on the net asset value of these funds.

Client funds on deposit represent cash balances held in client accounts deposited primarily at Canadian financial institutions.

### **Deferred Acquisition Costs**

Deferred acquisition costs related to investment contracts and service contracts are recognized as assets if the costs are incremental and incurred due to the contract being issued. Deferred acquisition costs are amortized on a straight-line basis over the term of the contract, not exceeding 20 years.

### **Deferred Selling Commissions**

Commissions are paid on investment product sales where a fee is either received directly from the client or is received directly from the investment fund

Commissions paid on investment product sales where fees are earned from a client are capitalized and amortized over their estimated useful lives, not exceeding a period of seven years. The Corporation regularly reviews the carrying value of deferred selling commissions with respect to any events or circumstances that indicate impairment. Among the tests performed to assess recoverability is the comparison of the future economic benefits derived from the deferred selling commission asset in relation to its carrying value.

All other commissions paid on investment product sales are expensed as incurred

### **ASSETS AND LIABILITIES HELD FOR SALE** AND DISCONTINUED OPERATIONS

Disposal groups are classified as held for sale when it has been determined that the carrying amount will be recovered through a sale transaction rather than continuing use. The disposal group is measured at the lower of its carrying amount and fair value less cost to sell. Individual assets and liabilities in a disposal group not subject to these measurement requirements include financial assets, investment properties and insurance contract liabilities. These assets and liabilities are measured in accordance with the relevant accounting policies described for those assets and liabilities included in this note before the disposal group as a whole is measured at the lower of its carrying amount and fair value less cost to sell. Any impairment loss for the disposal group is recognized as a reduction to the carrying amount for the portion of the disposal group under the measurement requirements for IFRS 5, Non-current Assets Held for Sale and Discontinued Operations.

Disposal group assets and liabilities classified as held for sale are presented separately on the balance sheets. Gains and losses from disposal groups held for sale are presented separately in the statement of earnings.

A disposal group qualifies as a discontinued operation if it is a component of an entity for which operations and cash flows can be clearly distinguished from the rest of the corporation, that either has been disposed of, or is classified as held for sale, and:

- Represents a separate major line of business or geographical area of
- Is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations; or
- Is a subsidiary acquired exclusively with a view to resale.

Classification as a discontinued operation occurs at the earlier of disposal and when the operation meets the criteria to be classified as held for sale.

Discontinued operations are excluded from the results of continuing operations and are presented as a single amount in net earnings (loss) from discontinued operations in the statements of earnings and the comparative statements of earnings is represented as if the operation had been discontinued from the beginning of the comparative year.

### **BUSINESS COMBINATIONS, GOODWILL** AND INTANGIBLE ASSETS

Business combinations are accounted for using the acquisition method. Goodwill represents the excess of purchase consideration over the fair value of net assets acquired. Following initial recognition, goodwill is measured at cost less any accumulated impairment losses.

Intangible assets comprise finite life and indefinite life intangible assets. Finite life intangible assets include the value of technology and software, certain customer contracts and power purchase agreements. Intangible assets with finite lives are amortized on a straight-line basis over their estimated useful lives as follows: i) technology and software (3 to 10 years); ii) customer contract-related (7 to 30 years); and iii) power purchase agreements (20 years).

Indefinite life intangible assets include brands, trademarks and trade names, certain customer contracts, mutual fund management contracts and the shareholders' portion of acquired future participating account profit. Amounts are classified as indefinite life intangible assets based on an analysis of all the relevant factors, and when there is no foreseeable limit to the period over which the asset is expected to generate net cash inflows. The identification of indefinite life intangible assets is made by reference to relevant factors such as product life cycles, potential obsolescence, industry stability and competitive position. Following initial recognition, indefinite life intangible assets are measured at cost less accumulated impairment losses.

### **Impairment Testing**

Goodwill and indefinite life intangible assets, including those resulting from an acquisition during the year, are tested for impairment annually or more frequently if events indicate that impairment may have occurred. Indefinite life intangible assets that were previously impaired are reviewed at each reporting date for evidence of reversal.

Goodwill and indefinite life intangible assets have been allocated to cash generating units or to groups of cash generating units (CGUs), representing the lowest level that the assets are monitored for internal reporting purposes. Goodwill and indefinite life intangible assets are tested for impairment by comparing the carrying value of the CGUs to the recoverable amount of the CGUs to which the goodwill and indefinite life intangible assets have been allocated.

An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of the asset's fair value less cost of disposal or value in use, which is calculated using the present value of the estimated future cash flows expected to be generated.

Finite life intangible assets are reviewed at least annually to determine if there are indicators of impairment and the amortization period and method are reviewed and adjusted if necessary. If indicators of impairment have been identified, a test for impairment is performed and impairment is recognized as necessary.

### **SEGREGATED FUNDS**

Segregated fund assets and liabilities arise from contracts where all financial risks associated with the related assets are borne by policyholders and are presented separately in the balance sheets. The assets and liabilities are set equal to the fair value of the underlying asset portfolio. Segregated fund contacts are classified as insurance contracts or investment contracts

following the classification criteria described in the accounting policy for insurance contracts, investment contracts and reinsurance contracts held. Investment income and changes in fair value of the segregated fund assets are offset by corresponding changes in the segregated fund liabilities. Guarantees on the segregated fund products are accounted for within insurance contract liabilities on the balance sheets.

#### INSURANCE CONTRACTS, INVESTMENT CONTRACTS AND REINSURANCE CONTRACTS HELD

#### **Contract Classification**

### **Insurance Contracts**

Under IFRS 17, insurance contracts are identified as arrangements where Lifeco accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder or beneficiary of the contract for specified uncertain future events that adversely affect the policyholder and whose amount and timing is unknown.

Lifeco determines whether a contract contains significant insurance risk by assessing if an insured event could cause Lifeco to pay to the policyholder  $additional \, amounts \, that \, are \, significant \, in \, any \, single \, scenario \, with \, commercial \,$ substance, even if the insured event is extremely unlikely or the expected present value of the contingent cash flows is a small proportion of the expected present value of the remaining cash flows from the insurance contract. In making this assessment, Lifeco considers all its substantive rights and obligations, whether they arise from contract, law or regulation.

When Lifeco issues insurance contracts to compensate another entity for claims arising from one or more insurance contracts issued by that other entity, the associated contracts are reinsurance contracts issued, which is part of insurance contracts issued.

### **Investment Contracts**

In the absence of significant insurance risk, Lifeco classifies contracts as investment contracts or service contracts. Investment contracts with discretionary participating features are accounted for in accordance with IFRS 17 and investment contracts without discretionary participating features are accounted for in accordance with IFRS 9. Lifeco has not classified any contracts as investment contracts with discretionary participating features.

Investment contracts may be reclassified as insurance contracts after inception if insurance risk becomes significant. A contract that is classified as an insurance contract at contract inception remains as such until all rights and obligations under the contract are extinguished or expire. Investment contracts are contracts that carry financial risk, which is the risk of a possible future change in one or more of the following: interest rate, commodity price, foreign exchange rate, or credit rating. Refer to Note 24 for a discussion of Lifeco's risk management.

Investment contracts are measured at FVPL in order to eliminate or significantly reduce an accounting mismatch that would otherwise arise from measuring the assets that back the contract on different bases.

### **Reinsurance Contracts Held**

Lifeco enters into arrangements to transfer insurance risk, along with the respective premiums, to one or more reinsurers that will share the risks. To the extent that assuming reinsurers are unable to meet their obligations, Lifeco remains liable to its policyholders for the portion reinsured. Contracts of this nature are defined as reinsurance contracts held.

### **Separating Components from Insurance** and Reinsurance Contracts

At inception, the following components from an insurance or reinsurance contract held are separated and accounted for as if they were standalone financial instruments:

- Embedded derivatives: derivatives embedded in the contract which have economic characteristics and risks that are not closely related to those of the host contract, and which have terms that would not meet the definition of an insurance or reinsurance contract held as a standalone instrument: and
- Distinct investment components: investment components that are not highly interrelated with the insurance components and for which contracts with equivalent terms are sold, or could be sold, separately in the same market or the same jurisdiction.

After separating any financial instrument components, Lifeco also separates any promises to transfer distinct goods or non-insurance services to policyholders and accounts for them as separate contracts with customers in accordance with IFRS 15, Revenue from Contracts with Customers. A good or service is distinct if the policyholder can benefit from it either on its own or with other resources that are readily available to the policyholder. A good or service is not distinct and is accounted for together with the insurance component if the cash flows and risks associated with the good or service are highly interrelated with the cash flows and risks associated with the insurance component, and Lifeco provides a significant service of integrating the good or service with the insurance component.

### **Level of Aggregation**

The level of aggregation for insurance contracts issued is determined by dividing the business written into portfolios. Portfolios comprise groups of contracts with similar risks which are managed together. Lifeco has defined portfolios of insurance contracts issued based on its product lines. Portfolios are further disaggregated into groups of contracts that are issued within an annual period (typically a financial year) and are further divided into: onerous contracts, contracts that have no significant possibility of becoming onerous subsequently, and all other profitable contracts. An insurance contract is onerous if, at the date of initial recognition, the estimated fulfillment cash flow expectations determined on a probability-weighted basis is a net outflow. Lifeco's evaluation of whether contracts are onerous is based on reasonable and supportable information. Lifeco has not identified any groups of insurance contracts that have no significant possibility of becoming onerous subsequently.

In determining groups of contracts, Lifeco has elected to include in the same group contracts where its ability to set prices or levels of benefits for policyholders with different characteristics is constrained by regulation. Contracts are aggregated into groups once they have been initially recognized.

Lifeco has defined portfolios of reinsurance contracts held based on the portfolios of the underlying insurance contracts issued. Groups of reinsurance contracts held that are entered into within an annual period (typically a financial year) are divided based on whether they are in a net gain or net loss position at initial recognition.

Some reinsurance contracts held provide cover for underlying contracts that are included in different groups. However, these contracts' legal form of a single contract reflects the substance of Lifeco's contractual rights and obligations, considering that the different remaining coverages lapse together and are not sold separately. As a result, the reinsurance contract held is not separated into multiple insurance components that relate to different underlying groups.

### **Initial Recognition**

A group of insurance contracts that it had issued is recognized from the earliest of:

- The beginning of the coverage period of the group of contracts;
- The date when the first payment from a policyholder in the group becomes due or when the first payment is received if there is no due date: and
- For a group of onerous contracts, when the group becomes onerous if facts and circumstances indicate there is such a group.

A group of reinsurance contracts held is recognized on the following date:

- Reinsurance contracts held initiated by Lifeco that provide proportionate coverage: the date on which any underlying insurance contract is initially recognized;
- Other reinsurance contracts held initiated by Lifeco: the beginning of the coverage period of the group of reinsurance contracts. However, if Lifeco recognizes an onerous group of underlying insurance contracts on an earlier date and the related reinsurance contract held was entered into before that earlier date, then the group of reinsurance contracts held is recognized on that earlier date; and
- Reinsurance contracts held that are acquired by Lifeco: the date of acquisition.

### **Contract Boundaries**

The measurement of a group of insurance and reinsurance contracts held includes all the future cash flows within the boundary of each contract in the group. Cash flows are within the boundary of a contract if they arise from substantive rights and obligations that exist during the reporting period in which Lifeco can compel the policyholder to pay the premiums (or is compelled to pay amounts to a reinsurer), or in which Lifeco has a substantive obligation to provide the policyholder with services (or receive services from a reinsurer). A substantive obligation to provide services ends when:

- Lifeco has the practical ability to reassess the risks of the particular policyholder and, as a result, can set a price or level of benefits that fully reflects those risks, or
- Both the following criteria are satisfied:
  - Lifeco has the practical ability to reassess the risks of the portfolio of insurance contracts that contain the contract and, as a result, can set a price or level of benefits that fully reflects the risk of that portfolio; and
  - The pricing of the premiums for coverage up to the date when the risks are reassessed does not take into account the risks that relate to periods after the reassessment date.

For reinsurance contracts held, a substantive obligation to receive services ends when the reinsurer has the practical ability to reassess the risk transferred to it and, as a result, can set a price or level of benefits that fully reflects those risks, or the reinsurer has the substantive right to terminate the coverage.

For insurance contracts with renewal periods, Lifeco assesses whether premiums and related cash flows that arise from the renewed contract are within the contract boundary. The pricing of renewals is established by Lifeco after considering the risks and terms of coverage for the policyholder, with reference to the pricing of contracts with equivalent risks and terms on the renewal dates. Lifeco reassesses the contract boundary of each group at the end of each reporting period.

Liabilities or assets relating to expected premiums or claims outside the boundary of the insurance contract are not recognized. Such amounts relate to future insurance contracts.

### **Measurement of Insurance Contracts**

There are three measurement models provided by IFRS 17 to measure insurance contracts:

- The General Measurement Model;
- The Variable Fee Approach; and
- The Premium Allocation Approach.

### **General Measurement Model (GMM)**

The model is applied to Lifeco's medium- to long-term insurance products, such as individual protection, payout annuities, and longevity swaps.

### **Initial Measurement**

On initial recognition, a group of insurance contracts is measured as the total of the fulfillment cash flows and the CSM.

#### **Fulfillment Cash Flows**

Fulfillment cash flows comprise probability-weighted estimates of future cash flows, discounted to reflect the time value of money and the associated financial risks, plus a risk adjustment for non-financial risk.

Lifeco estimates future contractual cash flows within the contracts' boundary by considering evidence from current and past conditions, as well as possible future conditions, to reflect market and non-market variables impacting the valuation of cash flows. The estimates of these cash flows are based on probability-weighted expected values that reflect the average of a full range of possible outcomes and include an explicit risk adjustment for non-financial risk. The risk adjustment is the compensation Lifeco receives in fulfilling an insurance contract that arises from uncertainties surrounding the amount and timing of cash flows for non-financial risks. The non-financial risk assumptions are mortality, longevity, morbidity, lapse, and expense. Estimates and assumptions are reviewed periodically for appropriateness in reflecting current, past, and future conditions.

When estimating fulfillment cash flows, Lifeco includes all cash flows that are within the contract boundary including:

- Premiums and related cash flows;
- Claims and benefits, including reported claims not yet paid, incurred claims not yet reported and expected future claims;
- Premium and other transaction-based taxes and cash flows from loans to policyholders;
- Insurance acquisition cash flows which are allocated to groups of contracts on a systematic and rational basis;
- Other fixed and variable expenses directly attributable to the fulfillment of insurance contracts;
- Investment expenses incurred in investment activities related to underlying items such as universal life funds and segregated fund account balances; and
- The impact of funds withheld for reinsurance contracts issued to manage credit risk.

### **Contractual Service Margin**

The CSM of a group of insurance contracts represents the unearned profit that Lifeco expects to recognize in the future as it provides services under those contracts.

On initial recognition of a group of insurance contracts, if the total of the fulfillment cash flows, any derecognized assets for insurance acquisition cash flows and any cash flows arising at that date is a net inflow, the group of contracts is non-onerous. In this case, the CSM is measured as the equal and opposite amount of the net inflow, which results in no net income or expenses arising on initial recognition.

#### **Discount Rates**

Lifeco measures the time value of money using discount rates that are consistent with observable market prices and reflect the liquidity characteristics of the insurance contracts. They exclude the effect of factors that influence such observable market prices but do not affect the future cash flows of the insurance contracts (e.g., credit risk).

Lifeco applies the top-down approach for insurance contract liabilities with backing assets. Under this approach, discount rates are estimated by starting from the yield curve implied in a reference portfolio of assets that closely reflects the duration, currency, and liquidity characteristics of the insurance cash flows, and then excluding the effects of risks (e.g., credit risk) present in the cash flows from the financial instruments that are part of the reference portfolio, but not in the insurance contract cash flows. The allowance for credit risk in the discount rate varies depending on the credit rating, sector and term of the assets reflected in the discount rate. The allowance is estimated based on historic credit experience and prevailing market conditions. For example, if there is a significant widening of market credit spreads, an additional allowance for credit risk to reduce the discount rate may be required to reflect prevailing market conditions. Lifeco uses the fixed income assets supporting the insurance contract liabilities as the reference portfolio to determine the discount rates in the observable period, while the discount rates in the unobservable period are based on an ultimate investment rate. In situations where the fixed income assets supporting the insurance contract liabilities do not appropriately reflect the illiquidity characteristics of the liability, an additional adjustment is made to the discount rate.

In cases where there are no backing assets, Lifeco applies the bottom-up approach to set the discount rate. This approach uses a risk-free rate, plus a spread to reflect the liquidity characteristics of the liability. Risk-free rates are determined by reference to highly liquid government securities in the currency of the insurance contract liability, and the spread is derived from an external benchmark.

### **Risk Adjustment**

The risk adjustment for non-financial risk represents the compensation that Lifeco requires for bearing uncertainty in the amount and timing of insurance contract cash flows due to non-financial risk. Non-financial risks are insurance risks such as life mortality, annuity mortality and morbidity, and other risks such as expense and lapse. The risk adjustment is calculated by applying a margin to non-financial assumptions and discounting the resulting margin cash flows at the same discount rates as the best estimate cash flows. The margins applied reflect diversification benefits across all non-financial risks. Lifeco's target range for the confidence level of the risk adjustment is between the 85th and 90th percentile, and the risk adjustment is currently within the target range. The confidence level is determined on a net-of-reinsurance basis.

#### **Insurance Acquisition Cash Flows**

Insurance acquisition cash flows arise from selling and underwriting activities required to initiate a group of contracts.

Any assets or liabilities for insurance acquisition cash flows recognized before the corresponding insurance contracts are recognized and included in the carrying amount of the related groups of insurance contracts issued. Judgments are applied by management of Lifeco to determine which costs are directly attributable to the issuance of a group of contracts and the portion of those costs that are allocated to groups of contracts arising from expected renewals.

The asset for insurance acquisition cash flows is tested for impairment annually or more frequently if facts and circumstances indicate that impairment may have occurred. In testing for impairment, the carrying value of the asset is compared to the expected net cash inflow for the related group of insurance contracts.

Additionally, if a portion of the asset for insurance acquisition cash flows has been allocated to future renewals of the related group of contracts, the carrying value of the asset is compared to the expected net cash inflow for those expected renewals. If the carrying value exceeds the expected net cash inflows described above, a loss is recognized in the insurance service result. In the event that facts and circumstances indicate the asset for insurance acquisition cash flows is no longer impaired, the impairment loss, or a portion thereof, is reversed.

#### **Subsequent Measurement**

The carrying amount of a group of insurance contracts at each reporting date is the sum of the liability for remaining coverage and the liability for incurred claims. The liability for remaining coverage comprises the fulfillment cash flows that relate to services that will be provided under the contracts in future periods and any remaining CSM at that date. The liability for incurred claims comprises the fulfillment cash flows for incurred claims and expenses that have not yet been paid, including claims that have been incurred but not yet reported.

The fulfillment cash flows for groups of insurance contracts are measured at the reporting date using current estimates of future cash flows, current discount rates and current estimates of risk adjustment for non-financial risk.

For a group of insurance contracts, the carrying amount of the CSM of the group at the end of the reporting period equals the carrying amount at the start of the reporting period, adjusted for:

- The CSM of any new contracts that are added to the group in the period;
- Interest accreted on the carrying amount of the CSM during the period, measured at the discount rates on nominal cash flows that do not vary based on the returns on any underlying items determined on initial recognition;
- The changes in fulfillment cash flows that relate to future services (measured using initial recognition discount rates), except to the extent that:
  - Any increases in the fulfillment cash flows exceed the carrying amount
    of the CSM, in which case the excess is recognized as a loss in the
    statements of earnings and creates a loss component; or
  - Any decreases in the fulfillment cash flows are allocated to the loss component, reversing losses previously recognized in the statements of earnings;
- The effect of any foreign currency exchange differences on the CSM; and
- The amount recognized as insurance revenue because of the services provided in the period.

The changes in fulfillment cash flows relating to future services that adjust the CSM comprise:

- Experience adjustments arising from premium and premium-related cash flows received in the period that relate to future services;
- Changes in both estimates of the present value of future cash flows and risk adjustment in the liability for remaining coverage, measured at the discount rates determined on initial recognition, except for those that relate to the effects of the time value of money and financial risk changes; and
- Differences between any investment components not separated from the contract expected to become payable in the period (after allowing for financial experience variance) and the actual investment component that becomes payable in the period, measured at the discount rates determined on initial recognition.

Changes in expected future discretionary cash flows are regarded as an assumption relating to future services and accordingly adjust the CSM.

Changes in fulfillment cash flows that relate to current or past service are recognized in the statements of earnings as part of the insurance service result. Changes that relate to the effects of the time value of money and financial risk are recognized in insurance finance income or expenses.

### Variable Fee Approach (VFA)

This model is applied to Lifeco's contracts with direct participating features such as participating insurance and segregated fund business with insurance guarantees, where an investment return is provided to the policyholder based on a defined pool of items (e.g., a portfolio of assets).

### Recognition

An insurance contract is recognized under the VFA if it meets all of the following conditions at initial recognition:

- The policyholder participates in a share of a clearly identified pool of underlying items;
- Lifeco expects to pay the policyholder an amount equal to a substantial share of the returns from the underlying items; and
- The substantial proportion of the cash flows Lifeco expects to pay to the policyholder is expected to vary with cash flows from the underlying items.

Lifeco performs the test for VFA qualification at initial recognition.

### **Initial Measurement**

Similar to the GMM, the VFA initially measures the insurance contract liabilities as the fulfillment cash flows plus CSM.

### **Subsequent Measurement**

For a group of insurance contracts applying the VFA, the carrying amount of the CSM of the group at the end of the reporting period equals the carrying amount at the beginning of the reporting period adjusted for the following:

- The effect of any new contracts added to the group;
- Lifeco's share of the change in the fair value of the underlying items, except to the extent that:
  - Lifeco has a previously documented risk management objective and strategy for using derivatives to mitigate financial risk arising from the insurance contracts, as it does for the insured assets contracts;
  - Lifeco's share of a decrease in the fair value of the underlying items exceeds the carrying amount of the CSM, giving rise to a loss; or
  - Lifeco's share of an increase in the fair value of the underlying items reverses the amount previously recognized as a loss;

- The changes in fulfillment cash flows, relating to future service, except to the extent that:
  - Lifeco has a previously documented risk management objective and strategy for using derivatives to mitigate financial risk arising from the insurance contracts, as it does for insured assets contracts;
  - Such increases in the fulfillment cash flows exceed the carrying amount of the CSM, giving rise to a loss; or
  - Such decreases in the fulfillment cash flows are allocated to the loss component of the liability for remaining coverage;
- The effect of any foreign currency exchange differences on the CSM; and
- The amount recognized as insurance revenue because of the services provided in the period.

### **Risk Mitigation**

Lifeco mitigates the financial risks created by guarantees embedded in some of its insurance contracts with direct participation features through the use of derivatives and reinsurance contracts held. The derivatives are in the scope of IFRS 9 with changes in their fair value reflected in the statements of earnings. In applying risk mitigation, the financial impact on the guarantees embedded in these direct participating contracts does not adjust the CSM and is also reflected in the statements of earnings.

### Premium Allocation Approach (PAA)

This model is applied to Lifeco's short-term insurance products, such as group life and health.

### Recognition

#### CONTRACTS WITH COVERAGE PERIODS OF ONE YEAR OR LESS

The PAA is applied to measure the liability for remaining coverage of insurance contracts with coverage periods of one year or less.

### CONTRACTS WITH COVERAGE PERIODS OF MORE THAN ONE YEAR

The PAA is applied to contracts with coverage periods longer than one year that are relatively stable and have low variability in fulfillment cash flows. The low variability in fulfillment cash flows indicates there is no material difference in the liability for remaining coverage measured under the PAA as compared to the GMM. Generally, this applies to products with rate guarantees between 2 and 5 years.

New groups of insurance contracts are assessed to determine whether they can be measured using the PAA at initial recognition.

The eligibility test for the PAA model will not be subsequently performed after initial recognition unless there are substantial changes to the terms of the groups of insurance contracts.

### Measurement

### INITIAL MEASUREMENT OF THE LIABILITY FOR REMAINING COVERAGE

On initial recognition, the liability for remaining coverage is initially measured as the premiums received in the period minus any insurance acquisition cash flows not expensed, plus or minus any amount caused by the derecognition of an acquisition cash flow asset or liability which represents any acquisition costs that were paid before the contracts were recognized.

Insurance acquisition costs are included as fulfillment cash flows of the liability and are allocated over the contract boundary on a straight-line basis. For contracts with expected future renewals, a portion of the acquisition costs is capitalized as an asset and deferred until the future contract renewals are recognized.

The fulfillment cash flows of contracts with coverage periods of more than one year are discounted to reflect the impact of financial risk on the contract. The discount rates used reflect the characteristics of the contract cash flows. For contracts where premiums are received within one year of the coverage period, Lifeco has elected not to adjust the liability for the time value of money.

#### SUBSEQUENT MEASUREMENT

At the end of each reporting period, the liability for remaining coverage for contracts under the PAA is measured as the carrying amount of the liability for remaining coverage at the beginning of the period, adjusted for the following to:

- Add the premiums received in the period;
- Deduct any insurance acquisition cash flows during the period not directly expensed;
- Add the amortization of acquisition cash flows, plus any adjustments to a financing component;
- Deduct the amount recognized as insurance revenue for the coverage provided in the period; and
- Deduct any investment components paid or transferred to the liability for incurred claims.

If circumstances indicate that a contract under the PAA model has become onerous, a loss is immediately recognized in the statements of earnings, and a separate component of the liability for remaining coverage is created to record this loss component. The loss is measured as the difference between the fulfillment cash flows that relate to the remaining coverage of the group and the current carrying amount of the liability for remaining coverage using the measurement described above.

The liability for incurred claims is measured under the same approach as the GMM, which is the fulfillment cash flows related to incurred claims. When claims are expected to be settled less than one year after being incurred, Lifeco has elected not to discount the liability for incurred claims.

### **Measurement of Reinsurance Contracts Held**

### **General Measurement Model**

The accounting policies used to measure a group of insurance contracts under the GMM apply to the measurement of a group of reinsurance contracts held, with the following modifications:

- The carrying amount of a group of reinsurance contracts held at each reporting date is the sum of the remaining coverage component and the incurred claims component. The remaining coverage component comprises:
  - The fulfillment cash flows that relate to services that will be received under the contracts in future periods; and
  - Any remaining CSM at that date.

Lifeco measures the estimates of the present value of future cash flows using assumptions that are consistent with those used to measure the estimates of the present value of future cash flows for the underlying insurance contracts, with an adjustment for any risk of non-performance by the reinsurer. The effect of the non-performance risk of the reinsurer is assessed at each reporting date and the effect of changes in the non-performance risk is recognized in the statements of earnings.

The risk adjustment for non-financial risk is the amount of the risk transferred by Lifeco to the reinsurer.

On initial recognition, the CSM of a group of reinsurance contracts held represents a net cost or net gain on purchasing reinsurance. It is measured as the equal and opposite amount of the total of the fulfillment cash flows, any derecognized assets for cash flows occurring before the recognition of the group, any cash flows arising at that date and any income recognized in the statements of earnings because of onerous underlying contracts recognized at that date. However, if any net cost on purchasing reinsurance coverage relates to insured events that occurred before the purchase of the group, then the cost is immediately recognized in the statements of earnings as an expense.

Lifeco adjusts the carrying amount of the CSM of a group of reinsurance contracts held at the end of a reporting period to reflect changes in the fulfillment cash flows applying the same approach as for insurance contracts issued, except when the underlying contract is onerous and the change in the fulfillment cash flows for underlying insurance contracts is recognized in profit or loss by adjusting the loss component. The respective changes in reinsurance contracts held are also recognized in profit and loss (adjusting the loss recovery component).

Funds withheld under reinsurance contracts held to manage credit risk are included in the carrying amount of the reinsurance contracts held asset.

### **Premium Allocation Approach**

Lifeco holds reinsurance contracts with the direct insurance contracts it issues. The reinsurance contracts held that are eligible for the PAA and have underlying direct contracts measured under the PAA are also classified and measured under the PAA.

### **Onerous Underlying Insurance Contracts**

Lifeco adjusts the CSM of the group to which a reinsurance contract held belongs and as a result recognizes income when it recognizes a loss on initial recognition of onerous underlying contracts, if the reinsurance contract held is entered into before or at the same time as the onerous underlying contracts are recognized. The adjustment to the CSM is determined by multiplying:

- The amount of the loss that relates to the underlying contracts; and
- The percentage of claims on the underlying contracts that Lifeco expects to recover from the reinsurance contracts held.

For reinsurance contracts held that are acquired by Lifeco in a transfer of contracts or a business combination covering onerous underlying contracts, the adjustment to the CSM is determined by multiplying:

- The amount of the loss component that relates to the underlying contracts at the date of acquisition; and
- The percentage of claims on the underlying contracts that Lifeco expects at the date of acquisition to recover from the reinsurance contracts held.

A loss-recovery component is created or adjusted for the group of reinsurance contracts held to depict the adjustment to the CSM, which determines the amounts that are subsequently presented in the statements of earnings as reversals of recoveries of losses from the reinsurance contracts held and are excluded from the allocation of reinsurance premiums paid in the net expense from reinsurance contracts held.

#### **Measurement of Investment Contracts**

Investment contracts are recognized when Lifeco becomes a party to the contractual provisions of the contract. At recognition, Lifeco measures an investment contract at its fair value. Transaction costs that are incremental and directly attributable to the acquisition or issue of the investment contract are expensed as incurred.

When the fair value of the investment contract differs from the transaction price on initial recognition, Lifeco recognizes the difference as follows:

- When the fair value is evidenced by a quoted price in an active market for an identical asset or liability (i.e., a Level 1 input) or based on a valuation technique that uses only data from observable markets, the difference is recognized as a gain or loss.
- In all other cases, the difference is deferred, and the timing of recognition of deferred day one profit or loss is determined individually. It is either amortized over the life of the instrument, deferred until the instrument's fair value can be determined using market observable inputs or realized through settlement.

Investment contracts are subsequently measured at FVPL where the fair value is set to the higher of the market value of the assets supporting the liability balance and the result of discounting risk-adjusted cash flows rates derived from a reference portfolio or stochastic modelling. Lifeco's main valuation techniques incorporate all factors that market participants would consider and make maximum use of observable market data.

### **Coverage Units**

#### **Amortization of the Contractual Service Margin**

The CSM is a component of the group of insurance contracts that represents the unearned profit Lifeco will recognize as it provides services in the future. An amount of the CSM for a group of insurance contracts is recognized in the statements of earnings as insurance revenue in each period to reflect the services provided under the group of insurance contracts in that period. The amount that is recognized in the statements of earnings for the current period is determined by identifying the coverage units in the group, allocating the CSM at the end of the period to each coverage unit provided in the current period and expected to be provided in the future periods.

The number of coverage units in a group is the quantity of coverage provided by the contracts in the group, which is determined by considering the quantity of the benefits provided and the expected coverage duration.

For reinsurance contracts issued, the number of coverage units in a group reflects the expected pattern of underwriting of the underlying contracts because the level of service provided depends on the number of underlying contracts in force.

For reinsurance contracts held, the CSM amortization is similar to the reinsurance contracts issued and reflects the expected pattern of underwriting of the underlying contracts because the level of service provided depends on the number of underlying contracts in force.

### **Insurance Revenue**

Insurance revenue depicts the provision of services arising from a group of insurance contracts at an amount that reflects the consideration to which Lifeco expects to be entitled in exchange for those services. Insurance revenue from a group of insurance contracts is therefore the relevant portion for the period of the total consideration for the contracts (i.e., the amount of premiums paid to Lifeco adjusted for the financing effect (the time value of money) and excluding any investment components).

### **Insurance Finance Income or Expenses**

Insurance finance income or expenses comprises the change in the carrying amount of the group of insurance contracts arising from:

- The effect of the time value of money and changes in the time value of money; and
- The effect of financial risk and changes in financial risk.

The Corporation has elected to recognize insurance finance income or expenses in the statements of earnings.

### **Net Income or Expense from Reinsurance Contracts Held**

The Corporation presents separately in the statements of earnings the amounts expected to be recovered from reinsurers, and an allocation of the reinsurance premiums paid. Lifeco considers reinsurance cash flows that are contingent on claims on the underlying contracts as part of the claims that are expected to be reimbursed under the reinsurance contract held, and excludes investment components and commissions from an allocation of reinsurance premiums presented in the statements of earnings. Amounts relating to the recovery of losses relating to reinsurance of onerous direct contracts are included as amounts recoverable from the reinsurer.

### **Contract Modifications and Derecognition**

#### **Contract Modifications**

When the terms of insurance contracts are modified, Lifeco assesses whether the modification is substantial enough to lead to the derecognition of the original contract and recognition of a new modified contract as if it was entered for the first time. If the contract modification does not lead to a re-recognition of the contract, then the effect of the modification is treated as a change in the estimates of fulfillment cash flows which is recorded as an experience adjustment to the existing contract.

### **Derecognition of Contracts**

A contract is derecognized when it is extinguished, which is when the specified obligations in the contract expire or are discharged or cancelled.

When an insurance contract not accounted for under the PAA is derecognized from within a group of insurance contracts:

- The fulfillment cash flows allocated to the group are adjusted to eliminate those that relate to the rights and obligations derecognized;
- The CSM of the group is adjusted for the change in the fulfillment cash flows, except where such changes are allocated to a loss component; and
- The number of coverage units for the expected remaining coverage is adjusted to reflect the coverage units derecognized from the group.

If a contract is derecognized because it is transferred to a third party, then the CSM is also adjusted for the premium charged by the third party, unless the group is onerous.

When an insurance contract accounted for under the PAA is derecognized, adjustments to the fulfillment cash flows to remove related rights and obligations and account for the effect of the derecognition result in the following amounts being charged immediately to the statements of earnings:

- If the contract is extinguished: Any net difference between the derecognized part of the liability for remaining coverage of the original contract and any other cash flows arising from extinguishment; and
- If the contract is transferred to the third party: Any difference between the derecognized part of the liability for remaining coverage of the original contract and the premium charged by the third party.

#### **DERECOGNITION OF SECURITIZED MORTGAGES**

IGM enters into transactions where it transfers financial assets recognized on its balance sheets. The determination of whether the financial assets are derecognized is based on the extent to which the risks and rewards of ownership are transferred.

If substantially all of the risks and rewards of a financial asset are not retained, IGM derecognizes the financial asset. The gains or losses and the servicing fee revenue for financial assets that are derecognized are reported in net investment income in the statements of earnings.

If all or substantially all risks and rewards are retained, the financial assets are not derecognized and the transactions are accounted for as secured financing transactions.

### **DEBENTURES AND OTHER DEBT INSTRUMENTS**

Debentures and other debt instruments, including capital trust debentures, are initially recorded on the balance sheets at fair value and subsequently carried at amortized cost using the effective interest method with amortization expense recorded in financing charges in the statements of earnings. These liabilities are derecognized when the obligation is expired, cancelled or redeemed.

#### **OTHER LIABILITIES**

Other liabilities include accounts payable, bank overdraft, dividends and interest payable, lease liabilities, deferred income reserves, deposits and certificates and other miscellaneous liabilities which are measured at amortized cost. Deferred income reserves related to investment contracts are amortized on a straight-line basis to recognize the initial policy fees over the policy term, not exceeding 20 years.

Provisions are recognized within other liabilities when the Corporation or its subsidiaries have a present obligation, either legal or constructive, as a result of a past event, and it is probable that an outflow of economic resources will be required to settle the obligation and a reliable estimate can be made of the amount. Provisions are measured based on management of the Corporation and of its subsidiaries' best estimate at the balance sheet date. The Corporation recognizes a provision for restructuring when a detailed formal plan for the restructuring has been established and the plan has raised a valid expectation in those affected that the restructuring will occur.

Limited-life fund units represent the interest held by third parties in funds consolidated by the Corporation. These fund units have a defined maximum fixed life where the Corporation has an obligation to distribute the residual interests of the fund to fund partners based on their proportionate share of the fund's equity in the form of cash or other financial assets at the end of the fund's life. Redeemable fund units represent interests held by third parties in funds consolidated by the Corporation that have a redemption feature that requires the fund to deliver cash or other financial assets to the holders of the units upon receiving a redemption notice. Limited-life funds and redeemable fund units are classified as financial liabilities and recorded at fair value. Changes in the value are recorded in operating and administrative expenses in the statements of earnings in the period of the change.

# PENSION PLANS AND OTHER POST-EMPLOYMENT BENEFITS

The Corporation and its subsidiaries maintain funded defined benefit pension plans for eligible employees and advisors, unfunded supplementary employee retirement plans (SERP) for eligible employees, and unfunded post-employment health, dental and life insurance benefits to eligible employees, advisors and their dependants. The Corporation and its subsidiaries also maintain defined contribution pension plans for eligible employees and advisors.

The defined benefit pension plans provide pensions based on length of service and final average earnings. Expenses for defined benefit plans are actuarially determined using the projected unit credit method prorated on service, based upon management of the Corporation and of its subsidiaries' assumptions about discount rates, compensation increases, retirement ages of employees, mortality and expected health care costs. Any changes in these assumptions will impact the carrying amount of the pension benefit asset (liability). The Corporation and its subsidiaries' accrued benefit asset (liability) in respect to defined benefit plans is calculated separately for each plan by discounting the amount of the benefit that employees have earned in return for their service in current and prior periods and deducting the fair value of any plan assets.

The Corporation and its subsidiaries determine the net interest component of the pension expense for the period by applying the discount rate used to measure the accrued benefit asset (liability) at the beginning of the annual period to the net accrued benefit asset (liability). The discount rate used to value assets or liabilities is determined by reference to market yields on high-quality corporate bonds.

If the plan benefits are changed, or a plan is curtailed, any past service costs or curtailment gains or losses are recognized immediately in net earnings.

Net interest costs, administration expenses, current service costs, past service costs and curtailment and settlement gains or losses are recognized in operating and administrative expenses in the statements of earnings.

Remeasurements represent actuarial gains and losses, the actual return on plan assets greater (less) than interest income, and changes in the asset ceiling. Remeasurements are recognized immediately through other comprehensive income and are not subsequently reclassified to net earnings.

The accrued benefit asset (liability) represents the plan surplus (deficit) and is included in other assets (other liabilities).

Contributions to the defined contribution plans are expensed as incurred.

### **INCOME TAXES**

The income tax expense for the period represents the sum of current income tax and deferred income tax. Income tax is recognized as an expense or recovery in the statements of earnings, except to the extent that it relates to items that are not recognized in the statements of earnings (whether in other comprehensive income or directly in equity), in which case the income tax is also recognized in other comprehensive income or directly in equity.

### **Current Income Tax**

Current income tax is based on taxable income for the year. Current tax liabilities (assets) for the current and prior periods are measured at the amount expected to be paid to (recovered from) the taxation authorities using the rates that have been enacted or substantively enacted at the balance sheet date in each respective jurisdiction. Current tax assets and current tax liabilities are offset, if a legally enforceable right exists to offset the recognized amounts and the entity intends either to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

A provision for tax treatment uncertainties which meet the probable threshold for recognition is measured using either the most likely amount or the expected value, depending upon which method provides the better prediction of the resolution of the uncertainty. The provision for tax uncertainties will be classified as current or deferred based on how a disallowance of the underlying uncertain tax treatment would impact the tax provision accrual as of the balance sheet date.

#### **Deferred Income Tax**

Deferred income tax is the tax expected to be payable or recoverable on differences arising between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable income and on unused tax attributes, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that  $future\ taxable\ profits\ will\ be\ available\ against\ which\ deductible\ temporary$ differences and unused tax attributes can be utilized.

Recognition of deferred tax assets is based on the fact that it is probable that the entity will have taxable profits and/or tax planning opportunities available to allow the deferred tax asset to be utilized. Changes in circumstances in future periods may adversely impact the assessment of the recoverability. The uncertainty of the recoverability is taken into account in establishing the deferred tax assets. The Corporation and its subsidiaries' financial planning process provides a basis for the measurement of deferred tax assets.

Deferred tax assets and liabilities are measured at the tax rates expected to apply in the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the balance sheet date. Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to net current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each balance sheet date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax liabilities are recognized for taxable temporary differences arising on investments in subsidiaries, jointly controlled corporations and associates, except where the group controls the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

The Corporation applied the mandatory exception in IAS 12 whereby it is not recognizing and disclosing information about deferred tax assets and liabilities related to income taxes arising from tax law to implement the Pillar Two model rules published by the OECD.

### **DERIVATIVE FINANCIAL INSTRUMENTS**

The Corporation and its subsidiaries use derivative products as risk management instruments to hedge or manage revenues and asset, liability and capital positions. The Corporation and its subsidiaries' policies prohibit the use of derivative instruments for speculative trading purposes.

Derivatives are measured at fair value and recorded on the balance sheets. The method of recognizing unrealized and realized fair value gains and losses depends on whether the derivatives are designated as hedging instruments. For derivatives that are not designated as hedging instruments, unrealized and realized gains and losses are recorded in net investment income in the statements of earnings. For derivatives designated as hedging instruments, unrealized and realized gains and losses are recognized according to the nature of the hedged item.

Derivatives are valued using market transactions and other market evidence whenever possible, including market-based inputs to models, broker or dealer quotations or alternative pricing sources with reasonable levels of price transparency. When models are used, the selection of a particular model to value a derivative depends on the contractual terms of, and specific risks inherent in, the instrument, as well as the availability of pricing information in the market. The Corporation and its subsidiaries generally use similar models to value similar instruments. Valuation models require a variety of inputs, including contractual terms, market prices and rates, yield curves, credit curves, measures of volatility, prepayment rates and correlations of such inputs.

To qualify for hedge accounting, the relationship between the hedged item and the hedging instrument must meet several strict conditions on documentation, probability of occurrence, hedge effectiveness and reliability of measurement. If these conditions are not met, then the relationship does not qualify for hedge accounting treatment and both the hedged item and the hedging instrument are reported independently, as if there was no hedging relationship.

Where a hedging relationship exists, the Corporation and its subsidiaries document all relationships between hedging instruments and hedged items, as well as their risk management objectives and strategy for undertaking various hedge transactions. This process includes linking derivatives that are used in hedging transactions to specific assets and liabilities on the balance sheets or to specific firm commitments or forecasted transactions. The Corporation and its subsidiaries also assess, both at the hedge's inception and on an ongoing basis, whether derivatives that are used in hedging transactions are effective in offsetting change in fair values or cash flows of hedged items. Hedge effectiveness is reviewed quarterly through correlation testing. Hedge accounting is discontinued when the hedge no longer qualifies for hedge accounting.

### **Fair Value Hedges**

Fair value hedges are used to manage the exposure to change in fair value of a recognized asset or liability or an unrecognized firm commitment, or an identified portion of such an asset, liability or firm commitment, that is attributable to a particular risk and could affect profit or loss. For fair value hedges, change in fair value of both the hedging instrument and the hedged item are recorded in net investment income and consequently any ineffective portion of the hedge is recorded immediately in net investment income.

### **Cash Flow Hedges**

Cash flow hedges are used to manage the exposure to variability in cash flows that is attributable to a particular risk associated with a recognized asset or liability or a highly probable forecasted transaction and could affect profit or loss. For cash flow hedges, the effective portion of the change in fair value of the hedging instrument is recorded in other comprehensive income, while the ineffective portion is recognized immediately in net investment income. Gains and losses on cash flow hedges that accumulate in other comprehensive income are recorded in net earnings in the same period the hedged item affects net earnings. Gains and losses on cash flow hedges are immediately reclassified from other comprehensive income to net investment income if and when a forecasted transaction is no longer expected to occur.

### **Net Investment Hedges**

Net investment hedges are used to manage the exposure to changes in the reporting entity's share in the net share of a foreign operation. For net investment hedges, the effective portion of changes in the fair value of the hedging instrument is recorded in other comprehensive income while the ineffective portion is recognized immediately in net investment income. The unrealized foreign exchange gains (losses) on the instruments are recorded within other comprehensive income and will be reclassified into net earnings when the investments are derecognized.

#### **EQUITY**

Preferred shares are classified as equity if they are non-redeemable or if they are retractable only at the Corporation's option and if any dividends are discretionary. Costs that are directly attributable to the issue of share capital are recognized as a reduction from retained earnings, net of income tax.

Reserves are composed of share-based compensation and other comprehensive income. Share-based compensation reserve represents the vesting of options less options exercised. Other comprehensive income represents the total of the unrealized foreign exchange gains (losses) on translation of foreign operations, the unrealized gains (losses) on hedges of the net investment in foreign operations, the actuarial gains (losses) on defined benefit pension plans, the unrealized gains (losses) on FVOCI equity instruments, the unrealized gains (losses) on cash flow hedges, the re-evaluation surplus on transfer to investment properties and the share of other comprehensive income of jointly controlled corporations and associates.

Non-controlling interests represent the proportion of equity that is attributable to minority shareholders of subsidiaries.

### **Limited Recourse Capital Notes**

Limited recourse capital notes issued by Lifeco are classified as non-controlling interests in the financial statements. Lifeco has the sole discretion to settle the obligation to noteholders through the issuance of a fixed number of Lifeco's equity instruments. Transaction costs incurred in connection with the issuance are charged to equity.

### **SHARE-BASED PAYMENTS**

Options granted to employees of the Corporation and its subsidiaries are measured at fair value on the date of the grant. Compensation expense for equity-settled options is recognized in operating and administrative expenses in the statements of earnings over the vesting period of the granted options, with a corresponding increase in share-based compensation reserve. When the stock options are exercised, the proceeds received, together with the amount recorded in share-based compensation reserve, are included in the share capital of the entity issuing the corresponding shares.

The Corporation and its subsidiaries recognize a liability for cash-settled awards, including tandem share appreciation rights and those granted under Performance Share Unit plans and Deferred Share Unit plans. Compensation expense is recognized in operating and administrative expenses in the statements of earnings over the vesting period, net of related hedges, and a liability is recognized on the balance sheets. The liability is remeasured at fair value at each reporting period with the change in the liability recorded in operating and administrative expenses.

### FOREIGN CURRENCY TRANSLATION

The Corporation and its subsidiaries operate with multiple functional currencies. The Corporation's financial statements are prepared in Canadian dollars, which is the functional and presentation currency of the Corporation.

Assets and liabilities denominated in foreign currencies are translated into each entity's functional currency at exchange rates prevailing at the balance sheet dates for monetary items and at exchange rates prevailing at the transaction date for non-monetary items. Revenues and expenses denominated in foreign currencies are translated into each entity's functional currency at an average of daily rates. Realized and unrealized exchange gains and losses are included in net investment income.

### **Translation of Net Investment in Foreign Operations**

Foreign operations are subsidiaries, jointly controlled corporations, associates and/or business units with functional currencies other than the Canadian dollar. Assets and liabilities are translated into Canadian dollars at the rate of exchange prevailing at the balance sheet dates and all revenues and expenses are translated at an average of daily rates. Unrealized foreign currency translation gains and losses on the Corporation's net investment in its foreign operations are presented as a component of other comprehensive income. Unrealized foreign currency translation gains and losses are recognized proportionately in net earnings when there has been a disposal of a foreign operation.

### **EARNINGS PER PARTICIPATING SHARE**

Basic earnings per participating share is determined by dividing net earnings available to participating shareholders by the weighted average number of participating shares outstanding for the year. Diluted earnings per participating share is determined using the same method as basic earnings per participating share, except that net earnings available to participating shareholders and the weighted average number of participating shares outstanding are adjusted to include the potential dilutive effect of outstanding stock options granted by the Corporation and its subsidiaries, as determined by the treasury stock method.

Options with tandem share appreciation rights are accounted for as cash-settled share-based payments. As these options can be exercised in exchange for subordinate voting shares or for cash, they are considered potentially dilutive and are included in the calculation of the diluted net earnings per share if they have a dilutive impact during the year. The net earnings used in the diluted calculation is adjusted to reflect the expense had these options been classified as equity-settled.

### **FUTURE ACCOUNTING CHANGES**

The Corporation and its subsidiaries monitor changes in IFRS, both proposed and released, by the International Accounting Standards Board (IASB) and analyze the effect that changes in the standards may have on the consolidated financial statements when they become effective.

Standard	Summary of future changes
IFRS 16 – Leases	In September 2022, the IASB published <i>Lease Liability in a Sale and Leaseback</i> , amendments to IFRS 16, <i>Leases</i> . The amendments clarify that in a sale and leaseback transaction, the seller-lessee cannot recognize a gain or loss on the subsequent measurement of the lease liability related to the right of use it retains.
	These amendments are effective for annual reporting periods beginning on or after January 1, 2024, with earlier application permitted. The Corporation does not anticipate a significant impact on its financial statements as a result of these amendments.
IAS 7 – Statement of Cash Flows and IFRS 7 – Financial Instruments: Disclosures	In May 2023, the IASB published amendments to IAS 7, Statement of Cash Flows and IFRS 7, Financial Instruments: Disclosures. The amendments require an entity to provide additional disclosures about its supplier finance arrangements. These amendments are effective for annual reporting periods beginning on or after January 1, 2024, with earlier application permitted. The Corporation does not anticipate a significant impact on its financial statements as a result of these amendments.

# NOTE 3 Adoption of IFRS 17, Insurance Contracts and IFRS 9, Financial Instruments

#### **IFRS 17**

IFRS 17 introduces significant changes to the presentation of the Corporation's financial statements. Portfolios of insurance contracts issued by Lifeco, and reinsurance contracts held that are assets and liabilities, are respectively presented separately.

IFRS 17 also introduces significant measurement differences, including the following:

- Reclassification of contracts from insurance to investment contracts;
- Establishment of the CSM for in-force policies;
- Net impact of removing margin for adverse deviations (MfADs) and establishing an adjustment for non-financial risk;
- Adjustment for difference in discount rates;
- Adjustment for non-attributable expenses; and
- Other measurement impacts.

Upon transition, IFRS 17 requires an entity to apply the standard retrospectively unless impracticable, in which case the entity shall use either the modified retrospective approach or the fair value approach.

The full retrospective approach requires that the guidance of IFRS 17 is applied as if IFRS 17 had always been applied. It would be considered impracticable in the following situations:

- The necessary level of detail for historical information could not be obtained using a reasonable amount of effort; or
- Estimates required for measurement at the appropriate level of detail could not be determined without the use of hindsight and/or professional judgment could not be applied to such estimates in accordance with the requirements of IFRS 17 or Lifeco's interpretations and established policies.

Lifeco has performed a cut-off date assessment (by region and product) to determine the contracts to which the full retrospective approach can be applied. The full retrospective approach was applied to all identified insurance contracts unless it was impracticable, in the cases where reasonable and supportable information necessary to complete the full retrospective approach was not available.

The fair value approach calculates the CSM or loss component of the liability for remaining coverage as the difference between the fair value of a group of insurance contracts at the date of transition and the fulfillment cash flows measured at that date. The fair value approach was applied to contracts where it was impracticable to apply the full retrospective approach.

An embedded value approach was used to determine the fair value within the fair value approach. Under the embedded value approach, the fair value is measured as the third party's present value of fulfillment cash flows, plus future costs of capital, less any future profits. The cost of capital was measured as the total required capital times a hurdle rate, and the future profits are driven by the release of risk adjustment and investment income on required capital. The development of the assumptions was based on a combination of publicly available industry data, historic economic data and Lifeco's own view of assumptions when the external data sources were not available.

### IFRS 9

IFRS 9 introduces changes to the classification and measurement of financial instruments as well as the transition from an incurred loss model under IAS 39 to an ECL model for the determination of allowances for credit losses.

Upon adoption of IFRS 9, the Corporation elected to present comparative information for certain of its financial assets, primarily those held by Lifeco, as if the classification and measurement requirements of IFRS 9 had been applied in the comparative period (IFRS 9 overlay), on an instrument-by-instrument basis, as permitted by the amendment to IFRS 17 published by the IASB in December 2021.

### **IMPACT ON OPENING BALANCE SHEET**

The changes in accounting policies resulting from the adoption of these standards had an impact on the Corporation's opening equity balances.

The quantitative impact of transitioning to IFRS 17 and IFRS 9 is illustrated in the opening balance sheet reconciliation table below:

Condensed Consolidated Balance Sheets	December 31, 2021 [as reported under IFRS 4 and IAS 39]	Asset/liability reclassification	IFRS 9 overlay measurement	IFRS 17 measurement	Incometax	January 1, 2022 [restated for IFRS 17 and IFRS 9]
Assets						
Bonds	140,987	-	2,043	-	_	143,030
Mortgage and other loans	34,266	-	505	-	_	34,771
Shares	15,318	16	26	-	_	15,360
Insurance contract assets	-	1,533	_	-	_	1,533
Other assets						
Impacted by IFRS 17 and IFRS 9	67,677	(18,723)	_	697	269	49,920
Not impacted by IFRS 17 and IFRS 9	45,966	_	_	_	_	45,966
Investments on account of segregated						
fund policyholders	357,419	=	=	=	=	357,419
Total assets	661,633	(17,174)	2,574	697	269	647,999
Liabilities						
Insurance contract liabilities	208,378	(57,284)	_	6,816	_	157,910
Investment contract liabilities	12,455	41,239	_	_	_	53,694
Reinsurance contract held liabilities	_	1,290	_	_	_	1,290
Other liabilities						
Impacted by IFRS 17 and IFRS 9	11,726	(1,874)	_	_	(413)	9,439
Not impacted by IFRS 17 and IFRS 9	27,927	=	=	=	_	27,927
Insurance and investment contracts on account of segregated fund						
policyholders	357,419	(357,419)	=	=	_	=
Insurance contracts on account of segregated fund policyholders	_	65,253	_	_	-	65,253
Investment contracts on account of segregated fund policyholders	_	292,166	_	-	_	292,166
Total liabilities	617,905	(16,629)	-	6,816	(413)	607,679
Total equity	43,728	(545)	2,574	(6,119)	682	40,320
Total liabilities and equity	661,633	(17,174)	2,574	697	269	647,999

The adoption of IFRS 17 and the IFRS 9 overlay resulted in an overall reduction of total assets of \$13.6 billion, total liabilities of \$10.2 billion, and total equity of \$3.4 billion on the transition balance sheet as at January 1, 2022.

Asset and liability reclassifications were driven by changes to the groupings of certain assets and liabilities. Significant reclassifications included \$8.3 billion of loans to policyholders, \$7.9 billion of funds held by ceding insurers, and \$1.9 billion of premiums in the course of collection reclassified to insurance contract liabilities. In addition, \$40.5 billion of insurance contract liabilities were reclassified to investment contract liabilities, and insurance contract assets of \$1.5 billion and reinsurance contract held liabilities of \$1.3 billion were established. The presentation of liabilities on account of segregated fund policyholders was separated between insurance and investment contract liabilities.

IFRS 9 adjustments primarily resulted in an increase to assets of \$2.6 billion due to a change in designation of certain bonds and mortgage and other loans held at amortized cost under IAS 39 to FVPL under IFRS 9.

IFRS 17 adjustments mainly resulted in an increase to insurance contract liabilities of \$6.8 billion, which is primarily the result of the establishment of CSM for in-force contracts of \$4.1 billion associated with shareholders' equity and \$4.4 billion associated with non-controlling interests, partially

offset by risk adjustments related to the transition from IFRS 4 to IFRS 17 of \$1.4 billion associated with shareholders' equity and \$0.6 billion associated with non-controlling interests. This does not include the CSM on in-force segregated fund business which does not have a material impact on capital.

Total equity decreased by \$3.4 billion, consisting of a \$2.3 billion reduction to shareholders' equity and a \$1.1 billion reduction to non-controlling interests

Shareholders' equity decreased by \$2.3 billion, primarily due to the establishment of the CSM of \$4.4 billion and the adjustment for differences in the discount rate of \$1.3 billion, offset by increases due to the transition of risk adjustments from IFRS 4 to IFRS 17 of \$1.4 billion and the impact of the initial application of the IFRS 9 overlay of \$1.5 billion. All other impacts, including taxes, adjustments for non-attributable expenses and from reclassifications, totalled an increase of \$0.5 billion.

The non-controlling interests decrease of \$1.1 billion was due to the impact of the initial application of IFRS 17 of \$2.0 billion, offset by the impact of the application of the IFRS 9 overlay of \$0.9 billion.

## RECONCILIATION OF NET EARNINGS FROM IFRS 4 AND IAS 39 TO IFRS 17 AND IFRS 9 OVERLAY

For the year ended December 31, 2022	
Net earnings under IFRS 4 and IAS 39, previously reported	3,543
Impact of initial application of IFRS 17 and IFRS 9 overlay:	
Deferral of new business gains within CSM	(170)
CSM recognized in the period, net of impact of changes in liabilities for insurance-related risks	157
Changes in impacts from assumption changes and management actions	(131)
Changes in market-related impacts	653
Attributable to Lifeco's participating account surplus in subsidiaries	(390)
Other, including changes in insurance experience impacts	181
Tax impacts	(167)
Restated net earnings under IFRS 17 and IFRS 9 overlay	3,676
CSM MOVEMENT BY MEASUREMENT COMPONENT UPON TRANSITION Insurance Contracts	
Insurance contracts under fair value approach CSM beginning balance, as at January 1, 2022	10,197
Contribeginning balance, as at Santial y 1, 2022	10,177
Change related to current service provided	
CSM recognized for services provided	(947)
Changes that relate to future service	
Changes in estimates that adjust the CSM	917
Total changes in insurance service result	(30)
Net finance expenses from insurance contracts	64
Effect of movement in foreign exchange rates	54
Impact of acquisitions/dispositions	294
Total change	382
Other insurance contracts	
CSM beginning balance, as at January 1, 2022	2,859
Change related to current service provided	
CSM recognized for services provided	(222)
Changes that relate to future service	
Contracts initially recognized in the year	766
Changes in estimates that adjust the CSM	152
Total changes in insurance service result	696
Net finance expenses from insurance contracts	52
Effect of movement in foreign exchange rates	(52)
Total change	696
Net closing balance, as at December 31, 2022	14,134
Insurance Revenue	
For the year ended December 31, 2022	
Insurance revenue for:	
Contracts under fair value approach	7,546
Contracts under other approaches	12,086

19,632

Total insurance revenue

### **Reinsurance Contracts Held**

CCM be advantaged by Language 1, 2022	000
CSM beginning balance, as at January 1, 2022	938
Change related to current service provided	
CSM recognized for services provided	(82
Changes that relate to future service	
Contracts initially recognized in the year	3
Changes in estimates that adjust the CSM	11
Total changes in insurance service result	(68
Net finance expenses from reinsurance contracts	21
Total change	(47
Other reinsurance contracts held	
CSM beginning balance, as at January 1, 2022	137
Change related to current service provided	
CSM recognized for services provided	(13
Changes that relate to future service	
Contracts initially recognized in the year	50
Changes in estimates that adjust the CSM	(53
Total changes in insurance service result	(16
Net finance expenses from insurance contracts	(1
Total change	(17
Net closing balance, as at December 31, 2022	1,011

### **TRANSITION TO IFRS 9**

### **Effect of Initial Application**

The following table shows the reconciliation of each class of financial asset from the original measurement category under IAS 39 to the new measurement category under IFRS 9:

	Classification		
Financial Assets	IAS 39	IFRS 9	
Bonds	Designated as FVPL	Designated as FVPL	
		FVOCI	
	Classified as FVPL	Classified as FVPL	
	Available for sale	Classified as FVPL	
		FVOCI	
		Amortized cost	
	Loans and receivables	Designated as FVPL	
		FVOCI	
		Amortized cost	
Mortgage and other loans	Designated as FVPL	Classified as FVPL	
	Available for sale	Classified as FVPL	
	Loans and receivables	Designated as FVPL	
		FVOCI	
		Amortized cost	
Shares	Designated as FVPL	Classified as FVPL	
	Available for sale	Classified as FVPL	
		FVOCI	

# Reconciliation of Carrying Value of Assets from IAS 39 to IFRS 9

The following table reconciles the carrying value of financial assets under IAS 39 to the carrying value under IFRS 9:  $\frac{1}{2}$ 

	IAS 39 December 31, 2022	Reclassification	Remeasurement	IFRS 9 January 1, 2023
FVPL				
Bonds				
Designated	113,511	(544)	_	112,967
Reclassified from loans and receivables	_	33,570	(3,480)	30,090
Total designated	113,511	33,026	(3,480)	143,057
Classified	261	_	_	261
Reclassified from available for sale	-	67	-	67
Total classified	261	67	_	328
Mortgage and other loans				
Designated	3,230	(3,230)	-	-
Reclassified from loans and receivables	-	31,310	(2,297)	29,013
Total designated	3,230	28,080	(2,297)	29,013
Reclassified from designated as FVPL	_	3,230	6	3,236
Reclassified from available for sale	-	240	-	240
Total classified	=	3,470	6	3,476
Shares				
Classified	663	_	_	663
Reclassified from designated as FVPL	13,564	-	-	13,564
Reclassified from available for sale	-	542	33	575
Total classified	14,227	542	33	14,802
Total FVPL	131,229	65,185	(5,738)	190,676
FVOCI				
Bonds				
Reclassified from available for sale	_	11,797	_	11,797
Reclassified from designated as FVPL	_	544	_	544
Reclassified from loans and receivables	-	376	(16)	360
	-	12,717	(16)	12,701
Mortgage and other loans				
Reclassified from loans and receivables	-	662	(41)	621
Shares				
Reclassified from available for sale	-	615	_	615
Total FVOCI	=	13,994	(57)	13,937

NOTE 3 Adoption of IFRS 17, Insurance Contracts and IFRS 9, Financial Instruments (CONTINUED)

	IAS 39 December 31, 2022	Reclassification	Remeasurement	IFRS 9 January 1, 2023
Available for sale				
Bonds				
Brought forward	12,222	_	-	12,222
Reclassified to FVPL	· =	(67)	=	(67)
Reclassified to FVOCI	=	(11,797)	_	(11,797)
Reclassified to amortized cost	_	(358)	_	(358)
	12,222	(12,222)	_	-
Mortgage and other loans				
Brought forward	240	_	_	240
Reclassified to FVPL	-	(240)	-	(240)
	240	(240)	_	-
Shares				
Brought forward	1,157	_	_	1,157
Reclassified to FVPL	_	(542)	_	(542)
Reclassified to FVOCI		(615)		(615)
	1,157	(1,157)	_	_
Total available for sale	13,619	(13,619)		_
Amortized cost				
Bonds				
Brought forward: Loans and receivables	33,962	-	-	33,962
Reclassified from available for sale	=	358	(6)	352
Reclassified to FVPL	-	(33,570)	-	(33,570)
Reclassified to FVOCI	=	(376)	=	(376)
	33,962	(33,588)	(6)	368
Mortgage and other loans				
Brought forward: Loans and receivables	41,186	_	_	41,186
Reclassified to FVPL	-	(31,310)	_	(31,310)
Reclassified to FVOCI	_	(662)	_	(662)
	41,186	(31,972)	-	9,214
Total amortized cost	75,148	(65,560)	(6)	9,582

The adoption of IFRS 9, on January 1, 2023, resulted in a reclassification of available-for-sale investments to FVPL investments and has led to a reclassification of the investment revaluation reserves to retained earnings of \$305 million.

### **Allowance for Credit Losses**

Financial assets measured at FVPL are not subject to the ECL model. The ECL model only applies to FVOCI and amortized cost assets, and the value of ECL allowances upon adoption of IFRS 9 at January 1, 2023 of \$38 million was not materially different from the allowances that were carried under IAS 39. Of the ECL allowance of \$38 million at January 1, 2023, \$6\$ million was stage 1 and \$32\$ million was stage 2.

The ECL allowance was \$38 million at December 31, 2023, of which \$5 million was stage 1, \$29 million was stage 2 and \$4 million was stage 3.

# **NOTE 4 Business Acquisitions and Other Transactions**

### **LIFECO**

### **Putnam U.S. Holdings I, LLC**

On May 31, 2023, Lifeco announced that it had reached an agreement to sell Putnam U.S. Holdings I, LLC (Putnam Investments), excluding PanAgora Holdings Inc. and its subsidiary PanAgora Asset Management Inc. (collectively, PanAgora) to Franklin Resources, Inc. (Franklin Templeton), in exchange for Franklin Templeton common shares, cash and contingent consideration. Lifeco will retain its controlling interest in PanAgora, a quantitative asset manager, and certain assets, including deferred tax assets, related to Putnam Investments.

Concurrently, the Corporation, Lifeco and Franklin Templeton have entered into a strategic partnership to distribute Franklin Templeton products. Lifeco will also provide an initial long-term asset allocation amount of US\$25 billion in assets under management to Franklin's specialist investment managers within 12 months of closing and will hold shares representing a 4.9% interest in Franklin Templeton shares for a minimum 5-year period.

The net earnings (loss) and cash flows of Putnam Investments have been classified as discontinued operations within the Lifeco segment, and the related assets and liabilities have been classified as held for sale.

Net earnings (loss) from discontinued operations are as follows:

Years ended December 31	2023	2022
Revenues		
Net investment result	44	(27)
Fee income and other	1,008	1,008
	1,052	981
Expenses		
Operating and administrative expenses	1,076	1,006
Acquisition and divestiture costs	130	-
	1,206	1,006
Loss before income taxes	(154)	(25)
Income tax expense (benefit)	(30)	7
Net loss from discontinued operations	(124)	(32)
Attributable to:		
Non-controlling interests	(37)	(11)
Participating shareholders	(87)	(21)
	(124)	(32)
Other comprehensive income (loss) from discontinued operations are as follows:		
Years ended December 31	2023	2022
Exchange differences on translation of discontinued operations	(42)	68
Other comprehensive income (loss) from discontinued operations	(42)	68
Included within the Corporation's cash flows are the following amounts attributable	to discontinued operations:	
Years ended December 31	2023	2022
Operating activities Financing activities	137 (6)	(44)
Effect of changes in exchange rates on cash and cash equivalents	(5)	•
Net increase (decrease) in cash and cash equivalents	126	(17)
ivet increase (decrease) in cash and cash equivalents	120	(17)

# NOTE 4 Business Acquisitions and Other Transactions (CONTINUED)

Assets and liabilities held for sale are as follows:

December 31	2023
Assets	
Cash and cash equivalents	375
Shares	46
Owner-occupied properties and capital assets	156
Other assets	2,296
Intangible assets	1,594
Assets classified as held for sale	4,467
Liabilities	
Other liabilities	2,407
Liabilities classified as held for sale	2,407

### **Subsequent Event**

On January 1, 2024, Lifeco completed the sale of Putnam Investments to Franklin Templeton in exchange for Franklin Templeton common shares, cash, and other deferred and contingent consideration with a total estimated fair value of \$1,894 million (US\$1,424 million) resulting in an estimated net gain of \$61 million. The carrying amount of net assets sold at January 1, 2024, reflects final closing and other costs recognized at point of sale. The final net gain will be updated and reflected in the first quarter 2024 results and is as follows:

Consideration received or receivable:	
Fair value of Franklin Templeton common shares (US\$29.79)	1,321
Net cash and other deferred and contingent consideration	573
Non-controlling interest in sale of Putnam Investments	(123)
Total estimated net proceeds on disposal of Putnam Investments	1,771
Net carrying value of net assets sold	
Carrying value	2,060
Estimated final transaction closing costs	(109)
Reclassification of translation of foreign operations	(211)
Net carrying value of discontinued operations	1,740
Net estimated gain on sale	31
Income tax recovery	30
Estimated net gain on sale after income tax	61

## NOTE 4 Business Acquisitions and Other Transactions (CONTINUED)

### Value Partners Group Inc.

On September 8, 2023, Canada Life, a subsidiary of Lifeco, completed the acquisition of 100% of the equity of Value Partners Group Inc., a Winnipeg-based investment firm that serves clients with complex and sophisticated wealth needs. As at December 31, 2023, the accounting for the acquisition is not finalized, with the initial amount of \$119 million assigned to goodwill on the date of the acquisition to be adjusted, pending the completion of a comprehensive valuation of the net assets acquired.

### **U.S. Individual Life and Annuity Business Reinsurance Agreement**

On June 1, 2019, Empower sold, via indemnity reinsurance, substantially all of its individual life insurance and annuity business to Protective Life Insurance Company (Protective Life). In connection with this transaction, Empower provided standard indemnities to the buyer. In 2022, Protective Life made claims under those indemnities. Although it is continuing to review the claims, Lifeco has established a provision, included in other liabilities, for the aggregate potential liability for the claims using available information.

### **Transfer of Segregated Funds to Joint Venture**

On November 1, 2023, Irish Life Assurance plc (ILA), an indirect subsidiary of Lifeco, completed the portfolio transfer of segregated funds with a carrying value of approximately €1.8 billion (\$2.7 billion) to Saol Assurance d.a.c. (AIB life), a related party to Lifeco through a 50/50 joint venture with Allied Irish Banks, p.l.c. Lifeco recognized a gain related to this transaction in the fourth quarter of 2023.

### LIFECO AND IGM FINANCIAL

### **Acquisition of Investment Planning Counsel**

On November 30, 2023, Canada Life completed the acquisition of 100% of the equity of Investment Planning Counsel Inc. (IPC), an independent wealth management firm, from IGM, for purchase consideration of \$585 million. The acquisition extends Canada Life's wealth management reach and capabilities.

This is a related party transaction, and therefore, the transaction was reviewed and approved by the appropriate related party and conduct review committee.

The Corporation currently consolidates IPC and therefore the transaction did not have a significant impact on the consolidated statements of earnings and balance sheets.

#### SAGARD HOLDINGS MANAGEMENT INC.

In July 2023, Sagard Holdings Management Inc. (SHMI) announced new strategic partnerships with Abu Dhabi Developmental Holding Co. (ADQ), an Abu Dhabi-based investment and holding company, and Bank of Montreal (BMO). As part of this transaction, SHMI has also expanded its existing partnership with Lifeco and the strategic partners have agreed to make respective commitments of additional long-term capital in SHMI's existing and future investment strategies.

The transaction closed on September 28, 2023, and on closing ADQ, BMO and Lifeco acquired an aggregate minority interest of 29.0% in SHMI. The Corporation remains the controlling shareholder of SHMI and the transaction did not have a significant impact on the financial statements.

# **NOTE 5** Cash and Cash Equivalents

December 31	2023	2022
Cash	4,206	5,248
Cash equivalents	5,731	4,600
Cash and cash equivalents	9,937	9,848

At December 31, 2023, cash and cash equivalents amounting to \$793 million were restricted for use by subsidiaries (\$981 million at December 31, 2022), primarily in respect of cash held in trust for reinsurance agreements or with regulatory authorities, under certain indemnity arrangements and in escrow.

### **NOTE 6** Investments

## **CARRYING VALUES AND FAIR VALUES**

Carrying values and estimated fair values of investments are as follows:

		2023		2022
December 31	Carrying value	Fair value	Carrying value	Fair value
Bonds				
Designated as FVPL	143,418	143,418	143,057	143,057
Classified as FVPL	1,795	1,795	328	328
FVOCI	11,750	11,750	12,701	12,701
Available for sale	_	-	358	358
Amortized cost	373	371	-	_
Loans and receivables	_	-	16	16
	157,336	157,334	156,460	156,460
Mortgage and other loans				
Designated as FVPL	29,226	29,226	29,118	29,118
Classified as FVPL	4,233	4,233	3,371	3,371
FVOCI	578	578	621	621
Amortized cost	9,531	8,994	4,192	3,577
Loans and receivables	_	_	5,022	4,905
	43,568	43,031	42,324	41,592
Shares				
Designated as FVPL	-	_	398	398
Classified as FVPL	16,177	16,177	14,055	14,055
FVOCI	411	411	-	_
Available for sale	-	-	964	964
	16,588	16,588	15,417	15,417
Investment properties	7,870	7,870	8,344	8,344
	225,362	224,823	222,545	221,813

<sup>[1]</sup> The Corporation has elected to apply the overlay approach on an instrument-by-instrument basis and has presented the comparative information for the classification and measurement requirements of IFRS 9 for certain investments.

## **BONDS AND MORTGAGE AND OTHER LOANS**

Carrying value of bonds and mortgage and other loans by term to maturity is as follows:

			Term to maturity	
December 31, 2023	1 year or less	1–5 years	Over 5 years	Total
Bonds	14,602	47,705	95,029	157,336
Mortgage and other loans <sup>[1]</sup>	4,796	23,663	15,109	43,568
	19,398	71,368	110,138	200,904
			Term to maturity	
December 31, 2022 <sup>[2]</sup>	1 year or less	1-5 years	Over 5 years	Total
Bonds	13,893	42,420	100,147	156,460
Mortgage and other loans <sup>[1]</sup>	3,721	22,142	16,459	42,322
	17,614	64,562	116,606	198,782

<sup>[1]</sup> Mortgage and other loans include equity-release mortgages which do not have a fixed redemption date. The maturity profile of the portfolio has therefore been estimated based on redemption experience.

<sup>[2]</sup> The Corporation has elected to apply the overlay approach on an instrument-by-instrument basis and has presented the comparative information for the classification and measurement requirements of IFRS 9 for certain investments.

# NOTE 6 Investments (CONTINUED)

## **NET INVESTMENT RESULT**

Years ended December 31	2023	2022
Investment return		
Net investment income	9,195	7,613
Changes in FVPL	6,664	(30,978)
Total investment return	15,859	(23,365)
Net finance income (expenses) from insurance contracts		
Changes in fair value of underlying items of direct participating contracts	(3,941)	3,463
Effects of risk mitigation option	68	293
Interest accreted	(3,433)	(2,955)
Effect of changes in discount rates and other financial assumptions	(1,919)	17,851
Effect of measuring changes in estimates at current rates and adjusting the CSM at rates on initial recognition	(13)	157
Total net finance income (expenses) from insurance contracts	(9,238)	18,809
Net finance income (expenses) from reinsurance contracts		
Interest accreted	78	367
Other	146	(1,618)
Total net finance income (expenses) from reinsurance contracts	224	(1,251)
Changes in investment contract liabilities	(4,806)	8,454
Net investment result	2,039	2,647

### **Net Investment Income**

Year ended December 31, 2023	Bonds	Mortgage and other loans	Shares	Investment properties	Other	Total
Net investment income						
Investment income earned	6,669	1,449	535	506	635	9,794
Net realized gains (losses) on derecognition of:						
FVOCI	(248)	-	-	_	-	(248)
Amortized costs	-	9	-	_	-	9
Net expected credit loss charge	(1)	-	-	_	-	(1)
Other income (expenses)	-	3	4	(186)	(180)	(359)
	6,420	1,461	539	320	455	9,195
Changes in FVPL	5,103	750	969	(507)	349	6,664
Net investment income (loss)	11,523	2,211	1,508	(187)	804	15,859

Year ended December 31, 2022 <sup>[1]</sup>	Bonds	Mortgage and other loans	Shares	Investment properties	Other	Total
Net investment income						
Investment income earned	5,637	1,247	411	459	440	8,194
Net realized gains (losses) on derecognition of:						
Available-for-sale	_	_	(191)	_	-	(191)
FVOCI	(71)	_	_	_	-	(71)
Amortized costs	=	5	-	_	-	5
Net allowance for credit losses	_	(42)	-	_	-	(42)
Other income (expenses)	=	3	4	(144)	(145)	(282)
	5,566	1,213	224	315	295	7,613
Changes in FVPL	(26,933)	(3,349)	(622)	(41)	(33)	(30,978)
Net investment income (loss)	(21,367)	(2,136)	(398)	274	262	(23,365)

<sup>[1]</sup> The Corporation has elected to apply the overlay approach on an instrument-by-instrument basis and therefore includes the application of the IFRS 9 overlay for certain instruments.

### NOTE 6 Investments (CONTINUED)

Investment income from bonds and mortgage and other loans includes interest income and premium and discount amortization. Income from shares includes dividends and distributions from equity investment funds and gains realized on deconsolidation of subsidiaries and investment funds. Investment properties income includes rental income earned on investment properties, ground rent income earned on leased and subleased land, fee recoveries, lease cancellation income, and interest and other investment income earned on investment properties. Other income includes foreign exchange gains and losses, income earned from derivative financial instruments and other miscellaneous income.

#### **SECURITIES LENDING**

Lifeco engages in securities lending to generate additional income. Lifeco's securities custodians are used as lending agents. Collateral, which exceeds the fair value of the loaned securities, is deposited by the borrower with

Lifeco's lending agent and maintained by the lending agent until the underlying security has been returned. The fair value of the loaned securities is monitored on a daily basis by the lending agent, which obtains or refunds additional collateral as the fair value of the loaned securities fluctuates. Collateral primarily consists of government bonds, investment-grade corporate bonds and cash. Included in the collateral deposited with Lifeco's lending agent is cash collateral of \$443 million at December 31, 2023 (\$191 million at December 31, 2022). In addition, the securities lending agent indemnifies Lifeco against borrower risk, meaning that the lending agent agrees contractually to replace securities not returned due to a borrower default. As at December 31, 2023, Lifeco had loaned securities (which are included in investments) with a fair value of \$8,154 million (\$9,550 million at December 31, 2022).

# NOTE 7 Investments in Jointly Controlled Corporations and Associates

The carrying values of the investments in jointly controlled corporations and associates are as follows:

	Jointly controlled	corporations					Associates	
December 31, 2023	Parjointco	Other <sup>[1]</sup>	ChinaAMC	Lion	Northleaf	Rockefeller	Other <sup>[1]</sup>	Total
Carrying value, beginning of year	3,314	443	1,570	234	285	_	670	6,516
Acquisition and investments	_	345	_	_	_	858	184	1,387
Disposal and derecognition	_	(134)	_	_	_	_	(97)	(231)
Share of earnings (losses)	423	9	105	(48)	17	(1)	97	602
Changes in FVPL	_	23	_	_	_	_	(2)	21
Impairment	_	_	_	(8)	_	_	_	(8)
Share of other comprehensive income (loss)	(25)	(10)	(71)	3	_	(12)	(2)	(117)
Dividends and distributions	(92)	(28)	(69)	_	_	_	(5)	(194)
Effects of changes in ownership and other	97	(84)	_	_	_	_	163	176
Carrying value, end of year	3,717	564	1,535	181	302	845	1,008	8,152

	Jointly controlled o	corporations					Associates	
December 31, 2022	Parjointco	Other <sup>[1]</sup>	ChinaAMC	Lion	Northleaf	Rockefeller	Other <sup>[1]</sup>	Total
Carrying value, beginning of year	4,278	428	1,535	334	259	_	590	7,424
Acquisition and investments	_	104	_	28	_	_	133	265
Disposal	_	=	_	=	=	_	(32)	(32)
Share of earnings (losses)	(15)	(1)	114	7	26	_	(2)	129
Changes in FVPL <sup>[2]</sup>	_	18	_	-	_	_	(55)	(37)
Impairment	_	-	_	(126)	_	_	=	(126)
Share of other comprehensive income (loss)	(929)	18	(17)	(9)	=	-	13	(924)
Dividends and distributions	(84)	(79)	(62)	-	_	_	(15)	(240)
Effects of changes in ownership and other	64	(45)	=	_	_	_	38	57
Carrying value, end of year	3,314	443	1,570	234	285	-	670	6,516

<sup>[1]</sup> Includes investments in jointly controlled corporations and associates held by entities that meet the definition of a venture capital organization, which have been elected to be measured at FVPL of \$832 million at December 31, 2023 (\$697 million in 2022).

<sup>[2]</sup> The Corporation has reclassified certain comparative figures to conform to the current year's presentation. These reclassifications had no impact on the net earnings of the Corporation.

# NOTE 7 Investments in Jointly Controlled Corporations and Associates (CONTINUED)

#### **PARJOINTCO**

At December 31, 2023, Parjointco held a 100% equity interest (100% of the voting rights) in Pargesa (unchanged from December 31, 2022). Pargesa held a 31.0% equity interest (45.3% of the voting rights) in GBL at December 31, 2023 (29.8% equity interest and 44.0% of the voting rights at December 31, 2022).

At December 31, 2023, the net asset value of the Corporation's indirect interest in GBL is approximately \$3,709 million. The carrying value of the indirect investment in GBL is \$3,717 million. For the year ended December 31, 2023, revenue of GBL was €6,723 million (C\$9,813 million) (€5,467 million or C\$7,487 million for the year ended December 31, 2022) and net earnings attributable to GBL's common shareholders was €1,723 million (C\$2,515 million) (net loss of €585 million or C\$801 million for the year ended December 31, 2022). On January 1, 2018, GBL adopted IFRS 9; the Corporation deferred the adoption of IFRS 9 to January 1, 2023. The Corporation's share of losses in Parjointco for the year ended December 31, 2022 included an adjustment to account for GBL's earnings under IAS 39. Other financial information for GBL can be obtained from its publicly available information.

### CHINAAMC

On January 12, 2023, IGM acquired a 13.9% equity interest in ChinaAMC from Power Corporation for an aggregate consideration of \$1.15 billion in cash, increasing IGM's equity interest in ChinaAMC from 13.9% to 27.8%. The consolidated financial statements continue to include a 27.8% equity interest in ChinaAMC through the Corporation's interest in IGM; this transaction did not have a significant impact on the consolidated statements of earnings and balance sheets.

At December 31, 2023, IGM Financial held an equity interest of 27.8% in  $China AMC. \ China AMC \ is \ an \ asset \ management \ company \ established \ in$ Beijing, China. IGM accounts for its interest in ChinaAMC as an associate using the equity method.

Summarized financial information for ChinaAMC is as follows:

		2023		2022
[in millions]	Canadian dollars	Chinese renminbi	Canadian dollars	Chinese renminbi
Balance sheet at December 31 <sup>[1]</sup>				
Assets	3,514	18,794	3,461	17,650
Liabilities	1,055	5,642	1,032	5,261
Comprehensive income for the years ended December 31				
Revenue	1,398	7,327	1,446	7,475
Net earnings attributable to common shareholders	384	2,013	418	2,163
Total comprehensive income	387	2,028	434	2,248

<sup>[1]</sup> Excludes fair value adjustments made at the time of acquisition of \$3,248 million (RMB¥16,380 million).

### **ROCKEFELLER CAPITAL MANAGEMENT**

On April 3, 2023, IGM acquired a 20.5% equity interest in Rockefeller, a leading U.S. independent financial services advisory firm focused on the high-net-worth and ultra-high-net-worth segments, for cash consideration of US\$622 million. IGM accounts for its interest in Rockefeller as an associate using the equity method.

The net earnings of Rockefeller are not significant to the results of the Corporation.

### NORTHLEAF CAPITAL GROUP LTD.

At December 31, 2023, IGM's subsidiary, Mackenzie, and Lifeco held a 49.9% non-controlling voting interest and a 70% economic interest in Northleaf Capital Group Ltd. (Northleaf), a global private equity, private credit and infrastructure fund manager, through an acquisition vehicle 80% owned by Mackenzie and 20% owned by Lifeco (unchanged from December 31, 2022).

Mackenzie and Lifeco have an obligation and right to purchase the remaining economic and voting interest in Northleaf commencing in approximately five years from the acquisition date on October 29, 2020, and extending into future periods. The equity method is used to account for the investment in Northleaf as Mackenzie and Lifeco exercise significant influence, through the acquisition vehicle.

The net earnings of Northleaf are not significant to the results of the Corporation.

### LION ELECTRIC CO.

The Corporation held a 34.1% equity interest in Lion at December 31, 2023 (35.4% at December 31, 2022).

On December 16, 2022, Power Sustainable invested US\$25 million (\$34 million) in Lion in consideration of 9,842,519 common shares and 9,842,519 warrants. The fair value of the warrants was estimated to be \$5 million at December 31, 2023 (\$9 million at December 31, 2022) and is included in derivative financial assets on the balance sheets.

In 2023, the Corporation recorded a non-cash impairment charge of \$8 million (\$126 million in 2022) on its investment in Lion reflecting a decline in the market value at December 31, 2023.

At December 31, 2023, the fair value of the Corporation's interest in Lion was \$181 million (\$234 million in 2022), based on the quoted market price.

### **BELLUS HEALTH INC.**

The Corporation held an investment in Bellus Health Inc. (Bellus), a Canada-based late-stage biopharmaceutical company, which was accounted for as an associate with a carrying value of nil at December 31, 2022. On June 28, 2023, Bellus completed a transaction in which it was acquired by GSK plc for US\$14.75 per share in cash. The Corporation recognized a recovery of \$97 million related to the transaction in the statements of earnings.

# **NOTE 8 Owner-Occupied Properties and Capital Assets**

The carrying value and the changes in the carrying value of owner-occupied properties and capital assets are as follows:

				Capital assets	
December 31, 2023	Right-of-use assets <sup>(1)</sup>	Owner- occupied properties	Power generating assets	Other	Total
Cost, beginning of year	1,198	1,037	2,536	2,068	6,839
Transfer to assets held for sale	(149)	=	=	(103)	(252)
Additions	117	32	911	124	1,184
Modifications	(1)	-	_	_	(1)
Disposal/retirements	(1)	_	(2)	(70)	(73)
Changes in foreign exchange rates and other	(8)	(1)	(18)	(1)	(28)
Cost, end of year	1,156	1,068	3,427	2,018	7,669
Accumulated amortization, beginning of year	(423)	(253)	(276)	(1,478)	(2,430)
Transfer to assets held for sale	49	=	=	47	96
Amortization and impairment	(103)	(20)	(75)	(127)	(325)
Modifications	2	-	_	_	2
Disposal/retirements	1	-	1	65	67
Changes in foreign exchange rates and other	-	_	1	2	3
Accumulated amortization, end of year	(474)	(273)	(349)	(1,491)	(2,587)
Carrying value, end of year	682	795	3,078	527	5,082

		_	(	Capital assets		
December 31, 2022	Right-of-use assets <sup>[1]</sup>	Owner- occupied properties	Power generating assets	Other	Total	
Cost, beginning of year	1,078	1,011	1,702	1,990	5,781	
Additions	113	15	801	129	1,058	
Modifications	(8)	-	_	-	(8)	
Disposal/retirements	(6)	-	(66)	(60)	(132)	
Changes in foreign exchange rates and other	21	11	99	9	140	
Cost, end of year	1,198	1,037	2,536	2,068	6,839	
Accumulated amortization, beginning of year	(317)	(214)	(171)	(1,393)	(2,095)	
Amortization and impairment	(115)	(40)	(101)	(126)	(382)	
Modifications	7	-	_	-	7	
Disposal/retirements	4	-	14	45	63	
Changes in foreign exchange rates and other	(2)	1	(18)	(4)	(23)	
Accumulated amortization, end of year	(423)	(253)	(276)	(1,478)	(2,430)	
Carrying value, end of year	775	784	2,260	590	4,409	

<sup>[1]</sup> Right-of-use assets include leased properties and leased capital assets.

The following table provides the carrying value of owner-occupied properties and capital assets by geographic location:

December 31	2023	2022
Canada	3,235	2,710
United States	1,522	1,426
Europe	325	273
	5,082	4,409

# **NOTE 9 Other Assets**

December 31	2023	2022
Accounts and interest receivable	5,620	4,903
Client funds on deposit	8,490	5,969
Trading account assets	3,038	2,972
Deferred acquisition costs and deferred selling commissions	1,308	1,295
Pension benefits [Note 28]	427	552
Income taxes receivable	320	364
Finance leases receivable	668	539
Prepaid expenses	209	216
Funds held under reinsurance contracts	7,268	8,130
Other	2,086	2,632
	29,434	27,572

Other assets of \$19,522 million as at December 31, 2023 (\$16,885 million as at December 31, 2022) are to be derecognized within 12 months. This amount excludes deferred acquisition costs and deferred selling commissions, the changes in which are presented below.

## **DEFERRED ACQUISITION COSTS AND DEFERRED SELLING COMMISSIONS**

The changes in the carrying value of the deferred acquisition costs and deferred selling commissions are as follows:

December 31	2023	2022
Balance, beginning of year	1,295	1,181
Additions	318	297
Disposals	(95)	(23)
Amortization	(208)	(183)
Changes in foreign exchange rates and other	(2)	23
Balance, end of year	1,308	1,295

# **NOTE 10** Goodwill and Intangible Assets

### **GOODWILL**

The carrying value and changes in the carrying value of goodwill are as follows:

			2023		202		
December 31	Cost	Accumulated impairment	Carrying value	Cost	Accumulated impairment	Carrying value	
Balance, beginning of year	15,856	(1,239)	14,617	14,155	(1,161)	12,994	
Transfer to assets held for sale	(1,214)	1,214	-	_	-	_	
Business acquisitions	185	-	185	1,402	-	1,402	
Purchase price allocation adjustments	(1)	-	(1)	31	-	31	
Allocated to intangible assets	(11)	-	(11)	(80)	-	(80)	
Changes in foreign exchange rates and other	(166)	6	(160)	348	(78)	270	
Balance, end of year	14,649	(19)	14,630	15,856	(1,239)	14,617	

### **INTANGIBLE ASSETS**

The carrying value and changes in the carrying value of the intangible assets are as follows:

## **Indefinite Life Intangible Assets**

December 31, 2023	Brands, trademarks and trade names	Customer contract-related	Mutual fund management contracts	Shareholders' portion of acquired future participating account profit	Total
Cost, beginning of year	1,403	2,648	741	354	5,146
Transfer to assets held for sale	(425)	(2,294)	_	_	(2,719)
Additions	_	26	_	_	26
Transfer to finite life intangible assets	(95)	_	-	-	(95)
Changes in foreign exchange rates and other	3	_	-	-	3
Cost, end of year	886	380	741	354	2,361
Accumulated impairment, beginning of year	(137)	(1,092)	-	-	(1,229)
Transfer to assets held for sale	103	1,092	-	-	1,195
Impairment	(23)	_	-	-	(23)
Changes in foreign exchange rates and other	-	-	-	-	-
Accumulated impairment, end of year	(57)	_	_	_	(57)
Carrying value, end of year	829	380	741	354	2,304

December 31, 2022	Brands, trademarks and trade names	Customer contract-related	Mutual fund management contracts	Shareholders' portion of acquired future participating account profit	Total
Cost, beginning of year	1,372	2,542	741	354	5,009
Changes in foreign exchange rates and other	31	106	-	_	137
Cost, end of year	1,403	2,648	741	354	5,146
Accumulated impairment, beginning of year	(130)	(1,028)		_	(1,158)
Changes in foreign exchange rates and other	(7)	(64)	-	_	(71)
Accumulated impairment, end of year	(137)	(1,092)	-	-	(1,229)
Carrying value, end of year	1,266	1,556	741	354	3,917

In 2023, Lifeco recognized an impairment of \$23 million on the PanAgora brand which is presented within operating and administrative expenses in the statement of earnings.

# NOTE 10 Goodwill and Intangible Assets (CONTINUED)

## **Finite Life Intangible Assets**

December 31, 2023	Technology and software	Customer contract-related	Power purchase agreements	Other	Total
Cost, beginning of year	3,270	3,400	614	534	7,818
Transfer to assets held for sale	(325)	(50)	-	-	(375)
Additions	352	107	15	133	607
Transfer from indefinite life intangible assets	-	-	_	95	95
Disposal	(312)	-	-	(5)	(317)
Changes in foreign exchange rates and other	(5)	(31)	(6)	5	(37)
Cost, end of year	2,980	3,426	623	762	7,791
Accumulated amortization, beginning of year	(1,958)	(1,093)	(130)	(238)	(3,419)
Transfer to assets held for sale	244	39	-	-	283
Amortization and impairment	(233)	(188)	(46)	(39)	(506)
Disposal	223	-	_	2	225
Changes in foreign exchange rates and other	7	5	-	-	12
Accumulated amortization, end of year	(1,717)	(1,237)	(176)	(275)	(3,405)
Carrying value, end of year	1,263	2,189	447	487	4,386
December 31, 2022	Technology and software	Customer contract-related	Power purchase agreements	Other	Total
Cost, beginning of year	2,835	2,658	597	545	6,635
Additions	393	572	22	43	1,030
Disposal	(32)	(3)	_	(3)	(38)
Changes in foreign exchange rates and other	74	173	(5)	(51)	191
Cost, end of year	3,270	3,400	614	534	7,818
Accumulated amortization, beginning of year	(1,649)	(888)	(105)	(237)	(2,879)
Amortization and impairment	(234)	(174)	(33)	(29)	(470)
Amortization from discontinued operations	(21)	(3)	-	_	(24)
Disposal	3	3	-	3	9
Changes in foreign exchange rates and other	(57)	(31)	8	25	(55)

In 2023, Lifeco recognized an impairment of \$88 million (\$25 million in 2022) on software assets in the United Kingdom, which is presented within operating and administrative expenses in the statement of earnings.

(1,093)

2,307

(130)

484

(238)

296

(3,419)

4,399

(1,958)

1,312

Accumulated amortization, end of year

Carrying value, end of year

# NOTE 10 Goodwill and Intangible Assets (CONTINUED)

### **ALLOCATION TO CASH GENERATING UNITS**

Goodwill and indefinite life intangible assets have been assigned to CGUs as follows:

			2023			2022
December 31	Goodwill	Intangible assets	Total	Goodwill	Intangible assets	Total
Lifeco						
Canada						
Group Customer	1,633	354	1,987	1,633	354	1,987
Individual Customer	3,078	642	3,720	2,806	619	3,425
Europe	2,429	247	2,676	2,418	218	2,636
United States						
Financial Services	4,151	_	4,151	4,214	95	4,309
Asset Management	-	19	19	_	1,566	1,566
IGM						
Wealth Management	1,440	-	1,440	1,586	23	1,609
Asset Management	1,255	1,003	2,258	1,274	1,003	2,277
Other	644	39	683	686	39	725
	14,630	2,304	16,934	14,617	3,917	18,534

#### **RECOVERABLE AMOUNT**

#### Lifeco

For purposes of annual impairment testing, Lifeco allocates goodwill and indefinite life intangible assets to its CGUs. Any potential impairment of goodwill or indefinite life intangible assets is identified by comparing the recoverable amount to its carrying value.

Fair value is initially assessed with reference to valuation multiples of comparable publicly traded financial institutions and previous business acquisition transactions. The calculations utilize earnings and cash flow projections based on financial budgets approved by Lifeco's management. These valuation multiples may include price-to-earnings or price-to-book measures for life insurers and asset managers. This assessment may give regard to a variety of relevant considerations, including expected growth, risk and capital market conditions, among other factors. The valuation multiples used in assessing fair value represent Level 2 inputs.

In the fourth quarter of 2023, Lifeco conducted its annual impairment testing of goodwill and indefinite life intangible assets based on the September 30, 2023 asset balances. It was determined that the recoverable amounts of CGUs were in excess of their carrying values and there was no evidence of impairment.

Any reasonable changes in assumptions and estimates used in determining the recoverable amounts of the CGUs are unlikely to cause the carrying values to exceed their recoverable amounts.

#### **IGM Financial**

IGM tests whether goodwill and indefinite life intangible assets are impaired by comparing the carrying amounts with the recoverable amounts. The recoverable amount of IGM's CGUs is based on the best available evidence of fair value less cost of disposal.

In assessing recoverable amounts, valuation approaches are used that may include application of capitalization multiples to financial and operating metrics based upon precedent acquisition transactions and trading comparables and discounted cash flow analysis. Valuation multiples may include price-to-earnings or other conventionally used measures for investment managers or other financial service providers (multiples of value to assets under management, revenues, or other measures of profitability). This assessment may give regard to a variety of relevant considerations, including expected growth, risk and capital market conditions, among other factors. The valuation multiples used in assessing fair value represent Level 2 inputs. Assumptions and estimates employed in discounted cash flows include future changes in assets under management resulting from net sales and investment returns, pricing and profit margin changes and discount rates, which represent Level 3 inputs.

The fair value less cost of disposal of IGM's CGUs was compared with the carrying amount and it was determined there was no impairment. Changes in assumptions and estimates used in determining the recoverable amounts of the CGUs can result in significant adjustments to the valuation of the CGUs.

## **NOTE 11 Insurance Contracts**

### **ANALYSIS BY REMAINING COVERAGE AND INCURRED CLAIMS**

	Liability for rema	ining coverage		Liability fo	r incurred claims		
				Con	tracts under PAA		
December 31, 2023	Excluding loss component	Loss component	Contracts not under PAA	Estimates of present value of future cash flows	Risk adjustment for non-financial risk	Asset for acquisition cash flows	Total
Opening assets	(1,275)	2	197	(64)	_	-	(1,140)
Opening liabilities	118,505	199	3,366	12,994	545	(171)	135,438
Opening liabilities on account of segregated fund policyholders	57,841	_	_	_	-	-	57,841
Net opening balance	175,071	201	3,563	12,930	545	(171)	192,139
Changes in the statements of earnings and of comprehensive income							
Insurance revenue	(20,402)	-	-	-	_	-	(20,402)
Insurance service expenses							
Incurred claims and other insurance service expenses	-	(22)	9,311	6,250	99	-	15,638
Amortization of insurance acquisition cash flows	702	-	-	-	-	-	702
Losses and reversal of losses on onerous contracts	_	62	=	=	-	=	62
Adjustments to liabilities for incurred claims	-	-	(47)	(455)	(123)	-	(625)
	702	40	9,264	5,795	(24)	-	15,777
Investment components	(10,085)	_	7,193	2,892			_
Total changes in insurance service result	(29,785)	40	16,457	8,687	(24)	-	(4,625)
Net finance (income) expenses from insurance contracts	9,515	12	5,274	709	31	_	15,541
Effect of movement in exchange rates	88	_	7	72	3		170
Total changes in the statements of earnings							
and of comprehensive income	(20,182)	52	21,738	9,468	10		11,086
Cash flows							
Premiums received	30,906	-	_	-	_	_	30,906
Incurred claims paid and other insurance service							
expenses paid	(63)	-	(21,594)	(8,823)	_	_	(30,480)
Insurance acquisition cash flows	(865)	_	_	-	_	_	(865)
Insurance acquisition cash flows transferred from the asset for insurance acquisition cash flows							
at initial recognition	(32)	_	-	-	_	_	(32)
Other cash flows <sup>[1]</sup>	903		-				903
Total cash flows	30,849		(21,594)	(8,823)			432
Asset for acquisition cash flows							
Insurance acquisition cash flows paid in the year	-	-	-	-	-	(35)	(35)
Insurance acquisition cash flows allocated to groups							
of insurance contracts recognized in the year	-		_			32	32
Total changes in asset for acquisition cash flows	-					(3)	(3)
Other movements <sup>[2]</sup>	(157)	=	=	-	=	_	(157)
Net closing balance <sup>[3]</sup>	185,581	253	3,707	13,575	555	(174)	203,497
Recorded in:							
Closing assets	(2,021)	_	831	(3)	_	-	(1,193)
Closing liabilities	127,300	253	2,876	13,578	555	(174)	144,388
Closing liabilities on account of segregated fund policyholders	60,302	_	_	_	_	_	60,302
Net closing balance <sup>[3]</sup>	185,581	253	3,707	13,575	555	(174)	203,497

 $<sup>[1] \</sup>begin{tabular}{l} Other cash flows includes transfer to/from segregated funds, premiums to be settled via funding component balance (FCB), claims to be settled via FCB, net settlements, and the settlements of the se$ and other cash flows from policy loans.

<sup>[2]</sup> Other movements represents changes in the expected fulfillment cash flows on certain reinsurance contracts held where Lifeco has no continuing involvement other than  $exposure\ to\ the\ remote\ insolvency\ risk\ of\ the\ reinsurer.\ This\ movement\ is\ offset\ by\ movement\ in\ associated\ reinsurance\ assets.$ 

 $<sup>[3] \ \</sup> Included in the insurance contract balances are loans to policyholders of \$8,945 \ million \ and funds \ withheld of \$3,926 \ million.$ 

	Liability for rema	ining coverage		Liability fo	Liability for incurred claims		
				Conf	tracts under PAA		
December 31, 2022	Excluding loss component	Loss component	Contracts not under PAA	Estimates of present value of future cash flows	Risk adjustment for non-financial risk	Asset for acquisition cash flows	Total
Opening assets	(2,125)	_	730	(138)	-	-	(1,533)
Opening liabilities	140,178	181	2,963	14,155	595	(162)	157,910
Opening liabilities on account of segregated							
fund policyholders	65,253	_	-	_	-	-	65,253
Net opening balance	203,306	181	3,693	14,017	595	(162)	221,630
Changes in the statements of earnings and of comprehensive income							
Insurance revenue	(19,632)	_	_	_	_	_	(19,632)
Insurance service expenses							
Incurred claims and other insurance service expenses	_	(26)	8,848	5,396	344	_	14,562
Amortization of insurance acquisition cash flows	637	-	=		_	_	637
Losses and reversal of losses on onerous contracts	_	61	_	_	_	_	61
Adjustments to liabilities for incurred claims	_	_	(66)	377	(299)	_	12
, rajustificities to ilubilities for illearred claims	637	35	8,782	5,773	45	_	15,272
Investment components	(9,018)	_	6,072	2,946	-	_	13,272
· · · · · · · · · · · · · · · · · · ·							(4.270
Total changes in insurance service result	(28,013)	35	14,854	8,719	45	_	(4,360)
Net finance (income) expenses from insurance contracts	(27,956)	(16)	4,370	(1,359)	(88)	_	(25,049)
Effect of movement in exchange rates	127	1	27	(139)	(7)		9
Total changes in the statements of earnings and of comprehensive income	(55,842)	20	19,251	7,221	(50)	-	(29,400)
Cash flows							
Premiums received	30,502	_	_	_	_	_	30,502
Incurred claims paid and other insurance service							
expenses paid	(55)	_	(19,362)	(8,280)	_	_	(27,697)
Insurance acquisition cash flows	(832)	_	_	_	_	_	(832)
Insurance acquisition cash flows transferred from							
the asset for insurance acquisition cash flows							
at initial recognition	(98)	-	-	-	-	-	(98)
Other cash flows <sup>[1]</sup>	898	-	-	_		-	898
Total cash flows	30,415		(19,362)	(8,280)	=	=	2,773
Asset for acquisition cash flows							
Insurance acquisition cash flows paid in the year	_	-	-	_	_	(107)	(107)
Insurance acquisition cash flows allocated to groups of insurance contracts recognized in the year	_	=	=	_	_	98	98
Total changes in asset for acquisition cash flows	_	-	-	-	-	(9)	(9)
Other movements <sup>[2]</sup>	(2,982)	_	(19)	(28)	_	_	(3,029)
Impact of acquisitions/dispositions <sup>[3]</sup>	174	_	_	_	_	-	174
Net closing balance <sup>[4]</sup>	175,071	201	3,563	12,930	545	(171)	192,139
Recorded in:							
Closing assets	(1,275)	2	197	(64)	_	_	(1,140)
Closing liabilities	118,505	199	3,366	12,994	545	(171)	135,438
Closing liabilities on account of segregated fund policyholders	57,841	_	_	_	_	_	57,841
Net closing balance <sup>[4]</sup>	175,071	201	3,563	12,930	545	(171)	192,139

 $<sup>[1] \</sup>begin{tabular}{l} Other cash flows includes transfer to/from segregated funds, premiums to be settled via FCB, claims to be settled via FCB, net settlements, and other cash flows from policy loans. \\$ 

<sup>[2]</sup> Other movements represents changes in the expected fulfillment cash flows on certain reinsurance contracts held where Lifeco has no continuing involvement other than exposure to the remote insolvency risk of the reinsurer. This movement is offset by movement in associated reinsurance assets.

<sup>[3]</sup> On April 1, 2022, Lifeco completed the acquisition of the full-service retirement services business of Prudential. The contributions of the acquired business to Lifeco's overall results have been presented separately for the comparative year.

<sup>[4]</sup> Included in the insurance contract balances are loans to policyholders of \$8,999 million and funds withheld of \$4,105 million.

### ANALYSIS BY MEASUREMENT COMPONENT FOR INSURANCE CONTRACTS NOT MEASURED UNDER PAA

December 31, 2023	Estimates of present value of future cash flows	Risk adjustment for non-financial risk	CSM	Total
Opening assets	(4,271)	515	2,773	(983)
Opening liabilities	105,278	6,036	11,361	122,675
Opening liabilities on account of segregated fund policyholders	57,841	_	-	57,841
Net opening balance	158,848	6,551	14,134	179,533
Changes in the statements of earnings and of comprehensive income				
Changes that relate to current service				
CSM recognized for services provided	_	-	(1,224)	(1,224)
Change in risk adjustment for non-financial risk for risk expired	_	(611)	-	(611)
Experience adjustments	214	1	-	215
Changes that relate to future service				
Contracts initially recognized in the year	(1,037)	358	688	9
Changes in estimates that adjust the CSM	(11)	91	(80)	-
Changes in estimates that result in losses and reversal of losses on onerous contracts	56	15	-	71
Changes that relate to past service				
Adjustment to liabilities for incurred claims	(45)	(2)	_	(47)
Total changes in insurance service result	(823)	(148)	(616)	(1,587)
Net finance (income) expenses from insurance contracts	14,058	591	152	14,801
Effect of movement in foreign exchange rates	(22)	32	78	88
Total changes in the statements of earnings and of comprehensive income	13,213	475	(386)	13,302
Cash flows				
Premiums received	19,144	_	-	19,144
Incurred claims paid and other insurance service expenses paid	(21,654)	-	-	(21,654)
Insurance acquisition cash flows	(755)	-	-	(755)
Other cash flows <sup>[1]</sup>	897	-	-	897
Total cash flows	(2,368)	_	_	(2,368)
Other movements $^{[2]}$	(157)	=	_	(157)
Net closing balance	169,536	7,026	13,748	190,310
Recorded in:				
Closing assets	(6,560)	1,654	3,796	(1,110)
Closing liabilities	115,794	5,372	9,952	131,118
Closing liabilities on account of segregated fund policyholders	60,302	=	_	60,302
Net closing balance	169,536	7,026	13,748	190,310

 $<sup>[1] \</sup>begin{tabular}{l} Other cash flows includes transfer to/from segregated funds, premiums to be settled via FCB, claims to be settled via FCB, net settlements, and other cash flows from policy loans. \\ \end{tabular}$ 

<sup>[2]</sup> Other movements represents changes in the expected fulfillment cash flows on certain reinsurance contracts held where Lifeco has no continuing involvement other than exposure to the remote insolvency risk of the reinsurer. This movement is offset by movement in associated reinsurance assets.

December 31, 2022	Estimates of present value of future cash flows	Risk adjustment for non-financial risk	CSM	Total
Opening assets	(7,289)	2,376	3,609	(1,304)
Opening liabilities	127,643	7,067	9,447	144,157
Opening liabilities on account of segregated fund policyholders	65,253	_	_	65,253
Net opening balance	185,607	9,443	13,056	208,106
Changes in the statements of earnings and of comprehensive income				
Changes that relate to current service				
CSM recognized for services provided	-	-	(1,169)	(1,169)
Change in risk adjustment for non-financial risk for risk expired	-	(638)	-	(638)
Experience adjustments	140	1	_	141
Changes that relate to future service				
Contracts initially recognized in the year	(1,138)	385	766	13
Changes in estimates that adjust the CSM	(958)	(112)	1,069	(1)
Changes in estimates that result in losses and reversal of losses on onerous contracts	21	21	-	42
Changes that relate to past service				
Adjustment to liabilities for incurred claims	(68)	1	-	(67)
Total changes in insurance service result	(2,003)	(342)	666	(1,679)
Net finance (income) expenses from insurance contracts	(21,211)	(2,497)	116	(23,592)
Effect of movement in foreign exchange rates	254	(83)	2	173
Total changes in the statements of earnings and of comprehensive income	(22,960)	(2,922)	784	(25,098)
Cash flows				
Premiums received	18,672	_	-	18,672
Incurred claims paid and other insurance service expenses paid	(19,417)	_	-	(19,417)
Insurance acquisition cash flows	(746)	_	=	(746)
Fee transfers from the segregated fund	(52)	_	=	(52)
Other cash flows <sup>(1)</sup>	936	_	_	936
Total cash flows	(607)	_	_	(607)
Other movements <sup>[2]</sup>	(3,042)	=	=	(3,042)
Impact of acquisitions/dispositions <sup>[3]</sup>	(150)	30	294	174
Net closing balance	158,848	6,551	14,134	179,533
Recorded in:				
Closing assets	(4,271)	515	2,773	(983)
Closing liabilities	105,278	6,036	11,361	122,675
Closing liabilities on account of segregated fund policyholders	57,841	-		57,841
Net closing balance	158,848	6,551	14,134	179,533
3 11 2 11	,0.10	-1	,	,

<sup>[1]</sup> Other cash flows includes transfer to/from segregated funds, premiums to be settled via FCB, claims to be settled via FCB, net settlements, and other cash flows from policy loans.

<sup>[2]</sup> Other movements represents changes in the expected fulfillment cash flows on certain reinsurance contracts held where Lifeco has no continuing involvement other than exposure to the remote insolvency risk of the reinsurer. This movement is offset by movement in associated reinsurance assets.

<sup>[3]</sup> On April 1, 2022, Lifeco completed the acquisition of the full-service retirement services business of Prudential. The contributions of the acquired business to Lifeco's overall results have been presented separately for the comparative year.

## COMPOSITION OF INSURANCE AND INVESTMENT CONTRACT LIABILITIES AND RELATED SUPPORTING ASSETS

The composition of insurance contract liabilities and reinsurance contract assets and liabilities, as well as investment contract liabilities of Lifeco by businessis as follows:

		Assets			Liabilities
December 31, 2023	Insurance contracts	Reinsurance contracts	Insurance contracts	Investment contracts	Reinsurance contracts
Participating					
Canada	_	-	50,499	-	-
United States	_	-	5,032	-	-
Europe	_	-	124	-	-
Capital and Risk Solutions	_	-	671	-	-
Non-participating					
Canada	400	1,243	30,956	3,931	208
United States	291	12,243	13,047	83,966	163
Europe	331	3,713	39,266	341	250
Capital and Risk Solutions	171	133	4,793	681	27
	1,193	17,332	144,388	88,919	648

		Assets			Liabilities	
December 31, 2022	Insurance contracts	Reinsurance contracts	Insurance contracts	Investment contracts	Reinsurance contracts	
Participating						
Canada	_	_	46,127	_	-	
United States	_	_	5,161	_	-	
Europe	_	_	126	_	-	
Capital and Risk Solutions	_	_	656	_	-	
Non-participating						
Canada	408	1,211	28,931	3,635	164	
United States	245	12,624	13,508	90,139	167	
Europe	322	3,639	35,544	323	226	
Capital and Risk Solutions	165	97	5,385	713	(20)	
	1,140	17,571	135,438	94,810	537	

The composition of the assets supporting insurance and investment contract liabilities and equity of Lifeco by business is as follows:

December 31, 2023	Bonds	Mortgage loans	Shares	Investment properties	Other	Total
Participating liabilities						
Canada	22,726	12,503	9,853	4,662	755	50,499
United States	4,299	500	187	_	46	5,032
Europe	56	-	41	3	24	124
Capital and Risk Solutions	570	5	_	_	96	671
Non-participating liabilities						
Canada	21,408	4,244	2,782	644	5,809	34,887
United States	53,381	11,760	1,301	_	30,571	97,013
Europe	25,738	6,707	467	2,113	4,582	39,607
Capital and Risk Solutions	4,938	488	_	_	48	5,474
Other	11,448	1,483	164	_	436,977	450,072
Total equity	12,487	724	938	448	15,254	29,851
Total carrying value	157,051	38,414	15,733	7,870	494,162	713,230
Fair value	157,051	37,915	15,667	7,870	494,162	712,665

December 31, 2022 <sup>[1]</sup>	Bonds	Mortgage loans	Shares	Investment properties	Other	Total
Participating liabilities				p. spss		
Canada	20,006	12,049	9,194	4,876	2	46,127
United States	4,366	552	137	_	106	5,161
Europe	54	_	46	8	18	126
Capital and Risk Solutions	553	7	-	_	96	656
Non-participating liabilities						
Canada	20,610	3,851	2,707	685	4,713	32,566
United States	60,783	12,456	873	_	29,535	103,647
Europe	23,512	6,082	388	2,345	3,540	35,867
Capital and Risk Solutions	5,343	216	-	_	539	6,098
Other	10,023	1,128	79	_	401,933	413,163
Total equity	10,841	856	877	430	15,791	28,795
Total carrying value	156,091	37,197	14,301	8,344	456,273	672,206
Fair value	156,091	36,582	14,273	8,344	456,273	671,563

<sup>[1]</sup> Represents application of IFRS 9 overlay.

Cash flows of assets supporting insurance and investment contract liabilities are matched within reasonable limits. Changes in the fair values of these assets are largely offset by changes in the fair value of insurance and investment contract liabilities.

Changes in the fair values of assets backing capital and surplus, less related income taxes, would result in a corresponding change in surplus over time in accordance with Lifeco's investment accounting policies.

### EFFECT ON MEASUREMENT COMPONENTS OF INSURANCE CONTRACTS INITIALLY RECOGNIZED IN THE YEAR

December 31, 2023	Profitable contracts issued	Onerous contracts issued	Total
Insurance acquisition cash flows	465	46	511
Claims and other insurance service expenses payable	11,710	88	11,798
Estimates of present value of cash outflows	12,175	134	12,309
Estimates of present value of cash inflows	(13,208)	(138)	(13,346)
Risk adjustment for non-financial risk	338	20	358
CSM	690	(2)	688
Total losses (gains) recognized on initial recognition	(5)	14	9

December 31, 2022	Profitable contracts issued	Onerous contracts issued	Total
Insurance acquisition cash flows	343	64	407
Claims and other insurance service expenses payable	10,753	526	11,279
Estimates of present value of cash outflows	11,096	590	11,686
Estimates of present value of cash inflows	(12,155)	(669)	(12,824)
Risk adjustment for non-financial risk	296	89	385
CSM	755	11	766
Total losses (gains) recognized on initial recognition	(8)	21	13

 $Life co\ did\ not\ acquire\ any\ insurance\ contracts\ held\ through\ transfer\ or\ business\ combination.$ 

### MATURITY ANALYSIS OF INSURANCE AND REINSURANCE CONTRACTS HELD

The following table shows the undiscounted expected future cash outflows (inflows) for insurance and reinsurance contracts held by expected timing based on best estimate actuarial assumptions and excludes amounts from insurance contract liabilities on account of segregated fund holders. Whole life individual insurance products have expected cash flows for several decades in the future. Examples of cash outflows are payment of claims and expenses, and examples of cash inflows are premiums.

December 31, 2023	1 year or less	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
Insurance contracts							
Insurance contract liabilities	7,815	4,180	4,150	4,331	4,602	434,966	460,044
Insurance contract assets	(674)	(675)	(633)	(577)	(534)	(7,892)	(10,985)
	7,141	3,505	3,517	3,754	4,068	427,074	449,059
Reinsurance contracts held							
Reinsurance contract held liabilities	15	110	96	85	69	(41)	334
Reinsurance contract held assets	(407)	(94)	(70)	(83)	(76)	(3,258)	(3,988)
	(392)	16	26	2	(7)	(3,299)	(3,654)
December 31, 2022	1 year or less	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
Insurance contracts							
Insurance contract liabilities	6,685	3,355	3,274	3,524	3,615	395,405	415,858
Insurance contract assets	(592)	(499)	(480)	(430)	(387)	(3,056)	(5,444)
	6,093	2,856	2,794	3,094	3,228	392,349	410,414
Reinsurance contracts held							
Reinsurance contract held liabilities	(107)	(29)	(33)	(32)	(31)	644	412
Reinsurance contract held assets	(392)	(120)	(83)	(87)	(99)	(3,532)	(4,313)
	(499)	(149)	(116)	(119)	(130)	(2,888)	(3,901)

### AMOUNT OF INSURANCE CONTRACT LIABILITIES PAYABLE ON DEMAND

The amounts from insurance contract liabilities that are payable on demand are set out below. The amounts payable on demand include the cash surrender and include the cash surrender anvalue and/or the account value less applicable surrender charges payable. Insurance contract liabilities held on account of segregated fund holders are excluded from the amounts payable on demand and carrying amounts.

December 31	2023	2022
Amounts payable on demand	61,367	58,426
Carrying amounts	93,324	85,805

#### **EXPECTED REMAINING CSM RECOGNITION**

December 31	2023	2022
1 year or less	1,138	1,139
1-2 years	1,051	1,060
2-3 years	972	972
3-4 years	898	899
4-5 years	827	832
5-10 years	3,241	3,336
Over 10 years	5,621	5,896
	13,748	14,134

### **EXPECTED DERECOGNITION OF THE ASSET FOR INSURANCE ACQUISITION CASH FLOWS**

December 31	2023	2022
1 year or less	30	29
1-2 years	28	27
2-3 years	26	25
3-4 years	24	23
4-5 years	20	21
5-10 years	46	46
	174	171

#### **CSM**

The concentration of insurance risk of Lifeco by business is as follows:

			Non-participat	ing (excluding segre	egated funds)			
December 31, 2023	Canada	United States	C Europe	apital and Risk Solutions	Total	Segregated funds	Participating account surplus in Lifeco's subsidiaries <sup>[1]</sup>	Total <sup>[2]</sup>
CSM, beginning of year, January 1, 2023	1,264	41	2,771	1,796	5,872	3,557	3,694	13,123
CSM recognized for services provided	(143)	(4)	(234)	(154)	(535)	(430)	(157)	(1,122)
Contracts initially recognized in the year	41	_	284	49	374	181	111	666
Changes in estimates that adjust the CSM <sup>[3]</sup>	(40)	(12)	325	-	273	(37)	(490)	(254)
Net finance (income) expenses from insurance contracts	37	_	49	37	123	16	-	139
Effect of movement in exchange rates	-	(1)	60	17	76	11	(4)	83
CSM, end of year, December 31, 2023	1,159	24	3,255	1,745	6,183	3,298	3,154	12,635

<sup>[1]</sup> Included in non-controlling interests on the balance sheets.

<sup>[3]</sup> Included in the changes in estimates that adjust the CSM is a \$73 million reclassification of CSM between segregated funds and non-participating products, excluding segregated funds. There is no change in overall CSM from this reclassification.

	Non-participating (excluding segregated funds)							
December 31, 2022	Canada	United States	C: Europe	apital and Risk Solutions	Total	Segregated funds	Participating account surplus in Lifeco's subsidiaries <sup>[1]</sup>	Total <sup>[2]</sup>
CSM, beginning of year, January 1, 2022	1,679	25	2,524	1,691	5,919	3,432	2,629	11,980
CSM recognized for services provided	(166)	(4)	(194)	(152)	(516)	(419)	(139)	(1,074)
Contracts initially recognized in the year <sup>[3]</sup>	44	_	224	100	368	537	102	1,007
Changes in estimates that adjust the CSM	(328)	13	238	133	56	(24)	1,081	1,113
Net finance (income) expenses from insurance contracts	35	(1)	26	29	89	_	_	89
Effect of movement in exchange rates	_	8	(47)	(5)	(44)	31	21	8
CSM, end of year, December 31, 2022	1,264	41	2,771	1,796	5,872	3,557	3,694	13,123

<sup>[1]</sup> Included in non-controlling interests on the balance sheets.

#### **INSURANCE RISK**

### **Actuarial Assumptions**

In the computation of insurance contract liabilities, valuation assumptions have been made regarding rates of mortality/morbidity, investment returns, levels of operating expenses, rates of policy termination and rates of utilization of elective policy options or provisions. The valuation assumptions use best estimates of future experience together with a risk adjustment for non-financial risk. The risk adjustment for non-financial risk represents the compensation that Lifeco requires for bearing uncertainty in the amount and timing of insurance contract cash flows. Risk adjustments for non-financial risk are reviewed periodically by Lifeco for continued appropriateness.

Lifeco measures the estimates of the present value of future cash flows for reinsurance held using assumptions that are consistent with those used to measure the estimates of the present value of future cash flows for the underlying insurance contracts, with an adjustment for any non-performance by the reinsurer.

Investment contract liabilities are measured at fair value determined using discount rates derived from a reference portfolio or stochastic modelling at the end of the reporting period. Lifeco's main valuation techniques incorporate all factors that market participants would consider and make maximum use of observable market data.

<sup>[2]</sup> The amounts in the table above are presented net of reinsurance.

<sup>[2]</sup> The amounts in the table above are presented net of reinsurance.

<sup>[3]</sup> On April 1, 2022, Lifeco completed the acquisition of the full-service retirement services business of Prudential Financial, Inc. The acquisition included \$294 million of CSM which has been included in the contracts initially recognized in the year category.

The methods for arriving at these valuation assumptions are outlined below:

Actuarial assumptions	Methods
Mortality	A life insurance mortality study is carried out regularly for each major block of insurance business. The results of each study are used to update Lifeco's experience valuation mortality tables for that business. Annuitant mortality is also studied regularly and the results are used to modify established annuitant mortality tables. When there is insufficient data, use is made of the latest industry experience to derive an appropriate valuation mortality assumption. Improvement scales for life insurance and annuitant mortality are updated periodically based on population and industry studies, product-specific considerations, as well as professional guidance. In addition, appropriate provisions have been made for future mortality deterioration on term insurance.
Morbidity	Lifeco uses industry-developed experience tables modified to reflect emerging Lifeco experience. Both claim incidence and termination are monitored regularly, and emerging experience is factored into the current valuation.
Expenses	Expenses for certain items, such as sales commissions and policy taxes and fees are either contractual or specified by law, and so they are only reflected on a best estimate basis in the liability. Operating expenses, such as policy and claims administration as well as overhead, are more variable. Lifeco produces expense studies for operating expenses regularly to determine an appropriate estimate of future operating expenses for the liability type being valued. An inflation assumption is incorporated in the estimate of future operating expenses held within the liability.
Policy termination	Studies to determine rates of policy termination are updated regularly to form the basis of this estimate. Industry data is also available and is useful where Lifeco has no experience with specific types of policies or its exposure is limited. Lifeco's most significant exposures are in respect of the T-100 and Level Cost of Insurance Universal Life products in Canada and policy renewal rates at the end of term for renewable term policies in Canada and Capital and Risk Solutions. Industry experience has guided Lifeco's assumptions for these products as its own experience is very limited.
Property and casualty reinsurance	Insurance contract liabilities for property and casualty reinsurance written by Capital and Risk Solutions are determined using accepted actuarial practices for property and casualty insurers in Canada. The insurance contract liabilities are based on cession statements provided by ceding companies. In addition, insurance contract liabilities also include an amount for incurred but not reported losses, which may differ significantly from the ultimate loss development. The estimates and underlying methodology are continually reviewed and updated, and adjustments to estimates are reflected in net earnings. Capital and Risk Solutions analyzes the emergence of claims experience against expected assumptions for each reinsurance contract separately and at the portfolio level. If necessary, a more in-depth analysis is undertaken of the cedant experience.
Utilization of elective policy options	There are a wide range of elective options embedded in the policies issued by Lifeco. Examples include term renewals, conversion to whole life insurance (term insurance), settlement annuity purchase at guaranteed rates (deposit annuities) and guarantee resets (segregated fund maturity guarantees). The assumed rates of utilization are based on Lifeco or industry experience when it exists and otherwise based on judgment considering incentives to utilize the option. Generally, whenever it is clearly in the best interests of an informed policyholder to utilize an option, then it is assumed to be elected.
Policyholder dividends and adjustable policy features	Future policyholder dividends and other adjustable policy features are included in the determination of insurance contract liabilities with the assumption that policyholder dividends or adjustable benefits will change in the future in response to the relevant experience. The dividend and policy adjustments are determined consistent with policyholders' reasonable expectations, such expectations being influenced by the participating policyholder dividend policies and/or policyholder communications, marketing material and past practice. It is Lifeco's expectation that changes will occur in policyholder dividend scales or adjustable benefits for participating or adjustable business, respectively, corresponding to changes in the best estimate assumptions, resulting in an immaterial net change in insurance contract liabilities. Where underlying guarantees may limit the ability to pass all of this experience back to the policyholder, the impact of this non-adjustability on net earnings is reflected in the impacts of changes in best estimate assumptions below.
Investment returns	Interest rate risk is managed by investing in assets that are suitable for the products sold. Lifeco utilizes a formal process for managing the matching of assets and liabilities. This involves grouping general fund assets and liabilities into Lifeco's business. Assets in each business are managed in relation to the liabilities in the business. The impact to net earnings from changes in the interest rates would be largely offset by changes in the value of financial assets supporting the liabilities. However, differences in the interest rate sensitivity in the value of assets and the value of insurance and investment contract liabilities lead to a sensitivity to interest rate movements in net earnings under IFRS 17 and IFRS 9.
Insurance and investment contract liabilities	In determining Lifeco's insurance contract liabilities, valuation assumptions are made regarding rates of mortality/morbidity, investment returns, levels of operating expenses, rates of policy termination and rates of utilization of elective policy options or provisions. When the assumptions are revised to reflect emerging experience or change in outlook, the result is a change in the value of liabilities which in turn affects the Corporation's earnings.

#### **Non-Financial Exposures and Sensitivities**

### Insurance risk

		Net earnings		CSM <sup>[1]</sup>
December 31, 2023	Before reinsurance	Net of reinsurance held	Before reinsurance	Net of reinsurance held
2% life mortality increase	(100)	(100)	(375)	(200)
2% annuity mortality decrease	175	150	(700)	(625)
5% morbidity adverse change	(150)	(125)	(225)	(100)
5% expense increase	-	_	(150)	(150)
10% adverse change in policy termination and renewal	50	50	(1,025)	(950)

		Net earnings		CSM <sup>[1]</sup>
December 31, 2022	Before reinsurance	Net of reinsurance held	Before reinsurance	Net of reinsurance held
2% life mortality increase	50	25	(550)	(325)
2% annuity mortality decrease	200	200	(725)	(650)
5% morbidity adverse change	(75)	(100)	(275)	(125)
5% expense increase	_	_	(175)	(175)
10% adverse change in policy termination and renewal	150	150	(1,125)	(1,100)

<sup>[1]</sup> The impacts to the CSM are pre-tax.

These sensitivities reflect the impact on net earnings and CSM of an immediate change in assumptions on the value of insurance and reinsurance contracts held and investment contracts. The impact on equity is equal to the net earnings impact.

Under IFRS 17, assumption changes on insurance risk directly impact CSM, for contracts which have CSM. The impact of assumption changes on CSM are measured at locked-in discount rates, for contracts measured under the GMM. Net earnings impacts arise from any differences relative to the fair value impact of assumption changes impacting CSM, as well as assumption changes on contracts which do not have CSM (including short-term insurance contracts). For assumption changes impacting CSM, there is a second-order impact to earnings which captures the present value difference between the impact of assumption changes measured at prevailing discount rates and locked-in discount rates. In general, prevailing discount rates are currently higher than locked-in rates for Lifeco's insurance contracts, as most locked-in rates for the calculation of CSM impacts were determined at January 1, 2022 for the in-force portfolio. Therefore, an unfavourable change in assumptions on insurance risk, leading to a liability-strengthening offset by CSM reduction, also results in a positive earnings impact in the period due to the fair value impact.

Concentration risk may arise from geographic regions, accumulation of risks and market risk.

#### **Reinsurance Risk**

Maximum limits per insured life benefit amount (which vary by Lifeco's line of business) are established for life and health insurance, and reinsurance is purchased for amounts in excess of those limits.

Reinsurance costs and recoveries as defined by the reinsurance agreement are reflected in the valuation with these costs and recoveries being appropriately calibrated to the direct assumptions.

Reinsurance contracts do not relieve Lifeco from its obligations to policyholders. Failure of reinsurers to honour their obligations could result in losses to Lifeco. Lifeco evaluates the financial condition of its reinsurers to minimize its exposure to significant losses from reinsurer insolvencies.

Certain of the reinsurance contracts are on a funds-withheld basis where Lifeco retains the assets supporting the reinsured insurance contract liabilities, thus minimizing the exposure to significant losses from reinsurer insolvency on those contracts.

### **Discount Rates**

The following tables provide the lower and upper end of the range of the spot rates used by Lifeco to discount liability cash flows by major currency:

December	r 31, 2023	Year 1	Year 5	Year 10	Year 20	Year 30	Year 50
CAD	Lower	6.0%	4.5%	4.4%	4.3%	4.2%	4.5%
	Upper	6.4%	4.9%	4.9%	4.9%	4.8%	4.9%
USD	Lower	5.7%	4.8%	4.8%	5.3%	4.9%	4.7%
	Upper	6.1%	5.2%	5.3%	5.8%	5.4%	5.0%
EUR	Lower	3.2%	2.1%	2.2%	2.5%	2.9%	4.3%
	Upper	4.8%	3.6%	3.8%	4.1%	4.2%	4.5%
GBP	Lower	4.9%	3.8%	4.0%	4.7%	4.6%	3.7%
	Upper	5.9%	4.8%	5.1%	5.7%	5.6%	4.7%
 December	r 31, 2022	Year 1	Year 5	Year 10	Year 20	Year 30	Year 50
CAD	Lower	5.9%	4.8%	4.8%	4.9%	4.7%	5.0%
	Upper	6.3%	5.3%	5.3%	5.3%	5.2%	5.1%
USD	Lower	5.9%	5.3%	5.1%	5.6%	5.2%	4.9%
	Upper	6.3%	5.7%	5.5%	6.0%	5.6%	5.0%
EUR	Lower	2.5%	2.8%	2.8%	2.9%	3.1%	4.3%
	Upper	4.2%	4.5%	4.5%	4.6%	4.5%	4.6%
GBP	Lower	4.0%	4.2%	4.3%	4.6%	4.4%	3.8%
	Upper	5.3%	5.4%	5.5%	5.9%	5.7%	5.1%

The spot rates in the tables above are calculated based on prevailing interest rates observed in their respective markets. When interest rates are not observable, the yield curve to discount cash flows transitions to an ultimate rate composed of a risk-free rate and illiquidity premium. These amounts are set based on historical data.

# **NOTE 12 Reinsurance Contracts Held**

### **ANALYSIS BY REMAINING COVERAGE AND INCURRED CLAIMS**

	Asset for rema	ining coverage		Asset fo	or incurred claims	
				Con	tracts under PAA	
December 31, 2023	Excluding loss recovery component	Loss recovery component	Contracts not under PAA	Estimates of present value of future cash flows	Risk adjustment for non-financial risk	Total
Opening assets	16,212	76	952	320	11	17,571
Opening liabilities	(760)	_	223	_	-	(537)
Net opening balance	15,452	76	1,175	320	11	17,034
Changes in the statements of earnings and of comprehensive income						
Net expenses from reinsurance contracts	(3,676)	28	1,319	784	1	(1,544)
Investment components	(107)	-	107	-	_	-
Net finance income (expenses) from reinsurance contracts, excluding the effect of changes in non-performance risk of reinsurers	184	6	34	_	_	224
Effect of movement in exchange rates	(189)	_	11	3	_	(175)
Total changes in the statements of earnings and of comprehensive income	(3,788)	34	1,471	787	1	(1,495)
Cash flows						
Premiums paid	6,930	-	-	-	_	6,930
Incurred claims received and other insurance service amounts received	_	_	(1,426)	(861)	_	(2,287)
Other cash flows <sup>[1]</sup>	(3,341)	-	-	-	_	(3,341)
Total cash flows	3,589	-	(1,426)	(861)	=	1,302
Other movements $^{[2]}$	(157)	-	-	-	-	(157)
Net closing balance <sup>[3]</sup>	15,096	110	1,220	246	12	16,684
Recorded in:						
Closing assets	15,981	90	1,002	247	12	17,332
Closing liabilities	(885)	20	218	(1)	-	(648)
Net closing balance <sup>[3]</sup>	15,096	110	1,220	246	12	16,684

 $<sup>[1] \</sup>begin{tabular}{ll} Other cash flows includes premiums to be settled via FCB, claims to be settled via FCB, and net settlements. \end{tabular}$ 

<sup>[2]</sup> Other movements represents changes in the expected fulfillment cash flows on certain reinsurance contracts held where Lifeco has no continuing involvement other than  $exposure\ to\ the\ remote\ insolvency\ risk\ of\ the\ reinsurer.\ This\ movement\ is\ offset\ by\ movement\ in\ associated\ reinsurance\ assets.$ 

<sup>[3]</sup> Included in the reinsurance contracts held amounts are funds withheld by Lifeco under reinsurance contracts of \$4,491 million.

	Asset for rema	ining coverage		Asset fo	or incurred claims	
				Con	tracts under PAA	
December 31, 2022	Excluding loss recovery component	Loss recovery component	Contracts not under PAA	Estimates of present value of future cash flows	Risk adjustment for non-financial risk	Total
Opening assets	20,425	65	1,003	342	8	21,843
Opening liabilities	(1,314)	_	24	_	_	(1,290)
Net opening balance	19,111	65	1,027	342	8	20,553
Changes in the statements of earnings and of comprehensive income						
Net expenses from reinsurance contracts	(3,538)	17	1,196	788	6	(1,531)
Investment components	(63)	-	63	-	=	-
Net finance income (expenses) from reinsurance contracts, excluding the effect of changes in non-performance risk						
of reinsurers	(1,180)	(6)	(50)	(12)	(3)	(1,251)
Effect of movement in exchange rates	737		5	(3)		739
Total changes in the statements of earnings and of comprehensive income	(4,044)	11	1,214	773	3	(2,043)
Cash flows						
Premiums paid	3,308	-		-	=	3,308
Incurred claims received and other insurance service						
amounts received	_	-	(1,034)	(794)	_	(1,828)
Other cash flows <sup>[1]</sup>	29	_	-	-		29
Total cash flows	3,337		(1,034)	(794)		1,509
Other movements <sup>[2]</sup>	(2,952)	=	(32)	(1)	=	(2,985)
Net closing balance <sup>[3]</sup>	15,452	76	1,175	320	11	17,034
Recorded in:						
Closing assets	16,212	76	952	320	11	17,571
Closing liabilities	(760)	-	223	-	-	(537)
Net closing balance <sup>[3]</sup>	15,452	76	1,175	320	11	17,034

<sup>[1]</sup> Other cash flows includes premiums to be settled via FCB, claims to be settled via FCB, and net settlements.

<sup>[2]</sup> Other movements represents changes in the expected fulfillment cash flows on certain reinsurance contracts held where Lifeco has no continuing involvement other than exposure to the remote insolvency risk of the reinsurer. This movement is offset by movement in associated reinsurance assets.

<sup>[3]</sup> Included in the reinsurance contracts held amounts are funds withheld by Lifeco under reinsurance contracts of \$1,039 million.

# ANALYSIS BY MEASUREMENT COMPONENT FOR REINSURANCE CONTRACTS HELD NOT MEASURED UNDER PAA

	- · ·	D. J.		
	Estimates of present	Risk adjustment for		
D	value of future	non-financial		
December 31, 2023	cash flows	risk	CSM	Total
Opening assets	15,791	1,062	514	17,367
Opening liabilities	(1,458)	429	497	(532)
Net opening balance	14,333	1,491	1,011	16,835
Changes in the statements of earnings and of comprehensive income				
Changes that relate to current service				
CSM recognized for services received	-	_	(102)	(102)
Change in risk adjustment for non-financial risk for risk expired	-	(156)	-	(156)
Experience adjustments	40	(1)	-	39
Changes that relate to future service				
Contracts initially recognized in the year	(85)	69	22	6
Changes in estimates that adjust the CSM	(332)	158	174	_
Changes in estimates that result in losses and reversal of losses on onerous contracts	20	10	=	30
Changes that relate to past service				
Changes in amounts recoverable arising from changes in liability for incurred claims	(4)	(1)	-	(5)
Net expenses from reinsurance contracts	(361)	79	94	(188)
Net finance income (expenses) from reinsurance contracts, excluding the effect of changes				
in non-performance risk of reinsurers	62	152	13	227
Effect of movement in exchange rates	(181)	7	(5)	(179)
Total changes in the statements of earnings and of comprehensive income	(480)	238	102	(140)
Cash flows				
Premiums paid	4,834	_	-	4,834
Incurred claims received and other insurance service amounts received	(1,427)	_	-	(1,427)
Other cash flows <sup>[1]</sup>	(3,341)	_	=	(3,341)
Total cash flows	66			66
Other movements <sup>[2]</sup>	(157)	-	_	(157)
Net closing balance	13,762	1,729	1,113	16,604
Recorded in:				
Closing assets	16,181	866	163	17,210
Closing assets Closing liabilities	(2,419)	863	950	(606)
	13,762	1,729	1,113	16,604
Net closing balance	13,/62	1,729	1,113	10,004

 $<sup>[1] \</sup>begin{tabular}{l} Other cash flows includes premiums to be settled via FCB, claims to be settled via FCB, and net settlements. \end{tabular}$ 

<sup>[2]</sup> Other movements represents changes in the expected fulfillment cash flows on certain reinsurance contracts held where Lifeco has no continuing involvement other than exposure to the remote insolvency risk of the reinsurer. This movement is offset by movement in associated reinsurance assets.

December 31, 2022	Estimates of present value of future cash flows	Risk adjustment for non-financial risk	CSM	Total
Opening assets	19,427	1,496	705	21,628
Opening liabilities	(2,123)	472	371	(1,280)
Net opening balance	17,304	1,968	1,076	20,348
Changes in the statements of earnings and of comprehensive income				
Changes that relate to current service				
CSM recognized for services received	-	-	(95)	(95)
Change in risk adjustment for non-financial risk for risk expired	-	(153)	_	(153)
Experience adjustments	(54)	-	_	(54)
Changes that relate to future service				
Contracts initially recognized in the year	(113)	74	53	14
Changes in estimates that adjust the CSM	(39)	72	(44)	(11)
Changes in estimates that result in losses and reversal of losses on onerous contracts	5	11	=	16
Changes that relate to past service				
Changes in amounts recoverable arising from changes in liability for incurred claims	18	1	-	19
Net expenses from reinsurance contracts	(183)	5	(86)	(264)
Net finance income (expenses) from reinsurance contracts, excluding the effect of changes				
in non-performance risk of reinsurers	(787)	(472)	27	(1,232)
Effect of movement in exchange rates	759	(10)	(6)	743
Total changes in the statements of earnings and of comprehensive income	(211)	(477)	(65)	(753)
Cash flows				
Premiums paid	1,231	_	=	1,231
Incurred claims received and other insurance service amounts received	(1,035)	_	-	(1,035)
Other cash flows <sup>[1]</sup>	29	_	-	29
Total cash flows	225	_	_	225
Other movements <sup>[2]</sup>	(2,985)	-	-	(2,985)
Net closing balance	14,333	1,491	1,011	16,835
Recorded in:				
Closing assets	15,791	1,062	514	17,367
Closing liabilities	(1,458)	429	497	(532)
Net closing balance	14,333	1,491	1,011	16,835

 $<sup>[1] \</sup>begin{tabular}{l} Other cash flows includes premiums to be settled via FCB, claims to be settled via FCB, and net settlements. \end{tabular}$ 

<sup>[2]</sup> Other movements represents changes in the expected fulfillment cash flows on certain reinsurance contracts held where Lifeco has no continuing involvement other than exposure to the remote insolvency risk of the reinsurer. This movement is offset by movement in associated reinsurance assets.

### EFFECT ON MEASUREMENT COMPONENTS OF REINSURANCE CONTRACTS INITIALLY RECOGNIZED IN THE YEAR

December 31	2023	2022
Estimates of present value of cash outflows	882	1,199
Estimates of present value of cash inflows	(797)	(1,086)
Risk adjustment for non-financial risk	(69)	(74)
Income recognized on initial recognition	6	14
Contractual service margin	(22)	(53)

Lifeco did not acquire any reinsurance contracts held through transfer or business combination.

### **EXPECTED REMAINING CSM RECOGNITION**

December 31	2023	2022
1 year or less	(122)	(91)
1-2 years	(108)	(82)
2-3 years	(97)	(75)
3-4 years	(86)	(68)
4-5 years	(77)	(61)
5-10 years	(266)	(253)
Over 10 years	(357)	(381)
	(1,113)	(1,011)

### **NOTE 13 Investment Contract Liabilities**

Change in investment contract liabilities measured at fair value is as follows:

December 31	2023	2022
Balance, beginning of year	94,810	53,694
Impact of acquired business	-	44,905
Normal change in in-force business	(9,356)	(1,544)
Investment experience	4,806	(8,454)
Management actions and changes in assumptions	(9)	(13)
Impact of foreign exchange rate changes	(1,332)	6,222
Balance, end of year	88,919	94,810

All investment contract liabilities are measured at FVPL.

# **NOTE 14 Segregated Funds and Other Structured Entities**

Lifeco offers segregated fund products in Canada, the U.S. and Europe that are referred to as segregated funds, separate accounts and unit-linked funds in the respective markets. These funds are contracts issued by insurers to segregated fund policyholders where the benefit is directly linked to the performance of the investments, the risks or rewards of the fair value movements and net investment income is realized by the segregated fund policyholders. The segregated fund policyholders are required to select segregated funds that hold a range of underlying investments. While Lifeco has legal title to the investments, there is a contractual obligation to pass along the investment results to the segregated fund policyholder. These investments are segregated from those of Lifeco itself.

In Canada and the U.S., the segregated fund and separate account assets are legally separated from the general assets of Lifeco under the terms of the policyholder agreement and cannot be used to settle obligations of Lifeco. In Europe, the assets of the funds are functionally and constructively segregated from those of Lifeco. As a result of the legal and constructive arrangements of these funds, the assets of these funds are presented on the balance sheets as investments on account of segregated fund policyholders and the associated liabilities as investment contracts on account of segregated fund policyholders and insurance contracts on account of segregated fund policyholders.

In circumstances where the segregated funds are invested in structured entities and are deemed to control the entity, Lifeco has presented the non-controlling ownership interest within the segregated funds for the risk of policyholders as equal and offsetting amounts in the assets and liabilities. The amounts presented within are \$6,070 million at December 31, 2023 (\$6,388 million at December 31, 2022).

Within the statements of earnings, all segregated fund policyholders' income, including fair value changes and net investment income, is credited to the segregated fund policyholders and reflected in the assets and liabilities on account of segregated fund policyholders within the balance sheets. These revenues and expenses are presented in the statements of earnings where the contracts with the segregated fund policyholders are classified as insurance contracts.

### **Segregated Funds Guarantee Exposure**

Lifeco offers retail segregated fund products, unitized with profits products and variable annuity products that provide for certain guarantees that are tied to the market values of the investment funds. While these products are similar to mutual funds, there is a key difference from mutual funds as the segregated funds have certain guarantee features that protect the segregated fund policyholder from market declines in the underlying investments. These guarantees are Lifeco's primary exposure on these funds. Lifeco accounts for these guarantees within insurance and investment contract liabilities in the financial statements. In addition to Lifeco's exposure on the guarantees, the fees earned by Lifeco on these products are impacted by the market value of these funds.

In Canada, Lifeco offers retail segregated fund products through Canada Life. These products provide guaranteed minimum death benefits and guaranteed minimum accumulation on maturity benefits.

In the U.S., Lifeco has a mix of open and closed blocks of group variable annuities with guaranteed minimum withdrawal benefits and a closed block of group standalone guaranteed minimum death benefits products which mainly provide return of premium on death. A block of guaranteed minimum withdrawal benefits policies was acquired from Prudential on April 1, 2022.

In Europe, Lifeco offers unitized with profits products in Germany and unit-linked products with investment guarantees in Ireland. These products are similar to segregated fund products but include minimum credited interest rates and pooling of policyholders' funds.

Lifeco also offers guaranteed minimum withdrawal benefits products in the U.S. and Germany, and previously offered guaranteed minimum withdrawal benefits products in Canada and Ireland. Certain guaranteed minimum withdrawal benefits products offered by Lifeco offer levels of death and maturity guarantees. At December 31, 2023, the amount of guaranteed minimum withdrawal benefits products in force in Canada, the U.S., Ireland and Germany was \$7,343 million (\$7,033 million at December 31, 2022).

The following presents further details of the investments, determined in accordance with the relevant statutory reporting requirements of each region of Lifeco's operations, on account of segregated fund policyholders:

### **INVESTMENTS ON ACCOUNT OF SEGREGATED FUND POLICYHOLDERS**

December 31	2023	2022[1]
Cash and cash equivalents	15,024	14,562
Bonds	72,111	69,371
Mortgage loans	2,022	2,159
Shares and units in unit trusts	130,415	117,863
Mutual funds	188,549	168,459
Investment properties	12,071	13,035
	420,192	385,449
Accrued income	832	692
Other liabilities	(4,138)	(4,647)
Non-controlling mutual fund interest	6,070	6,388
Total <sup>[2]</sup>	422,956	387,882

<sup>[1]</sup> Certain comparative figures have been adjusted to conform to the current year's presentation. These adjustments had no impact on the equity or net earnings of the Corporation.

<sup>[2]</sup> At December 31, 2023, \$64,097 million of investments on account of segregated fund policyholders are reinsured by Lifeco on a modified co-insurance basis (\$66,283 million at December 31, 2022). Included in this amount are \$72 million of cash and cash equivalents, \$11,133 million of bonds, \$15 million of shares and units in unit trusts, \$52,816 million of mutual funds, \$89 million of accrued income and \$28 million of other liabilities.

# NOTE 14 Segregated Funds and Other Structured Entities (CONTINUED)

### INSURANCE AND INVESTMENT CONTRACTS ON ACCOUNT OF SEGREGATED FUND POLICYHOLDERS

December 31	2023	2022
Insurance contracts on account of segregated fund policyholders	60,302	57,841
Investment contracts on account of segregated fund policyholders	362,654	330,041
	422,956	387,882

#### INSURANCE CONTRACTS ON ACCOUNT OF SEGREGATED FUND POLICYHOLDERS

### **Effect on Measurement Components of Contracts Initially Recognized in the Year**

December 31, 2023	Profitable contracts issued	Onerous contracts issued	Total
Insurance acquisition cash flows	_	_	-
Claims and other insurance service expenses payable	3,367	-	3,367
Estimates of present value of cash outflows	3,367	-	3,367
Estimates of present value of cash inflows	(3,367)	-	(3,367)
Risk adjustment for non-financial risk	<del>-</del>	=	-
Total losses (gains) recognized on initial recognition	-	=	-
December 31, 2022	Profitable contracts issued	Onerous contracts issued	Total
Insurance acquisition cash flows	_	-	-
Claims and other insurance service expenses payable	4,275	-	4,275
Estimates of present value of cash outflows	4,275	_	4,275
Estimates of present value of cash inflows	(4,275)	-	(4,275)
Risk adjustment for non-financial risk	_	_	_

### INVESTMENT AND INSURANCE CONTRACTS ON ACCOUNT OF SEGREGATED FUNDS POLICYHOLDERS

Years ended December 31	2023	2022[1]
Balance, beginning of year	387,882	357,419
Additions (deductions):		
Policyholder deposits	51,236	40,618
Net investment income	7,333	8,019
Net realized capital gains on investments	6,430	1,082
Net unrealized capital gains (losses) on investments	33,660	(62,823)
Unrealized gains (losses) due to changes in foreign exchange rates	(1,033)	9,487
Policyholder withdrawals	(59,686)	(46,859)
Portfolio transfer (Note 4) / business acquisitions	(2,662)	77,700
Change in segregated fund investment in general fund	54	64
Change in general fund investment in segregated fund	14	(14)
Net transfer (to) from general fund	46	(74)
Non-controlling mutual fund interest	(318)	3,263
	35,074	30,463
Balance, end of year	422,956	387,882

<sup>[1]</sup> Certain comparative figures have been adjusted to conform to the current year's presentation. These adjustments had no impact on the equity or net earnings of the Corporation.

Total losses (gains) recognized on initial recognition

### NOTE 14 Segregated Funds and Other Structured Entities (CONTINUED)

### INVESTMENTS ON ACCOUNT OF SEGREGATED FUND POLICYHOLDERS (by fair value hierarchy level)

December 31, 2023	Level 1	Level 2	Level 3	Total
Investments on account of segregated fund policyholders <sup>[1]</sup>	299,451	113,199	13,792	426,442
[1] Excludes other liabilities, net of other assets, of \$3,486 million.				
December 31, 2022 <sup>[1]</sup>	Level 1	Level 2	Level 3	Total
Investments on account of segregated fund policyholders <sup>[2]</sup>	270,892	106,720	14,455	392,067

- [1] Certain comparative figures have been adjusted to conform to the current year's presentation. These adjustments had no impact on the equity or net earnings of the Corporation.
- [2] Excludes other liabilities, net of other assets, of \$4,185 million.

In 2023, certain foreign equity holdings valued at \$56 million were transferred from Level 1 to Level 2 (\$2,301 million were transferred from Level 2 to Level 1 at December 31, 2022), primarily based on Lifeco's change in use of inputs in addition to quoted prices in active markets for certain foreign equity holdings. Level 2 assets include the assets where fair value is not available from normal market pricing sources, where inputs are utilized in addition to quoted prices in active markets and where Lifeco does not have access to the underlying asset details within an investment fund.

As at December 31, 2023, \$3,912 million (\$3,928 million at December 31, 2022) of the segregated funds were invested in funds managed by IG Wealth Management and Mackenzie Investments, subsidiaries of IGM and related parties.

The following presents additional information about Lifeco's investments on account of segregated fund policyholders for which Lifeco has utilized Level 3 inputs to determine fair value:

December 31	2023	2022
Balance, beginning of year	14,455	13,822
Total losses included in segregated fund investment income	(1,073)	(310)
Purchases	795	1,011
Sales	(445)	(366)
Transfers into Level 3	350	343
Transfers out of Level 3	(290)	(45)
Balance, end of year	13,792	14,455

Transfers into Level 3 are due primarily to decreased observability of inputs in valuation methodologies. Transfers out of Level 3 are due primarily to increased observability of inputs in valuation methodologies as evidenced by corroboration of market prices with multiple pricing vendors.

In addition to the segregated funds, Lifeco has interests in a number of structured unconsolidated entities including mutual funds, open-ended investment companies, and unit trusts. These entities are created as investment strategies for its unit holders based on the directive of each individual fund.

Some of these funds are sub-advised by related parties of Lifeco, which are paid sub-advisory fees at normal market rates for their services.

Lifeco earns management fees related to managing the segregated fund products. Management fees can be variable due to the performance of factors, such as markets or industries, in which the fund invests. Fee income  $derived in \, connection \, with \, the \, management \, of \, investment \, funds \, generally \,$ increases or decreases in direct relationship with changes of assets under management, which is affected by prevailing market conditions, and the inflow and outflow of client assets.

Factors that could cause assets under management and fees to decrease include declines in equity markets, changes in fixed income markets, changes in interest rates and defaults, redemptions and other withdrawals, political and other economic risks, changing investment trends and relative investment performance. The risk is that fees may vary but expenses and recovery of initial expenses are relatively fixed, and market conditions may cause a shift in asset mix potentially resulting in a change in revenue.

Fee income earned by Lifeco resulting from Lifeco's interests in segregated funds and other structured entities was \$4,020 million for the year ended December 31, 2023 (\$3,911 million in 2022).

Included within other assets (Note 9) at December 31, 2023 is \$2,878 million (\$2,777 million at December 31, 2022) of investments by Lifeco in bonds and shares of Empower and other sponsored funds and \$160 million (\$195 million at December 31, 2022) of investments in shares of sponsored unit trusts in Europe.

# **NOTE 15 Obligations to Securitization Entities**

IGM securitizes residential mortgages through the Canada Mortgage and Housing Corporation (CMHC)-sponsored National Housing Act Mortgage-Backed Securities (NHA MBS) Program and Canada Mortgage Bond (CMB) Program and through Canadian bank-sponsored asset-backed commercial paper (ABCP) programs. These transactions do not meet the requirements for derecognition as IGM retains prepayment risk and certain elements of credit risk. Accordingly, IGM has retained these mortgages on its balance sheets and has recorded offsetting liabilities for the net proceeds received as obligations to securitization entities which are carried at amortized cost.

IGM earns interest on the mortgages and pays interest on the obligations to securitization entities. As part of the CMB transactions, IGM enters into a swap transaction whereby IGM pays coupons on CMBs and receives

investment returns on the NHA MBS and the reinvestment of repaid mortgage principal. A component of this swap, related to the obligation to pay CMB coupons and receive investment returns on repaid mortgage principal, and the hedging swap used to manage exposure to changes in variable rate investment returns, are recorded as derivatives with a negative fair value of \$4.8 million at December 31, 2023 (positive fair value of \$1 million in 2022).

All mortgages securitized under the NHA MBS and CMB Programs are insured by CMHC or another approved insurer under the program. As part of the ABCP transactions, IGM has provided cash reserves for credit enhancement which are recorded at cost. Credit risk is limited to these cash reserves and future net interest income as the ABCP trusts have no recourse to IGM's other assets for failure to make payments when due.

December 31			2023			2022
	Securitized mortgages	Obligations to securitization entities	Net	Securitized mortgages	Obligations to securitization entities	Net
Carrying value						
NHA MBS and CMB Programs	2,409	2,389	20	2,494	2,460	34
Bank-sponsored ABCP	2,314	2,299	15	2,143	2,150	(7)
Total	4,723	4,688	35	4,637	4,610	27
Fair value	4,691	4,696	(5)	4,532	4,544	(12)

The carrying value of obligations to securitization entities, which is recorded net of issue costs, includes principal payments received on securitized mortgages that are not due to be settled until after the reporting period. Issue costs are amortized over the life of the obligation using an effective interest rate method.

# **NOTE 16** Power Corporation's Debentures and Other Debt Instruments

		2023		2022
December 31	Carrying value	Fair value	Carrying value	Fair value
POWER CORPORATION				
Debentures – unsecured				
8.57% debentures due April 22, 2039	150	200	150	199
4.81% debentures due January 31, 2047	249	245	249	232
4.455% debentures due July 27, 2048	248	225	248	219
Total Power Corporation	647	670	647	650

There are no principal repayments on debentures in each of the next five years.

The Corporation has a line of credit of \$500 million bearing interest at Adjusted Term SOFR plus 0.70%. At December 31, 2023 and 2022, the Corporation was not using its line of credit.

# NOTE 17 Non-Recourse Debentures and Other Debt Instruments

### A) POWER FINANCIAL, LIFECO AND IGM

The following table presents the debentures and other debt instruments issued by Power Financial, Lifeco and IGM. The 6.90% debentures of Power Financial are direct obligations of Power Financial and are non-recourse to the Corporation. All debentures and other debt instruments of Lifeco and its subsidiaries are direct obligations of Lifeco or its subsidiaries, as applicable, and are non-recourse to the Corporation. All of the debentures of IGM are direct obligations of IGM and are non-recourse to the Corporation.

		2023		2022
December 31	Carrying value	Fair value	Carrying value	Fair value
POWER FINANCIAL				
Debentures – unsecured				
6.90% debentures due March 11, 2033	250	275	250	283
Total Power Financial	250	275	250	283
LIFECO				
Debentures and senior bonds – unsecured				
2.50% senior bonds due April 18, 2023 (€500 million) <sup>(1)</sup>	_	_	725	724
1.75% senior bonds due December 7, 2026 (€500 million) <sup>(1)</sup>	728	703	722	665
3.337% debentures due February 28, 2028	499	483	498	467
6.40% subordinated debentures due December 11, 2028	100	109	100	108
4.70% senior bonds due November 16, 2029 (€500 million) <sup>[1]</sup>	726	784	721	744
2.379% debentures due May 14, 2030	598	540	597	507
6.74% debentures due November 24, 2031	196	229	196	223
6.67% debentures due March 21, 2033	395	461	395	447
5.998% debentures due November 16, 2039	343	396	343	372
2.981% debentures due July 8, 2050	494	388	494	342
7.529% capital trust debentures due June 30, 2052 (face value of \$150 million)	156	179	157	177
	4,235	4,272	4,948	4,776
Other debt Instruments – unsecured				
Commercial paper and other short-term debt instruments with interest rate				
of 5.729% (4.628% at December 31, 2022)	132	132	135	135
Revolving credit facility with interest based on Adjusted Term SOFR (US\$45 million) (US\$50 million at December 31, 2022)	60	60	67	67
Non-revolving credit facility with interest based on Adjusted Term SOFR				
(US\$500 million at December 31, 2022)	-	_	675	675
0.904% senior notes due August 12, 2025 (US\$500 million)	663	621	672	600
1.357% senior notes due September 17, 2027 (US\$400 million)	530	475	538	451
4.047% senior notes due May 17, 2028 (US\$300 million)	398	388	403	380
1.776% senior notes due March 17, 2031 (US\$400 million)	530	429	537	406
4.15% senior notes due June 3, 2047 (US\$700 million)	917	787	930	729
4.581% senior notes due May 17, 2048 (US\$500 million)	659	597	669	555
3.075% senior notes due September 17, 2051 (US\$700 million)	922	643	935	588
Total Lifeco	4,811	4,132	5,561	4,586
Total Lifeco	9,046	8,404	10,509	9,362
IGM FINANCIAL				
Debentures – unsecured				
3.44% debentures due January 26, 2027	400	386	400	375
6.65% debentures due December 13, 2027	125	133	125	133
7.45% debentures due May 9, 2031	150	173	150	171
7.00% debentures due December 31, 2032	175	202	175	196
7.11% debentures due March 7, 2033	150	174	150	169
6.00% debentures due December 10, 2040	200	226	200	213
4.56% debentures due January 25, 2047	200	192	200	177
4.115% debentures due December 9, 2047	250	225	250	206
4.174% debentures due July 13, 2048	200	182	200	166
4.206% debentures due March 21, 2050	250	227	250	208
5.426% debentures due May 26, 2053	300	333	_	-
Debentures of IGM held by Lifeco as investments	(88)	(88)	(88)	(85)
Total IGM	2,312	2,365	2,012	1,929
Total Power Financial, Lifeco and IGM	11,608	11,044	12,771	11,574

 $<sup>\</sup>begin{tabular}{ll} [1] Designated by Lifeco as hedges of the net investment in foreign operations. \end{tabular}$ 

### NOTE 17 Non-Recourse Debentures and Other Debt Instruments (CONTINUED)

### **LIFECO**

On April 18, 2023, Lifeco repaid the principal amount of its maturing 2.50% €500 million senior bonds, together with accrued interest.

### **Capital Trust Debentures**

Canada Life Capital Trust (CLCT), a trust established by Canada Life, had issued \$150 million of Canada Life Capital Securities – Series B (CLiCS – Series B), the proceeds of which were used by CLCT to purchase Canada Life senior debentures in the amount of \$150 million.

Distributions and interest on the capital trust debentures are classified as financing charges in the statements of earnings (Note 27). The fair value for capital trust securities is determined by the bid-ask price.

Subject to regulatory approval, CLCT may redeem the CLiCS – Series B, in whole or in part, at any time.

#### **IGM FINANCIAL**

On May 26, 2023, IGM issued \$300 million aggregate principal amount 5.426% debentures, maturing on May 26, 2053.

In addition, in 2023, Schedule I Canadian chartered banks provided IGM with a non-revolving credit facility of \$550 million. IGM drew on the facility during 2023 and repaid the balance prior to year-end. Interest rates on the credit facility fluctuate with Canadian bankers' acceptances.

### CHANGES IN DEBENTURES AND OTHER DEBT INSTRUMENTS - POWER FINANCIAL, LIFECO AND IGM

The table below details changes in the debentures and other debt instruments arising from financing activities, including both cash and non-cash changes.

December 31	2023	2022
Balance, beginning of the year	12,771	11,066
Issue of debentures and senior bonds	300	691
Increase in other debt instruments	611	1,101
Repayment of senior bonds	(735)	_
Decrease in other debt instruments	(1,284)	(495)
Changes in foreign exchange rates and other	(55)	408
Balance, end of year	11,608	12,771

The principal repayments on debentures and other debt instruments in each of the next five years and thereafter are as follows:

2024	192
2025	665
2026	730
2027	1,024
2028	999
Thereafter	8,053

# NOTE 17 Non-Recourse Debentures and Other Debt Instruments (CONTINUED)

### B) ALTERNATIVE ASSET INVESTMENT PLATFORMS AND OTHER - PROJECT AND OTHER DEBT

The following table presents the other debt instruments held by alternative asset investment platforms and other. All other debt instruments are credit or loan facilities that are direct obligations, and secured by the assets, of subsidiaries of the Corporation and are non-recourse to the Corporation.

		2023		2022
December 31	Carrying value	Fair value	Carrying value	Fair value
OTHER DEBT INSTRUMENTS				
Investment Funds and Other – secured				
Revolving credit facility up to \$10 million, with interest equal to prime rate plus 0.15%	3	3	24	24
Revolving credit facility up to US\$75 million, with interest equal to the U.S. base rate minus 0.35% (US\$63 million) (US\$10 million at December 31, 2022)	84	84	13	13
Revolving credit facility up to \$525 million, with interest equal to prime rate plus 0.6% U.S. base rate plus 0.6% or SOFR plus 1.6% (US\$160 million) ( $\$1$ million and US\$35 million				
at December 31, 2022)	211	211	48	48
Revolving credit facility up to \$12 million, with interest equal to prime rate plus $0.25\%$	1	1	_	-
Senior loan due in June 2029, with interest equal to Euribor plus 1% (€20 million)	-	-	28	28
Renewable Energy – Project debt – secured				
Construction loan facilities due from January 2024 to December 2043, bearing interest at various rates from 4.02% to 4.72%, SOFR plus 2.25% and U.S. base rate plus 1.25% (\$518 million and US\$220 million) (\$361 million and US\$186 million at December 31, 2022)	809	854	613	620
Loan facilities due from June 2024 to December 2037, bearing interest at various rates from 3.33% to 6.0%	521	490	560	519
Loan facilities due from March 2027 to December 2059, bearing interest at various rates from 3.62% to 6.50% and prime rate plus 1.5% (\$639 million and US\$19 million) (\$322 million and US\$19 million at December 31, 2022)	664	633	348	302
Loan facilities due from June 2025 to March 2048, bearing interest at various rates from 2.73% to 6.89% and SOFR plus 2.25% (US\$307 million) (US\$109 million at December 31, 2022)	405	401	148	150
Mezzanine loans due from January 2035 to June 2035, bearing interest at various rates from 7.36% to 7.5%	91	86	94	88
Standalone Businesses – secured				
Revolving credit facility and term loan facilities due in November 2025 bearing interest at various rates equal to U.S. base rate or prime rate plus margin from 1.0% to 3.25%	163	164	80	80
Subordinated term facility of \$65 million, bearing interest at 12.0%, principal and accrued interest payable at maturity in June 2026	65	66	<u> </u>	
Total alternative asset investment platforms and other	3,017	2,993	1,956	1,872

### **RENEWABLE ENERGY**

During the third quarter of 2023, Power Sustainable Energy Infrastructure Partnership (PSEIP) issued non-recourse senior notes of US\$202 million, bearing interest at a rate of 6.89% and maturing in March 2048. The proceeds were used to reimburse certain construction and loan facilities which bore interest at various variable rates (SOFR plus 2.25% and U.S. base rate plus 1.25%). Also, PSEIP increased its credit facility by \$200 million to \$525 million, of which \$200 million is only available by way of letters of credit.

# NOTE 17 Non-Recourse Debentures and Other Debt Instruments (CONTINUED)

### CHANGES IN OTHER DEBT INSTRUMENTS – ALTERNATIVE ASSET INVESTMENT PLATFORMS AND OTHER

The table below details changes in the other debt instruments arising from financing activities, including both cash and non-cash changes.

December 31	2023	2022
Balance, beginning of the year	1,956	1,467
Acquisitions	181	25
Derecognition	(28)	(46)
Increase in other debt instruments	1,559	621
Decrease in other debt instruments	(604)	(135)
Changes in foreign exchange rates and other	(47)	24
Balance, end of year	3,017	1,956

The principal repayments on other debt instruments in each of the next five years and thereafter are as follows:

2024	751
2025 2026	277
2026	193
2027	129
2028	127
Thereafter	1,600

# **NOTE 18 Other Liabilities**

December 31	2023	2022
Accounts payable	3,954	3,675
Bank overdraft	243	274
Dividends and interest payable	525	545
Income taxes payable	154	162
Deferred income reserves	256	293
Deposits and certificates <sup>[1]</sup>	8,713	5,978
Pension and other post-employment benefits [Note 28]	979	928
Lease liabilities	740	916
Limited-life and redeemable fund units	1,833	1,697
Other	8,971	7,700
	26,368	22,168

<sup>[1]</sup> Deposits and certificates are primarily offset by client funds on deposit included in other assets (Note 9).

Other liabilities of \$21,977 million as at December 31, 2023 (\$17,315 million as at December 31, 2022) are expected to be settled within 12 months.

# NOTE 18 Other Liabilities (CONTINUED)

### **LEASE LIABILITIES**

The changes in the lease liabilities are as follows:

December 31	2023	2022
Lease liabilities, beginning of year	916	886
Additions	117	122
Modifications	(30)	2
Lease payments	(120)	(144)
Interest	28	35
Transfer to liabilities held for sale	(157)	_
Change in foreign exchange rates and other	(14)	15
Lease liabilities, end of year	740	916

The table below presents the contractual undiscounted cash flows for lease obligations in each of the next five years and thereafter:

2024	117
2025	99
2026	94
2027	91
2028	79
Thereafter	509
Total undiscounted lease liabilities at December 31, 2023	989

# NOTE 19 Income Taxes

### **INCOME TAXES**

The components of the income tax expense recognized in the statements of earnings are:

Years ended December 31	2023	2022
Current taxes	748	752
Deferred taxes		
Origination and reversal of temporary differences	(485)	(118)
Derecognition of previously recognized tax losses, tax credits and temporary differences	_	21
Change in tax rates and other	-	(9)
	(485)	(106)
	263	646

The following table shows current and deferred taxes relating to items not recognized in the statements of earnings:

		2023		2022
December 31	Other comprehensive income	Equity	Other comprehensive income	Equity
Current tax expense (recovery)	42	(1)	(157)	(1)
Deferred tax expense	37	1	77	7
	79	_	(80)	6

# NOTE 19 Income Taxes (CONTINUED)

### **EFFECTIVE INCOME TAX RATE**

The Corporation's effective income tax rate is derived as follows:

Years ended December 31	2023	2022
	%	%
Combined statutory Canadian federal and provincial tax rates	26.5	26.5
Increase (decrease) in the income tax rate resulting from:		
Non-taxable investment income	(6.1)	(4.8)
Different tax rates applicable in local and foreign jurisdictions	(12.4)	(6.7)
Share of earnings (losses) of investments in jointly controlled corporations and associates	(3.1)	(0.4)
Other	1.8	0.2
Effective income tax rate	6.7	14.8

### **DEFERRED TAXES**

Composition and changes in net deferred taxes are as follows:

For the year ended December 31, 2023	Insurance and investment contract liabilities	Investments and investments in associates	Loss carry forwards	Intangible assets	Defined benefit plans	Tax credits and other	Total
Balance, beginning of year	(3,064)	2,163	1,711	(1,167)	10	566	219
Recognized in							
Statements of earnings	1,098	(667)	(43)	(38)	4	131	485
Statements of comprehensive income	_	(63)	-	-	41	(15)	(37)
Statements of changes in equity	_	-	(6)	-	-	5	(1)
Foreign exchange rate changes and other	(761)	967	(14)	49	31	(260)	12
Balance, end of year	(2,727)	2,400	1,648	(1,156)	86	427	678

For the year ended December 31, 2022	Insurance and investment contract liabilities	Investments and investments in associates	Loss carry forwards	Intangible assets	Defined benefit plans	Tax credits and other	Total
Balance, beginning of year	752	(1,413)	1,484	(1,184)	227	352	218
Recognized in							
Statements of earnings <sup>[1]</sup>	(3,658)	3,493	142	(46)	(42)	138	27
Statements of comprehensive income	_	96	_	_	(177)	4	(77)
Statements of changes in equity	_	_	(7)	(4)	_	4	(7)
Business acquisitions	(90)	(4)	_	127	1	35	69
Foreign exchange rate changes and other	(68)	(9)	92	(60)	1	33	(11)
Balance, end of year	(3,064)	2,163	1,711	(1,167)	10	566	219

 $[1] \ \ Includes \ net \ deferred \ tax \ expenses \ of \ \$79 \ million \ related \ to \ discontinued \ operations.$ 

December 31	2023	2022
Presented on the balance sheets as follows:		
Deferred tax assets	1,894	1,505
Deferred tax liabilities	(1,216)	(1,286)
	678	219

### NOTE 19 Income Taxes (CONTINUED)

Management of the Corporation and of its subsidiaries assess the recoverability of the deferred tax asset carrying values based on future years' taxable income projections and believes the carrying values of the deferred tax assets as of December 31, 2023 are recoverable.

At December 31, 2023, a deferred tax asset of \$1,545 million (\$1,619 million at December 31, 2022) is recognized by Lifeco on tax loss carry forwards totalling \$7,021 million. Of this amount, \$4,522 million expires between 2026 and 2043, while \$2,499 million has no expiry date. Lifeco will realize this benefit in future years through a reduction in current income taxes payable.

One U.S. subsidiary of Lifeco has had a history of losses. The subsidiary has a net deferred tax asset balance of \$499 million (US\$376 million) as at December 31, 2023, composed principally of net operating losses. Management of Lifeco has concluded that it is probable that the subsidiary and other historically profitable subsidiaries with which it files or intends to file a consolidated U.S. income tax return will generate sufficient taxable income to utilize the unused U.S. losses and deductions.

As at December 31, 2023, the Corporation and its subsidiaries have non-capital losses of \$2,085 million (\$1,944 million in 2022) available to reduce future taxable income for which the benefits have not been recognized. Of this amount, \$1,966 million expires from 2024 to 2043, while \$119 million has no expiry date. In addition, the Corporation and its subsidiaries have capital loss carry forwards of \$593 million (\$559 million in 2022) to offset future capital gains for which the benefits have not been recognized. Of this amount, \$96 million expires in 2028 and \$497 million can be used indefinitely.

As at December 31, 2023, the Corporation and its subsidiaries have deductible temporary differences of \$710 million (\$621 million in 2022) for which the benefits have not been recognized. As at December 31, 2023 and 2022, no deferred tax liability was recognized in respect to temporary differences associated with investments in subsidiaries and jointly controlled corporations as the Corporation and its subsidiaries are able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

In December 2021, the OECD published the Pillar Two model rules outlining a structure for a new 15% global minimum tax regime. A number of countries in which the Corporation and its subsidiaries operate, including Ireland, Germany and the U.K., have enacted legislation which will be effective for the Corporation and its subsidiaries as of January 1, 2024. Canada and Barbados have published draft legislation which is not substantively enacted but when enacted, is expected to be effective for the Corporation and its subsidiaries as of January 1, 2024.

The global minimum tax is very complex in nature and will require significant interpretation of each country's new legislation. The Corporation and its subsidiaries have performed a preliminary assessment and have identified potential exposure to Pillar Two income taxes, mainly in respect of Lifeco's operations in Barbados, Ireland and Isle of Man, jurisdictions where the statutory tax rate is below 15%. Based on this preliminary assessment, the Corporation expects an increase in the effective income tax rate; however, it is not expected to have a material impact on the Corporation's financial statements.

# **NOTE 20 Stated Capital**

### **AUTHORIZED**

The authorized capital of Power Corporation consists of an unlimited number of First Preferred Shares, issuable in series; an unlimited number of Participating Preferred Shares; and an unlimited number of Subordinate Voting Shares.

#### ISSUED AND OUTSTANDING

		2023		2022
December 31	Number of shares	Stated capital	Number of shares	Stated capital
		\$		\$
Non-Participating Shares				
First Preferred Shares				
Non-cumulative Redeemable, fixed rate				
Series A	6,000,000	150	6,000,000	150
Series B	8,000,000	200	8,000,000	200
Series C	6,000,000	150	6,000,000	150
Series D	10,000,000	250	10,000,000	250
Series G	8,000,000	200	8,000,000	200
Total Non-Participating Shares		950		950
Participating Shares				
Participating Preferred Shares	54,860,866	233	54,860,866	233
Subordinate Voting Shares				
Balance, beginning of year	612,219,731	9,253	621,756,088	9,370
Issued under Stock Option Plan	1,273,542	42	1,683,043	52
Purchased for cancellation under Normal Course Issuer Bid	(16,105,400)	(244)	(11,219,400)	(169)
Balance, end of year	597,387,873	9,051	612,219,731	9,253
Total Participating Shares		9,284		9,486

### NOTE 20 Stated Capital (CONTINUED)

### **Non-Participating Shares**

During the year ended December 31, 2022, the Corporation redeemed all 86,100 of its outstanding Cumulative Redeemable First Preferred Shares, 1986 Series for \$50.00 per share.

The following First Preferred Shares series are entitled to fixed non-cumulative preferential cash dividends payable quarterly. The Corporation may redeem for cash the First Preferred Shares in whole or in part, at the Corporation's option, with all declared and unpaid dividends to, but excluding, the date of redemption. The dividends and redemption terms are as follows:

First Preferred Shares	Cash dividends payable quarterly	Earliest issuer redemption date	Redemption price
	(\$/share)		(\$/share)
Non-cumulative, fixed rate			
Series A, 5.60%	0.350000	Currently redeemable	25.00
Series B, 5.35%	0.334375	Currently redeemable	25.00
Series C, 5.80%	0.362500	Currently redeemable	25.00
Series D, 5.00%	0.312500	Currently redeemable	25.00
Series G, 5.60%	0.350000	Currently redeemable	25.00

#### **Participating Shares**

Participating Preferred Shares are entitled to ten votes per share; and, subject to the rights of holders of the First Preferred Shares, to a non-cumulative dividend of 0.938¢ per share per annum before dividends on the Subordinate Voting Shares and have the further right to participate, share and share alike, with the holders of the Subordinate Voting Shares in any dividends that may be paid with respect to the Subordinate Voting Shares.

Subordinate Voting Shares are entitled to one vote per share. In 2023, 1,273,542 Subordinate Voting Shares (1,683,043 in 2022) were issued under the Corporation's Executive Stock Option Plan for a consideration of \$38 million (\$47 million in 2022).

Dividends declared on the Corporation's participating shares in 2023 were \$2.10 per share (\$1.98 per share in 2022).

### **Normal Course Issuer Bids**

On February 28, 2022, the Corporation commenced a Normal Course Issuer Bid (NCIB) which was effective until February 27, 2023. During the three months ended March 31, 2023, no Subordinate Voting Shares were purchased for cancellation by the Corporation pursuant to this NCIB (11,219,400 Subordinate Voting Shares for a total of \$415 million in 2022 under the NCIB programs).

On March 1, 2023, the Corporation commenced a new NCIB which is effective until the earlier of February 29, 2024 and the date on which the Corporation has purchased the maximum permitted number of Subordinate Voting Shares. Pursuant to this NCIB, the Corporation may purchase up to 30 million of its Subordinate Voting Shares outstanding (representing approximately 5.4% of the public float of Subordinate Voting Shares outstanding as at February 22, 2023) at market prices. During the year ended December 31, 2023, the Corporation purchased for cancellation 16,105,400 Subordinate Voting Shares pursuant to this NCIB for a total of \$583 million.

The Corporation's share capital was reduced by the average carrying value of the shares repurchased for cancellation. The excess paid over the average carrying value of share capital was \$339 million and was recognized as a reduction to retained earnings (\$246 million in 2022).

In connection with its NCIB, the Corporation has entered into an automatic share purchase plan (ASPP) and may provide parameters thereunder from time to time to allow a designated broker to purchase Subordinate Voting Shares under the NCIB at times when the Corporation would ordinarily not be permitted to purchase shares due to regulatory restrictions or self-imposed blackout periods. Outside of these predetermined trading blackout periods, purchases under the Corporation's NCIB will be completed at management's discretion.

#### Subsequent Event

On March 1, 2024, the Corporation commenced a NCIB which is effective until the earlier of February 28, 2025 and the date on which the Corporation has purchased the maximum permitted number of Subordinate Voting Shares. Pursuant to this bid, the Corporation may purchase up to 25 million of its Subordinate Voting Shares outstanding (representing approximately 4.6% of the public float of Subordinate Voting Shares outstanding at February 16, 2024) at market prices. At March 20, 2024, the Corporation has repurchased 2,443,800 Subordinate Voting Shares for a total of \$94 million under the NCIB programs.

# **NOTE 21 Share-Based Compensation**

#### STOCK OPTION PLAN

There are 20,817,101 Subordinate Voting Shares and 10,177,189 Subordinate Voting Shares reserved for issuance under Power Corporation's Executive Stock Option Plan and under Power Financial's Employee Stock Option Plan, assumed by Power Corporation (Stock Option Plans). The plans require that the exercise price of the option must not be less than the market value of a share on the date of the grant of the option.

A summary of the status of the Corporation's Stock Option Plans, including tandem share appreciation rights (TSAR or TSARs), as at December 31, 2023 and 2022, and changes during the respective years ended is as follows:

		2023		2022
	Options	Weighted-average exercise price	Options	Weighted-average exercise price
		\$		\$
Outstanding, beginning of year	25,567,243	31.86	27,556,547	31.30
Granted	1,284,026	34.54	670,304	38.34
Exercised or surrendered for cash	(3,313,542)	28.98	(2,658,043)	27.70
Forfeited and expired	(4,996)	36.93	(1,565)	38.34
Outstanding, end of year	23,532,731	32.41	25,567,243	31.86
Options exercisable, end of year	18,418,324	31.76	18,576,247	31.10

The following table summarizes information about stock options, including TSARs, outstanding at December 31, 2023:

				Options exercisable		
Range of exercise prices	Expiry date	Options	Weighted-average remaining life	Weighted-average exercise price	Options	Weighted-average exercise price
\$			(yrs)	\$		\$
29.91 – 32.78	2024	2,642,005	0.5	31.47	2,642,005	31.47
31.79 – 36.53	2025	3,578,439	1.2	34.47	3,128,439	34.50
27.30 – 30.79	2026	2,693,490	2.2	30.00	2,693,490	30.00
29.61 – 33.68	2027	2,472,527	3.2	32.80	2,472,527	32.80
28.51 – 34.54	2028	3,314,440	4.3	29.74	3,229,994	29.62
31.12 – 31.84	2029	3,257,515	5.3	31.40	3,257,515	31.40
34.23	2030	2,985,422	6.1	34.23	994,354	34.23
33.30 – 42.45	2031	659,112	7.2	33.47	_	_
38.34	2032	665,596	8.2	38.34	-	_
34.54	2033	1,264,185	9.2	34.54	_	_
		23,532,731	3.9	32.41	18,418,324	31.76

### **TANDEM SHARE APPRECIATION RIGHTS**

The Corporation's Stock Option Plans provide for the granting of TSARs in connection with options granted thereunder, at or after the time of grant of such options. A TSAR entitles the optionee to surrender to the Corporation, unexercised, the right to subscribe for a Subordinate Voting Share pursuant to the related option and to receive from the Corporation cash in an amount equal to the excess of the market value of a Subordinate Voting Share over the subscription price under the related option.

A summary of the status of the Corporation's options with TSARs attached, as at December 31, 2023 and 2022, and changes during the respective years ended is as follows:

			2023			2022
	TSARs	Weighted-average exercise price	Fair value of liability	TSARs	Weighted-average exercise price	Fair value of liability
		\$	\$		\$	\$
Outstanding, beginning of year	12,646,606	31.15	39	-	=	_
Attached to outstanding options	-	-	=	13,621,606	30.87	93
Surrendered for cash	(2,040,000)	28.24	(14)	(975,000)	27.25	(14)
Change in fair value	-	-	42	-	=	(40)
Outstanding, end of year	10,606,606	31.71	67	12,646,606	31.15	39
TSARs exercisable, end of year	10,156,606	31.60		10,813,886	30.87	

### NOTE 21 Share-Based Compensation (CONTINUED)

In 2022, the Corporation reclassified 13,621,606 options as cash-settled share-based payments and recognized a liability for the corresponding vested TSARs which is measured at fair value at each reporting period. The reclassification as cash-settled share-based payments resulted in a decrease to retained earnings and to the share-based compensation reserve of \$54 million and \$39 million, respectively.

The fair value of the outstanding cash-settled liability was \$67 million at December 31, 2023 (\$39 million at December 31, 2022) and is recorded in other liabilities. The intrinsic value of this liability at December 31, 2023 was \$66 million (\$17 million at December 31, 2022).

The fair value of the TSARs was estimated using the Black-Scholes option-pricing model with the following weighted-average assumptions:

December 31	2023	2022
Dividend yield	5.4%	5.7%
Expected volatility	17.8% - 21.5%	16.0% - 21.6%
Risk-free interest rate	3.5% - 4.7%	3.7% - 4.9%
Expected life (years)	0.4 - 5.3	0.4 - 6.3
Share price (\$/share)	37.89	31.85
Weighted-average exercise price (\$/option)	31.71	31.15
Weighted-average fair value (\$/option)	6.32	3.08

The Corporation entered into total return swap agreements to manage exposure to the volatility of a portion of its cash-settled share-based payments and related liability. For the year ended December 31, 2023, a net loss of \$14 million (net gain of \$20 million in 2022) arising from the change in fair value of the liability, net of the gain on the remeasurement to fair value of the derivative instruments, was included in operating and administrative expenses in the statements of earnings.

#### **COMPENSATION EXPENSE**

During the year ended December 31, 2023, Power Corporation granted 1,284,026 options (670,304 options in 2022) under its Executive Stock Option Plan. Generally, the options vest on the basis of [i] the first 50%, three years from the date of the grant and [ii] the remaining 50% four years from the date

The fair value of the options granted was estimated using the Black-Scholes option-pricing model with the following weighted-average assumptions:

	2023	2022
Dividend yield	5.9%	5.7%
Expected volatility	18.2%	17.7%
Risk-free interest rate	2.7%	2.4%
Expected life (years)	9.0	9.0
Fair value (\$/option)	2.41	2.46
Weighted-average exercise price (\$/option)	34.54	38.34

The expected volatility has been estimated based on the historical volatility of the Corporation's share price using the expected option life.

Lifeco, IGM and Wealthsimple have also established stock option plans pursuant to which options may be granted to certain officers and employees. In addition, other subsidiaries of the Corporation have established share-based compensation plans. Compensation expense related to equity-settled stock option plans is recorded based on the fair value of the options or the fair value of the equity instruments at the grant date, amortized over the vesting period. Total compensation expense relating to the equity-settled stock options granted by the Corporation and its subsidiaries amounted to \$100 million in 2023 (\$107 million in 2022) and was recorded in operating and administrative expenses in the statements of earnings.

### PERFORMANCE SHARE UNIT PLAN

Power Corporation established a Performance Share Unit (PSU) Plan for selected employees and officers (participants) to assist in retaining and further aligning the interests of participants with those of the shareholders. Under the terms of the Plan, PSUs may be awarded annually and are subject to time and performance vesting conditions. The value of each PSU is based on the share price of the Corporation's Subordinate Voting Shares. The PSUs are cash settled and vest over a three-year period. Participants can elect at the time of grant to receive a portion of their PSUs in the form of performance deferred share units (PDSUs) which also vest over a three-year period. PDSUs are redeemable when a participant is no longer an employee of the Corporation or any of its affiliates, or in the event of the death of the participant, by a lump-sum cash payment based on the value of the PDSU at that time. Additional PSUs and PDSUs are issued in respect of dividends payable on the Subordinate Voting Shares based on the value of the PSU or PDSU at the dividend payment date. At December 31, 2023, the carrying value of the PSU liability was \$36 million (\$31 million at December 31, 2022) and is recorded within other liabilities.

# NOTE 21 Share-Based Compensation (CONTINUED)

#### **DEFERRED SHARE UNIT PLAN**

Power Corporation established a Deferred Share Unit (DSU) Plan for its Directors to promote a greater alignment of interests between Directors and shareholders of the Corporation. Under this Plan, Directors participating in the Plan will receive half of their annual retainer in the form of DSUs and may elect to receive the remainder of their annual retainer entirely in the form of DSUs, entirely in cash, or equally in cash and DSUs. The number of DSUs granted is determined by dividing the amount of remuneration payable by the three-day-average closing price on the Toronto Stock Exchange of the Subordinate Voting Shares of the Corporation on the last three days of the fiscal quarter (the value of a DSU). A Director will receive additional DSUs in respect of dividends payable on the Subordinate Voting Shares, based on the value of the DSU at the dividend payment date. A DSU is payable, at the time a Director's membership on the Board is terminated (provided the Director is not then a director, officer or employee of an affiliate of the Corporation), or in the event of the death of a Director, by a lump-sum cash payment, based on the value of the DSU at that time. At December 31, 2023, the value of the DSUs outstanding was \$44 million (\$33 million at December 31, 2022) and was recorded within other liabilities. Alternatively, directors may participate in a Share Purchase Plan for Directors.

#### **EMPLOYEE SHARE PURCHASE PROGRAM**

Power Corporation established an Employee Share Purchase Program, giving employees the opportunity to subscribe for up to 6% of their gross salary to purchase Subordinate Voting Shares of the Corporation on the open market. Power Corporation invests, on the employee's behalf, up to an equal amount.

#### OTHER SHARE-BASED AWARDS OF SUBSIDIARIES

Power Financial and other subsidiaries of the Corporation have also established other share-based awards and performance share unit plans (plans) for their directors, management and employees. Some of these plans are cash settled and included within other liabilities. Total compensation expense related to these subsidiary plans amounted to \$204 million in 2023 (\$67 million in 2022) and was recorded in operating and administrative expenses on the statements of earnings.

# **NOTE 22 Non-Controlling Interests**

The carrying value of non-controlling interests consists of the following:

December 31, 2023	Lifeco	IGM	Power Financial	Other	Total
Common shareholders	6,643	2,015	_	567	9,225
Preferred shareholders	2,720	-	2,830	-	5,550
Participating account surplus	2,847	-	_	-	2,847
Limited recourse capital notes	1,500	-	-	-	1,500
	13,710	2,015	2,830	567	19,122
December 31, 2022	Lifeco	IGM	Power Financial	Other	Total
Common shareholders	6,449	1,963	_	507	8,919
Preferred shareholders	2,720	-	2,830	_	5,550
Participating account surplus	2,734	_	-	-	2,734
Limited recourse capital notes	1,500	-	_	-	1,500
	13,403	1,963	2,830	507	18,703

# NOTE 22 Non-Controlling Interests (CONTINUED)

The changes in non-controlling interests are as follows:

December 31, 2023	Lifeco	IGM	Power Financial	Other	Total
Non-controlling interests, beginning of year (restated)	13,403	1,963	2,830	507	18,703
Impact of initial application of IFRS 9 [Note 3]	(9)	-	_	-	(9)
Restated non-controlling interests, beginning of year	13,394	1,963	2,830	507	18,694
Net earnings (losses) attributable to non-controlling interests	931	242	138	(23)	1,288
Other comprehensive income (loss) attributable to non-controlling interests	139	(37)	-	9	111
Dividends	(699)	(182)	(138)	-	(1,019)
Issuance of equity instruments, net of repurchase of common shares	14	18	-	161	193
Effect of changes in ownership interest and other	(69)	11	_	(87)	(145)
Non-controlling interests, end of year	13,710	2,015	2,830	567	19,122
December 31, 2022	Lifeco	IGM	Power Financial	Other	Total
Non-controlling interests, beginning of year	14,158	1,903	2,830	498	19,389
Impact of initial application of IFRS 17 and IFRS 9 overlay [Note 3]	(1,110)	(45)	-		(1,155)
Restated non-controlling interests, beginning of year	13,048	1,858	2,830	498	18,234
Net earnings (losses) attributable to non-controlling interests	1,087	305	135	(98)	1,429
Other comprehensive income (loss) attributable to non-controlling interests	(113)	28	_	6	(79)
Dividends	(667)	(182)	(135)	=	(984)
Issuance of equity instruments, net of repurchase of common shares	43	(71)	_	85	57
Effect of changes in ownership interest and other	5	25	_	16	46
Non-controlling interests, end of year	13,403	1,963	2,830	507	18,703

Financial information of Lifeco and IGM as at and for the year ended December 31, 2023 can be obtained from their publicly available financial statements. Summarized financial information for Lifeco and IGM is as follows:

		2023		2022
	Lifeco	IGM	Lifeco	IGM
Balance sheet				
Assets	713,230	18,663	672,206	18,738
Liabilities	683,379	11,943	643,411	12,608
Equity	29,851	6,720	28,795	6,130
Comprehensive income				
Net earnings	2,891	1,153	3,638	873
Other comprehensive income (loss)	261	(30)	(27)	(496)
Cash flows				
Operating activities	5,203	837	3,772	738
Financing activities	(3,550)	(204)	(620)	(1,092)
Investing activities	(786)	(1,161)	(2,218)	135

### **NOTE 23 Capital Management**

### **POWER CORPORATION**

As a holding company, Power Corporation's objectives in managing its capital are to:

- provide attractive long-term returns to shareholders of the Corporation;
- provide sufficient financial flexibility to pursue its growth strategy to invest on a timely basis in its operating companies and other investments as opportunities arise;
- maintain a capital structure that matches the long-term nature of its investments by maximizing the use of permanent capital;
- maintain an appropriate credit rating to ensure stable access to the capital markets; and
- maintain available cash and cash equivalents at a minimum of two times fixed charges.

The Corporation manages its capital taking into consideration the risk characteristics and liquidity of its holdings. In order to maintain or adjust its capital structure, the Corporation may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue capital.

The capital structure of the Corporation consists of debentures, nonparticipating shares, participating shareholders' equity and non-controlling interests. The Corporation views non-participating shares as a cost-effective source of permanent capital. The Corporation is a long-term investor and as such holds positions in long-term investments as well as cash and fixed income securities for liquidity purposes.

The Board of Directors of the Corporation is responsible for capital management. Management of the Corporation is responsible for establishing capital management procedures and for implementing and monitoring its capital plans. The Board of Directors of the Corporation reviews and approves capital transactions such as the issuance, redemption and repurchase of participating shares, non-participating shares and debentures. The boards of directors of the Corporation's subsidiaries, as well as those of Parjointco and GBL, oversee and have the responsibility for their respective company's capital management.

The Corporation itself is not subject to externally imposed regulatory capital requirements. However, Lifeco and certain of its main subsidiaries, IGM's subsidiaries and certain of the Corporation's other subsidiaries are subject to regulatory capital requirements and they manage their capital as described below.

#### **LIFECO**

Lifeco manages its capital on both a consolidated basis as well as at the individual operating subsidiary level. The primary objectives of Lifeco's capital management strategy are:

- to maintain the capitalization of its regulated operating subsidiaries at a level that will exceed the relevant minimum regulatory capital requirements in the jurisdictions in which they operate;
- to maintain strong credit and financial strength ratings of Lifeco ensuring stable access to capital markets; and
- to provide an efficient capital structure to maximize shareholder value in the context of Lifeco's operational risks and strategic plans.

The target level of capitalization for Lifeco and its subsidiaries is assessed by considering various factors such as the probability of falling below the minimum regulatory capital requirements in the relevant operating jurisdiction, the views expressed by various credit rating agencies that provide financial strength and other ratings to Lifeco, and the desire to hold sufficient capital to be able to honour all policyholder and other obligations of Lifeco with a high degree of confidence.

Management of Lifeco is responsible for establishing capital management procedures for implementing and monitoring the capital plan.

Lifeco's subsidiaries Canada Life, Empower and entities based in Europe are subject to minimum regulatory capital requirements.

- In Canada, the OSFI has established a regulatory capital adequacy measurement for life insurance companies incorporated under the Insurance Companies Act (Canada) and their subsidiaries known as the Life Insurance Capital Adequacy Test (LICAT). The LICAT ratio compares the regulatory capital resources of a company to its required capital defined by OSFI as the aggregate of all defined capital requirements. The total capital resources are provided by the sum of available capital, surplus allowance and eligible deposits. OSFI has established a supervisory target total ratio of 100%, and a supervisory minimum total ratio of 90%. Canada Life's consolidated LICAT ratio at December 31, 2023 was 128%.
- For entities based in Europe, the local solvency capital regime is the Solvency II basis. At December 31, 2023 and 2022, all Lifeco's European regulated entities met the capital and solvency requirements as prescribed under Solvency II.
- Empower is subject to the risk-based capital regulatory regime in the U.S.
- Other foreign operations and foreign subsidiaries of Lifeco are required to comply with local capital or solvency requirements in their respective jurisdictions. At December 31, 2023 and 2022, Lifeco maintained capital levels above the minimum local regulatory requirements in each of its other foreign operations.

#### **IGM FINANCIAL**

IGM's capital management objective is to maximize shareholder returns while ensuring that IGM is capitalized in a manner which appropriately supports regulatory capital requirements, working capital needs and business expansion. IGM's capital management practices are focused on preserving the quality of its financial position by maintaining a solid capital base and a strong balance sheet. IGM regularly assesses its capital management practices in response to changing economic conditions.

IGM's capital is primarily used in its ongoing business operations to support working capital requirements, long-term investments made by IGM, business expansion and other strategic objectives.

The IGM subsidiaries that are subject to regulatory capital requirements include investment dealers, mutual fund dealers, exempt market dealers, portfolio managers, investment fund managers and a trust company. These IGM subsidiaries are required to maintain minimum levels of capital based on either working capital, liquidity or shareholders' equity. At December 31, 2023 and 2022, IGM subsidiaries have complied with all regulatory capital requirements.

### ALTERNATIVE ASSET INVESTMENT **PLATFORMS AND OTHER**

Certain subsidiaries are subject to regulatory capital requirements, including portfolio managers, asset managers and an order-execution-only broker. These subsidiaries are required to maintain levels of capital based on their working capital, liquidity or shareholders' equity. At December 31, 2023 and 2022, these subsidiaries have complied with all regulatory capital requirements.

# **NOTE 24 Risk Management**

The Corporation and its subsidiaries have established policies, guidelines and procedures designed to identify, measure, monitor, report and mitigate material risks associated with financial instruments and insurance contracts. The key risks related to financial instruments are liquidity risk, credit risk and market risk.

- Liquidity risk is the risk that the Corporation and its subsidiaries would not be able to meet all cash outflow obligations as they come due or be able to, in a timely manner, raise capital or monetize assets at normal market conditions.
- Credit risk is the potential for financial loss to the Corporation and its subsidiaries if a counterparty in a transaction fails to meet its payment obligations. Credit risk can be related to the default of a single debt issuer, the variation of credit spreads on tradable fixed income securities and also to counterparty risk relating to derivative products.
- Market risk is the risk that the market value or future cash flows of a financial instrument and the value of insurance and investment contract liabilities will fluctuate as a result of changes in market factors. Market factors include three types of risks: foreign exchange risk, interest rate (including inflation) risk and equity risk.
  - Foreign exchange risk relates to the Corporation, its subsidiaries and its jointly controlled corporations and associates operating in different currencies and converting non-Canadian investments and earnings at different points in time at different foreign exchange levels when adverse changes in foreign currency exchange rates occur.

- Interest rate risk is the risk that the fair value of a financial instrument will fluctuate following changes in the interest rates.
- Equity risk is the potential loss associated with the sensitivity of the market price of a financial instrument arising from volatility in equity markets.

Estimates of sensitivities and risk exposure measures are included for certain risks, such as the sensitivity due to specific changes in interest rate levels projected and market prices as at the valuation date. Actual results can differ significantly from these estimates for a variety of reasons, including, but not limited to, changes in the Corporation and its subsidiaries' asset or liability profile, changes in business mix, effective income tax rates, other market factors, differences in the actual exposure relative to broad market indices, variation in exposures by geography, and general limitations of the Corporation and its subsidiaries internal models.

For these reasons, the sensitivities should only be viewed as directional estimates of the underlying sensitivities for the respective factors. Given the nature of these calculations, the Corporation cannot provide assurance that the actual impact on net earnings will be as indicated.

The following is a summary of risks in respect to the Corporation and its subsidiaries' financial instruments and insurance contracts. In the first section below, the risk management policies and procedures of Power Corporation, Power Financial and the Corporation's alternative asset investment platforms and other (other subsidiaries) are discussed. Risks related to Lifeco and IGM are discussed in subsequent sections.

# POWER CORPORATION, POWER FINANCIAL AND ALTERNATIVE ASSET INVESTMENT PLATFORMS AND OTHER

### LIQUIDITY RISK

Power Corporation is a holding company. As such, the holding company's cash flows are principally derived from dividends received from its subsidiaries and income from investments, less operating expenses, financing charges, income taxes and payment of dividends to its participating and non-participating shareholders. As a holding company, the Corporation's ability to pay dividends is dependent upon the  $\,$ Corporation receiving dividends from its principal operating subsidiaries and other investments. Lifeco and its subsidiaries are subject to restrictions set out in relevant corporate and insurance laws and regulations, which require that solvency and capital ratios be maintained. IGM's subsidiaries are also subject to minimum capital requirements. Regulatory requirements may change from time to time, and thereby impact the ability of the operating subsidiaries to pay dividends. The declaration and payment of dividends by the Corporation in future periods remains at the discretion of its Board of Directors and is dependent on the operating performance, profitability, financial position and creditworthiness of its operating subsidiaries and other investments, as well as on their ability to pay dividends.

Power Corporation and Power Financial regularly review their liquidity requirements and seek to maintain sufficient levels of liquidities to meet their operating expenses, financing charges and payment of preferred share dividends for a reasonable period of time, as defined in their policies. The ability of Power Corporation, Power Financial and other subsidiaries to arrange additional financing in the future will depend in part upon prevailing market conditions as well as the business performance and risk profile of Power Corporation, Power Financial and their subsidiaries.

Liquidity is also available through the Corporation's lines of credit with Canadian banks. The Corporation has a committed line of credit of \$500 million. The Corporation also maintains an uncommitted line of credit of \$100 million, and any advances are at the bank's sole discretion. At December 31, 2023 and 2022, the Corporation was not utilizing its committed line of credit or uncommitted line of credit. Other subsidiaries also have committed lines of credit of \$651 million with Canadian and U.S. banks (\$315 million was undrawn at December 31, 2023).

Principal repayments on debentures and other debt instruments, and pension funding (other than those of Lifeco and IGM discussed below) represent the only significant contractual liquidity requirements. Contractual maturities of certain liabilities were as follows:

		ts due by period		
December 31, 2023	Less than 1 year	1-5 years	After 5 years	Total
Deposits and certificates	5,369	_	_	5,369
Power Corporation's debentures and other debt instruments	_	_	650	650
Non-recourse debentures and other debt instruments	751	726	1,850	3,327
Future lease payments	34	121	324	479
Pension contributions	15	_	_	15
	6,169	847	2,824	9,840

Power Corporation and Power Financial believe their ongoing cash flows from operations, available cash balances and liquidity available through their lines of credit are sufficient to address their liquidity needs.

Power Corporation, Power Financial and other subsidiaries' management of liquidity risk has not changed materially since December 31, 2022.

#### **CREDIT RISK**

Fixed income securities and derivatives are subject to credit risk. Power Corporation and Power Financial manage credit risk on their fixed income securities by adhering to an investment policy that establishes guidelines which provide exposure limits by defining admissible securities, minimum ratings and concentration limits.

Fixed income securities, which are included in investments and in cash and cash equivalents, consist primarily of bonds, bankers' acceptances and highly liquid temporary deposits with Canadian chartered banks and banks in jurisdictions where Power Corporation, Power Financial and other subsidiaries operate, as well as bonds and short-term securities of, or guaranteed by, the Canadian or U.S. governments. Power Corporation and Power Financial regularly review the credit ratings of their counterparties. The maximum exposure to credit risk on these financial instruments is their carrying value.

Derivatives can also be used to mitigate foreign exchange or equity exposures. Power Corporation and Power Financial regularly review the credit ratings of derivative financial instrument counterparties. Derivative contracts are over-the-counter with counterparties that are highly rated financial institutions.

Other subsidiaries are also exposed to credit risk through derivative contracts used to hedge interest rate risk or mitigate foreign exchange exposures. Other subsidiaries regularly review the credit ratings of their counterparties. The exposure to credit risk on these financial instruments is limited to their carrying value.

Power Corporation, Power Financial and other subsidiaries' exposure to and management of credit risk related to cash and cash equivalents, fixed income securities and derivatives have not changed materially since December 31, 2022.

### **MARKET RISK**

Power Corporation and Power Financial and other subsidiaries' financial instruments are comprised of cash and cash equivalents, fixed income securities, other investments (consisting of equity securities, other loans, investment funds and hedge funds), derivatives and debentures and other debt instruments.

### **Foreign Exchange Risk**

In managing their own cash and cash equivalents as well as fixed income securities, Power Corporation, Power Financial and other subsidiaries may hold cash balances denominated in foreign currencies and thus be exposed to fluctuations in exchange rates. In order to protect against such fluctuations, Power Corporation, Power Financial and other subsidiaries may from time to time enter into currency-hedging transactions with highly rated financial institutions. As at December 31, 2023, approximately 62% (75% as at December 31, 2022) of Power Corporation, Power Financial and other subsidiaries' cash and cash equivalents and fixed income securities were denominated in Canadian dollars.

Power Corporation, Power Financial and other subsidiaries held other investments either classified as FVOCI or as FVPL. Unrealized gains and losses on investments classified as FVOCI, resulting from foreign exchange rate variations, are recorded in other comprehensive income and reclassified directly to retained earnings on realization. Unrealized gains and losses on investments classified as FVPL, resulting from foreign exchange rate variations, are recorded directly in net earnings. As at December 31, 2023, the impact of a 5% strengthening of the Canadian dollar against foreign currencies would result in an unrealized loss recorded in other comprehensive income or a loss recorded in net earnings of approximately \$20 million and \$65 million, respectively. Power Corporation's and Power Financial's debentures are denominated in Canadian dollars.

Power Corporation has net investments in foreign operations. In accordance with IFRS, foreign currency translation gains and losses from net investments in foreign operations are recorded in other comprehensive income. Strengthening or weakening of the Canadian dollar spot rate compared to the U.S. dollar and Chinese renminbi spot rates impacts the Corporation's total equity.

Power Financial is exposed to foreign exchange risk on its investment in GBL held through Parjointco as its functional currency is the euro. Foreign currency translation gains and losses on this investment are recorded in other comprehensive income. As at December 31, 2023, the impact of a 5% increase (decrease) in Canadian currency relative to the foreign currency would decrease (increase) the aggregate carrying value of the foreign investment by approximately \$185 million (\$163 million in 2022).

#### **Interest Rate Risk**

Power Corporation, Power Financial and other subsidiaries' financial instruments do not have significant exposure to interest rate risk.

#### **Equity Risk**

Power Corporation, Power Financial and other subsidiaries held other investments either classified as FVOCI or FVPL. All unrealized gains and losses on investments classified as FVOCI are recorded in other  $\,$ comprehensive income and transferred directly to retained earnings on realization. Unrealized gains and losses on investments classified as FVPL are recorded directly in net earnings. As at December 31, 2023, the impact of a 10% decrease in the value of other investments held by Power Corporation, Power Financial and other subsidiaries would have resulted in an approximate \$41 million unrealized loss recorded in other comprehensive income related to investments classified as FVOCI and a \$230 million loss recorded in net earnings related to investments classified as FVPL, including investments in jointly controlled corporations and associates measured at FVPL.

GBL holds a portfolio of investments which are classified as FVOCI or FVPL. All unrealized gains and losses on investments classified as FVOCI are recorded in other comprehensive income and transferred directly to retained earnings on realization. Unrealized gains and losses on investments classified as FVPL are recorded directly in net earnings. As at December 31, 2023, the impact of a 10% decrease in equity markets would have resulted in an approximate \$265 million unrealized loss to be recorded in other comprehensive income related to investments classified as FVOCI and a \$75 million loss recorded in net earnings related to investments classified as FVPL, representing the Corporation's share of Parjointco's unrealized losses.

Power Corporation and Power Financial sponsor a number of deferred compensation arrangements for employees where payments to participants are deferred and linked to the performance of the common shares of Power Corporation. Power Corporation and Power Financial hedge their exposure to the equity risk associated with their PSU Plans through the use of total return swaps.

#### **LIFECO**

The risk committee of the board of directors of Lifeco is responsible for the oversight of Lifeco's key risks. Lifeco has established policies and procedures designed to identify, measure, manage, monitor and report material risks associated with financial instruments and insurance contracts.

#### LIQUIDITY RISK

Lifeco's liquidity risk management framework and associated limits are designed to allow Lifeco to meet cash and collateral commitments as they fall due, both on an expected basis and under a severe liquidity stress.

- Lifeco attempts to mitigate liquidity risk through product design and maintaining a high quality, diversified investment portfolio with a spread of asset maturities by year. Approximately 68% of insurance and investment contract liabilities (measured based on carrying value and excluding liabilities held on account of segregated fund holders) are subject to discretionary withdrawal.
- Management of Lifeco closely monitors the solvency and capital positions of its principal subsidiaries opposite liquidity requirements at its holding company. Additional liquidity is available through established

lines of credit or via capital market transactions. At December 31, 2023, Lifeco maintained \$950 million of liquidity at its level through committed lines of credit with Canadian chartered banks. As well, Lifeco maintains a US\$500 million revolving credit agreement, a US\$300 million revolving credit agreement with a syndicate of banks for use by Empower, and a US\$50 million line of credit at Empower. Empower also has borrowing capacity of approximately US\$440 million under the Federal Home Loan Bank program.

### **Payments Due by Period**

In the normal course of business, Lifeco enters into contracts that give rise to commitments of future minimum payments that impact short-term and longterm liquidity. The following table summarizes the principal repayment schedule of certain of Lifeco's financial liabilities.

	Payments due by period					ts due by period	
December 31, 2023	1 year or less	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
Debentures and other debt instruments	192	665	730	532	999	5,833	8,951
Capital trust debentures <sup>[1]</sup>	-	-	-	-	-	150	150
Purchase obligations	305	227	176	121	54	251	1,134
Pension contributions	225	-	-	-	-	-	225
	722	892	906	653	1,053	6,234	10,460

<sup>[1]</sup> Payments due have not been reduced to reflect that Lifeco held capital trust securities of \$37 million principal amount (\$44 million carrying value).

#### **CREDIT RISK**

Lifeco has the following policies and procedures in place to manage credit risk:

- Investment and risk policies aim to minimize undue concentration within issuers, connected companies, industries or individual geographies.
- Investment and risk limits specify minimum and maximum limits for each asset class.
- Identification of credit risk through an internal credit risk rating system which includes a detailed assessment of an debtor's creditworthiness. Internal credit risk ratings cannot be higher than the highest rating provided by certain independent ratings companies.
- Portfolios are monitored continuously, and reviewed regularly with the risk committee and the investment committee of the board of directors of Lifeco.
- Credit risk associated with derivative instruments is evaluated quarterly based on conditions that existed at the balance sheet date, using practices that are at least as conservative as those recommended by regulators. Lifeco manages derivative credit risk by including derivative exposure to aggregate credit exposures measured against rating-based debtor limits and through collateral arrangements where possible.
- Counterparties providing reinsurance to Lifeco are reviewed for financial soundness as part of an ongoing monitoring process. The minimum financial strength of reinsurers is outlined in Lifeco's Reinsurance Risk Management Policy. Lifeco seeks to minimize reinsurance credit risk by setting rating-based limits on net ceded exposure by counterparty as well as seeking protection in the form of collateral or funds-withheld arrangements where possible.
- Investment guidelines also specify collateral requirements.

#### **Maximum Exposure to Credit Risk**

The following table summarizes Lifeco's maximum exposure to credit risk related to financial instruments as well as insurance and reinsurance contracts. The maximum credit exposure is the carrying value of the asset net of any allowances for losses.

December 31	2023	2022
Financial instruments		
Cash and cash equivalents	7,742	7,290
Bonds	157,051	156,091
Mortgage loans	38,414	37,197
Interest due and accrued	1,645	1,527
Accounts receivable	3,218	2,828
Funds held under investment contracts	7,268	8,130
Trading account assets	3,038	2,972
Finance leases receivable	668	536
Other assets <sup>[1]</sup>	2,055	2,760
Derivative assets	2,219	2,314
	223,318	221,645
Insurance and reinsurance contracts		
Reinsurance contract held assets <sup>[2]</sup>	17,332	17,571
Insurance contract assets	1,193	1,140
Funds held by ceding insurers <sup>[3]</sup>	3,926	4,105
Loans to policyholders <sup>[3]</sup>	8,945	8,999
	31,396	31,815
Total	254,714	253,460

- [1] Includes items such as income taxes receivable and miscellaneous other assets of Lifeco.
- [2] Includes funds withheld on reinsurance contracts issued.
- [3] Included in insurance contract liabilities (Note 11).

Credit risk is also mitigated by entering into collateral agreements. The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines have been implemented regarding the acceptability of types of collateral and the valuation parameters. Collateral primarily consists of government bonds, investment-grade corporate bonds and cash. Management of Lifeco monitors the value of the collateral, requests additional collateral when needed and performs an impairment valuation when applicable. Lifeco had \$1,715 million of collateral received from counterparties as at December 31, 2023 (\$1,348 million as at December 31, 2022) relating to derivative assets.

### **Concentrations of Credit Risk**

Concentrations of credit risk arise from exposures to a single debtor, a group of related debtors or groups of debtors that have similar credit risk  $characteristics\ in\ that\ they\ operate\ in\ the\ same\ geographic\ region\ or\ in\ similar\ in\ dustries.\ The\ characteristics\ of\ such\ debtors\ are\ similar\ in\ that\ changes$ in economic or political environments may impact their ability to meet obligations as they come due.

The following tables provide details of the carrying value of bonds of Lifeco for each business by issuer and industry sector:

December 31, 2023	Canada	United States	Europe	Capital and Risk Solutions	Total
Bonds issued or guaranteed by:					
Treasuries	1,155	2,289	8,522	2,887	14,853
Government-related	16,618	2,842	6,760	406	26,626
Agency securitized	178	1,057	_	14	1,249
Non-agency securitized	2,924	13,314	803	137	17,178
Financials	5,225	12,095	4,861	997	23,178
Communications	1,089	1,680	748	152	3,669
Consumer products	4,704	9,795	1,774	1,023	17,296
Energy	2,619	3,118	447	336	6,520
Industrials	2,560	7,623	1,156	442	11,781
Technology	1,044	3,307	479	297	5,127
Transportation	3,996	1,899	755	156	6,806
Utilities	10,632	7,599	3,786	751	22,768
	52,744	66,618	30,091	7,598	157,051

December 31, 2022 <sup>[1]</sup>	Canada	United States	Europe	Capital and Risk Solutions	Total
Bonds issued or guaranteed by:					
Treasuries	2,699	347	7,905	3,619	14,570
Government-related	16,948	3,178	6,301	376	26,803
Agency securitized	179	1,270	_	15	1,464
Non-agency securitized	2,341	15,020	734	123	18,218
Financials	4,703	13,123	4,709	914	23,449
Communications	997	1,839	667	137	3,640
Consumer products	4,231	10,727	1,733	966	17,657
Energy	2,236	3,600	405	285	6,526
Industrials	2,084	8,464	1,105	398	12,051
Technology	831	3,359	393	298	4,881
Transportation	3,364	1,941	637	121	6,063
Utilities	9,129	8,038	3,125	477	20,769
	49,742	70,906	27,714	7,729	156,091

<sup>[1]</sup> Represents application of IFRS 9 overlay.

The following tables provide details of the carrying value of mortgage loans of Lifeco by business:

December 31, 2023	Canada	United States	Europe	Capital and Risk Solutions	Total
Single-family residential	1,511	-	_	-	1,511
Multi-family residential	4,581	3,945	814	32	9,372
Equity-release	1,697	_	2,043	463	4,203
Commercial	8,955	10,376	3,850	147	23,328
	16,744	14,321	6,707	642	38,414
		-			

December 31, 2022 <sup>[1]</sup>	Canada	United States	Europe	Capital and Risk Solutions	Total
Single-family residential	1,738	_	_	_	1,738
Multi-family residential	4,422	4,276	891	39	9,628
Equity-release	1,392	-	1,711	268	3,371
Commercial	8,446	10,484	3,480	50	22,460
	15,998	14,760	6,082	357	37,197

<sup>[1]</sup> Represents application of IFRS 9 overlay.

### **Expected Credit Losses**

The following tables reconcile the allowance for credit losses under the ECL model in IFRS 9 by asset classification and stage, at Lifeco.

December 31, 2023	Performing		Impaired	
	Stage 1	Stage 2	Stage 3	Total
Bonds at FVOCI				
Balance, beginning of year	3	-	_	3
Provision for credit losses				
Transfers to stage 1	_	-	_	_
Transfers to stage 2	_	-	_	_
Transfers to stage 3	_	-	_	_
Originations	1	-	_	1
Maturities	(1)	=	_	(1)
Net remeasurement of loss allowance	1	-	_	1
Write-offs	_	-	_	_
Exchange rate and other	(1)	=	_	(1)
Balance, end of year	3	-	-	3
Mortgages at amortized cost				
Balance, beginning of year	1	32	_	33
Provision for credit losses				
Transfers to stage 1	1	(1)	_	_
Transfers to stage 2	_	-	_	_
Transfers to stage 3	_	-	_	_
Originations	1	-	_	1
Maturities	_	-	_	_
Net remeasurement of loss allowance	(2)	(3)	4	(1)
Write-offs	-	-	_	_
Exchange rate and other	-	1	-	1
Balance, end of year	1	29	4	34
Total allowance for credit losses, end of year	4	29	4	37

### **Credit Risk Exposure by Internal Risk Rating**

The following tables present the fair value of bonds and mortgages at FVOCI and carrying amounts of mortgages at amortized cost held by Lifeco.  $Risk\ ratings\ are\ based\ on\ internal\ ratings\ used\ in\ the\ measurement\ of\ ECL\ as\ at\ the\ reporting\ date.$ 

December 31, 2023		Performing		
	Stage 1	Stage 2	Stage 3	Total
Bonds at FVOCI				
Investment grade	11,668	_	_	11,668
Non-investment grade	77	5	_	82
Impaired	_	_	_	_
	11,745	5	-	11,750
Mortgages at FVOCI				
Investment grade	560	_	_	560
Non-investment grade	_	18	_	18
Impaired	-	_	_	_
100 000	560	18	_	578
Mortgages at amortized cost			,	
Investment grade	4,088	_	_	4,088
Non-investment grade	_	357	_	357
Impaired	_	_	11	11
· ·	4,088	357	11	4,456
Allowance for credit losses	(1)	(29)	(4)	(34)
	4,087	328	7	4,422
	·			,
		Performing _	Impaired	
January 1, 2023	Stage 1	Stage 2	Stage 3	Total
Bonds at FVOCI				
Investment grade	12,610	_	_	12,610
Non-investment grade	88	3	_	91
Impaired	-	-	_	-
	12,698	3	-	12,701
Mortgages at FVOCI				
Investment grade	621	-	-	621
Non-investment grade	-	_	_	-
Impaired	_	_	_	-
	621	=	=	621
Mortgages at amortized cost				
Mortgages at amortized cost Investment grade	3,819	-	-	3,819
	3,819	- 373	- -	3,819 373
Investment grade			- - -	
Investment grade Non-investment grade	<u> </u>	373	- - -	373
Investment grade Non-investment grade	-	373 –	- - - -	373

## **Credit Impact on Financial Assets Designated as FVPL**

 $The \ carrying \ value \ of \ Lifeco's \ portfolio \ investments \ designated \ as \ FVPL \ represents \ the \ maximum \ exposure \ to \ credit \ risk \ for \ those \ assets. \ The \ change \ in \ possible \ for \ those \ assets \ for \ those \ for \ those \ for \ those \ for \ for$ fair value attributable to the change in credit risk of these assets is generally insignificant in the absence of significant credit events occurring on specific assets. In 2023, a fair value loss of \$80 million (\$8 million in 2022) was reflected in changes in FVPL in the statement of earnings related to significant credit events occurring on assets designed as FVPL.

## **Asset Quality**

Bond Portfolio Quality		
December 31	2023	2022[1]
Based on internal ratings:		
AAA	24,298	25,397
AA	31,435	31,614
A	54,807	53,864
BBB	44,811	43,482
BB and lower	1,700	1,734
	157,051	156,091
[1] Represents application of IFRS 9 overlay.		
Derivative Portfolio Quality December 31	2023	2022
Over-the-counter contracts (counterparty ratings):		
AA	1,448	1,604
A	770	697
Exchange-traded	1	13
	2,219	2,314
Reinsurance Contract Held Assets Quality		
December 31	2023	2022
Based on rating agency ratings:		
AA-to AA+	15,955	16,162
A-to A+	1,365	1,386
BBB+ and lower	9	10
Not rated	3	13
	17,332	17,571
Total reinsurance contract held assets less collateral	4,296	4,261

Total reinsurance contract held assets are net of funds held under reinsurance contracts.

As at December 31, 2023, \$12,122 million of the \$17,332 million of reinsurance contract held assets are ceded to Protective Life Insurance Company (\$12,493 million of \$17,571 million at December 31, 2022). This concentration risk is mitigated by funds held in trust and other arrangements of \$13,710 million as at December 31, 2023 (\$13,685 million at December 31, 2022).

## **Funds Held Under Investment Contracts and Funds Held by Ceding Insurers**

At December 31, 2023, Lifeco had amounts on deposit of \$7,268 million (\$8,130 million at December 31, 2022) for funds held under investment contracts. This amount has been included in other assets on the balance sheets. At December 31, 2023, Lifeco had amounts on deposit of \$3,926 million (\$4,105 million at December 31, 2022) for funds held by ceding insurers. This amount has been included in the measurement of insurance contract liabilities. Included in these amounts are assets of \$37 million at December 31, 2023 (\$45 million at December 31, 2022) where Lifeco does not retain the credit risk. Income and expenses arising from the agreements are included in net investment result in the statements of earnings.

The details of the funds on deposit for certain agreements where Lifeco has credit risk are as follows:

## **Carrying Values and Estimated Fair Values**

		2023		2022
December 31	Carrying value	Fair value	Carrying value	Fair value
Cash and cash equivalents	189	189	222	222
Bonds	10,415	10,415	11,172	11,172
Mortgages	418	418	457	457
Other assets	135	135	339	339
	11,157	11,157	12,190	12,190
Supporting:				
Insurance contract liabilities	3,834	3,834	4,004	4,004
Investment contract liabilities	7,268	7,268	8,130	8,130
Surplus	55	55	56	56
	11,157	11,157	12,190	12,190

#### **Bonds**

The following provides details of the carrying value of bonds included in the funds on deposit by issuer and industry sector:

December 31	2023	2022
Bonds issued or guaranteed by:		
Treasuries	487	464
Government-related	1,139	1,241
Agency securitized	103	139
Non-agency securitized	1,135	1,350
Financials	1,731	2,020
Communications	332	327
Consumer products	1,609	1,728
Energy	534	517
Industrials	1,011	1,029
Technology	385	386
Transportation	301	319
Utilities	1,648	1,652
	10,415	11,172

### **Asset Quality**

Bond Portfolio Quality December 31	2023	2022
AAA	951	1,037
AA	2,536	2,607
A	3,973	4,289
BBB	2,856	3,124
BB and lower	99	115
	10,415	11,172

#### **Mortgages**

The following provides details of the carrying value of mortgages included in the funds on deposit by property type:

December 31	2023	2022
Multi-family residential	107	110
Commercial	311	347
	418	457

#### **MARKET RISK**

#### **Foreign Exchange Risk**

If the assets backing insurance and investment contract liabilities are not matched by currency, changes in foreign exchange rates can expose Lifeco to the risk of foreign exchange losses not offset by liability decreases.

 A 10% weakening of the Canadian dollar against foreign currencies would be expected to increase non-participating insurance and investment contract liabilities and their supporting assets by approximately the same amount, resulting in an immaterial immediate change to net earnings. A 10% strengthening of the Canadian dollar against foreign currencies would be expected to decrease non-participating insurance and investment contract liabilities and their supporting assets by approximately the same amount, resulting in an immaterial immediate change to net earnings.

Lifeco has net investments in foreign operations. Lifeco's debt obligations are denominated in Canadian dollars, euros and U.S. dollars. In accordance with IFRS, foreign currency translation gains and losses from net investments in foreign operations, net of related hedging activities and tax effects, are recorded in other comprehensive income. Strengthening or weakening of the Canadian dollar spot rate compared to the U.S. dollar, British pound and euro spot rates impacts Lifeco's total equity. Correspondingly, Lifeco's book value per share and capital ratios monitored by rating agencies are also impacted.

## **Interest Rate Risk**

The following policies and procedures are in place to mitigate Lifeco's exposure to interest rate risk:

- Lifeco manages its interest rate risk by investing in assets that are suitable for the products sold.
- Lifeco uses a formal process for managing the matching of assets and liabilities. This involves grouping general fund assets and liabilities into each of its segments. Assets in each segment are generally managed in relation to the liabilities in the segment.

- For products with fixed and highly predictable benefit payments, investments are generally made in fixed income assets or investment properties whose cash flows closely match the liability product cash flows. Where assets are not available to match certain period cash flows, such as long-tail cash flows, a portion of these are invested in equities and non-fixed income assets while the rest are duration matched.
- Hedging instruments are employed when there is a lack of suitable permanent investments or to manage the level of loss exposure to interest rate changes.
- To the extent assets and liabilities cash flows are matched, protection against interest rate change is achieved and any change in the fair value of the assets will be offset by a similar change in the fair value of the liabilities.
- For products with less predictable timing of benefit payments, investments are made in fixed income assets with cash flows of a shorter duration than the anticipated timing of benefit payments, or equities and non-fixed income assets.
- The risks associated with the mismatch in portfolio duration and cash flow, asset prepayment exposure and the pace of asset acquisition are quantified and reviewed regularly.

The impact to net earnings from changes in the interest rates would be largely offset by changes in the value of financial assets supporting the liabilities. However, differences in the interest rate sensitivity in the value of assets and the value of insurance and investment contract liabilities leads to a sensitivity to interest rate movements in net earnings under IFRS 17 and IFRS 9.

Lifeco's asset liability management strategy uses equities and other nonfixed income assets as a component of general fund assets supporting liabilities, which leads to interest rate exposure in the net earnings. Further, the classification of financial assets under IFRS 9, such as mortgage assets which are valued at amortized cost and held in the general fund assets supporting liabilities, also contributes to interest rate exposure in net earnings.

The impact to net earnings and equity from an immediate parallel 50 basis point increase or decrease in interest rates is illustrated in the table below, rounded to the nearest \$25 million:

## **Change in Market Yield Curves**

			2023		2022
December 31	50 basis	Increase sis points rest rates	Decrease 50 basis points interest rates	Increase 50 basis points interest rates	Decrease 50 basis points interest rates
Net earnings		175	(225)	75	(125)
Equity		150	(225)	50	(100)

Actual impacts of interest rate changes will vary depending upon the geography where the changes occur. Net earnings are positively impacted by a parallel increase in interest rates in Canada, the U.S. and the U.K. and are positively impacted by a parallel decrease in interest rates in the eurozone. Actual impacts of interest rate changes also vary by the level of change in interest rates by term. Therefore, actual impacts from interest rate changes may differ from the estimated impact of parallel movements in all geographies, which is presented above.

The potential impact on the net earnings does not take into account any future potential changes to Lifeco's ultimate investment rate (UIR) assumptions. As at both December 31, 2023 and December 31, 2022, the

sensitivity of net earnings to a 10 basis point increase or decrease in the UIR in all geographies would be an increase of \$25 million or a decrease of \$25 million post-tax, respectively.

The impact to net earnings and equity from an immediate 50 basis point increase or decrease in credit spreads is illustrated in the table below, with no change to the ultimate illiquidity premium. Actual impacts of credit spread changes will vary depending on the geographies where the changes occur, and the changes in credit spreads by term. A change in credit spreads may also lead to a change in the allowance for credit risk within the IFRS 17 discount rate, depending on prevailing market and credit conditions at the time; any potential earnings impacts that may arise from such a change are not reflected in the sensitivities below.

#### **Change in Credit Spreads**

December 31 2023 <sup>[1]</sup>	Increase 50 basis points credit spreads	Decrease 50 basis points credit spreads
Net earnings	300	(375)
Equity	350	(450)

[1] Exposures to credit spread sensitivities as at December 31, 2022 were expected to be substantially similar to the levels as shown for December 31, 2023.

#### **Equity Risk**

Lifeco has investment policy guidelines in place that provide for prudent investment in equity markets with clearly defined limits to mitigate price risk. The risks associated with segregated fund guarantees on lifetime Guaranteed Minimum Withdrawal Benefits have been mitigated through a hedging program using equity futures, currency forwards and interest rate derivatives.

Some insurance and investment contract liabilities with long-tail cash flows are supported by publicly traded common shares and investments in other non-fixed income assets, primarily comprised of investment properties, real estate funds, private equities, and equity-release mortgages. Net earnings

will reflect changes in the value of non-fixed income assets. However, in most cases the value of the liabilities will not fluctuate with changes in the value of the non-fixed income assets.

The liabilities for segregated fund products with guarantees will fluctuate with changes in the value of the non-fixed income assets. Under current market conditions, there are no earnings impacts to Lifeco on segregated fund business that it does not hedge, as changes in the cost of guarantees are able to be fully offset within the CSM. For segregated fund business that Lifeco hedges, there is a limited earnings impact with respect to the change in liability versus the change in hedge assets.

The following table provides information on the expected immediate impacts of an immediate 10% or 20% increase or decrease in the value of publicly traded common shares on net earnings and equity, rounded to the nearest \$25 million:

## **Change in Publicly Traded Common Share Values**

				2023[1]				2022
		Increase		Decrease		Increase		Decrease
December 31	20%	10%	10%	20%	20%	10%	10%	20%
Net earnings	225	100	(100)	(225)	200	100	(125)	(225)
Equity	525	250	(250)	(525)	475	225	(250)	(500)

<sup>[1]</sup> Subsequent to year end, on January 1, 2024, Lifeco completed the sale of Putnam Investments and received shares in Franklin Templeton as part of the consideration (Note 4). The net impact to net earnings and equity of this transaction to the values in the table above would be to increase sensitivities by \$75 million for a 10% increase or decrease in the value of publicly traded shares and increase sensitivities by \$150 million for a 20% increase or decrease in the value of publicly traded shares.

The following table provides information on the expected impacts of an immediate 5% or 10% increase or decrease in the value of other non-fixed income assets on the net earnings and equity, rounded to the nearest \$25 million:

#### **Change in Other Non-Fixed Income Asset Values**

				2023				2022
		Increase		Decrease		Increase		Decrease
December 31	10%	5%	5%	10%	10%	5%	5%	10%
Net earnings	400	200	(200)	(425)	400	200	(200)	(425)
Equity	450	225	(225)	(450)	425	225	(225)	(450)

#### IGM FINANCIAL

The risk committee of the board of IGM is responsible for assisting the board of directors of IGM in reviewing and overseeing the risk governance structure and risk management program of IGM.

#### LIQUIDITY RISK

IGM's liquidity profile is structured to ensure it has sufficient liquidity to satisfy current and prospective requirements in both normal and stressed conditions. IGM's liquidity management practices include:

- Maintaining liquid assets and lines of credit to satisfy near-term liquidity needs
- Ensuring effective controls over liquidity management processes.
- Performing regular cash forecasts and stress testing.
- Regular assessment of capital market conditions and IGM's ability to access bank and capital market funding.
- Ongoing efforts to diversify and expand long-term mortgage funding sources.
- Oversight of liquidity risks by the financial risk management committee, a committee of finance and other IGM business leaders.

A key liquidity requirement for IGM is the funding of advisor network compensation paid for the distribution of financial products and services. This compensation continues to be paid from operating cash flows.

IGM also maintains sufficient liquidity to fund and temporarily hold mortgages pending sale or securitization to long-term funding sources and to manage any derivative collateral requirements. Through its mortgage banking operations, residential mortgages are sold to third parties including certain mutual funds, institutional investors through private placements, Canadian bank-sponsored securitization trusts, and by issuance and sale of National Housing Act Mortgage-Backed Securities (NHA MBS), including sales to Canada Housing Trust under the Canada Mortgage Bond Program (CMB Program).

Certain subsidiaries of IGM are approved issuers of NHA MBS and are approved sellers into the CMB Program. Capacity for sales under the CMB Program consists of participation in new CMB issues and reinvestment of principal repayments held in principal reinvestment accounts.

IGM maintains committed capacity within certain Canadian bank-sponsored securitization trusts.

IGM's contractual maturities of certain liabilities were as follows:

December 31, 2023	Demand	1 year or less	1-5 years	Over 5 years	Total
Derivative financial instruments	_	12	38	_	50
Deposits and certificates <sup>[1]</sup>	3,343	_	-	1	3,344
Obligations to securitization entities	_	937	3,738	13	4,688
Future lease payments	_	29	84	97	210
Debentures	-	-	525	1,875	2,400
Total contractual maturities	3,343	978	4,385	1,986	10,692

[1] Deposits and certificates due on demand are primarily offset by IGM's client funds held on deposit.

In addition to IGM's current balance of cash and cash equivalents, liquidity is available through IGM's lines of credit. IGM's lines of credit with various Schedule I Canadian chartered banks totalled \$800 million as at December 31, 2023, compared to \$825 million at December 31, 2022. The lines of credit as at December 31, 2023 consisted of committed lines of \$650 million and uncommitted lines of \$150 million, compared to

\$650 million and \$175 million at December 31, 2022. Any advances made by the banks under the uncommitted lines are at the banks' sole discretion. As at December 31, 2023 and 2022, IGM was not utilizing its committed lines of credit or its uncommitted lines of credit.

IGM's liquidity position and its management of liquidity risk have not changed materially since December 31, 2022.

#### **CREDIT RISK**

IGM's cash and cash equivalents, client funds on deposit, mortgage portfolios and derivatives are subject to credit risk. IGM monitors its credit risk management practices on an ongoing basis to evaluate their effectiveness.

At December 31, 2023, IGM's cash and cash equivalents of \$545 million (\$1,073 million in 2022) consisted of cash balances of \$217 million (\$346 million in 2022) on deposit with Canadian chartered banks and cash equivalents of \$328 million (\$727 million in 2022). IGM manages credit risk related to cash and cash equivalents by adhering to its investment policy that outlines credit risk parameters and concentration limits. IGM regularly reviews the credit ratings of its counterparties. The maximum exposure to credit risk on these financial instruments is their carrying value.

Client funds on deposit of \$3,366 million (\$4,347 million in 2022) are held with Schedule I chartered banks

As at December 31, 2023, residential mortgages, recorded on IGM's balance sheets, of \$5.1 billion (\$5.0 billion in 2022) consisted of \$4.7 billion sold to securitization programs (\$4.6 billion in 2022), \$376 million held pending sale or securitization (\$372 million in 2022) and \$12 million related to IGM's intermediary operations (\$13 million in 2022).

IGM manages credit risk related to residential mortgages through:

- Adhering to its lending policy and underwriting standards;
- Its loan servicing capabilities;
- Use of client-insured mortgage default insurance and mortgage portfolio default insurance held by IGM; and
- Its practice of originating its mortgages exclusively through its own network of Mortgage Advisors and IG Wealth Management advisors as part of a client's IG Living Plan™.

In certain instances, credit risk is also limited by the terms and nature of securitization transactions as described below:

- Under the NHA MBS program totalling \$2.4 billion (\$2.5 billion in 2022), IGM is obligated to make timely payment of principal and coupons irrespective of whether such payments were received from the mortgage borrower. However, as required by the NHA MBS program, 100% of the loans are insured by an approved insurer.
- Credit risk for mortgages securitized by transfer to bank-sponsored securitization trusts totalling \$2.3 billion (\$2.1 billion in 2022) is limited to amounts held in cash reserve accounts and future net interest income, the fair values of which were \$58 million (\$55 million in 2022) and \$37 million (\$21 million in 2022), respectively, at December 31, 2023. Cash reserve accounts are reflected on the balance sheets, whereas rights to future net interest income are not reflected on the balance sheets and will be recorded over the life of the mortgages.

At December 31, 2023, residential mortgages recorded on the balance sheets were 50.7% insured (53.3% in 2022). At December 31, 2023, impaired mortgages on these portfolios were \$3 million (\$2 million in 2022). Uninsured non-performing mortgages over 90 days on these portfolios were \$3 million at December 31, 2023 (\$2 million in 2022).

IGM also retains certain elements of credit risk on mortgage loans sold to the IG Mackenzie Mortgage and Short-Term Income Fund through an agreement to repurchase mortgages in certain circumstances benefiting the funds. These loans are not recorded on the balance sheets as IGM has transferred substantially all of the risks and rewards of ownership associated with these loans.

IGM regularly reviews the credit quality of the mortgages and the adequacy of the allowance for expected credit losses.

IGM's allowance for expected credit losses was \$1 million at December 31, 2023 (\$1 million in 2022), and is considered adequate by IGM's management to absorb all credit-related losses in the mortgage portfolios based on: i) historical credit performance experience; ii) recent trends, including increasing interest rates; iii) current portfolio credit metrics and other relevant characteristics; iv) its strong financial planning relationship with its clients; and v) stress testing of losses under adverse real estate market conditions.

IGM's exposure to and management of credit risk related to cash and cash equivalents, fixed income securities and mortgage portfolios have not changed materially since December 31, 2022.

IGM is exposed to credit risk through the derivative contracts it utilizes to hedge interest rate risk, to facilitate securitization transactions and to hedge market risk related to certain share-based compensation arrangements. These derivatives are discussed more fully under the IGM market risk section below.

To the extent that the fair value of the derivatives is in a gain position, IGM is exposed to the credit risk that its counterparties fail to fulfill their obligations under these arrangements.

IGM's derivative activities are managed in accordance with its derivative policy, which includes counterparty limits and other parameters to manage counterparty risk. Counterparties are all Canadian Schedule I chartered banks and, as a result, management of IGM has determined that its overall credit risk related to derivatives was not significant at December 31, 2023. Management of credit risk related to derivatives has not changed materially since December 31, 2022.

#### **MARKET RISK**

#### **Foreign Exchange Risk**

IGM is exposed to foreign exchange risk on its investment in ChinaAMC and Rockefeller. Changes to the carrying value due to changes in foreign exchange rates are recognized in other comprehensive income. As of December 31, 2023, a 5% appreciation (depreciation) in Canadian currency relative to foreign currencies would decrease (increase) the aggregate carrying value of foreign investments by approximately \$128 million (\$142 million in 2022).

#### **Interest Rate Risk**

IGM is exposed to interest rate risk on its loan portfolio and on certain of the derivative financial instruments used in IGM's mortgage banking operations.

IGM manages interest rate risk associated with its mortgage banking operations by entering into interest rate swaps with Canadian Schedule I chartered banks as follows:

■ IGM has in certain instances funded floating rate mortgages with fixed rate Canada Mortgage Bonds (CMB) as part of the securitization transactions under the CMB Program. As part of the CMB Program, IGM is party to a swap whereby it is entitled to receive investment returns on reinvested mortgage principal and is obligated to pay CMB coupons. This swap had a fair value of \$8 million (\$21 million in 2022) and an outstanding notional value of \$0.2 billion at December 31, 2023 (\$0.2 billion in 2022). IGM enters into interest rate swaps with Canadian Schedule I chartered banks to hedge the risk that the interest rates earned on floating rate mortgages and reinvestment returns decline. The fair value of these swaps totalled negative \$13 million (negative \$20 million in 2022), on an outstanding notional amount of \$1.4 billion at December 31, 2023 (\$1.3 billion in 2022). The net fair value of these swaps recorded on the balance sheets was

- negative \$5 million at December 31, 2023 (positive \$1 million in 2022) and had an outstanding notional amount of \$1.6 billion at December 31, 2023 (\$1.5 billion in 2022).
- IGM is exposed to the impact that changes in interest rates may have on the value of mortgages committed to or held pending sale or securitization to long-term funding sources. IGM enters into interest rate swaps to hedge the interest rate risk related to funding costs for mortgages held by IGM pending sale or securitization. The fair value of these swaps was negative \$1 million (positive \$5 million in 2022) on an outstanding notional amount of \$182 million at December 31, 2023 (\$192 million in 2022).

As at December 31, 2023, the impact to net earnings of a 100-basispoint increase in interest rates would have been an increase of approximately \$1 million (decrease of \$2 million in 2022). IGM's exposure to and management of interest rate risk have not changed materially since December 31, 2022.

### **Equity Risk**

IGM is exposed to equity risk on its equity investments which are classified as FVPL and on its investments in associates, which are accounted for using the equity method.

IGM sponsors a number of deferred compensation arrangements where payments to participants are deferred and linked to the performance of the common shares of IGM Financial Inc. IGM hedges its exposure to this risk through the use of forward agreements and total return swaps.

#### **Risks Related to Assets Under Management and Advisement**

Risks related to the performance of the equity markets, changes in interest rates and changes in foreign currencies relative to the Canadian dollar can have a significant impact on the level and mix of assets under management and advisement. These changes in assets under management and advisement directly impact earnings of IGM.

## **NOTE 25 Insurance Revenue**

Years ended December 31	2023	2022
Contracts not measured under the PAA		
Amounts relating to changes in liabilities for remaining coverage		
Experience adjustments	(87)	(127)
CSM recognized for services provided	1,224	1,169
Change in risk adjustment for non-financial risk for risk expired	609	638
Expected incurred claims and other insurance service expenses	9,161	8,802
Recovery of insurance acquisition cash flows	556	446
	11,463	10,928
Contracts measured under the PAA	8,939	8,704
Total insurance revenue	20,402	19,632

# NOTE 26 Insurance Service and Operating and Administrative Expenses

Years ended December 31	2023	2022
Claims and benefits incurred	13,982	12,924
Allocation of premium directly to recovery of insurance acquisition cash flows	702	637
Adjustments to the liability for incurred claims	(625)	12
Losses and reversal of losses on onerous insurance contracts	62	61
Salaries and other employee benefits	5,796	5,207
General and administrative	3,170	2,147
Amortization, depreciation and impairment	854	829
Commissions	2,714	2,953
Restructuring and other	336	185
Total expenses	26,991	24,955
Represented by:		
Insurance service expenses	15,777	15,272
Operating and administrative expenses	11,214	9,683
Total expenses	26,991	24,955

#### **RESTRUCTURING CHARGES**

#### Lifeco

#### **Europe Business Initiatives**

In 2023, Lifeco recorded a restructuring provision of \$126 million related to provisions for staff reductions as well as other business transformation initiatives.

The provision for staff reductions and other business transformation initiatives arose from the following business decisions and activities:

- Lifeco announced its decision to close Lifeco's U.K. on-shore wealth business to new customers;
- The implementation of the new strategy in Germany to create growth through product diversification and an efficiency program leveraging its new policy administration platform, increased automation and Al technologies; and
- The continued implementation of Irish Life's strategy, including the buildout of digital customer technologies and automation.

#### **IGM Financial**

In 2023, IGM recognized restructuring and other charges of \$103 million resulting from streamlining and simplifying IGM's business to more effectively align with its business priorities. The charge includes IGM's changes to its organizational structure to advance the growing needs of its business, digital transformation by retiring duplicate systems and modernizing information technology and an effort to consolidate its real estate footprint to better reflect client and advisor needs.

At December 31, 2023, the balance of restructuring provisions, including those above, amounts to \$175 million (\$62 million in 2022) and is recorded in other liabilities.

# **NOTE 27 Financing Charges**

Years ended December 31	2023	2022
Interest on debentures and other debt instruments	644	545
Interest on lease liabilities	28	35
Interest on limited recourse capital notes	54	54
Interest on capital trust debentures	11	11
Other	29	27
	766	672

# **NOTE 28 Pension Plans and Other Post-Employment Benefits**

#### **CHARACTERISTICS, FUNDING AND RISKS**

The Corporation and its subsidiaries maintain funded defined benefit pension plans for eligible employees and advisors as well as unfunded supplementary employee retirement plans (SERP) for eligible employees. The Corporation and its subsidiaries also maintain defined contribution pension plans for eligible employees and advisors.

The defined benefit pension plans provide pensions based on length of service and final average earnings; however, the plans of the Corporation and its subsidiaries are closed to new entrants. Many of the defined benefit pension plans also no longer provide future defined benefit accruals. The Corporation and its subsidiaries' defined benefit plan exposure is expected to reduce in future years. Where defined benefit pension accruals continue, in most circumstances active plan participants share in the cost by making contributions in respect of current service. Certain pension payments are indexed either on an ad hoc basis or a guaranteed basis. The determination of the defined benefit obligation reflects pension benefits in accordance with the terms of the plans, and assuming the plans are not terminated. Assets supporting the funded pension plans are held in separate trusteed pension funds. Obligations for the wholly unfunded plans are supported by assets of the Corporation or its subsidiaries, as applicable.

New hires are only eligible for defined contribution benefits. The defined contribution pension plans provide pension benefits based on accumulated employee and employer contributions. Contributions to these plans are a set percentage of employees' annual income and may be subject to certain vesting requirements.

The Corporation and its subsidiaries also provide unfunded postemployment health, dental and life insurance benefits to eligible employees, advisors and their dependents. The Corporation and its subsidiaries' plans were previously amended to limit which employees could become eligible to receive benefits and Lifeco's subsidiaries' plans are closed to new hires. The obligations for these benefits are supported by assets of the Corporation or its subsidiaries, as applicable.

The Corporation and its subsidiaries have pension and benefit committees or a trusteed arrangement that provides oversight for the benefit plans. The benefit plans are monitored on an ongoing basis to assess the benefit, funding and investment policies, financial status, and funding requirements. Significant changes to benefit plans of the Corporation or of its subsidiaries require approval from the respective board of directors or committee thereof.

The Corporation and its subsidiaries' funding policy for the funded pension plans requires annual contributions equal to or greater than those required by the applicable regulations and plan provisions that govern the funding of the plans. Where funded plans have a net defined benefit asset, the Corporation and its subsidiaries determine if an economic benefit exists in the form of potential reductions in future contributions, the present value of future expenses to be paid from the plan and in the form of surplus refunds, where permitted by applicable regulation and plan provisions.

By their design, the defined benefit plans expose the Corporation and its subsidiaries to the typical risks faced by defined benefit plans, such as investment performance, changes to the discount rates used to value the obligations, longevity of plan members, and future inflation. Pension and benefit risk is managed by regular monitoring of the plans, applicable regulations and other factors that could impact the expenses and cash flows of the Corporation and its subsidiaries.

# NOTE 28 Pension Plans and Other Post-Employment Benefits $({\tt CONTINUED})$

# PLAN ASSETS, BENEFIT OBLIGATION AND FUNDED STATUS

		2023		2022
December 31	Defined benefit on plans	Other post- employment benefits	Defined benefit pension plans	Other post- employment benefits
Change in fair value of plan assets				
Fair value of plan assets, beginning of year	7,332	-	8,935	_
Interest income	359	-	230	_
Employee contributions	24	_	23	_
Employer contributions	58	20	142	22
Actual return on assets greater (less) than interest income	216	_	(1,559)	_
Benefits paid	(379)	(20)	(409)	(22)
Settlements	(27)	-	(10)	-
Administrative expenses	(10)	_	(8)	-
Foreign exchange and other	17	-	(12)	-
Fair value of plan assets, end of year	7,590	_	7,332	_
Change in defined benefit obligation				
Defined benefit obligation, beginning of year	7,086	294	9,635	418
Current service cost	56	2	102	3
Employee contributions	24	_	23	_
Interest cost	345	16	248	13
Actuarial (gains) losses on:				
Financial assumption changes	511	18	(2,496)	(71)
Demographic assumption changes	(30)	(2)	5	(33)
Arising from member experience	33	(2)	10	(16)
Benefits paid	(379)	(20)	(409)	(22)
Past service cost and plan amendments	_	(7)	(2)	_
Settlements	(30)	_	(10)	_
Curtailments	-	_	(2)	_
Foreign exchange and other	15	(1)	(18)	2
Defined benefit obligation, end of year	7,631	298	7,086	294
Funded status				
Fund surplus (deficit)	(41)	(298)	246	(294)
Unrecognized amount due to asset ceiling (see below)	(213)	_	(328)	_
Accrued benefit liability	(254)	(298)	(82)	(294)
The aggregate defined benefit obligation of pension plans is as follows:				
December 31		2023		2022
Wholly or partly funded plans		7,039		6,521
Wholly unfunded plans		592		565

# NOTE 28 Pension Plans and Other Post-Employment Benefits (CONTINUED)

The net accrued benefit asset (liability) shown above is presented in these financial statements as follows:

			2023			2022
December 31	Defined benefit pension plans	Other post- employment benefits	Total	Defined benefit pension plans	Other post- employment benefits	Total
Pension benefit assets [Note 9]	427	-	427	552	_	552
Pension and other post-employment benefit liabilities [Note 18]	(681)	(298)	(979)	(634)	(294)	(928)
Accrued benefit liability	(254)	(298)	(552)	(82)	(294)	(376)

Under International Financial Reporting Interpretations Committee (IFRIC) 14, The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction, the Corporation and its subsidiaries must assess whether each pension plan's asset has economic benefit to the Corporation and its subsidiaries through future contribution reductions, the present value of

future expenses to be paid from the plan, or surplus refunds; in the event the Corporation or its subsidiaries are not entitled to a benefit, a limit or "asset ceiling" is required on the balance sheet. The following provides a breakdown of the changes in the asset ceiling:

December 31	2023	2022
Asset ceiling, beginning of year	328	41
Interest on asset ceiling	14	1
Change in asset ceiling	(130)	269
Foreign exchange rate changes	1	17
Asset ceiling, end of year	213	328

### PENSION AND OTHER POST-EMPLOYMENT BENEFIT EXPENSE

		2023		2022
December 31	Pension plans	Other post- employment benefits	Pension plans	Other post- employment benefits
Defined benefit current service cost	56	2	102	3
Net interest cost	-	16	19	13
Past service cost, plan amendments, curtailments and settlements	(3)	(7)	(4)	_
Administrative expenses	10	-	8	-
Defined contribution current service cost	248	-	184	-
Expense recognized in net earnings	311	11	309	16
Actuarial (gains) losses recognized	514	14	(2,481)	(120)
Return on assets (greater) less than discount rate	(216)	-	1,559	-
Change in asset ceiling	(130)	-	269	_
Expense (income) recognized in other comprehensive income (loss)	168	14	(653)	(120)
Total expense (income)	479	25	(344)	(104)

In 2023, the Corporation and its subsidiaries incurred \$5 million of actuarial losses (\$5 million of actuarial gains in 2022) for pension plan remeasurements not included in the table shown above. This relates to the share of actuarial gains (losses) for investments in jointly controlled corporations and associates.

# NOTE 28 Pension Plans and Other Post-Employment Benefits (CONTINUED)

## ASSET ALLOCATION BY MAJOR CATEGORY WEIGHTED BY PLAN ASSETS

December 31		Defined benefit pension plans
Percentage [%]	2023	2022
Equity securities	36	39
Debt securities	53	50
All other assets <sup>[1]</sup>	11	11
	100	100

<sup>[1]</sup> Includes \$111 million of buy-in annuities purchased in 2023 by a subsidiary of the Corporation to cover a portion of its future annuity payments.

No plan assets are directly invested in the Corporation's or subsidiaries' securities. Lifeco's plan assets include investments in segregated and other funds managed by subsidiaries of Lifeco of \$5,841 million at December 31, 2023 (\$5,614 million at December 31, 2022) of which \$5,827 million (\$5,520 million at December 31, 2022) are included in the

balance sheets. Plan assets do not include any property occupied or other assets used by Lifeco. A portion of IGM's plan assets are invested in investment funds managed by IGM or related parties. A portion of Power Corporation and Power Financial's plan assets are invested in segregated funds managed by a subsidiary of Lifeco.

### **DETAILS OF DEFINED BENEFIT OBLIGATION**

## Portion of Defined Benefit Obligation Subject to Future Salary Increases

		2023		2022
December 31	Defined benefit pension plans	Other post- employment benefits	Defined benefit pension plans	Other post- employment benefits
Benefit obligation without future salary increases	7,097	298	6,345	294
Effect of assumed future salary increases	534	-	741	-
Defined benefit obligation	7,631	298	7,086	294

#### **Maturity Profile of Plan Membership**

		2023		2022
December 31 Percentage [%]	Defined benefit pension plans	Other post- employment benefits	Defined benefit pension plans	Other post- employment benefits
Actives	36	18	37	19
Deferred vesteds	14	_	14	-
Retirees	50	82	49	81
Total	100	100	100	100
Weighted average duration of defined benefit obligation (in years)	14.2	9.7	14.1	10.0

#### **CASH FLOW INFORMATION**

The expected employer contributions (use of surplus) for the year 2024 are as follows:

	Pension plans	Other post- employment benefits
Funded (wholly or partly) defined benefit plans	(19)	-
Unfunded defined benefit plans	40	19
Defined contribution plans	217	-
Total	238	19

# NOTE 28 Pension Plans and Other Post-Employment Benefits (CONTINUED)

## **ACTUARIAL ASSUMPTIONS AND SENSITIVITIES**

## **Actuarial Assumptions**

		2023		2022
December 31 Percentage [%]	Defined benefit pension plans	Other post- employment benefits	Defined benefit pension plans	Other post- employment benefits
Range of discount rates				
To determine benefit cost	5.0-5.3	5.3-5.4	2.6-3.3	3.0-3.3
To determine defined benefit obligation at year-end	4.4-4.6	4.6-5.0	5.0-5.3	5.3-5.4
Weighted average assumptions used to determine benefit cost <sup>[1]</sup>				
Discount rate	5.1	5.3	2.9	3.1
Rate of compensation increase	3.8	-	3.2	-
Weighted average assumptions used to determine defined benefit obligation at year-end[1]				
Discount rate	4.5	4.7	5.1	5.3
Rate of compensation increase	3.4	=	3.8	-
Weighted average healthcare trend rates <sup>[1]</sup>				
Initial healthcare trend rate		4.8		4.9
Ultimate healthcare trend rate		4.1		4.1
Year ultimate trend rate is reached		2039		2039

<sup>[1]</sup> Weighted based on the obligations of each plan.

#### **Sample Life Expectancies Based on Mortality Assumptions**

		2023		2022
December 31	Defined benefit pension plans	Other post- employment benefits	Defined benefit pension plans	Other post- employment benefits
Weighted average life expectancies based on mortality assumptions <sup>[1]</sup> :				
Male				
Age 65 in fiscal year	22.8	22.7	22.8	22.8
Age 65 for those age 35 in the fiscal year	24.7	24.2	24.6	24.2
Female				
Age 65 in fiscal year	25.1	25.1	24.9	25.1
Age 65 for those age 35 in the fiscal year	26.8	26.4	26.7	26.5

 $<sup>\</sup>label{eq:continuous} \textbf{[1]} \ \ \textbf{Weighted based on the obligations of each plan}.$ 

Mortality assumptions are significant in measuring the defined benefit obligation for defined benefit plans. The period of time over which benefits are assumed to be paid is based on best estimates of future mortality, including allowances for mortality improvements. This estimate is subject to considerable uncertainty, and judgment is required in establishing this assumption. The mortality assumptions applied by the Corporation and its subsidiaries take into consideration average life expectancy, including allowances for future longevity improvements as appropriate, and reflect variations in such factors as age, gender and geographic location.

The mortality tables are reviewed at least annually, and assumptions are in accordance with accepted actuarial practice. Emerging plan experience is reviewed and considered in establishing the best estimate for future mortality.

The calculation of the defined benefit obligation is sensitive to the mortality assumptions. The effect of a one-year increase in life expectancy would be an increase in the defined benefit obligation of \$210 million for the defined benefit pension plans and \$7 million for the other post-employment benefits.

## **Impact of Changes to Assumptions on Defined Benefit Obligation**

		2023		2022	
December 31	1% increase	1% decrease	1% increase	1% increase	
Defined benefit pension plans:					
Impact of a change to the discount rate	(939)	1,163	(886)	1,103	
Impact of a change to the rate of compensation increase	198	(180)	196	(177)	
Impact of a change to the rate of inflation	412	(371)	390	(352)	
Other post-employment benefits:					
Impact of a change to the discount rate	(26)	30	(26)	29	
Impact of a change to assumed medical cost trend rates	18	(16)	16	(14)	

To measure the impact of a change in an assumption, all other assumptions were held constant. It would be expected that there would be interaction between at least some of the assumptions and therefore the sensitivity analysis presented may not be representative of the actual change.

# **NOTE 29 Derivative Financial Instruments**

In the normal course of managing exposure to fluctuations in interest and foreign exchange rates, and to market risks, the Corporation and its subsidiaries are end-users of various derivative financial instruments. Contracts are either exchange traded or over-the-counter with counterparties that are credit-worthy financial intermediaries.

The following tables summarize the portfolio of derivative financial instruments of the Corporation and its subsidiaries:

		<u> </u>	No	tional amount	Carrying value		
December 31, 2023	1 year or less	1-5 years	Over 5 years	Total	Assets	Liabilities	
Derivatives not designated as accounting hedges							
Interest rate contracts							
Swaps	803	3,249	4,694	8,746	215	(380)	
Options purchased	200	798	997	1,995	15	_	
Futures – short	153	_	-	153	-	-	
	1,156	4,047	5,691	10,894	230	(380)	
Foreign exchange contracts							
Cross-currency swaps	2,531	9,552	18,704	30,787	1,651	(856)	
Forward contracts	3,964	_	_	3,964	46	(14)	
Options written	138	_	_	138	_	_	
	6,633	9,552	18,704	34,889	1,697	(870)	
Other derivative contracts		,	,	· · · · · · · · · · · · · · · · · · ·	,		
Equity contracts	626	1,458	33	2,117	134	(1)	
Futures – long	14	_	_	14	_	_	
Futures – short	627	_	_	627	1	(4)	
Credit default swaps	326	166	173	665	_	_	
<u>'</u>	1,593	1,624	206	3,423	135	(5)	
	9,382	15,223	24,601	49,206	2,062	(1,255)	
Fair value hedges							
Foreign currency risk							
Foreign exchange contracts							
Forward contracts	80	_	-	80	1	_	
Cash flow hedges							
Interest rate risk							
Interest rate contracts							
Swaps	_	96	846	942	25	(13)	
Foreign currency risk							
Foreign exchange contracts							
Cross-currency swaps	18	75	-	93	2	-	
Forward contracts	10	=	=	10	-	=	
Equity risk							
Other derivative contracts							
Equity contracts	121	320	=	441	114	(8)	
	149	491	846	1,486	141	(21)	
Net investment hedges							
Foreign currency risk							
Foreign exchange contracts							
Cross-currency swaps	_	_	2,270	2,270	118	(61)	
Forward contracts	1,967	507	· –	2,474	27	(14)	
	1,967	507	2,270	4,744	145	(75)	
	11,578	16,221	27,717	55,516	2,349	(1,351)	

		Notional amount			Carrying value		
December 31, 2022	1 year or less	1-5 years	Over 5 years	Total	Assets	Liabilities	
Derivatives not designated as accounting hedges							
Interest rate contracts							
Swaps	1,104	2,338	4,588	8,030	181	(505)	
Options purchased	1	114	=	115	_	_	
Futures – long	6	-	=	6	_	_	
Futures – short	169	-	=	169	_	_	
	1,280	2,452	4,588	8,320	181	(505)	
Foreign exchange contracts							
Cross-currency swaps	3,215	7,521	17,416	28,152	1,922	(979)	
Forward contracts	3,270	_	_	3,270	14	(80)	
Options written	82	_	_	82	_	_	
	6,567	7,521	17,416	31,504	1,936	(1,059)	
Other derivative contracts	0,307	7,321	17,410	31,304	1,730	(1,037)	
Equity contracts	1,567	224	103	1,894	39	(32)	
Futures – long	12		-	12	_	(32)	
Futures – short	1,134			1,134	13		
Other forward contracts	271	_	_	271	3	_	
Credit default swaps	2/1	500	175	675		_	
Credit default swaps						(22)	
	2,984	724	278	3,986	55	(32)	
	10,831	10,697	22,282	43,810	2,172	(1,596)	
Fair value hedges							
Foreign currency risk							
Foreign exchange contracts							
Forward contracts	83	-	-	83	-	(3)	
Cash flow hedges							
Interest rate risk							
Interest rate contracts							
Swaps	=	72	965	1,037	45	_	
Foreign currency risk				1,001			
Foreign exchange contracts							
Cross-currency swaps	_	100	_	100	6	_	
Forward contracts	344	10	_	354	13	(4)	
Equity risk	311	10		001	10	( ' '	
Other derivative contracts							
Equity contracts	93	284		377	43	(19)	
Equity contracts	437	466	965	1,868	107	(23)	
				,		, -,	
Net investment hedges Foreign currency risk							
Foreign exchange contracts			2 270	2.270	170	/45\	
Cross-currency swaps	2.027	45/	2,270	2,270	179	(45)	
Forward contracts	2,027	456	-	2,483	22	(50)	
	2,027	456	2,270	4,753	201	(95)	
	13,378	11,619	25,517	50,514	2,480	(1,717)	

The amount subject to maximum credit risk is limited to the current fair value of the instruments which are in a gain position (assets). The maximum credit risk represents the total cost of all derivative contracts with positive values and does not reflect actual or expected losses. The total assets and liabilities represents the total amount that the Corporation and its subsidiaries would receive (or pay) to terminate all agreements at year-end. However, this would not result in a gain or loss to the Corporation and its subsidiaries as the derivative instruments which correlate to certain assets and liabilities provide offsetting gains or losses.

# **DERIVATIVES DESIGNATED AS ACCOUNTING HEDGES**

The following tables provide further details on the portfolio of derivative financial instruments designated as accounting hedges by the Corporation and its subsidiaries:

			Not	ional amount
December 31, 2023 [exchange rates are expressed in dollar terms]	1 year or less	1-5 years	Over 5 years	Total
Fair value hedges				
Foreign currency risk				
Foreign exchange contracts				
Forward contracts	80	-	-	80
Weighted average USD-CAD exchange rate	1.34	-	-	1.34
Cash flow hedges				
Interest rate risk				
Interest rate contracts				
Swaps	_	96	846	942
Weighted average fixed interest rate (%)	-	3.87	3.22	3.29
Foreign currency risk				
Foreign exchange contracts				
Forward contracts	10	_	-	10
Weighted average USD-CAD exchange rate	1.29	-	-	1.29
Cross-currency swaps	18	75	-	93
Weighted average USD-AUD exchange rate	_	1.33	-	1.33
Weighted average USD-CAD exchange rate	_	1.26	-	1.26
Weighted average USD-EUR exchange rate	0.92	0.91	-	0.91
Weighted average USD-GBP exchange rate	0.76	0.76	-	0.76
Equity risk				
Other derivative contracts				
Equity contracts	121	320	-	441
Weighted average share price (\$/share)	32.78	39.29	-	37.28
Net investment hedges				
Foreign currency risk				
Foreign exchange contracts				
Cross-currency swaps	_	_	2,270	2,270
Weighted average EUR-CAD exchange rate	_	_	1.41	1.41
Weighted average GBP-CAD exchange rate	-	-	1.73	1.73
Forward contracts	1,967	507	-	2,474
Weighted average USD-CAD exchange rate	1.34	=	-	1.34
Weighted average EUR-GBP exchange rate	0.86	0.86	-	0.86

			Notional amoun		
December 31, 2022 [exchange rates are expressed in dollar terms]	1 year or less	1-5 years	Over 5 years	Total	
Fair value hedges					
Foreign currency risk					
Foreign exchange contracts					
Forward contracts	83	_	_	83	
Weighted average USD-CAD exchange rate	1.31	-	-	1.31	
Cash flow hedges					
Interest rate risk					
Interest rate contracts					
Swaps	=	72	965	1,037	
Weighted average fixed interest rate (%)	=	3.71	3.22	3.26	
Foreign currency risk					
Foreign exchange contracts					
Forward contracts	344	10	-	354	
Weighted average USD-CAD exchange rate	1.28	1.29	-	1.28	
Weighted average EUR-CAD exchange rate	1.50	-	-	1.50	
Cross-currency swaps	-	100	-	100	
Weighted average USD-AUD exchange rate	_	1.33	-	1.33	
Weighted average USD-CAD exchange rate	_	1.25	_	1.25	
Weighted average USD-EUR exchange rate	_	0.91	_	0.91	
Weighted average USD-GBP exchange rate	-	0.76	-	0.76	
Equity risk					
Other derivative contracts					
Equity contracts	93	284	-	377	
Weighted average share price (\$/share)	29.28	36.66	-	34.29	
Net investment hedges					
Foreign currency risk					
Foreign exchange contracts					
Cross-currency swaps	_	-	2,270	2,270	
Weighted average EUR-CAD exchange rate	_	-	1.41	1.41	
Weighted average GBP-CAD exchange rate	-	-	1.73	1.73	
Forward contracts	2,027	456	-	2,483	
Weighted average USD-CAD exchange rate	1.33	_	_	1.33	
Weighted average EUR-GBP exchange rate	0.88	0.88	=	0.88	

The Corporation and its subsidiaries use the following derivatives:

Туре	Purpose
Interest rate contracts	Interest rate swaps, futures and options are used as part of a portfolio of assets to manage interest rate risk associated with investment activities and insurance and investment contract liabilities and to reduce the impact of fluctuating interest rates on the mortgage banking operations, intermediary operations and debt instruments. Interest rate swap agreements require the periodic exchange of payments without the exchange of the notional principal amount on which payments are based.
	Call options grant the Corporation and its subsidiaries the right to enter into a swap with predetermined fixed rate payments over a predetermined time period on the exercise date. Call options are used to manage the variability in future interest payments due to a change in credited interest rates and the related potential change in cash flows due to surrenders. Call options are also used to hedge minimum rate guarantees and debt instruments.
Foreign exchange contracts	Cross-currency swaps are used in combination with other investments to manage foreign exchange risk associated with investment activities and insurance and investment contract liabilities. Under these swaps, principal amounts and fixed or floating interest payments may be exchanged in different currencies. Cross-currency swaps are also used to hedge the Corporation and its subsidiaries' net investment in foreign operations. The Corporation and its subsidiaries may also enter into certain foreign exchange forward contracts to hedge certain product liabilities and future cash flows.
Other derivative contracts	Equity index swaps, futures and options are used to hedge certain product liabilities. Equity index swaps are also used as substitutes for cash instruments and are used to periodically hedge the market risk associated with certain fee income. Equity put options are used to manage the potential credit risk impact of significant declines in certain equity markets.
	Equity forward agreements and total return swaps are used to manage exposure to fluctuations in the total return of common shares related to deferred compensation arrangements. Forward agreements and total return swaps require the exchange of net contractual payments periodically or at maturity without the exchange of the notional principal amounts on which the payments are based. Certain of these instruments are not designated as hedges.
	Warrants are also used as part of the Corporation's investment activities.

### **HEDGE ACCOUNTING**

#### **Fair Value Hedges**

The ineffective portion of fair value hedges recognized in the net investment result, which includes foreign exchange contracts, was nil during 2023 and 2022.

## **Cash Flow Hedges**

The ineffective portion of the cash flow hedges, which include interest rate contracts, foreign exchange contracts, and equity total return swap contracts, was not significant during 2023 and 2022, and the anticipated net gains (losses) expected to be reclassified out of other comprehensive income within the next twelve months are not significant. The maximum time frame for which variable cash flows are hedged is 20 years.

## **Net Investment Hedges**

The effects of the net investment hedges on the statements of earnings and statements of comprehensive income are shown in the following tables.

December 31, 2023	Change in fair value of hedged items for ineffectiveness measurement	Change in fair value of hedging instruments for ineffectiveness measurement	Gains (losses) deferred in other comprehensive income	Gains (losses) reclassified from other comprehensive income into net investment result	Ineffectiveness recognized in net investment result
Euro-denominated debt	10	(10)	(10)	_	_
Cross-currency swaps	35	(35)	(35)	-	_
Foreign exchange forward contracts	(17)	17	17	_	_
	28	(28)	(28)	_	=

December 31, 2022	Change in fair value of hedged items for ineffectiveness measurement	Change in fair value of hedging instruments for ineffectiveness measurement	Gains (losses) deferred in other comprehensive income	Gains (losses) reclassified from other comprehensive income into net investment result	Ineffectiveness recognized in net investment result
Euro-denominated debt	10	(10)	(10)	-	<del>-</del>
Cross-currency swaps	(25)	25	25	_	_
Foreign exchange forward contracts	122	(122)	(122)	_	
	107	(107)	(107)	_	_

Derivative financial instruments

#### **ENFORCEABLE MASTER NETTING AGREEMENTS OR SIMILAR AGREEMENTS**

The Corporation and its subsidiaries enter into the International Swaps and Derivative Association's (ISDA's) master agreements for transacting over-the-counter derivatives. The Corporation and its subsidiaries receive and pledge collateral according to the related ISDA's Credit Support Annexes. The ISDA's master agreements do not meet the criteria for offsetting on the balance sheets because they create a right of set-off that is enforceable only in the event of default, insolvency, or bankruptcy.

For exchange-traded derivatives subject to derivative clearing agreements with exchanges and clearing houses, there is no provision for set-off at default. Initial margin is excluded from the tables below as it would become part of a pooled settlement process.

The following disclosure shows the potential effect on the balance sheets of financial instruments that have been shown in a gross position where right of set-off exists under certain circumstances that do not qualify for netting on the balance sheets.

		not set off in	Related amounts the balance sheet	
December 31, 2023	Gross amount of financial instruments presented in the balance sheet	Offsetting counterparty position <sup>[1]</sup>	Financial collateral received/ pledged <sup>[2]</sup>	Net exposure
Financial instruments (assets)				
Derivative financial instruments	2,349	(968)	(1,097)	284
	2,349	(968)	(1,097)	284
Financial instruments (liabilities)				
Derivative financial instruments	1,351	(968)	(194)	189
	1,351	(968)	(194)	189
		Related amounts not set off in the balance sheet		
December 31, 2022	Gross amount of financial instruments presented in the balance sheet	Offsetting counterparty position <sup>[1]</sup>	Financial collateral received/ pledged <sup>[2]</sup>	Net exposure
Financial instruments (assets)				
Derivative financial instruments	2,480	(912)	(1,274)	294
	2,480	(912)	(1,274)	294

<sup>[1]</sup> Includes counterparty amounts recognized on the balance sheets where the Corporation and its subsidiaries have a potential offsetting position (as described above) but does not meet the criteria for offsetting on the balance sheets, excluding collateral.

1,717

1,717

(912)

(912)

(513)

(513)

292

292

<sup>[2]</sup> Financial collateral presented above excludes overcollateralization and, for exchange-traded derivatives, initial margin. At December 31, 2023, total financial collateral, including initial margin and overcollateralization, received on derivative assets was \$1,715 million (\$1,348 million at December 31, 2022), and pledged on derivative liabilities was \$773 million (\$754 million at December 31, 2022).

# **NOTE 30 Fair Value Measurement**

The Corporation's assets and liabilities recorded at fair value and those for which fair value is disclosed have been categorized based upon the following fair value hierarchy:

Level	Definition	Financial assets and liabilities
Level 1	Utilize observable, unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access.	<ul> <li>actively exchange-traded equity securities;</li> <li>exchange-traded futures;</li> <li>mutual and segregated funds which have available prices in an active market with no redemption restrictions;</li> <li>open-end investment fund units and other liabilities in instances where there are quoted prices available from active markets.</li> </ul>
Level 2	Utilize other-than-quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in active markets, and inputs other-than-quoted prices that are observable for the asset or liability, such as interest rates and yield curves that are observable at commonly quoted intervals.  The fair values for some Level 2 securities were obtained from a pricing service. The pricing service inputs include, but are not limited to, benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, offers and reference data.	<ul> <li>assets and liabilities priced using a matrix which is based on credit quality and average life;</li> <li>government and agency securities;</li> <li>restricted shares;</li> <li>certain private bonds and investment funds;</li> <li>most investment-grade and high-yield corporate bonds;</li> <li>most asset-backed securities;</li> <li>most over-the-counter derivatives;</li> <li>most mortgage and other loans;</li> <li>deposits and certificates;</li> <li>most debentures and other debt instruments;</li> <li>most of the investment contracts that are measured at FVPL;</li> <li>certain limited-life and redeemable fund units.</li> </ul>
Level 3	Utilize one or more significant inputs that are not based on observable market inputs and include situations where there is little, if any, market activity for the asset or liability.  The values of the majority of Level 3 securities were obtained from single-broker quotes, internal pricing models, external appraisers or by discounting projected cash flows.	<ul> <li>certain bonds;</li> <li>certain asset-backed securities;</li> <li>certain private equities;</li> <li>certain investments in jointly controlled corporations and associates;</li> <li>certain mortgage and other loans, including equity-release mortgages;</li> <li>investments in mutual and segregated funds where there are redemption restrictions;</li> <li>certain over-the-counter derivatives;</li> <li>investment properties;</li> <li>obligations to securitization entities;</li> <li>certain other debt instruments;</li> <li>most of the limited-life and redeemable fund units.</li> </ul>

# NOTE 30 Fair Value Measurement (CONTINUED)

The Corporation's assets and liabilities recorded or disclosed at fair value, including their levels in the fair value hierarchy using the valuation methods and assumptions described in the summary of significant accounting policies (Note 2) and above, are presented below. Fair values represent management's estimates and are generally calculated using market information at a specific point in time and may not reflect future fair values. The calculations are subjective in nature and involve uncertainties and

matters of significant judgment. The following tables distinguish between assets and liabilities recorded at fair value on a recurring basis and those for which fair value is disclosed.

These tables exclude fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of the fair value. Items excluded are: cash and cash equivalents, dividends, accounts and interest receivable, certain other financial assets, accounts payable, dividends and interest payable and certain other financial liabilities.

December 31, 2023	Carrying value	Level 1	Level 2	Level 3	Total fair value
Assets					
Assets recorded at fair value					
Bonds					
FVPL	145,213	-	144,961	252	145,213
FVOCI	11,750	-	11,750	-	11,750
Mortgage and other loans					
FVPL	33,459	-	29,211	4,248	33,459
FVOCI	578	-	578	-	578
Shares					
FVPL	16,177	10,994	218	4,965	16,177
FVOCI	411	411	_	-	411
Investments in jointly controlled corporations and associates <sup>[1]</sup>	832	-	_	832	832
Investment properties	7,870	-	_	7,870	7,870
Derivative instruments	2,349	6	2,327	16	2,349
Assets held for sale <sup>[2]</sup>	2,152	239	1,006	907	2,152
Other assets	3,500	242	3,239	19	3,500
	224,291	11,892	193,290	19,109	224,291
Assets disclosed at fair value					
Bonds					
Amortized cost	373	-	371	-	371
Mortgage and other loans					
Amortized cost	9,531	-	4,303	4,691	8,994
	9,904	_	4,674	4,691	9,365
Total	234,195	11,892	197,964	23,800	233,656
Liabilities					
Liabilities recorded at fair value					
Investment contract liabilities	88,919	_	88,919	_	88,919
Derivative instruments	1,351	5	1,338	8	1,351
Limited-life and redeemable fund units	1,833	3	15	1,815	1,833
Other liabilities	526	_	443	83	526
	92,629	8	90,715	1,906	92,629
Liabilities disclosed at fair value					
Obligations to securitization entities	4,688	_	_	4,696	4,696
Power Corporation's debentures and other debt instruments	647	_	670	-	670
Non-recourse debentures and other debt instruments	14,625	192	13,845	_	14,037
Deposits and certificates	8,713	-	8,713	_	8,713
Other liabilities	147	_	-	147	147
	28,820	192	23,228	4,843	28,263
	121,449	200	113,943	6,749	120,892

<sup>[1]</sup> Represents investments in jointly controlled corporations and associates held by entities that meet the definition of a venture capital organization, which have been elected

<sup>[2]</sup> Assets held for sale measured at fair value includes shares of \$46 million and trading account assets of \$2,106 million.

NOTE 30 Fair Value Measurement (CONTINUED)

December 31, 2022 <sup>[1]</sup>	Carrying value	Level 1	Level 2	Level 3	Total fair value
Assets					
Assets recorded at fair value					
Bonds					
FVPL	143,385	_	143,190	195	143,385
FVOCI	12,701	_	12,701	_	12,701
Available for sale	358	_	358	_	358
Mortgage and other loans					
FVPL	32,489	_	29,013	3,476	32,489
FVOCI	621	_	621	_	621
Shares					
FVPL	14,453	10,721	86	3,646	14,453
Available for sale	964	613	_	351	964
Investments in jointly controlled corporations and associates <sup>[2]</sup>	697	_	_	697	697
Investment properties	8,344	-	_	8,344	8,344
Derivative instruments	2,480	13	2,439	28	2,480
Other assets	3,163	320	1,903	940	3,163
	219,655	11,667	190,311	17,677	219,655
Assets disclosed at fair value					
Bonds					
Loans and receivables	16	-	16	-	16
Mortgage and other loans					
Amortized cost	4,192	-	3,577	-	3,577
Loans and receivables	5,022	=	373	4,532	4,905
	9,230	-	3,966	4,532	8,498
Total	228,885	11,667	194,277	22,209	228,153
Liabilities					
Liabilities recorded at fair value					
Investment contract liabilities	94,810	_	94,810	_	94,810
Derivative instruments	1,717	_	1,712	5	1,717
Limited-life and redeemable fund units	1,697	86	34	1,577	1,697
Other liabilities	291	11	180	100	291
	98,515	97	96,736	1,682	98,515
Liabilities disclosed at fair value					
Obligations to securitization entities	4,610	-		4,544	4,544
Power Corporation's debentures and other debt instruments	647	_	650	_	650
Non-recourse debentures and other debt instruments	14,727	877	12,541	28	13,446
Deposits and certificates	5,978	-	5,978	_	5,978
Other liabilities	143	-		143	143
	26,105	877	19,169	4,715	24,761
Total	124,620	974	115,905	6,397	123,276

<sup>[1]</sup> The Corporation has elected to apply the overlay approach on an instrument-by-instrument basis and therefore includes the application of the IFRS 9 overlay for certain

There were no significant transfers between Level 1 and Level 2 in 2023 and 2022.

<sup>[2]</sup> Represents investments in jointly controlled corporations and associates held by entities that meet the definition of a venture capital organization, which have been elected to be measured at FVPL.

# NOTE 30 Fair Value Measurement (CONTINUED)

Additional information about assets and liabilities measured at fair value on a recurring basis for which the Corporation and its subsidiaries have utilized Level 3 inputs to determine fair value for the years ended December 31, 2023 and 2022 is presented below.

	Bonds	Mortgages and other loans	corpor	vestments controlled ations and associates						
December 31, 2023	FVPL	FVPL	FVPL <sup>[2]</sup>	FVOCI <sup>[3]</sup>	Investment properties	Derivatives net	Limited-life and redeemable fund units	Assets held for sale	Other assets (liabilities)	Total
Balance, beginning of year	195	3,476	4,343	351	8,344	23	(1,577)	_	840	15,995
Impact of initial application of IFRS 9	-	-	349	(349)	-	-	-	-	=	-
Restated balance beginning of year	195	3,476	4,692	2	8,344	23	(1,577)	_	840	15,995
Total gains (losses)										
Net earnings	6	354	306	-	(507)	(3)	(190)	25	7	(2)
Other comprehensive income <sup>[1]</sup>	-	52	(30)	18	53	-	2	(14)	-	81
Purchases	68	-	1,445	-	191	(3)	_	12	24	1,737
Issues	-	578	-	-	_	-	(472)	-	-	106
Sales	(17)	-	(690)	(20)	(211)	-	_	(67)	(2)	(1,007)
Settlements	-	(150)	-	-	_	(9)	168	-	-	9
Other <sup>[4]</sup>	_	(62)	74	_	_	-	254	951	(933)	284
Balance, end of year	252	4,248	5,797	_	7,870	8	(1,815)	907	(64)	17,203

<sup>[1]</sup> Amount of other comprehensive income for FVPL investments, investment properties and other assets and liabilities represents the unrealized gains (losses) on foreign exchange.

 $<sup>[4] \ \</sup> Includes amounts \, reclassified \, to \, assets \, held \, for \, sale \, as \, a \, result \, of \, the \, agreement \, to \, sell \, Putnam \, Investments \, (Note \, 4).$ 

	Bonds	Mortgages and other loans		vestments ventrolled rations and associates						
December 31, 2022 <sup>[1]</sup>	FVPL	FVPL	FVPL <sup>[3]</sup>	Available for sale	Investment properties	Derivatives net	Limited-life and redeemable fund units	Assets held for sale	Other assets (liabilities)	Total
Balance, beginning of year	100	2,667	2,890	565	7,763	6	(1,005)	_	473	13,459
Impact of application of IFRS 9 overlay	45	6	312	(167)	-	-	-	-	-	196
Restated balance beginning of year	145	2,673	3,202	398	7,763	6	(1,005)	_	473	13,655
Total gains (losses)										
Net earnings	(12)	(640)	82	60	(41)	26	(14)	-	(125)	(664)
Other comprehensive income <sup>[2]</sup>	_	(67)	28	(26)	(42)	(1)	(39)	-	30	(117)
Purchases	82	-	1,286	53	710	(5)	-	-	710	2,836
Issues	_	1,693	-	-	-	_	(528)	-	(50)	1,115
Sales	(20)	-	(266)	(135)	(55)	_	-	-	(168)	(644)
Settlements	_	(161)	-	-	-	(3)	6	-	-	(158)
Derecognition	_	(22)	5	-	-	_	37	-	-	20
Transfers into Level 3	_	-	2	-	-	_	(34)	-	12	(20)
Transfers out of Level 3	_	-	(27)	(3)	-	_	-	-	(42)	(72)
Other		-	31	4	9	-	_	-	-	44
Balance, end of year	195	3,476	4,343	351	8,344	23	(1,577)	_	840	15,995

<sup>[1]</sup> The Corporation has elected to apply the overlay approach on an instrument-by-instrument basis and therefore includes the application of the IFRS 9 overlay for certain instruments.

<sup>[2]</sup> Includes investments in mutual and segregated funds where there are redemption restrictions. The fair value is based on observable, quoted prices.

 $<sup>[3] \</sup>begin{tabular}{ll} Balance at the beginning of year represents available-for-sale shares reclassified as FVPL on transition. \\ \end{tabular}$ 

<sup>[2]</sup> Amount of other comprehensive income for FVPL investments, investment properties and other assets and liabilities represents the unrealized gains (losses) on foreign exchange.

<sup>[3]</sup> Includes investments in mutual and segregated funds where there are redemption restrictions. The fair value is based on observable, quoted prices.

# NOTE 30 Fair Value Measurement (CONTINUED)

Transfers into Level 3 are due primarily to decreased observability of inputs in valuation methodologies or the placement of redemption restrictions on investments in mutual and segregated funds. Transfers out of Level 3 are due primarily to increased observability of inputs in valuation methodologies as evidenced by corroboration of market prices with multiple pricing vendors or the lifting of redemption restrictions on investments in mutual and segregated funds.

Significant unobservable inputs used at year-end in measuring assets categorized as Level 3 in the fair value hierarchy are presented below.

Type of asset	Valuation approach	Significant   unobservable input	Input value	Interrelationship between key unobservable inputs and fair value measurement
Investment properties	Investment property valuations are generally determined using property valuation models based on expected	Discount rate	Range of 4.2%-11.3%	A decrease in the discount rate would result in an increase in fair value.  An increase in the discount rate would result in a decrease in fair value.
	capitalization rates and models that discount expected future net cash flows. The determination of the fair	Reversionary rate	Range of 4.1%-7.8%	A decrease in the reversionary rate would result in an increase in fair value.  An increase in the reversionary rate would
	value of investment property requires the use of estimates			result in a decrease in fair value.
	such as future cash flows (such as future leasing assumptions, rental rates, capital and	Vacancy rate	Weighted average of 4.7%	A decrease in the expected vacancy rate would generally result in an increase in fair value.
	operating expenditures) and discount, reversionary and overall capitalization rates applicable to the asset based on current market rates.			An increase in the expected vacancy rate would generally result in a decrease in fair value.
Mortgage and other loans – Equity-release	The valuation approach for equity-release mortgages is to	Discount rate	Range of 4.3%-6.2%	A decrease in the discount rate would result in an increase in fair value.
mortgages (FVPL)	use an internal valuation model to determine the projected asset cash flows, including the cost of the no-negative-equity guarantee for each individual loan, to aggregate these across all loans and to discount those cash flows back to the valuation date. The projection is done monthly until expected redemption of the loan either voluntarily or on the death/entering into long-term care of the loanholders.			An increase in the discount rate would result in a decrease in fair value.
Shares and investments in jointly controlled corporations and	The determination of the fair value of shares requires the use of estimates such as future cash flows, discount rates, projected	Discount rate	Various	A decrease in the discount rate would result in an increase in fair value.  An increase in the discount rate would result
associates	earnings multiples, or recent transactions.			in a decrease in fair value.
Limited-life and redeemable	The determination of the fair value of the limited-life and	Discount rate	Various	A decrease in the discount rate would result in an increase in fair value.
fund units	redeemable fund units is based on the fair value of the underlying fund's investments.			An increase in the discount rate would result in a decrease in fair value.

# NOTE 31 Other Comprehensive Income

	ltems th	nat may be reclassi	fied subsequent	y to net earnings	Items that w			
Year ended December 31, 2023	Investment revaluation	Cash flow hedges	Foreign currency translation	Share of jointly controlled corporations and associates	Investment revaluation	Actuarial gains (losses) on defined benefit pension plans and other	Share of jointly controlled corporations and associates	Total
Balance, beginning of year (restated)	(304)	40	1,202	1,087	-	(49)	(13)	1,963
Impact of initial application of IFRS 9	(117)	-	-	(1,271)	(14)	_	1,105	(297)
Restated balance, beginning of year	(421)	40	1,202	(184)	(14)	(49)	1,092	1,666
Other comprehensive income (loss)	216	(15)	(87)	(17)	(94)	(101)	(65)	(163)
Realized (gains) losses on FVOCI equity instruments transferred								
to retained earnings	_	-	-	-	72	-	(93)	(21)
Other	(1)	-	-	(75)	_	-	90	14
Balance, end of year	(206)	25	1,115	(276)	(36)	(150)	1,024	1,496

	Items t	hat may be reclass	sified subsequent	ly to net earnings	Items that will not be reclassifie		
Year ended December 31, 2022	Investment revaluation	Cash flow hedges	Foreign currency translation	Share of jointly controlled corporations and associates	Actuarial gains (losses) on defined benefit pension plans and other	Share of jointly controlled corporations and associates	Total
Balance, beginning of year	230	17	847	1,976	(474)	(17)	2,579
Impact of application of IFRS 9 overlay	40	-	(6)	_	_	_	34
Restated balance, beginning of year	270	17	841	1,976	(474)	(17)	2,613
Other comprehensive income (loss)	(574)	23	361	(926)	425	5	(686)
Other	_	-	_	37	_	(1)	36
Balance, end of year	(304)	40	1,202	1,087	(49)	(13)	1,963

# **NOTE 32 Earnings Per Share**

The following is a reconciliation of the numerators and the denominators used in the computations of earnings per share:

Years ended December 31	2023	2022
Earnings		
Net earnings attributable to shareholders	2,247	2,247
Dividends on non-participating shares	(52)	(52)
Net earnings attributable to participating shareholders	2,195	2,195
Net loss attributable to participating shareholders from discontinued operations	87	21
Net earnings attributable to participating shareholders from continuing operations	2,282	2,216
Dilutive effect of subsidiaries' outstanding stock options	(5)	(3)
Effect of equity-settled method for TSARs <sup>[1]</sup>	-	(20)
Net earnings adjusted for dilutive effect from continuing operations	2,277	2,193
Number of participating shares [millions]		
Weighted average number of participating shares outstanding – Basic	662.0	670.6
Potential exercise of outstanding stock options	1.1	2.9
Weighted average number of participating shares outstanding – Diluted	663.1	673.5
Net earnings per participating share from continuing operations		
Basic	3.45	3.30
Diluted	3.43	3.26
Net earnings per participating share		
Basic	3.32	3.27
Diluted	3.30	3.22

<sup>[1]</sup> Options with TSARs are accounted for as cash-settled share-based payments. As these options can be exercised in exchange for subordinate voting shares or for cash, they are considered potentially dilutive and are included in the calculation of the diluted net earnings per share if they have a dilutive impact in the year, and the net earnings used in the diluted calculation is adjusted to reflect the expense had these options been classified as equity-settled.

For 2023, 1.0 million stock options (1.6 million in 2022) were excluded from the computation of diluted earnings per share as they were anti-dilutive.

# **NOTE 33 Related Parties**

#### TRANSACTIONS WITH RELATED PARTIES

In the normal course of business, Power Corporation and its subsidiaries enter into various transactions: subsidiaries provide insurance benefits, sub-advisory services, distribution of insurance products and/or other administrative and technology services to other subsidiaries of the group and to the Corporation; sale of residential mortgage loans; employee ownership participations; loans to employees; as well as capital commitments to investment funds, including commitments from management, performance fees and base management fees paid to alternative asset managers of the group. In all cases, these transactions are in the normal course of operations and have been recorded at fair value. Balances and transactions between the Corporation and its subsidiaries have been eliminated on consolidation and are not disclosed in this note. Details of other transactions between the Corporation and related parties are disclosed below.

On January 12, 2023, the Corporation and IGM completed a previously announced agreement in which IGM acquired the Corporation's 13.9% interest held in ChinaAMC. In a separate transaction, IGM sold a 1.6% interest held in Lifeco to Power Financial (Note 7).

On September 28, 2023, Lifeco and Sagard completed a transaction which expanded their existing strategic relationship with Lifeco (Note 4).

On November 30, 2023, Lifeco and IGM completed the previously announced sale of 100% of IPC from IGM to Lifeco for a consideration of \$585 million (Note 4). The transaction was reviewed and approved by the appropriate related party and conduct review committee.

In the third quarter of 2023, a wind project in construction and a project in development were transferred from Potentia to PSEIP in exchange for consideration of \$12 million in cash and units in the fund.

Lifeco provides asset management, employee benefits and administrative services for employee benefit plans relating to pension and other postemployment benefits for employees of Power Corporation, Power Financial, and Lifeco and its subsidiaries.

#### **KEY MANAGEMENT COMPENSATION**

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Corporation, directly or indirectly. The persons included in the key management personnel are the members of the Board of Directors of the Corporation, as well as certain management executives of the Corporation and its subsidiaries.

The following table details all compensation paid to, awarded to, or earned by each of the key management personnel for services rendered in all capacities to the Corporation and its subsidiaries:

Years ended December 31	2023	2022
Compensation and employee benefits	29	25
Post-employment benefits	1	1
Share-based payments	23	17
	53	43

# **NOTE 34 Contingent Liabilities**

The Corporation and its subsidiaries are from time to time subject to legal actions, including arbitrations and class actions. Provisions are established if, in management of the Corporation and of its subsidiaries' judgment, it is probable a payment will be required and the amount can be reliably estimated. It is inherently difficult to predict the outcome of any of these proceedings with certainty, and it is possible that an adverse resolution could have a material adverse effect on the consolidated financial position of the Corporation. However, based on information presently known, it is not expected that any of the existing legal actions, either individually or in the aggregate, will have a material adverse effect on the consolidated financial position of the Corporation. Actual results could differ from the best estimates of the Corporation's and its subsidiaries' management.

## **LIFECO**

Subsidiaries of Lifeco in the United States are defendants in legal actions, including class actions, relating to the costs and features of their retirement and fund products and the conduct of their businesses. Management of Lifeco believes the claims are without merit and will be vigorously defending these actions. Based on the information presently known, these actions will not have a material adverse effect on the financial position of the Corporation.

## **IGM FINANCIAL**

In late March 2023, IGM was notified by one of its third-party vendors, InvestorCOM Inc., that they were compromised due to a cybersecurity incident related to a technology supplier to InvestorCOM, GoAnywhere. IGM has notified impacted clients and offered credit monitoring at no cost for two years to all clients. Four proposed class actions have been filed against Mackenzie concerning this incident. Although it is difficult to predict the outcome of any such legal actions, based on current knowledge, management of IGM does not expect the outcome of these matters to have a material adverse effect on the financial position of the Corporation.

## **NOTE 35 Commitments and Guarantees**

#### **GUARANTEES**

In the normal course of operations, the Corporation and its subsidiaries execute agreements that provide for indemnifications to third parties in transactions such as business dispositions, business acquisitions, loans and securitization transactions and performance contract obligations. The Corporation and its subsidiaries have also agreed to indemnify their directors and certain of their officers. The nature of these agreements precludes the possibility of making a reasonable estimate of the maximum potential amount the Corporation and its subsidiaries could be required to pay third parties as the agreements often do not specify a maximum amount and the amounts are dependent on the outcome of future contingent events, the nature and likelihood of which cannot be determined. Historically, the Corporation has not made any payments under such indemnification agreements. No provisions have been recognized related to these agreements.

#### **LETTERS OF CREDIT**

Letters of credit are written commitments provided by a bank. The total amount of letter of credit facilities at Lifeco is US\$1,920 million, of which US\$1,111 million were issued as of December 31, 2023.

The Capital and Risk Solutions activities also periodically use letters of credit as collateral under certain reinsurance contracts for on-balance-sheet policy liabilities.

Potentia and Power Sustainable Energy Infrastructure have issued letters of credit totalling \$385 million with one-year terms to support required lender reserves, performance guarantees for operating solar assets and awarded wind power purchase agreements, as well as commitments for projects under construction.

## INVESTMENT COMMITMENTS

With respect to Lifeco, commitments of investment transactions made in the normal course of operations in accordance with policies and guidelines and that are to be disbursed upon fulfillment of certain contract conditions were \$6,125 million as at December 31, 2023, with \$6,041 million maturing within one year, \$61 million maturing within two years, \$15 million maturing within three years, \$1 million maturing within four years and \$7 million maturing within over five years.

The Corporation and other subsidiaries have outstanding commitments of \$335 million representing future capital contributions to investment funds and other investments.

#### PLEDGING OF ASSETS FOR REINSURANCE AGREEMENTS

In addition to the assets pledged by Lifeco disclosed elsewhere in the financial statements:

- The amount of assets included in the Corporation's balance sheets which have a security interest by way of pledging is \$1,462 million (\$1,467 million at December 31, 2022) in respect of reinsurance agreements.
  - In addition, under certain reinsurance contracts, bonds presented in investments are held in trust and escrow accounts. Assets are placed in these accounts pursuant to the requirements of certain legal and contractual obligations to support contract liabilities assumed.
- Lifeco has pledged, in the normal course of business, \$72 million [ii] (\$74 million at December 31, 2022) of its assets for the purpose of providing collateral for the counterparty.

#### **ENERGY SALES CONTRACTS**

Power Sustainable Energy Infrastructure and Potentia have entered into various power purchase agreements (PPA) to sell substantially all electricity produced from its solar and wind projects to credit-rated counterparties. The contract rates are fixed for a period of 5 to 25 years.

Power Sustainable Energy Infrastructure has issued certain indemnifications and guarantees in relation to projects in operation and under construction. These guarantees are non-recourse to the Corporation.

# **NOTE 36 Segmented Information**

The Corporation is an international management and holding company. Its core holdings are leading insurance, retirement, wealth management and investment businesses, including a portfolio of alternative asset investment platforms.

As a holding company, the Corporation evaluates the performance of each operating segment based on its contribution to the earnings attributable to participating shareholders. The contribution to the earnings attributable to participating shareholders from Lifeco, IGM Financial, GBL, Sagard, Power Sustainable and other, represents the Corporation's share of their net earnings.

The Corporation's reportable segments include Lifeco and IGM Financial due to their quantitative contribution, and the Corporation also considers GBL as a reportable segment. Together, they represent the Corporation's investments in publicly traded operating companies. As well, the Corporation considers the Holding company to be a reportable segment.

- Lifeco is a financial services holding company with interests in life insurance, health insurance, retirement and investment services, savings, asset management, and reinsurance businesses, primarily in Canada, the U.S. and Europe.
- IGM Financial is a leading wealth and asset management company supporting advisors and the clients they serve in Canada, and institutional investors through North America, Europe and Asia.
- GBL is indirectly held through Parjointco. GBL is a Belgian investment holding company and leading investor in Europe. Its portfolio is comprised of a portfolio of listed, private and alternative investments composed of global companies, which are leaders in their sectors.
- Holding company comprises the corporate activities of the Corporation and Power Financial, on a combined basis, and presents the investment activities of the Corporation including its investments in consolidated entities. The Holding company activities present the Holding company's assets and liabilities, including cash, investments, debentures and nonparticipating shares. The Holding company cash flows are primarily comprised of dividends received, income from investments and income (loss) from cash and cash equivalents, less operating expenses, financing charges, income taxes and non-participating and participating share dividends.

The Corporation's asset management activities through the investment platforms, Sagard and Power Sustainable, together with their investing activities, are presented on a combined basis in another category, Alternative asset investment platforms and other, as they do not qualify as reportable segments.

Alternative asset investment platforms and other are comprised of the results of:

- Alternative asset management businesses, Sagard and Power Sustainable;
- Investments managed by Sagard and Power Sustainable on behalf of the Corporation;
- Entities held through the alternative asset managers which are consolidated; and
- Standalone businesses representing a subsidiary, a jointly controlled corporation and an associate which are managed to realize value over time.

Effect of consolidation represents the reconciliation between the measurement basis used for the presentation of the Holding company with the consolidated financial statements, as well as the intersegment elimination for investments under common control and other consolidation entries.

The segmented assets present the activities of the holding company, including its investments in consolidated entities, Lifeco and IGM, as well as other controlled entities, using the equity method of accounting as a measurement basis. These entities are consolidated in the Corporation's consolidated balance sheets. Common equity interests in Lifeco, IGM, and alternative asset investment platforms and other (intersegment investments) are included in their respective segment's assets.

Revenues and assets are attributed to geographic areas based on the point of origin of revenues and the location of assets.

# NOTE 36 Segmented Information (CONTINUED)

## **CONSOLIDATED NET EARNINGS**

For the year ended December 31, 2023	Lifeco	IGM	GBL	Holding company	Alternative asset investment platforms and other	Effect of consolidation	Total
Segment revenue							
Insurance revenue <sup>[1]</sup>	20,402	_	_	_	_	_	20,402
Net investment income <sup>[2]</sup>	8.859	438	_	12	254	(368)	9.195
Changes in fair value through profit or loss <sup>[2]</sup>	6,489	-	_	55	142	(22)	6,664
Fee income <sup>[3][4]</sup>	5,874	3,432	_	_	284	(113)	9.477
Other <sup>[3]</sup>	_	-	_	_	690	-	690
Total segment revenue	41,624	3,870		67	1,370	(503)	46,428
Other insurance and investment results							
Insurance service expenses <sup>[1]</sup>	(15,777)	-	_	_	_	_	(15,777)
Net expense from reinsurance contracts <sup>[1]</sup>	(1,544)	-	_	_	_	_	(1,544)
Net investment result from insurance activities <sup>[2][5]</sup>	(13,820)	-	_	_	_	_	(13,820)
Net investment result from insurance contracts on account of segregated fund policyholders	_	_	_	_	_	-	_
Total other insurance and investment results	(31,141)	-	_	-	_	_	(31,141)
Other expenses							
Operating and administrative expenses <sup>[4]</sup>	6,994	2,562	_	187	1,540	(69)	11,214
Financing charges	426	141	-	55	137	7	766
Total other expenses	7,420	2,703	-	242	1,677	(62)	11,980
Earnings before investments in jointly controlled corporations and associates, and income taxes	3,063	1,167	-	(175)	(307)	(441)	3,307
Share of earnings (losses) of investments in jointly controlled corporations and associates	5	200	423	99	1	(113)	615
Earnings before income taxes	3,068	1,367	423	(76)	(306)	(554)	3,922
Income taxes	53	214	-	42	(31)	(15)	263
Net earnings from continuing operations	3,015	1,153	423	(118)	(275)	(539)	3,659
Net loss from discontinued operations [Note 4]	(124)	-	_	-	_	_	(124)
Net earnings	2,891	1,153	423	(118)	(275)	(539)	3,535
Attributable to							
Non-controlling interests	1,078	709	-	138	(98)	(539)	1,288
Non-participating shareholders	_	-	-	52	-	_	52
Participating shareholders <sup>[6][7]</sup>	1,813	444	423	(308)	(177)	_	2,195
	2,891	1,153	423	(118)	(275)	(539)	3,535

<sup>[1]</sup> Included within insurance service result in the statements of earnings.

<sup>[2]</sup> Included within net investment result in the statements of earnings.

 $<sup>\</sup>begin{tabular}{ll} [3] & Included within fee income and other revenues in the statements of earnings. \end{tabular}$ 

<sup>[4]</sup> Dealer compensation expenses at IGM are included in operating and administrative expenses.

<sup>[5]</sup> Includes net finance income (expenses) from insurance contracts, net finance income (expenses) from reinsurance contracts and changes in investment contract liabilities.

<sup>[6]</sup> The contribution from Lifeco, IGM, GBL and alternative asset investment platforms and other to net earnings attributable to participating shareholders of the Corporation includes the effect of consolidation.

<sup>[7]</sup> The contribution from Lifeco and IGM includes an allocation for the results of investments under common control based on their respective interests.

# NOTE 36 Segmented Information (CONTINUED)

# TOTAL ASSETS AND LIABILITIES

					Alternative asset		
				11.119	investment	Effect of	
December 31, 2023	Lifeco	IGM	GBL	Holding company	platforms and other	consolidation	Total
Cash and cash equivalents	7,742	545	-	1,218	639	(207)	9,937
Investments	217,868	5,260	-	107	2,017	110	225,362
Investments in Lifeco, IGM and alternative asset investment platforms and other	833	1,301	_	21,527	_	(23,661)	_
Investments in jointly controlled corporations							
and associates	367	3,070	3,717	3	1,392	(397)	8,152
Assets held for sale	4,467	_	-	-	-	_	4,467
Other assets	43,264	4,599	-	282	9,439	(300)	57,284
Goodwill and intangible assets	15,928	3,901	-	2	1,490	(1)	21,320
Investments on account of segregated							
fund policyholders	422,956	-	-	-	-	_	422,956
Total assets <sup>(1)</sup>	713,425	18,676	3,717	23,139	14,977	(24,456)	749,478
Insurance and investment contract liabilities	233,307	-	_	_	_	_	233,307
Liabilities held for sale	2,407	-	-	-	_	-	2,407
Obligations to securitization entities	_	4,688	-	-	_	_	4,688
Power Corporation's debentures and other							
debt instruments	-	_	-	647	-	-	647
Non-recourse debentures and other debt instruments	9,046	2,400	-	250	3,017	(88)	14,625
Other liabilities	15,663	4,855	-	986	8,509	(430)	29,583
Insurance and investment contracts on account of segregated fund policyholders	422,956	-	-	-	-	_	422,956
Total liabilities	683,379	11,943	=	1,883	11,526	(518)	708,213

 $<sup>[1] \</sup>begin{tabular}{l} Total assets of the Lifeco and IGM operating segments include the allocation of goodwill and certain consolidation adjustments. \end{tabular}$ 

# NOTE~36~Segmented Information~(CONTINUED)

# TOTAL ASSETS AND TOTAL REVENUES BY GEOGRAPHIC LOCATION

December 31, 2023	Canada	United States	Europe and other	Total
Investments and cash and cash equivalents	96,647	91,498	47,154	235,299
Investments in jointly controlled corporations and associates	947	1,420	5,785	8,152
Assets held for sale	_	4,467	_	4,467
Other assets	19,243	30,236	7,805	57,284
Goodwill and intangible assets	11,739	6,465	3,116	21,320
Investments on account of segregated fund policyholders	101,250	179,770	141,936	422,956
Total assets	229,826	313,856	205,796	749,478
Total revenues	21,293	12,243	12,892	46,428

# CONDENSED STATEMENTS OF CASH FLOWS

December 31, 2023	Lifeco	IGM	Holding company	Alternative asset investment platforms and other	Effect of consolidation	Total
Operating activities	5,203	837	1,488	(90)	(1,505)	5,933
Financing activities	(3,550)	(204)	(2,110)	1,657	1,404	(2,803)
Investing activities	(786)	(1,161)	563	(1,418)	181	(2,621)
Effect of changes in exchange rates on cash and cash equivalents	(40)	-	-	(3)	(2)	(45)
Increase (decrease) in cash and cash equivalents	827	(528)	(59)	146	78	464
Cash and cash equivalents, beginning of year	7,290	1,073	1,277	493	(285)	9,848
Cash and cash equivalents from continuing and discontinued operations, end of year	8,117	545	1,218	639	(207)	10,312
Less: Cash and cash equivalents from discontinued operations, end of year [Note 4]	(375)	_	-	_	-	(375)
Cash and cash equivalents from continuing operations, end of year	7,742	545	1,218	639	(207)	9,937

# NOTE 36 Segmented Information (CONTINUED)

## **CONSOLIDATED NET EARNINGS**

For the year ended December 31, 2022 [restated]	Lifeco	IGM	GBL	Holding company	Alternative asset investment platforms and other	Effect of consolidation	Total
Segment revenue							
Insurance revenue <sup>[1]</sup>	19,632	=	_	_	_	_	19,632
Net investment income <sup>[2]</sup>	7,573	25	_	49	(65)	31	7,613
Changes in fair value through profit or loss <sup>[2]</sup>	(31,000)	(1)	_	(1)	5	19	(30,978)
Fee income <sup>[3][4]</sup>	5,158	3,431	_	_	253	(112)	8,730
Other <sup>[3]</sup>	_	=	=	=	537	_	537
Total segment revenue	1,363	3,455	_	48	730	(62)	5,534
Other insurance and investment results							
Insurance service expenses <sup>[1]</sup>	(15,272)	_	-	_	_	_	(15,272)
Net expense from reinsurance contracts <sup>[1]</sup>	(1,531)	=-	=-	_	_	_	(1,531)
Net investment result from insurance activities [2][5]	26,012	=-	=-	-	_	_	26,012
Net investment result from insurance contracts on account of segregated fund policyholders	_	_	_	_	_	-	_
Total other insurance and investment results	9,209	-	-	-	-	-	9,209
Other expenses							
Operating and administrative expenses <sup>[4]</sup>	6,136	2,429	_	125	1,089	(96)	9,683
Financing charges	393	114		55	94	16	672
Total other expenses	6,529	2,543	-	180	1,183	(80)	10,355
Earnings before investments in jointly controlled corporations and associates, and income taxes	4,043	912	-	(132)	(453)	18	4,388
Share of earnings (losses) of investments in jointly controlled corporations and associates	21	211	(15)	57	(146)	(162)	(34)
Earnings before income taxes	4,064	1,123	(15)	(75)	(599)	(144)	4,354
Income taxes	394	250	-	4	(8)	6	646
Net earnings from continuing operations	3,670	873	(15)	(79)	(591)	(150)	3,708
Net loss from discontinued operations [Note 4]	(32)	_	-	_	_	-	(32)
Net earnings	3,638	873	(15)	(79)	(591)	(150)	3,676
Attributable to	<u> </u>						
Non-controlling interests	1,273	319	_	135	(148)	(150)	1,429
Non-participating shareholders	_	-	-	52	-	-	52
Participating shareholders <sup>[6][7]</sup>	2,365	554	(15)	(266)	(443)	_	2,195
	3,638	873	(15)	(79)	(591)	(150)	3,676

 $<sup>[1] \ \</sup> Included within insurance service result in the statements of earnings.$ 

<sup>[2]</sup> Included within net investment result in the statements of earnings.

 $<sup>\</sup>begin{tabular}{ll} [3] Included within fee income and other revenues in the statements of earnings. \end{tabular}$ 

 $<sup>[4] \ \</sup> Dealer compensation \ expenses \ at IGM \ are included in operating \ and \ administrative \ expenses.$ 

<sup>[5]</sup> Includes net finance income (expenses) from insurance contracts, net finance income (expenses) from reinsurance contracts and changes in investment contract liabilities.

<sup>[6]</sup> The contribution from Lifeco, IGM, GBL and alternative asset investment platforms and other to net earnings attributable to participating shareholders of the Corporation includes the effect of consolidation.

<sup>[7]</sup> The contribution from Lifeco and IGM includes an allocation for the results of investments under common control based on their respective interests.

# NOTE 36 Segmented Information (CONTINUED)

## **TOTAL ASSETS AND LIABILITIES**

					Alternative asset		
December 31, 2022				Holding	investment platforms	Effect of	
[restated]	Lifeco	IGM	GBL	company	and other	consolidation	Total
Cash and cash equivalents	7,290	1,073	_	1,277	493	(285)	9,848
Investments	215,024	5,199	_	194	1,976	152	222,545
Investments in Lifeco, IGM and alternative asset investment platforms and other	702	1,536	_	20,710	_	(22,948)	_
Investments in jointly controlled corporations							
and associates	207	1,112	3,314	783	1,147	(47)	6,516
Other assets	44,260	5,652	-	310	4,664	(209)	54,677
Goodwill and intangible assets	17,271	4,173	_	2	1,487	_	22,933
Investments on account of segregated							
fund policyholders	387,882	-	_	-	-	_	387,882
Total assets <sup>[1]</sup>	672,636	18,745	3,314	23,276	9,767	(23,337)	704,401
Insurance and investment contract liabilities	230,248	_	-	-	_	-	230,248
Obligations to securitization entities	_	4,610	_	_	_	_	4,610
Power Corporation's debentures and other debt instruments	_	_	_	647	_	_	647
Non-recourse debentures and other debt instruments	10,509	2,100	_	250	1,956	(88)	14,727
Other liabilities	14,772	5,900	_	987	4,366	(317)	25,708
Insurance and investment contracts on account of segregated fund policyholders	387,882	_	_	_	_	_	387,882
Total liabilities	643,411	12,610	_	1,884	6,322	(405)	663,822

 $<sup>[1] \ \</sup> Total \ assets of the \ Lifeco \ and \ IGM \ operating \ segments \ include \ the \ allocation \ of \ goodwill \ and \ certain \ consolidation \ adjustments.$ 

## TOTAL ASSETS AND TOTAL REVENUES BY GEOGRAPHIC LOCATION

December 31, 2022 [restated]	Canada	United States	Europe and other	Total
Investments and cash and cash equivalents	93,386	95,332	43,675	232,393
Investments in jointly controlled corporations and associates	895	289	5,332	6,516
Other assets	14,658	32,470	7,549	54,677
Goodwill and intangible assets	11,503	8,155	3,275	22,933
Investments on account of segregated fund policyholders	93,816	166,274	127,792	387,882
Total assets	214,258	302,520	187,623	704,401
Total revenues	6,550	(3,215)	2,199	5,534

# **CONDENSED STATEMENTS OF CASH FLOWS**

December 31, 2022 [restated]	Lifeco	IGM	Holding company	Alternative asset investment platforms and other	Effect of consolidation	Total
Operating activities	3,772	738	1,473	(34)	(1,695)	4,254
Financing activities	(620)	(1,092)	(1,891)	1,146	1,509	(948)
Investing activities	(2,218)	135	60	(1,392)	165	(3,250)
Effect of changes in exchange rates on cash and cash equivalents	281	-	-	14	(12)	283
Increase (decrease) in cash and cash equivalents	1,215	(219)	(358)	(266)	(33)	339
Cash and cash equivalents, beginning of the year	6,075	1,292	1,635	759	(252)	9,509
Cash and cash equivalents, end of year	7,290	1,073	1,277	493	(285)	9,848

# **Independent Auditor's Report**

To the Shareholders of Power Corporation of Canada

#### **OPINION**

We have audited the consolidated financial statements of Power Corporation of Canada (the "Corporation"), which comprise the consolidated balance sheets as at December 31, 2023 and 2022 and January 1, 2022, and the consolidated statements of earnings, comprehensive income, changes in equity and cash flows for the years ended December 31, 2023 and 2022, and notes to the consolidated financial statements, including material accounting policy information (collectively referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Corporation as at December 31, 2023 and 2022 and January 1, 2022, and its financial performance and its cash flows for the years ended December 31, 2023 and 2022 in accordance with International Financial Reporting Standards ("IFRS").

#### **BASIS FOR OPINION**

We conducted our audit in accordance with Canadian generally accepted auditing standards ("Canadian GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Corporation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements for the year ended December 31, 2023. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Insurance Contract Liabilities – Refer to Notes 2 and 11 to the Financial Statements

#### **Key Audit Matter Description**

Great-West Lifeco Inc., a publicly traded operating subsidiary of the Corporation (thereafter, "Lifeco"), has insurance contract liabilities representing a significant portion of the Corporation's total liabilities. Insurance contract liabilities are determined in accordance with IFRS 17, Insurance Contracts ("IFRS 17"). This requires the use of complex valuation models and assumptions to measure groups of contracts as the total of fulfillment cash flows, plus a risk adjustment for non-financial risk and contractual service margin ("CSM"). The CSM component is only relevant for groups of insurance contracts measured using the general measurement model and the variable fee approach.

While there is considerable judgment applied by management of Lifeco and inherent uncertainty in selecting assumptions, the assumptions with the greatest estimation uncertainty are related to mortality, policyholder behaviour and discount rates. These assumptions required significant auditor attention in specific circumstances where (i) there is limited Lifeco and industry experience data, and (ii) the historical experience may not be a good indicator of the future and (iii) the determination of discount rates requires complex calculation and measurement of unobservable market inputs. Auditing of certain valuation models and significant assumptions (mortality, policyholder behaviour and discount rate) required a high degree of auditor judgment and an increased extent of audit effort, including the need to involve actuarial and fair value specialists.

#### How the Key Audit Matter was Addressed in the Audit

Our audit procedures related to certain valuation models and significant assumptions included the following, among others:

- With the assistance of actuarial and fair value specialists, tested the appropriateness of certain valuation models used in the valuation process by:
  - Calculating an independent estimate of the insurance contract liability for a sample of insurance policies and comparing the results to Lifeco's estimate;
  - Testing the accuracy of certain valuation models for changes in key assumptions.
- With the assistance of actuarial specialists, tested the reasonableness of mortality and policyholder behaviour assumptions by:
  - Evaluating whether management of Lifeco's assumptions were determined in accordance with the requirements of IFRS 17;
  - Testing experience studies and other inputs used in the determination of the assumptions;
  - Analyzing management of Lifeco's interpretation and judgment of its experience study results and emerging claims experience, evaluating new and revised key assumptions, assessing reasonable possible alternative assumptions, and considering industry and other external sources of benchmarking, where applicable.
- With the assistance of actuarial and fair value specialists, evaluated the reasonableness of the discount rates used by:
  - Evaluating whether management of Lifeco's assumptions and methodologies were determined in accordance with the requirements of IFRS 17;
  - Testing the inputs and source information underlying the determination of the discount rates and developing a range of independent estimates and comparing those to the discount rates selected by management of Lifeco.

#### Adoption of New and Amended Accounting Standards-IFRS 17-Refer to Note 3 to the Financial Statements

#### **Key Audit Matter Description**

The Corporation and its subsidiaries adopted IFRS 17 effective January 1, 2023, which impacted primarily Lifeco. The adoption of IFRS 17 was done on a retrospective basis which had an impact on the Corporation's January 1, 2022 opening equity balances. IFRS 17 is a complex accounting standard requiring considerable judgment and interpretation in its implementation, and impacts how Lifeco, due to its insurance activities, recognizes, measures, presents and discloses insurance contracts. In adopting the new standard, Lifeco used significant judgment in developing and implementing accounting policies, including policies specific to transition. Of particular importance, Lifeco elected to use the fair value approach for groups of contracts where full retrospective application was impracticable. Under the fair value approach, the CSM at transition is equal to the fair value of a group of insurance contracts less the fulfillment cash flows measured at that date.

There are many components embedded in the determination of the fair value for groups of insurance contracts that required management of Lifeco to use significant judgment in making estimates and assumptions related to (1) the appropriateness of the fair value methodology and calculations, (2) the appropriateness of the fair value adjustments to fulfillment cash flows and (3) the appropriateness of the discount rates. Auditing of the development and implementation of IFRS 17 accounting policies and the judgments, assumptions and estimates used in the fair value determination for groups of contracts required a high degree of auditor judgment and an increased extent of audit effort, including the need to involve fair value, technical accounting and actuarial specialists.

#### How the Key Audit Matter was Addressed in the Audit

With the assistance of various specialists, our audit procedures related to the development and implementation of IFRS 17 accounting policies and judgments, assumptions and estimates used in the fair value determination for groups of insurance contracts as at January 1, 2022 included the following,

- Evaluated the appropriateness of management of Lifeco's accounting policies and tested that they were appropriately implemented.
- Evaluated the fair value approach methodology and related fair value adjustments against the requirements of IFRS 17 and IFRS 13, Fair Value Measurement ("IFRS 13") by:
  - Evaluating the methodologies and fair value adjustments and their applicability under IFRS 17 and IFRS 13;
  - Examining the audited historical projected cashflows and assumptions to ensure they are incorporated into the transition valuation models as applicable;
  - Evaluating new and revised key assumptions under IFRS 17;
  - Testing the appropriateness of certain valuation models used in the estimation process by calculating an independent estimate of the insurance contract liability for a sample of insurance policies and comparing the results to Lifeco's estimate.
- Evaluated the reasonableness of the discount rates used to determine fair value by:
  - Evaluating whether management of Lifeco's assumptions and methodologies were determined in accordance with the requirements of IFRS 17
  - Testing the inputs and source information underlying the determination of the discount rates and developing a range of independent estimates and comparing those to the discount rates selected by management of Lifeco.

### OTHER INFORMATION

Management is responsible for the other information. The other information comprises:

- Management's Discussion and Analysis, and
- The information, other than the financial statements and our auditor's report thereon, in the Annual Report.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be

We obtained Management's Discussion and Analysis prior to the date of this auditor's report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

The Annual Report is expected to be made available to us after the date of the auditor's report. If, based on the work we will perform on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact to those charged with governance.

#### RESPONSIBILITIES OF MANAGEMENT AND THOSE CHARGED WITH GOVERNANCE FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud

In preparing the financial statements, management is responsible for assessing the Corporation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Corporation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Corporation's financial reporting process.

#### **AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Corporation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Corporation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Corporation to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Matthew J. Welchinski.

/s/Deloitte LLP[1]

[1] CPA auditor, public accountancy permit No. TA149936

March 20, 2024 Montréal, Quebec

# **Board of Directors**

#### PIERRE BEAUDOIN[1]

Chairman of the Board, Bombardier Inc.

### MARCEL R. COUTU<sup>[2][3]</sup>

Company Director

## ANDRÉ DESMARAIS, O.C., O.Q.[4]

Deputy Chairman, Power Corporation of Canada

## PAUL DESMARAIS, JR., O.C., O.Q. [4]

Chairman,

Power Corporation of Canada

### GARY A. DOER, O.M. [2]

Senior Business Advisor, Dentons Canada LLP

## ANTHONY R. GRAHAM, LL.D. [3][4][5]

Chairman, President and Chief Executive Officer, Sumarria Inc.

#### SHARON MACLEOD[3]

Company Director

### PAULA B. MADOFF<sup>[1]</sup>

Company Director

### ISABELLE MARCOUX, C.M.[4]

Executive Chair of the Board, Transcontinental Inc.

## CHRISTIAN NOYER[1][4]

Company Director

#### R. JEFFREY ORR

President and Chief Executive Officer, Power Corporation of Canada

#### T. TIMOTHY RYAN, JR. [2]

Company Director

### SIIM A. VANASELJA, FCPA, FCA<sup>[2]</sup>

Company Director

# ELIZABETH D. WILSON, FCPA, FCA<sup>[1][2]</sup>

Chair of the Board,

Chartered Professional Accountants of Canada

<sup>[1]</sup> MEMBER OF THE RELATED PARTY AND CONDUCT REVIEW COMMITTEE

<sup>[2]</sup> MEMBER OF THE AUDIT COMMITTEE

<sup>[3]</sup> MEMBER OF THE HUMAN RESSOURCES COMMITTEE

<sup>[4]</sup> MEMBER OF THE GOVERNANCE AND SUSTAINABILITY COMMITTEE

<sup>[5]</sup> LEAD DIRECTOR

# **Officers**

#### R. JEFFREY ORR

President and Chief Executive Officer

#### JOCELYN LEFEBVRE

Vice-Chairman, Europe

#### **JAKE LAWRENCE**

**Executive Vice-President** and Chief Financial Officer (effective as of March 18, 2024)

### **OLIVIER DESMARAIS**

Senior Vice-President

## GREGORY D. TRETIAK, FCPA, FCA

**Executive Vice-President** and Chief Financial Officer (until March 18, 2024)

#### **PAUL DESMARAIS III**

Senior Vice-President

### **CLAUDE GÉNÉREUX**

**Executive Vice-President** 

# **PAUL C. GENEST**

Senior Vice-President

## **CHARLES DUMONT**

Vice-President, Strategy

# **DENIS LE VASSEUR, FCPA, FCA**

Vice-President and Controller

## STÉPHANE LEMAY

Vice-President,

General Counsel and Secretary

## YUHONG LIU (HENRY), CFA

Vice-President

## PATRICK MERCIER

Vice-President, Strategy

## LUC RENY, CFA

Vice-President,

Human Resources and Administration

**HONORARY DEPUTY CHAIRMAN ROBERT GRATTON** 

# **Corporate Information**

# Power Corporation of Canada

751 Victoria Square Montréal, Quebec, Canada H2Y 2J3 514-286-7400 1-800-890-7440 corporate.secretary@powercorp.com 161 Bay Street, Suite 5000 Toronto, Ontario, Canada M5J 2S1 416-607-2250

# www.powercorporation.com

This document is also available on the Corporation's website and on SEDAR+ at www.sedarplus.com.

#### **STOCK LISTINGS**

Shares of Power Corporation of Canada are listed on the Toronto Stock Exchange:

Subordinate Voting Shares: POW

Participating Preferred Shares: POW.PR.E

First Preferred Shares, Series A: POW.PR.A First Preferred Shares, Series B: POW.PR.B First Preferred Shares, Series C: POW.PR.C First Preferred Shares, Series D: POW.PR.D First Preferred Shares, Series G: POW.PR.G

#### TRANSFER AGENT AND REGISTRAR

Computershare Investor Services Inc.

Offices in:

Montréal, Quebec; Toronto, Ontario; Vancouver, British Columbia www.investorcentre.com

#### SHAREHOLDER SERVICES

Shareholders with questions relating to the payment of dividends, change of address, share certificates, direct registration and estate transfers should contact the Transfer Agent:

Computershare Investor Services Inc.

**Shareholder Services** 

100 University Avenue, 8th Floor

Toronto, Ontario, Canada M5J 2Y1

1-800-564-6253 (toll-free in Canada and the U.S.)

or 514-982-7555

www.computershare.com

#### **ABBREVIATIONS**

The following abbreviations are used throughout this report:

adidas (adidas AG)

Adjusted net earnings (Adjusted net earnings from continuing operations)

ADQ (Abu Dhabi Developmental Holding Company PJSC)

Affidea (Affidea Group B.V.)

Alternative asset investment platforms

or Investment platforms

(Alternative Asset Investment Platforms)

Ark Life (Ark Life Assurance Company dac)

Bellus (Bellus Health Inc.)

BMO (Bank of Montreal)

Canada Life (The Canada Life Assurance Company)

Canyon (Canyon Bicycles GmbH)

China Asset Management Co., Ltd.)

ClaimSecure (ClaimSecure Inc.)

Concentrix (Concentrix Corporation)

CSM (Contractual service margin)

DEI (Diversity, Equity and Inclusion)

Diagram (Diagram Corporation)

Diagram ClimateTech (Diagram ClimateTech Fund LP)

Diagram Opportunity (Diagram Opportunity Fund ILP)

Diagram Ventures I (Diagram Ventures LP)

 $\textbf{Diagram Ventures II} \ ( \textbf{Diagram Ventures II LP} )$ 

Diagram Ventures III (Diagram Ventures III LP)

EBITDA (Earnings before interest, taxes, depreciation and amortization)

EBR (Euronext Brussels)

**Empower** (Empower Annuity Insurance Company of America)

EPA (Euronext Paris)

ESG (Environmental, Social, Governance)

EverWest (EverWest Holdings Inc.)

Franklin Templeton (Franklin Resources, Inc.)

**FVOCI** (Fair value through other comprehensive income)

FVPL (Fair value through profit or loss)

GAAP (Generally Accepted Accounting Principles)

GBL (Groupe Bruxelles Lambert)

GEA (GEA Group AG)

**GLC Asset Management Group** 

(GLC Asset Management Group Ltd.)

GP Strategies (GP Strategies Corporation)

Grayhawk (Grayhawk Wealth Holdings Inc.)

Great-West Life (The Great-West Life Assurance Company)

**Great-West Lifeco** or **Lifeco** (Great-West Lifeco Inc.)

Holcim (Holcim Ltd.)

IFRS (International Financial Reporting Standards)

IGM or IGM Financial (IGM Financial Inc.)

IG Wealth Management or IG (Investors Group Inc.)

Imerys (Imerys SA)

**Investment Planning Counsel or IPC** 

(Investment Planning Counsel Inc.)

Irish Life (Irish Life Group Limited)

Lion or Lion Electric (The Lion Electric Company)

LMPG (LMPG Inc.)

London Life (London Life Insurance Company)

M&A (Mergers and Acquisitions)

Mackenzie or Mackenzie Investments

(Mackenzie Financial Corporation)

MassMutual (Massachusetts Mutual Life Insurance Company)

MD&A (Management's Discussion and Analysis)

MOWI (Mowi ASA)

Nautilus or Nautilus Solar (Nautilus Solar Energy, LLC)

NAV or Net asset value (Adjusted net asset value)

NCIB (normal course issuer bid)

NCREIF (National Council of Real Estate Investment

Fiduciaries)

nesto (nesto Inc.)

Northleaf or Northleaf Capital (Northleaf Capital Group Ltd.)

NYSE (New York Stock Exchange)

OECD (Organization for Economic Co-operation and Development)

Ontex (Ontex Group NV)

**OpCos** (publicly traded operating companies)

OSE (Oslo Stock Exchange)

OSFI (Office of the Superintendent of Financial Institutions)

PanAgora (PanAgora Asset Management, Inc.)

Pargesa (Pargesa SA)

Pariointco (Pariointco SA)

Parques Reunidos (Parques Reunidos Servicios Centrales, S.A.)

Peak (Peak Achievement Athletics Inc.)

Pernod Ricard (Pernod Ricard SA)

Personal Capital (Personal Capital Corporation)

Pillar Two (Pillar Two Global Anti-Base Erosion Model Rules published by the OECD)

Portage Capital Solutions (Portage Capital Solutions Fund

Portage Ventures I (Portag3 Ventures Limited Partnership)

Portage Ventures II (Portag3 Ventures II Limited Partnership)

Portage Ventures III (Portage Ventures III Limited Partnership)

Potentia or Potentia Renewables (Potentia Renewables Inc.)

Power or Power Corporation or the Corporation

(Power Corporation of Canada)

Power Financial (Power Financial Corporation)

Power Sustainable (Power Sustainable Capital Inc.)

Power Sustainable China

(Power Sustainable Investment Management Inc.)

Power Sustainable Energy (Power Sustainable Energy Infrastructure)

Power Sustainable Infrastructure Credit

(Power Sustainable Infrastructure Credit Manager, L.P.)

Power Sustainable Lios (Power Sustainable Lios Inc.)

Power Sustainable Manager (Power Sustainable

Manager Inc.)

Protective Life (Protective Life Insurance Company)

Prudential (Prudential Financial, Inc.)

 $\textbf{PSEIP} (Power \, Sustainable \, Energy \, Infrastructure \, Partnership)$ 

Putnam (Putnam U.S. Holdings I, LLC)

Putnam Investments (Putnam Investments, LLC)

Quadrus Group of Funds (Quadrus Investment Services Ltd.)

Rockefeller (Rockefeller Capital Management)

Sagard (Sagard Holdings Inc.)

Sagard Credit Partners I (Sagard Credit Partners, LP)

Sagard Credit Partners II (Sagard Credit Partners II, LP)

Sagard Healthcare Partners

(Sagard Healthcare Royalty Partners, LP)

Sagard Holdings Management or SHMI

(Sagard Holdings Management Inc.)

Sagard MidCap (Sagard MidCap II, Sagard MidCap 3 and Sagard MidCap 4)

Sagard Senior Lending Partners or SSLP

(Sagard Senior Lending Partners Holdings (I and II) LP, and

Sagard Senior Lending Partners Holdings (I-U and II-U) LP)

Sanoptis (Sanoptis AG)

SGS (SGS SA)

SIX (Swiss Stock Exchange)

SPEC (Sagard Private Equity Canada LP)

TSX (Toronto Stock Exchange)

Umicore (Umicore, NV/SA)

Unio (Unio Financial Services Ltd)

PRI (United Nations Principles for Responsible Investment)

USPF (GWL U.S. Property Fund L.P.)

Value Partners (Value Partners Group Inc.)

Voodoo (Voodoo SAS)

Wealthsimple (Wealthsimple Financial Corp.)

Webhelp (Webhelp Group)

XETR (XETRA Stock Exchange)

