

IGM Financial

\$979 million

Net earnings^[1]

\$971 million

Adjusted net earnings^{[1][2]}

\$277 billion

Total assets under management and advisement^[3]

16.5%

Return on equity^[1]

Market capitalization

\$10.9 billion

IG Wealth Management clients

1 million+

Investment Planning Counsel clients

198,000

External advisors serving more than 1 million Mackenzie clients

30,000+

Employees across the IGM family of companies

3,800+

ESG commitments and rating

In 2021, IGM enhanced climate commitments to include carbon neutral operations by 2022 and setting interim targets to transition investments towards net zero by 2050. IGM's subsidiaries IG Wealth Management and Mackenzie Investments are signatories to the PRI – Principles for Responsible Investment.

INITIATIVE	COMMITMENT/RATING
TCFD	Supporter since May 2019
CDP climate change	A-

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2021 value creation highlights

- › Reported record-high annual net earnings of \$979M, up 28% year over year
- › Reported record-high assets under advisement, and gross and net client inflows from wealth management activities
- › Reached record-high total assets under management, with record-high annual investment fund net sales and annual mutual fund gross sales from the asset management segment
- › Benefitted from increased earnings contributions from strategic investments, which continued to help enhance growth profile and expand capabilities

Operating companies



Strategic investments



[1] Available to common shareholders.

[2] Adjusted net earnings is identified as a non-IFRS financial measure by IGM. Additional information regarding this measure, including a reconciliation, is incorporated by reference from and can be found in IGM's annual MD&A for the year ended December 31, 2021, included in the Corporation's annual MD&A for the year ended December 31, 2021 available on SEDAR at www.sedar.com.

[3] The description of assets under management and advisement for IGM can be found under Other Measures in the Review of Financial Performance section of this Annual Report.